

OWN YOUR HOME

"FREE" LOTS PROVE COSTLY SAYS MOORE

BARNUM UNDERESTIMATED BIRTH RATE IN OREGON

People Being "Stung" in Portland By Unscrupulous Real Estate Dealers

Will Moore, insurance commissioner says that the great P. T. Barnum was in error regarding his statement "One being born every minute" that according to the complaints received in the real estate department at Salem regarding the free lots given away in the vicinity of Portland that there must be two born to the minute in Oregon.

It appears that a majority of the public are always looking for something for nothing. That any proposition that is presented with a premium connected, whether it is realty, merchandise or currency, the multitudes stand eager to grasp.

According to the complaints received and the persons interviewed by the deputy, W. A. Mullen, in charge of the real estate department, it appears there are several firms in Portland operating real estate offices and investigations show there are a few licensed real estate brokers connected with these offices, however, the real operators operate under their own titles, selling their own equities, they in some way get a hold of the titles or equities of properties which either has been sold by the city of Portland or is about to be sold, they then place solicitors on the street, principally around the market section of Portland, who stop the wayfarers, solicit their name and address and stating that they are giving away free lots, also work the theatres, having the people sign a card. The request is that the purchaser sign the name and address and he or she is advised that they may be the lucky one to win a lot free. The investigation shows a solicitor has investigated the signer which through the method of the "phone book and location, they then determine that it is a live prospect, they call upon the signer and advise him or her that they are the lucky ones and have won a lot and are asked to join a group and go out and inspect their property. Upon arrival there, they are shown the lucky lot, which is probably 20x40, or 25x60 or it may be 50x100. They are then told that the lot is theirs free with one little proviso that they pay the cost of the abstract and such other little formalities as are necessary to go through the designing which usually costs, fifty, sixty or one hundred dollars.

The people later learn that there is a nigger in the wood pile somewhere and upon going up to the court house, they learn that there are several years back taxes and street assessments due against the lots and by the time they would have paid all of these claims they would have paid the maximum price for the property. The people are further asked to sign some form of agreement which probably is never read as they feel so overjoyed with the thoughts of being the lucky winner that they fail to read the contents of the contracts.

Progress Addition Lots Moving Declares Reiman

Rich Reiman, local real estate and project developer reports, splendid progress on the Highway addition. The houses started recently are going up rapidly and will be finished within the specified time limit.

He also reports the sale of two lots from C. A. Kells to Carl Wahlberg, local real estate dealer and contractor. They were considered two of the best view lots of the city.

CAR PRICES LESS

The average price of a car is 23 per cent less today than before the war. Commodities in general cost 67 per cent more.

EVERY FIXTURE THAT WE SELL — IS SURE TO PLEASE YOU VERY WELL



NELSON BROS.

Felix LaBranch Purchases Fine Residence Property

One of the outstanding real estate deals of this week was consummated by the W. H. Grabenhorst company which involved a consideration of \$12,000. The sale was made to Felix LaBranch, who purchased the A. L. Ford Warren brick building block on North Commercial street.

Disabled Veterans to Pay Tribute to Soldier Dead

OMAHA, Neb.—America's disabled veterans will lead the Allied capitals of London, Paris, Rome, Brussels and Washington in a silent tribute to their departed comrades, as typical in The Unknown Soldier at Arlington Cemetery, June 22.

Meeting in Omaha for their national convention, the Disabled Veterans of the World War have announced completion of arrangements for a minute of silence in reverent respect to the memory of their buddies, followed by the singing of "Taps" by Madame Schumann-Heink, famous American singer.

Arrangements also have been completed by the national officers at Washington for a repetition of the annual custom of placing memorial wreaths on the tomb of The Unknown Soldier in five centers of Allied peoples, during the minute of reverent silence at the initial session at the Omaha convention.

Movies Cure Sea-Sickness Latest Claim of Hollywood

HOLLYWOOD, Cal.—An experiment in the filming of moving pictures for exhibition on ocean passenger liners as a cure for seasickness among passengers is being conducted here by Robert G. Vignola, a director.

The cause of sea-sickness, the director declares, is largely visual, predicated on the shifting planes which characterize the motion of a ship. The larger ocean passenger carriers are now equipped with exhibition cameras and screens, and it is Vignola's belief that pictures can be made for exhibition on shipboard which will counteract the effect of the ship's motion and save the most susceptible passenger from the horrors of mal de mer.

Lumber and Shingles

Everything in Building Material

A LETTER—To the people of Polk and Marion counties

We are both Manufacturers and Retailers of Lumber. We handle Builders' Hardware, Sherwin-Williams Paints, Oils and Varnishes, Lime, Cement, Plaster, Roofing, Plaster Board, Upson Wall Board and Tile.

We can furnish you estimates on your house bills in any part of the two counties. No matter where located, write or call us by phone and we will send a man to give you an estimate on the material.

Best material and prompt delivery. Our lumber comes from our own mill in the Yellow Fir district around Valseltz in the Valseltz Basin.

P. S.—We can also furnish you Low Grade material from the same mill, if that is what you want. We don't handle any second growth Red Fir. There is a difference. Did you know that?

COBBS & MITCHELL COMPANY

A. B. KELSEY, Manager

349 South Twelfth St., near Thos. Kay Woolen Mill Mills at Falls City and Valseltz

VALLEY LAND IS SOLD

ADVERTISEMENTS IN EAST ARE BRINGING RESULTS

Sales of land in the Willamette valley has been brought about by the cooperation of the State Chamber of Commerce, the Salem Chamber of Commerce and the local bureau of real estate men. Through efforts of the Chamber of Commerce advertisements were placed in several of the eastern farm papers that had a large circulation.

One result of the work was the sale of a seven-acre tract of prunes in the Waldo Hills to Mr. and Mrs. Charles H. Baker of Peoria, Ill., who visited the Pacific northwest recently. They purchased land here and then returned to the east to close up some of their business relations, which will require several weeks, possibly months.

MANY SALES REPORTED

PARKER REALTY COMPANY REPORTS BUSY FIVE DAYS

Sixteen sales totalling \$70,000 were closed by the Parker Realty company during first five days of June.

Unusual activity in the sale of both farm and city property was reported by the Parker Realty company who have offices in the United States Bank building. A large number of exchanges have been made by the firm involving all classes of real estate. Offices are operated in both Salem and Portland and this service fills a long felt want for a ready means of exchange between the two cities.

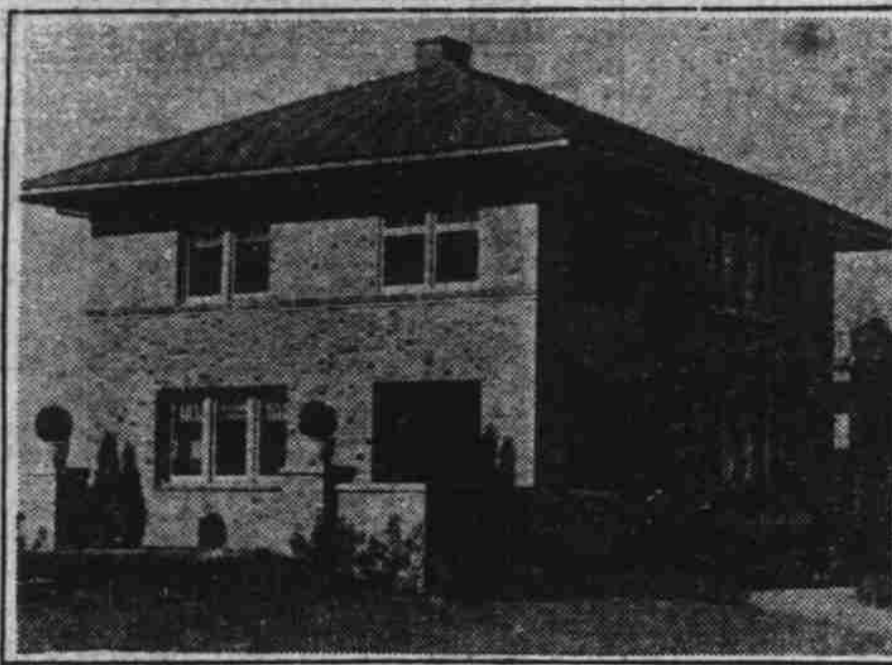
Newcomers, according to Mr. Parker, are unusually well impressed with Salem as a "home" city. The wide paved streets, well kept lawns and beautiful shrubbery are a pleasant relief from the cramped and crowded conditions in the average city.

Filipino Girls Slow to Adopt Fashion of Bobbed Hair

MANILA.—While Filipino girls in small numbers, have for some time shown a tendency to adopt European dress, it is only recently that they have ventured into the field of bobbed hair. Only a few so far have yielded to the temptation to clip their long black locks, but many predictions are made that the custom will grow because of the comfort afforded by short hair in this tropical climate.

Parental objection is strong against the innovation, as the Filipino woman takes the greatest pride in her long thick hair which in many cases reaches to her ankles.

THIS HOUSE SPELLS RELIABILITY



THE TEKOA—DESIGN A610

People have preferences for tractive and, architecturally, they styles in houses just as they have are really artistic.

Many of us, however, have neither the inclination nor the money to build this sort of house. Our tastes are more conservative. We want something which combines modesty with the substantial. Something that speaks comfort and convenience and, indirectly the simple ordinary desires of the average man. In fact something which in a manner reflects ourselves.

This attractive brick home with its instantly impressive air of substantiality will serve admirably for those of us who are so inclined.



clothing. Sometimes this comes from a more or less intensive study of the popular magazines devoted to home building and home furnishing. Not infrequently it is the result of simple observation; a sort of sub-conscious decision, reached long in advance of the arrival of the real day of building.

Some folk like the designs which the average layman would term fancy. These usually have broad expanses of sloping roof with steep angled gables and chimneys that pop out here and there with most built of native common brick it starting effort. Often they seem to will surprise you with its moderate be two houses in fact, the one cost, just as it will delight you with jammed down into the other. Yet its conveniences, comfort and low one must admit that they are at-cost of upkeep.

The Common Brick Manufacturers' Association, Cleveland, Ohio, can furnish complete drawings for this design. Look for brick construction spot upon request.



Without the Burden of Large Payments

The owning of a home can or cannot be a financial burden, depending upon the terms of your mortgage.

Our plan for retiring the Mortgage can be made with monthly payments—just like rent—over a period of either 5 to 12 years at an interest cost less than that afforded by any savings and loan association in the West. We should like the opportunity of personally showing you how we are making home ownership easy for many here in Salem.

Always at your Financial Service

MORTGAGE LOANS BONDS AND INVESTMENTS 2nd Floor, OREGON BLDG SALEM, OREGON



HAWKINS & ROBERTS INC.

OVER 5000 TO ATTEND ELECTRIC CONVENTION

GATHERING BRINGS PROMINENT MEN TO COAST

48th Gathering, Four-day Session, Will Open at San Francisco June 16

One of the most diversified and comprehensive programs ever arranged for a national convention of the National Electric Light Association has been prepared for the week of June 15 when electrical utility representatives numbering approximately 5,000 will gather at San Francisco from all over the United States and Canada for the 48th convention of the association.

Sixteen business sessions will be held during the four days of active convention work. These will fall on June 16, 17, 18 and 19.

Wednesday night the Public Policy meeting will be held in the Main Auditorium and this year, as in former years, it will be a principal event of the convention. Honorable Herbert Hoover, Secretary of Commerce, has been invited to be the principal speaker.

During the week many other figures of national importance will address the convention. Among them will be F. W. Richardson, governor of California; Honorable William M. Jardine, Secretary of the Department of Agriculture; L. J. Tabor, Master of the National Grange; Mrs. John D. Sherman, President, General Federation of Women's Clubs; Miss Julia Groo, of Portland, Oregon, winner of the first prize in the Home Lighting Contest; B. C. Forbes, Editor, Forbes Magazine and a contributing editor of the Hearst publications; Col. William Kelly, former chief engineer of the Federal Power commission; Edward N. Hurley, former chairman of the U. S. Shipping Board.

Masonic Apron Remains In One Family 139 Years

SEATTLE.—A Masonic apron

has been in one family 139 years, has survived three fires and one flood, and is here awaiting a male owner.

The apron was presented in 1786 to Sir Richard Harrie Call, a British naval officer stationed at Cork, Ireland, an ancestor of Mrs. Mary E. Gilmour. For more than a century it was in possession of a Richard Harrie Call. The last made owner was Ernest Call. The apron goes to the first of Mrs. Gilmour's sons who becomes a Mason. She has eight children, and the second son is Richard Harrie Gilmour.

Multiple Listing Bureau Reports Several Deals

The multiple listing bureau reports the sale of a number of pieces of property during the past week, as well as the receipt of applications for additional listings. A get-together meeting of the members of Marion and Polk counties was held recently, in which problems of the organization were considered. It was disclosed that many sales were credited to the organization as a result of the multiple listing system, both directly and indirectly.



Residence of R. B. Hammond, Portland

G. Kerwin Green Architect

Hanson & Hammond, Inc. Contractors

BEAUTY IN HOLLOW TILE

There is more than beauty in the residence of R. B. Hammond, of Portland, shown above.

Built of hollow tile with stucco finish and terra cotta tile roof, it is a solidly constructed home which will withstand the ravages of time.

The tile walls will defy fire, keep out the cold of winter, the heat of summer, and the sounds which would penetrate light walls.

Costs little more than less enduring construction and saves the maintenance, painting, heating and insurance. Ask your architect or mason contractor.

PACIFIC NORTHWEST BRICK

Manufacturers' Association

906 Lewis Building, Portland

Salem Brick and Tile Co., Salem



Sweep 'Em Out!

And start out living in a home of your own that has been planned and

Built Specially For You

Home ownership is not the only reason or inducement for building, for with the two new flax plants Salem will grow and—

THE MAN WHO BUILDS NOW

is almost sure to sit back and watch his property increase in value.

Come in and let us help you

WE HAVE EVERYTHING TO BUILD ANYTHING

J. W. Copeland Yards

West Salem—Phone 576

Yards in West Salem, Albany, Lents, Hubbard, Yamhill, Hillsboro, Eugene