

**SALESMANSHIP LESSON IS GIVEN BY ARCHERD**

REALTORS LEARN MANY FINE POINTS FROM EXPERT

Salvation Army Financial Campaign Plans Outlined by Captain Stricklan

Charles P. Archerd, local business man, addressed the Marion-Folk County realtors at their regular meeting Thursday noon at the Marion hotel. His address covered points of salesmanship and stressed the point of making a sale to a man, not so much from a business viewpoint, but as an investment in citizenship.

Many fine points were outlined by Mr. Archerd, who assumed that he was a realty broker, and his client a man who desired to invest in farm property.

Captain Stricklan of the Salvation Army outlined the subscription movement which the local unit is to put on here to secure funds to carry on the work for the ensuing year. Dr. B. F. Pounds is in charge of the local committee.

Volunteers from the realtors were secured to assist in the campaign.

T. J. Rupert was the presiding officer.

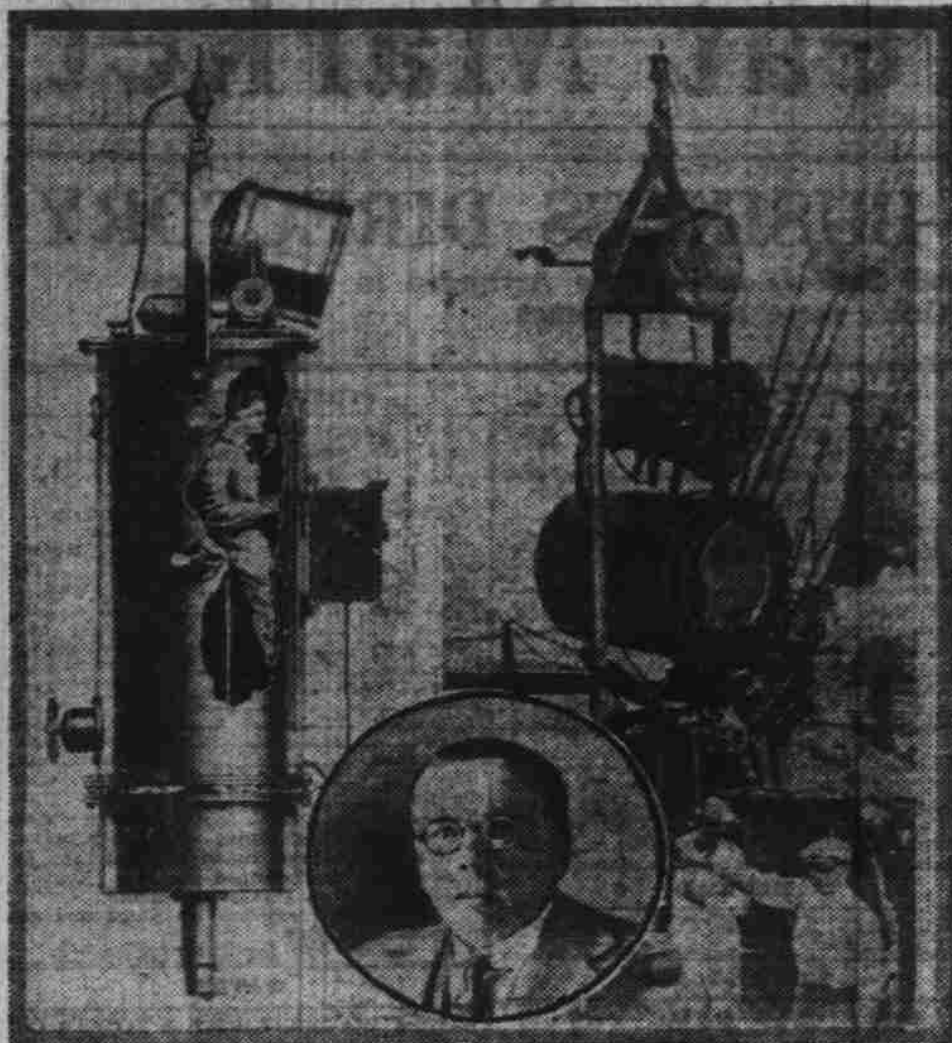
**PEACE OFFICERS NOW AWARDED PROTECTION**

HAZARDOUS OCCUPATION LAW IN EFFECT ON MAY 28

Changes Made by Legislature; Workmen Defined; Claim Dates Extended

Unless towns, counties and state, as employers of peace officers, notify the state industrial accident commission of their rejection of the law amended by the 1925 legislature placing this class under hazardous occupations by June 1, they will continue under the act for one year, it was announced Thursday by D. A. Elkins, industrial accident commissioner. The new law goes into effect May 28. Amendments included in the change in the law provide and de-

**Scientist and New Diving Apparatus with Which He Will Explore Depths of the Mediterranean**



Dr. Hans Hartman, electrical engineer, inventor and submarine explorer, has completed a diving apparatus which will permit him to reach a depth of more than 2,000 feet where no life is visible. Plans call for Dr. Hartman's expedition to leave for Italy in September. Scientists expect that the deep-sea adventures will eventu-

ally reach a depth of 25,000 feet, thus reaching the real floor of the ocean. The photo at the right shows the diving device which was used in tests made in the Mediterranean some time ago. Studies of these tests aided Dr. Hartman in completing his new apparatus, a photo-diagram of which is pictured at the left.

**LEAP FROM PARACHUTE THREATENED BY CRANK**

PROCEEDINGS FOR INJUNCTION HINTED IN LETTER

Capt. T. C. McCormick, of Corvallis Tells of Big Tourna-ment on May 30

Threat of an injunction to enjoin Captain T. C. McCormick, military tournament director, from allowing a man to make a 2,000 foot parachute jump from an airplane as a feature of the military tournament in Corvallis, May 30, has been made by an anonymous person. Captain McCormick was in Salem yesterday.

A person refusing to divulge his name called Captain McCormick over the telephone saying he represented a committee of Benton county tax payers. He said the group believed it would be nothing short of suicide to permit a man to make such a jump. The persons threatening to serve the injunction on Captain McCormick have attempted to learn the name of the man who is to make the jump. This information Captain McCormick intends to withhold until a week before the tournament. Since the announcement that a man would jump from the plane, several persons have offered to per-

**LOCAL CONTRACTORS LAND YMCA CONTRACT**

BUILDING COMMITTEE NAMES WECHESTER & HUGHES

Salem Electric Company Gets Wiring; Basement to Be Finished in Few Days

Whechter & Hughes, local firm will construct the new YMCA building here, according to the action of the building committee of the YMCA which met Thursday afternoon. Contracts were signed which will cause immediate work to start on the new building. It is to be finished on or before January 1 of next year at a cost of approximately \$89,350.

The wiring contract was awarded to the Salem Electric company for \$2,697.90; while the plumbing and heating contracts are to be made at a later date. A modern building is to arise on the site secured by the YMCA on Court street near Church. The basement has already been dug, and the finishing touches will be given during the next two days.

**GARDEN TRUCK ON SALE**

HOME GROWN FRUITS AND VEGETABLES AVAILABLE

Fresh vegetables that have been grown in the Willamette valley and in Oregon are on sale at the downtown stores, according to the displays being made.

Radishes, cabbages, cucumbers, carrots, beets, turnips, asparagus, green peas, spinach, green beans and strawberries are on sale now. Prices are down to an attractive level. Fresh vegetables have been shipped into Salem, according to the displays made of ripe tomatoes.

With the warmer spring days the strawberry crop is coming to maturity, and many cases can be secured on the local market. HUGHES OFFERS SERVICES WHEELING, W. Va., May 21.—Charles Evans Hughes, former secretary of state has offered his services to the United Mine Workers of America in fighting the temporary injunction granted by Judge William E. Baker in United States district court here Tuesday in which "peaceful persuasion" methods in unionization are bidden, attorney T. C. Townsend of Charleston, chief of West Virginia counsel for the union said a statement here tonight. The best real estate buys are always advertised in The Statesman first.

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**These Are Busy Times**

Getting Everybody Ready for Summer

—A Special Month End Bargain

Silk Printed Crepes and Imported High Grade Cottons, yd. \$1.19

Imported from England and France, come these lovely nubbed 36-inch voiles and crepes, the colors are guaranteed to be fast. Every woman will admire these fabrics, for they stand in a class all their own; suitable for dresses and blouses. Also fashionable printed silk crepes of a good quality, very suitable for tunic blouses, dresses and lining. They're 40 inches wide. See the window display.

We Sell For Cash Only

In these days it is essential that every penny that can be cut off the price of selling goods should be done. The one safe and certain way this can be accomplished is through a strictly cash selling policy. We find that by carrying on a strictly cash business, we can give our customers better goods for less money.

Cash always commands the biggest bargains. It always gets the richest value. Every day you see proof of this.



"CAN AND DO" Salem Store 466 State St. Portland Silk Shop 383 Alder St.

**SUNDAY LIONEL BARRYMORE BARBARA LA MARR BERT LYTELL And 25,000 OTHERS**  
In Sir Hall Caine's  
**THE ETERNAL CITY**

**In Kafoury's Down Stairs Store**  
You will find a **Millinery Bargain**  
Come See!  
**HATS CELEBRATED FOR STYLE AND GOOD VALUE**  
Medium Head Size — Bobbed Hair Size  
Made of good quality materials, silk taffeta, hempstraw, visca, some on wire frame. Becoming shapes, artistically trimmed with flowers and ribbons.  
85 Hats, Values to \$5.95 on Sale **\$1.95** 75 Hats, Values to \$8.95 on Sale **\$2.95**  
*Kafoury Bros.*  
"CAN AND DO"  
Salem Store 466 State St. Portland Silk Shop 383 Alder St.

**The Great Majestic**  
The Range with a Reputation  
Be Sure to Buy This Week to Get **BIG FREE PREMIUM OFFER**  
While our Factory Demonstration is on This Week Only, we are giving without cost to every purchaser of a Majestic Range, a beautiful Polished Solid Copper Set, or if you prefer, a Set of Special Majestic Ware. There is still time for you to visit our store before this remarkable offer expires. Whether you buy or not you will be welcome. Don't fail to come!  
**Own A Majestic Now**  
Don't wait another day! Realize right now your ambition to have a new model Majestic for your very own. Just come to our store, select the style and size range that you prefer and this beautiful range and exquisite copper set are yours. Ask us about a trade-in of your old range and the special allowances we will make on it this week toward a New Majestic.  
**Don't Miss This Opportunity**  
Not once during the many, many years that your new Majestic will serve you, will you ever regret having bought it. Day after day, season after season it will go on cooking perfect meals with lighter work on your part; supplying abundant hot water whenever you want it; saving fuel and repairs; keeping its bright beauty with little effort on your part; giving complete satisfaction in every way; contributing to the health and happiness of your household.  
**You Will Never Regret**  
Come and bring friends with you. It will be interesting to hear the factory representative explain the numerous advantages of the wonderful New Majestic. You will be delighted to inspect the range and the beautiful Copper Ware. A visit will positively not obligate you to buy. But be sure to come **THIS WEEK.**  
**Geo. E. Allen**  
236 North Commercial Street

**FREE This Week Only**  
**THE GREAT MAJESTIC**  
Here is the new model Great Majestic, the finest Range ever built. Uses less fuel yet bakes perfectly. All copper reservoir gives abundant hot water all the time without extra fuel. Burnished blue polished top requires little work. Beautiful throughout with heavy Nickel-plated Trimmings—doors and splash-er back paneled in White, Gray or Blue Enamel if desired. Has rustless floor rest; large warming closets; open end ash pan, and oven door that will support any weight placed on it.  
**FREE This Week Only**  
We will give this beautiful set of Polished Solid Copper Ware absolutely without cost if you decide to buy your GREAT MAJESTIC RANGE during this Exhibit week; or, if you prefer, we will give you a wonderful serviceable set of Majestic Enamel and Copper Cooking Ware.

**BUSICK'S STANDARDIZED CASH STORES**  
SALEM CORVALLIS ALBANY WOODBURN  
**DEPENDABILITY**  
We're thinking of dependability in relation to your food supplies—it's a word full of meaning. Dependable quality is of the most importance to the health of the family. Our modern method of selling assures fresh merchandise, displayed and sold as fresh and pure as you would get it if you bought direct from the factory. You too, Mrs. Housewife, may rely on the dependability of our foods and at the same time save a snug little sum of money each month.

M. J. B. Coffee 1 Lb. Tins 54c	Wedding Breakfast Syrup 1 gal. size 69c	Gem Nut Margarine 3 Lbs. 65c
Hills Bros. Red Can Coffee 1 Lb. Tins 54c	100 Sk. C. & H. Cane Sugar \$6.17	Tillamook Cheese Lb. 30c
Golden West Coffee 1 Lb. Tins 54c	Alpine Milk 3 Cans 25c	Crown Flour \$2.59
Fancy Blend Coffee Steel Cut 1 Lb. 37c	Bordens Milk 3 Cans 25c	Vim Flour \$2.59
M. J. B. Orange Pekoe Tea 1-2 Lb. Pk. 37c	2 Large Pkgs. Sea Foam Naptha Washing Powder 45c	Gold Medal Flour \$2.63
	Old Dutch Cleanser 2 For 15c	White Navy Beans 6 Lbs. 49c

Your Phone will pay you a handsome profit — Use it — Call 455-456—Our delivery boys will be glad to give that little added service of placing your goods where you want them.