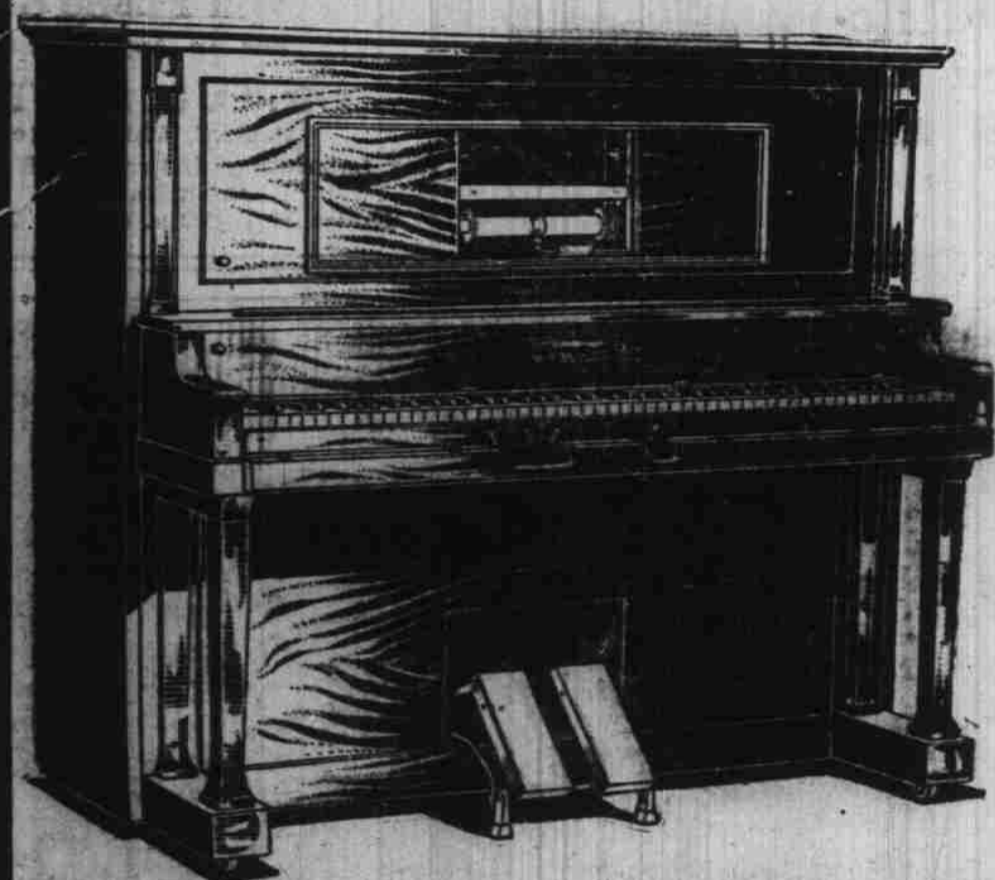


100 Pianos Must Be Sold I Must Raise \$40,000 By Next April!

THE MONEY WILL BE USED TO ERECT A NEW BUILDING ON FERRY AND LIBERTY STREETS

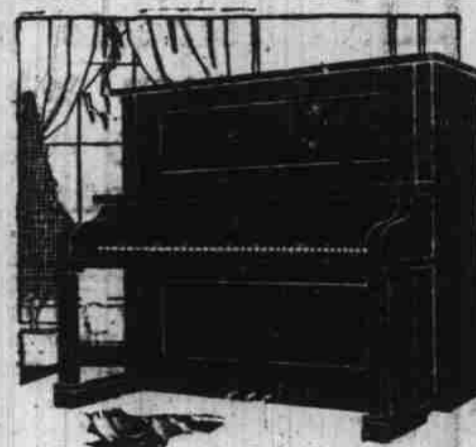
TO THE PUBLIC: Having purchased desirable business property at the corner of Liberty and Ferry Streets, I intend to erect a four or five story building when the present lease expires, which is next April. In order to have the money available at that time it is necessary that I reduce my entire stock about one-half. I know that to accomplish this I must reduce prices and that is what I am doing. This means that all who buy Pianos or Phonographs the next few days will do so at a genuine saving. I could go on writing page after page telling you all about this big sale but I haven't the space. I therefore invite you to come down and see for yourself—Seeing is believing—



A BRAND NEW
PLAYER PIANO
\$295

Fully guaranteed with bench and ten rolls of music

Terms Only \$10 a Month



Used Pianos

Glance over these prices—they are most convincing of the wonderful values we are giving during this sale.

\$45 - \$65 - \$85 - \$95 - \$125 - \$135
\$150 \$175-\$225 to \$350

Over Twenty Standard Makes to Select from

Terms \$6 a month up

NEW PIANOS \$275 - \$325 - \$355 - \$365 - \$385 UP

These Pianos are all standard make Pianos, instruments that I have sold and stood back of for from twenty to forty-three years. All the very latest styles and woods. Terms—\$7 a Month up.

75 Phonographs Will Go On Sale!

Special



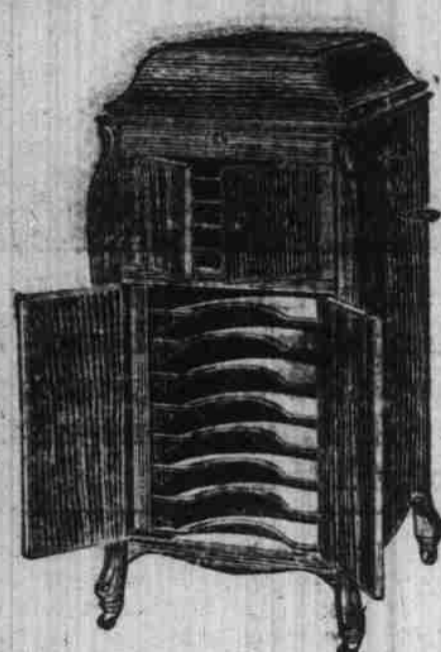
Eight slightly used phonographs, could not be told from new; all large models and in all finishes, fully guaranteed like new.

Included in this lot are Brunswick, Pathe, Starr, Emerson, Columbia.

ALL GO AT

\$49⁵⁰

\$5 Down \$5 a Month



VICTROLAS

Slightly used, couldn't be told from new

\$75

Terms as low as \$6 a month



This \$25 Phonograph only

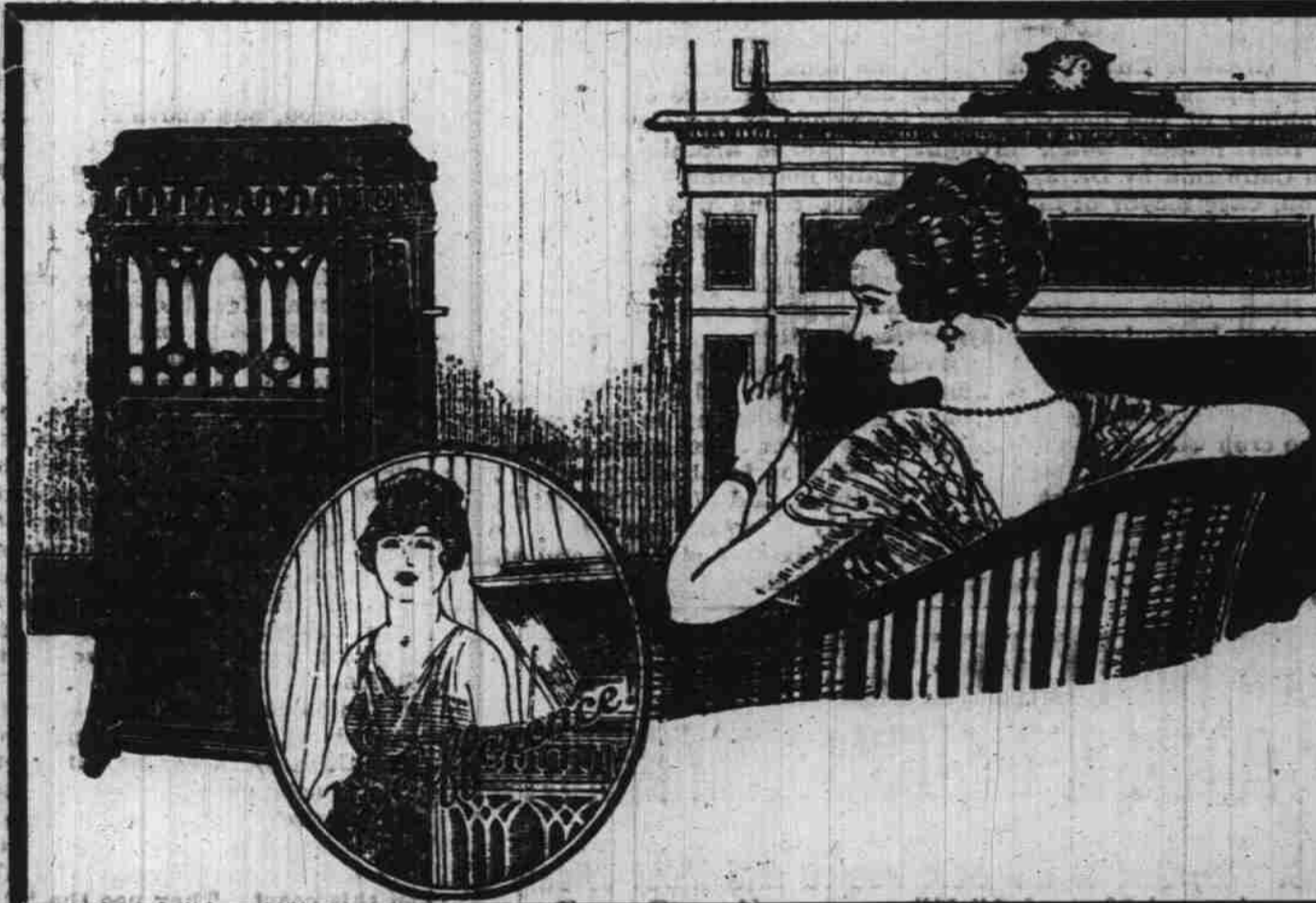
\$10

\$5 down, \$1 a week

Other small makes

\$15 \$19 \$22 \$27 to \$39

\$5 down, \$1 a week



\$195

This almost new Edison

Regular

\$295 value

Terms only

\$10 a month

FACTS AND FIGURES IN CONNECTION WITH THIS GREAT SALE: The Geo. C. Will Music House has been identified with commercial enterprises for 43 years. During that time the Geo. C. Will Music House has made it a point to handle nothing but the best money could buy. We therefore have the choicest selection of old standard make Pianos we have sold for years and instruments that we are proud to stamp our O. K. on, and we want you to know that these are the Pianos we are offering you during this sale.

THIS SALE WILL NOT LAST LONG. Considering the quality of merchandise we are offering, and the prices we are quoting and the terms we are giving, this sale cannot last long. So come down now while our stock is at its best and select your piano or phonograph. You are welcome whether you buy or not.

GEO. C. WILL

432 STATE STREET

Your Leading Music Dealer for 43 Years