

"The Ford dealer with Fred Kirkwood of the Kirk- Harley-Davidson spring opening and furnishes much fun and ex through his position and intimate wood Motor Company, Salem Nash an event that is observed by all citement for all.

pany, for instance, rejects practi-cally 18 per cent of the shipments thought his foot was on the brake and users. The lower the cost of the country has brought buyers thought his foot was on the brake up to specifications.

As an example of tests given by this department, 90 of the 477 shipments received in one month recently were rejected, while in another month 79 out of 480 shipments received were rejected. These are typical averages of rejections per month.

"This does not mean that all these rejected shipments were scrapped," explains C. F. Smart, head of this department. Out of the 79 shipments rejected, for instance, only 24 were rejected outright. The others were rejected because they did not come up to our specifications in every detail. Many of them were re-worked by the company that sent them or by our company."

"The size or cost of the part has nothing whatsoever to do with our tests. Often a very small part is vitally important. For instance we recently rejected a shipment of piston pins. Piston pins cost very little, but a broken piston pin can easily cause \$300 damage to a motor. Steering arm ball studs cost but little, yet if the material in them is defective, it might easily cost human lives." The Oakland metallurgical department makes chemical, hardness, strength, shock, and salt

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received each month as not being -- but it was on the gas.

greater will be the use of motor last year."



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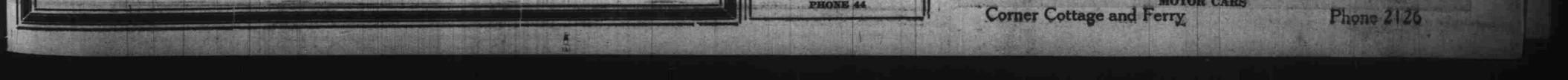
Come, look the models over with the personnel of our organization and enjoy the surroundings with us

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