

## Wonderful Selection Shown

### Capital Bargain House Carries Everything; Classification is a Great Aid to the Purchaser

A casual glance at the store room of the Capital Bargain House, located at 215 Center street, might lead one to conclude that it was a museum which had specialized on everything used in advanced civilization since the days of Noah.

Mr. H. Steinbock, the proprietor, prides himself on having well earned the right to use his slogan, "The house of a million and one bargains."

In the second hand department is found about everything possible to have been used by any member of the human race, unless it be a second hand coffin or set of false teeth. The proprietor states his willingness and ability to secure those things if any customer desires them.

The largest department in this great establishment is devoted to automobiles. They buy any and all classes of cars. Whenever a used car is worth the expense of re-conditioning and sale as a car it is used in that way, but by far most of the used cars purchased are dismantled for their parts. These parts are carefully sorted, labeled and stored for sale to customers who have learned that here they can get used parts for less money and that these used parts in nearly every instance are as good as new.

Hundreds of cars have been dismantled here and their stock is perhaps the most extensive in the state. Every make and model of car used in this section of the country is represented in this stock of used parts and it is hardly possible for a customer to wish a part of any kind of car that can not be supplied from the stock in this department.

The entire establishment covers about an acre or more of ground and every department is filled to the limit with machinery and machine parts, furniture of all kinds, beds, bedding and furnishings. Here the carpenter may restock his tool chest with tools as good as new and at much less price than new tools. The farmer is able to find everything from a pitchfork to a threshing machine, spades, shovels, plows, harrows,

and every conceivable farm tool. The logger will find the tools of his trade from the heaviest to the lightest, axes, chains, bolts, etc. The boatman can find his requirements well filled from the boat and river department. The office individual can find the typewriter, the adding machine and other office machinery, tools and appliances to his heart's content. The poultryman will be able to get everything from a drinking fountain to an incubator.

Harness and saddle, guns and revolvers, sewing machines and electric washing machines. The company has recently bought a railroad which it holds for sale on its bargain counter. It is a good loggins road and not a toy.

There are lathes and turning tools for the factory man and anvils, hammers, tongs and other appliances for a first class blacksmith shop. The reader will see from this description that the slogan of a million and one bargains is not just a mere slogan, it exactly describes the stock and the prices.

A close inspection of the contents of this vast institution dispels the first impression that it is a museum of antiques and convinces him that it is a veritable mine of bargains in everything useful to mankind which comes from loom or factory. Even certain classes of groceries are carried in stock.

This firm is always in the market for every useful thing offered for sale. Many things which others may not find useful are found by this firm to have a place in service for some one.

One lesson to be learned from this story is that if you have any article that may be of value to some one you will be able to sell it at some price to this company and they will locate a user for it. For the place is becoming a great store house of interest to hundreds of customers who have learned of the valuable service rendered to the community by the Capital Bargain House, with million and one bargains.

## Auto Busses Aid Car Service

### Salem Street Railway Installs Stages For Better Accommodation to Suburban Residents

Science and invention are no longer restricted to halls of learning, and looked upon by the business world as merely play places for intellectual "ants" to experiment and exploit their peculiar ideas and theories; they are now viewed as the most valuable handmaids and allies of all progressive lines of human activity.

Rapid as has been the advancement in the application of human knowledge to every field of activity the scientific laboratories of the world are still leading the procession. In no field has the progress been greater than along industrial lines. The human desire to annihilate time and space has produced our modern transportation facilities so that today the most humble citizen may have at his service a transportation service which but a few short years ago, within the lifetime of middle aged persons, would have been considered luxurious by the kings and potentates of the earth.

Within but a comparatively short time the horse drawn cab has disappeared from the streets of our cities as a means of transportation. The horse-drawn street cars solved the fate of the old cabs. As cities grew and the tendency of the city population was to dwell farther out from the crowded sections, the horse cars failed to meet the problem. In many cities the cable cars were installed. They were a great improvement over the horse

cars but they were soon displaced by the electric trolley cars. The automobile came along and entirely changed trolley car transportation problems. Suburban residential districts developed amazingly under the stimulation of the automobile.

This added to the transportation problems and created demands for extensions and increased service by the street car lines. The street car companies were ever watchful of the drift of business conditions and began studying how best to meet the new era. The Salem Street Railway Company has shown its progressive spirit and its desire to put Salem in the front rank of modern cities in the matter of transportation by introducing a motor bus service in an experimental way as an auxiliary to its trolley lines. It has purchased three Moreland auto busses, of 18 passenger capacity each, and put them into service along a route starting at the corner of State and Commercial streets; north to Court street; east to Church street; north on Church to Marion; this to accommodate the high school; east on Marion to Summer; north on Summer to D; east on D street to Sixteenth street—to serve the Parrish Junior High school—north on Sixteenth to Market; east on Market to Seventeenth street; south on Seventeenth street to D street and return by same route to Court and Liberty; south on Liber-

ty street to State street; west to starting point on Commercial St. This service is every 15 minutes from 6 a. m. to 9 a. m., a 30 minute service from 9 a. m. to 4 p. m., from 4 p. m. to 7:30 p. m., a 15 minute service is given and from 7:30 p. m. to midnight a 30 minute service. The regular 7 cent fare of the street car service is charged, with the usual ticket discount prices and transfers are given from the bus line to the street car, or from the street car to the bus line. In fact it is made an integral part of the trolley system with many advantages to both patrons and the company not possessed by the trolley cars. For the patrons it is more flexible. It receives and delivers passengers at the curb; it is more comfortable, being free from the noise and passing switch stops of the trolley cars. It is a time saver for the patron and during the two weeks or more it has been in operation it indicates a rapidly increasing patronage as a mark of public approval. To insure itself against the possibility of interrupted service on its trolley lines the company has to carry a stock of parts representing an investment of some \$10,000. Even the break-

ing of some very unusual part may tie up a car for days while waiting for the new part to arrive. The Moreland busses are standard built cars using interchangeable parts. The manufacturers carry a large stock of parts in Portland so that any broken part may be replaced within four hours. Many of the parts most likely to break are carried in stock by automatic accessory dealers in Salem. This relieves the transportation company of the expense of carrying a large stock of parts and also eliminates the possibility of a long delay in making repairs.

Mr. Thomas L. Billingsly, superintendent of the street railway lines in Salem, in a recent interview, gave the above information to a Statesman representative regarding the introduction and use of the auto bus lines. He says that their use is, naturally, an experiment but that the indications are that it will prove a very satisfactory solution of the street transportation problem; that if this proves a success it is probable that future extensions of street transportation service by this company will likely be along that line.

## Service Station Grows Fast

### John Williamson of the Lone Star Filling Station Has Started Busy Community Center

The smiling welcome received at the Texas garage and the Lone Star filling station at 1998 North Capitol street is given in the same generous measure as the service rendered.

John Williamson, and family, bring with them the sunny smiles and glad hand of which their native state of Texas is so famous. They have located out on North Capitol street about a mile north of the Capitol building, on the highway, and have started a regular community center which is destined to be an important factor in the development of Salem. At present they have built, aside from their residence, a concrete filling station on the east side of the highway. Here they are prepared to serve the public with gas and oils, tires and other accessories. They christened their filling station the "LONE STAR FILLING STATION" in honor of their old home state of Texas. In order to still further indicate their love of the great prairie state they built a garage across the street from the filling station and call it the "TEXAS GARAGE." You can't miss their big signs, and if you don't stop and get acquainted with the Williamsons you have a big regret coming the rest of your life.

Mr. Williamson still shows his faith in Salem by building a business block in which he will have established a barber shop and room for any other line of business desired. He believes there is a fine opening here for several lines of business, a general store carrying hardware and groceries, drygoods and notions. A drug store would be profitable, in his opinion and there is talk of a bank being opened there in the spring.

Not the least of the service offered by Mr. Williamson to the traveling public is his Tourist Camp accommodations. He has built 10 cottages equipped with furniture, with a garage beside the cottage which he rents to the tourist trade. To indicate the popularity of these cottages it is only necessary to state that the ten cottages fail to supply the demand and in the spring Mr. Williamson plans to build 20 more. During the winter season now his cottage trade is rather brisk. An average of six or eight every night. During the cold storm in

December the cottages were filled with tourists who were mighty glad to find such accommodations where they could remain until the storm broke.

Mr. Williamson has the same irresistible instinct for building houses that a beaver has for building a dam. He has engaged in house building in connection with his garage, filling station and other activities, since locating here and has to his credit 40 fine modern homes in the past two years. He sells these homes to people who are tired of paying rent. A small cash payment down and the balance is paid by the purchaser in monthly installments which costs no more than the rent of a building down town.

Mr. Williamson believes that a home owner is a happier and better citizen than he would be as a renter. There is a pride of possession that inclines him to be more patriotic and a greater believer in the future of Salem, since he is helping in a personal way to make it a better place in which to live.

Mr. Williamson has built the greater portion of these new homes in the vicinity of his own home and is building up a community center of home owners there which will soon be a most important section of the city with its banks and stores, schools and churches, supported by a community of home owners who will give a quality to the community not obtainable by the transient citizens in rented houses.

The location on the Pacific highway is especially fortunate for his line of activity for that important thoroughfare is rapidly becoming an important link in the transportation system of the Northwest coast country.

A Salem district pen of White Leghorn hens took first honors the first month, November, in the fourth annual world laying contest at Pasadena, Cal. They laid a total of 239 eggs, the second, a California pen, laying only 213. Our Salem district hens go right along, as a matter of course, winning world laying contests. We have the best poultry country in the world; can produce eggs at a lower cost than any other section. This is the place for you, if you want to get into the commercial poultry industry; or if you want to keep just a few for family use.

# ACHIEVEMENT

As the new year rolls around, it is a pleasure for any person or business to look back over the preceding year and review worthwhile results that have been accomplished.

Most anyone can make money but if it is spent carelessly it is like the wave that rolls up on a sandy beach, no trace is left as it recedes.

To obtain results that are worth while, in a community, to do work that is followed by a constantly increasing return of prosperity and growth to a community, to do work that makes it possible for other people to live more contentedly and easier in your community, is a much more difficult accomplishment than making money, but the object is more worth while.

In trying to do our bit along this line the First National Bank, at the beginning of 1924, organized a number of calf clubs, pig clubs, sheep clubs, and poultry clubs among boys and girls in the territory adjacent to Salem. The bank paid out several hundred dollars in premiums to encourage these young people to raise fine purebred animals.

This expenditure of money however is insignificant compared to the results achieved by the boys and girls. Not only did these young people raise calves, pigs, sheep, and chickens but they raised prize-winning stock of the highest type and today have stock that is worth in the aggregate several thousand dollars.



Look at this sheep and look at the young man behind it. Both are champions. Eldon Fox of the First National Bank's Shropshire Sheep Club for boys and girls—champion of the northwest in livestock judging contest and winner of two champion awards on his sheep. This lamb was given champion ribbon at the Pacific International Livestock Exposition and purchased by the Exposition directors, dressed, and sent to President Coolidge.

The Waldo Hills Shropshire Sheep Club has a membership of 13 boys and girls who own 69 thoroughbred Shropshire sheep having an estimated value of \$2,268.00.

The Salem-Turner Jersey Calf Club has a membership of 17 boys owning 20 purebred Jerseys having a value of \$2,500.00.

The Chester White Pig Club has a membership of 5 owning 15 pigs worth \$300.00.

The White Leghorn Poultry Club has a membership of 5 owning 40 chickens worth \$80.00.

One member of our Shropshire Sheep Club started in four years ago raising purebred sheep and today he owns 20 head with an average value of \$30.00 each and has deposited in the bank \$250.00 which makes a sum total of \$850.00 as a result of his venture.

These are but a few illustrations out of many club records that could be cited. A bank official has spent much time teaching the club members to select, judge, feed and fit their livestock, to keep records of their feeding costs, to weed out "boarders" and keep only those animals which show a profit above feed and labor. This work has been carried on in connection with the Oregon Agricultural College Department of Agriculture.

The Waldo Hills Shropshire Sheep Club won highest honors in Marion County judging contest which entitled member to a trip to the Pacific International Livestock Exposition with all expenses paid.

Three boys who had made excellent records in judging were chosen as members of the judging team to compete at the Portland Livestock Exposition as follows: Lyle Rains, Route 3, Salem; Homer Bray, 1324 Shipping street, Salem, and Eldon Fox, Route 3, Silverton. This team competed against some 30 teams or nearly 1,000 boys and girls and again won highest score, this time competing against all of the Northwest.

Eldon Fox won the highest honors of all these 1,000 contestants which gave him a \$20.00 gold medal. He also won Champion Ribbon for fat wether lamb. This lamb sold at auction at 36c a pound to Mr. O. M. Plummer, Manager of the Pacific International Livestock Exposition, and was dressed and sent to President Coolidge. The second and third prizes for wether lambs went to Lyle and Lester Rains. These lambs were sold to the Oregon Purebred Shropshire Association.

The First National Bank gave prizes to their clubs for all breeds of livestock. Eight awards were offered on males and eight awards on females for each of these clubs.

Space does not permit us printing the names of all the boys and girls who won prizes but it was indeed gratifying to note that in the majority of instances our members produced prize-winning stock.

The First National Bank is much interested in encouraging boys and girls to become better farmers, breeders of livestock, and producers of essential products in this community. We feel that every dollar we spend in this kind of work will be returned a thousandfold to the wealth of this community in years to come. We feel that boys and girls trained in habits of usefulness and thrift will make the highest type of citizens.

We hope to do our share in the interest of the community development for 1925.

**First National Bank**  
SALEM, OREGON

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The House of a Million and one Bargains.

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