## HOTEL BLIGH

100 rooms of Solid Comfort

A Home Away From

We Are Out After Two Millions We are now paying over three quarters of a million dollars a year to the dairymen of this section for

"Marion Butter" Is the Best Butter More Cows and Better Cows

is the crying need

MARION CREAMERY & PRODUCE CO.

**Next Week's Slogan** 

SUBJECT IS

**OUR AUTOMOTIVE INDUSTRIES** 

# SELLING SALEM DISTRICT

# Devoted to Showing Salem District People the Advantages and Opportunities of Their Own Country and Its Cities and Towns

The Way to Build Up Your Home Town Is to Patronize Your Home People

The Surest Way to Get More and Larger Industries
Is to Support Those You Have

Selling Salem District is a Continuation of the Salem Slogan and

Pep and Progress Campaign

This campaign of publicity for community upbuilding has been made possible by the advertisements placed on these pages by our publicspirited business men---men whose untiring efforts have builded our present recognized prosperity and who are ever striving for greater and yet greater progress as the years go by.



Why suffer with Stomach Trouble when Chiropractic will

Your Health Begins When You Phone 87

We Will

Give Our

At all times to assist in any possible way the development of the fruit and berry industries in this val-

Oregon

Packing

Best

**Efforts** 

For An Appointment DR. O. L. SCOTT

P. S. C. Chiropractor Ray Laboratory 414 to 419 U. S. Natio Bank Building. Hours 10 to 12 a. m. and 2

## **Butter-Nut** Bread

"The Richer, Finer Loaf"

CHERRY CITY BAKERY

Our Ideal: Our Method: "The Best Only" Cooperation Our Ideal:

### Capital City Co-operative Creamery

A non-profit organization owned entirely by the dairymen. Give us a trial. Manuacturers of Buttercup Butter 137 S. Com'I St.

GIDEON STOLZ CO.

Manufacturers of Dependable Brand Lime-Sulphur Solution

The brand you can depend on for purity and test Prices upon application Factory near corner of

Summer and Mill St. Salem, Oregon

#### Nelson Bros.

Warm Air Furnaces, plumbing, heating and sheet metal work tin and gravel roofing, general jobbing in tin and galvanized iron

> 353 Chemeketa St. Phone 196



DIXIE HEALTH BREAD

Ask Your Grocer

# FOR YEARS **AND YEARS**

The Statesman has been supplying the wants of the critical job printing trade-

Proof positive we are printers of worth and merit.

Modern equipment and ideas are the ones that get

### Statesman **Publishing** Company

215 S. Com'l St.

# ABUNDANT AVAILABLE "WHITE COAL"

More Than 150,000 Horsepower Is Near; More Than 250,000 Horsepower in a Radius of 100 Miles; and Her Share of Three or Four Million Horsepower Available Ultimately—This Great Resource Cannot Be Advertised Too Much—Oak Grove Project as Close to ination. Salem as to Portland

Some day potato starch and dex- the state, running up to three to trine and flour factories will be four millionshere. Likely the beginning will And engineers find that with

power; hydro-electric.

Some day Salem will be a great factory center; and the wheels water running down the hills and mountains from the 'Cascades' frozen gorges," and from the defiles of the Coast Range.

The water power resources avallable in Salem cannot be too often referred to; cannot be too much advertised.

"Look to the hills whence comdifferent connection in olden times by the writer of holy writ; but the em: hills are to become in good time ally great city that will grow in and around Salem.

Our Water Power Resources Within a radius of 100 miles of Salem there can be developed 300,-000 to 400,000 horsepower of wa-

And an extension of the radius

### **CHERRY CITY** MILLING CO.

Manufacture

**FLOUR** CEREALS MILL FEEDS **POULTRY** STOCK FEEDS



Carried by Most Dealers

Jairmount DAIRY

Perfectly Pasteurized Milk and Cream Phone 725

Some day there will be sugar to 200 miles would include nearly factories in Salem; probably soon, all of the great water powers of

be soon. Some day \$100,000,000 modern methods of transmission of flax and hemp products will be 200 miles is no distance worth manufactured annually in the Sa- worrying about in the transmislem district; and then \$200,000,- sion of hydro-electric power; that 000 worth annually, and more; it is merely a matter of longer and there will be hundreds of oth- transmission lines supported by er factories here, large and small more tall poles. In California -and the power used will be electric power is conducted 400 largely "white coal" power; water miles or more from the points of the generating plants to the places of use. That distance would place Salem within the reach of all the will be turned by the power of the powers ever to be developed in Oregon.

> There are water powers capable of development within a radius of 50 miles of Salem that will aggregate 150,000 horsepower and more-some of them comparatively easy and cheap of development.

Some of the Near Ones Following are some of the eth your help," was spoken in a available powers coming within or near the 50 mile limit of Sal-

Project No. 1-Source of supthe greatest help of the industri- ply, Fish, Clear, Lava and Lest lakes. Location: Section 8 T 34 S R 7 E W M. Fall, 968 feet. Horsepower, 45,000. Estimated

cost, \$3,000,000. Project No. 2-Source of Supply: North Fork Santiam river, Location: Section 7 T 10 S R 2 W W M. Flow: 220 cubic feet per second. Horsepower, 600.

Project No. 3-Source of supply: North Fork Santiam river. Location: Section 13 T 9 S R 1 E, Marion county. Flow: 750 cubic feet per second. Fall: 130 feet. Horsepower, 11,000, Estimated cost, \$600,000.

Project No. 4-Source of supply; North Fork Santiam river. Location: Section 28, T 9 S R 4 E, Marion county. Flow, 600 cubic feet per second. Fall, 105 feet. Horsepower, 7755. Estimated cost, \$800,000.

Project No. 5-Source of sup-E W M. Flow; 600 cubic feet per second. Horsepower, 10,227.

Project No. 6-Source of supply: North Fork Santiam river. Location: Section 20, T 10 S R E W M. Flow: 600 cubic feet per second. Fall, 475 feet. Horsepower, 29,000. Estimated cost, \$2,000,000.

ply: Marion lake, Puzzle creek North Fork Santiam. Location: Section 36, T 11 S R 7 E W M

BAKE-RITE BAKERY

Store and Bakery 345 State St.

There are no substitutes in our products. We use home grown grains, fruits and nuts.

The total available undeveloped chinery of the two cities. horsepower in the above enumerated projects alone foot up 130,-218. They are all within 50 miles

Partially Developed Powers

Company Oregon Pulp and Paper Co., Salem, Oregon Portland Railway, Light and

Power Co., Electric Bigg. Portland Turner Electric Light and Power Co., Turner, Oregon Oregon State Penitentiary

Salem A. D. Gardner and H. E. Bennett, Stayton, Oregon Crown Willamette Paper Company

The Scio Mill and Elevator Co., Scio, Oregon Molalla Electric Company, Aurora, Oregon

Mountain States Power Co., Albany, Oregon Lebanon Electric Light and Power Co., Lebanon, Oregon Fischer's Flouring Mills, Silverton

Sherm Swank, Aumsville, Oregon Falls City Electric Light and Power Co., Falls City, Oregon E. Frances, Kings

Valley, Oregon Jefferson Mill Co., Jefferson, Oregon Hammond Lumber Co., Mill City, Oregon Sidney Power Co., Salem L. Ames, Fullerton, Calif. City of Scio, Scio, Oregon

City of Scio

Flow: 160 cubic feet per second. Salem her quota of power just the Fall: 1465 feet. Horsepower, 26,- same as they will give Portland 636. Estimated cost \$2,000,000. hers; in proportion to the use made of it in the motor driven ma-

As Much As All Salem

And Salem's use of it will no of Salem, and most of them near- doubt grow fast. The power used er than that. Within the same for machinery and lights by the radius there are many water pow- Salem paper mill equals the volers that have not been surveyed ume used in all the rest of Salem or estimated; some small ones, -partly because the heavy load in and many that would show up to the rest of the city is for only be of considerable size upon exam- about eight hours; while in the paper mill, it is steady during all of the 24-hour day. This The partially developed water explains why power for such fac-

powers in Salem and vicinity, so tories can be supplied at a much far listed at the office of the state lower rate than must apply to poengineer, show the use of slightly wer for machinery and lights that ess than 6000 horsepower, and have their peak loads once in a 620 horsepower. They are as fol- the 24 hour day use little or no power at all.

Stream Developed Total Mill Creek and Santiam River 483.24 1,804 Silver Creek 273 Mill Creek Mill Creek and 218 Santiam River North Santiam 935 River South Santiam 400 River Thomas Fork of Santiam 105 125 Molalla River South Fork 1,023 Santiam 284 South Santiam 75 Silver Creek Santiam River and Mill Creek 50 Luckiamute River 100 Luckiamute River 25 North Fork Santiam River Santiam River 750 200 Santiam River Silver Creek Thomas Creek

A Little Farther Away

Fork of Santiam

Fork of Santiam 100

Thomas Creek

A little farther away from Saem, but easily available for use here, there are at least 100,000 horsepower of water powers on the McKenzie river. And nothing ply: North Fork Santiam river has been said in the above of more Location: Section 12, T 10 S R 5 or less of available power running to waste down the Coast Range, that could be easily be made available for use in Salem.

Had You Thought of This? The Portland Electric Power surrounding country and towns A. L. Baker of Mill City. and cities, is developing what it Project No. 7-Source of sup- calls its Oak Grove Project. The and Whiskey creek, tributary to 105,000 horsepower; will be the greatest project of the kind now under process of full headway in day. the northwest; and its total cost munity attended the band congreat value will hinge on the fact that this will be a steady-just

the same the whole year through. Had you realized that this is as much a Salem project as it is a Portland project-that the Oak Grove plant is on the upper reaches of the Clackamas river, and miles on an air line? The water Clackamas and Marion counties; M. Pfeiffer, S. T. Baillie.

What is more, the great wheels land; incorporators, H. E. Mowry, up there in the Cascades, in the N. Frisbie, Lucille D. Cole; cap-Oak Grove plant, will always give ital, \$5000.

### RICKEY

5,941.24 10,620

Mr. and Mrs. J. Strang spent Labor day at Silverton. Mr. and Mrs. O. Fryslie visited at McCoy Sunday. Miss Hazel Harris and Mr. V

Van Cleave of Portland were guests of Mr. and Mrs. D. A. Harris Monday evening. Mr. and Mrs. Irvin Caplinger

visited at Silverton Sunday. Miss Margaret Magee is spend company, serving Salem and the ing the week with her aunt, Mrs. T. Fitzpatrick is having a mod-

ern two room house built. whole development will bring in daughters, Margaret and Hazel, visited friends at Lebanon Sun-

> cert in Salem Tuesday evening. A. Baal has his new barn com-

#### **NEW CORPORATIONS**

The following articles of incorabout the same distance from Sa- poration were filed yesterday with lem as from Portland-about 60 the state corporation department: Wallowa Community Fair assoflowing to the great plants comes ciation, Wallowa; incorporators, from the eastern ends of both Bruce Cox, Donald M. Major, H.

about as much from Marion as Overseas corporation, Portland; from Clackamas and a good deal incorporators, Clara Camberg, of it from Marion county comes Nagda Fransden, Sanderson Reed; from the eternal snows of Mt. Jef- capital, \$5000; shipping. Mowry Logging company, Port-

Joe Dickson, E. H. Burrell. Farris & Powers. Joe Williams Bonesteele Motor Co.

# THE PAYROLLS OF SALEM CONCERNS

Ray Clark.

his Is Thought to Be a Conservative Estimate, the Industrial Payrolls Making Up More Than a Third of the Whole-Best Showing for a City of Salem's Size in the Whole Northwest for Volume of Money Paid to Wage Earners

As a city with a payroll, Salem | stands pre-eminent in the northwest, for a city of her size, accordavailable on full development 10,- day, and for the greater part of ing to those who have made a careful study of industrial conditions surrounding cities of 20,000 to 25,000 people. The metropolitan district of Salem, that is, Salem and its suburbs, now contains not far from 25,000 people. The population of the city proper is now about 22,500.

The industrial payroll of the city approximates \$3,500,000, with capital investments of around \$10,000,000, and output of around 218 \$25,000,000 annually. There have been large additions the past year to paper mill capital, output and payroll, and the same is true as to the canneries, the automotive industries, and throughout almost the whole list under the heading of industrial establishments.

The trade payroll of the city is estimated at \$2,750,000 annually; that is, the amount paid out in wages by the various retail establishments throughout the city; and including a growing amount of wages paid out by the wholesale houses and jobbers of Salem. The state payroll is about \$1, 500,000 annually. It runs around \$125,000 a month. There can be added to this at least \$500,000 for the Salem United States Indian training school, the Salem school 650 district, the city of Salem, the county of Marion, Willamette University, and the various other

branches of the public service, and

the other educational institutions.

In addition to these payrolls, there is the vast amount paid out annually from fruit tracts within the trading area of Salem, estimated at about \$1,500,000. This farm payroll begins with the gooseberry and strawberry picking, and continues till into the rains of winter, when the last of the apples and pears are harvested. It reaches its height in the hop picking season, which is now on, when thousands of people come within the trading area of Salem, where may be found nearly all of the hop acreage of the state -and Oregon is the greatest of the hop growing states in point of acreage and production; and overlapping hop picking and drying comes prune picking and drying. There is work on the fruit and nut farms all the year through; and on the dairy and stock farms -for we have seed time and harvest every month, and every day

in the year. With all these payrolls, it is estimated that more than \$10,000, 000 is paid out annually within Salem and within the area that does practically all its trading in

The following is a list of industries in Salem, collected and corrected up to date by a Statesman reporter; and it should be explained that some manufacturing concerns have no doubt been overlooked, for there was no way to secure the list excepting by patient and wide inquiry, there being no association of manufacturers here, and no other source of information excepting this same patient inquiry by the reporter:

Automobile Electrical Works R. D. Barton. Automobile Repair Shops

Marion Automobile Co. Oscar B. Gingrich. Otto J. Wilson. Valley Motor Co. Salem Auto Co. Great Western Garage. Highway Garage. Otto Buff. Mike Panek. Arrow Garage. Cherry City. Alvy Davis. Jack Doerfer. Lanham Garage. F. W. Pettyjohn Co. Fairgrounds Garage. John Maurer. E. Kroeplin. Fred Kirkwood. Newton Chevrolet Co. Salem Automotive Service. Walsh Brodhagen. Shamrock Garage. Vick Brothers. North Highway Garage. A. C. Haag. Skipper & Vincent. Starr & Whittmore. Bailey Bros. Ferry Street Garage.

Frohmader Garage. Clark & Vincent. Wolgamott & Ostrander. W. J. Annibel. C. H. Cameron Reliance Auto Painting Co. F. W. Bliss. Vick Brothers. A. V. Whit.

O. J. Hull Auto Top and Paint **Auto Radiator Repairing** J. C. Bair.

Bakeries Bakerite Sanitary Bakery. Cherry City Baking Co. Peerless Bakery. Salem Baking Co. Mistland Bakery. Model Bakery. Bedding Capital City Bedding Co.

Bicycle Repair Shops

Lloyd E. Ramsden. Harry W. Scott. Boiler Manufacturers Theo. M. Barr. W. W. Rosebraugh & Co. Salem Iron Works. Book Binderles

A. H. Moore.

Rodgers Paper Co. Bottling Works Star Bottling Works. Gideon Stolz Co. **Box Factories** Spaulding Logging Co. Button Factory Greglow's Button Factory.

Gray Belle. The Spa. Hill Candy Factory. Davies Shack. Canneries

Candy Manufacturers

Producers' Canning & Packing Hunt Bros. Co. Oregon Packing Co. Northwest Packing Co. Starr Fruit Products Co. Carriage Repairing

P. J. Larsen. Ira Jorgensen. Carriage Top Manufacturers W. R. & J. H. McAlvin. O. J. Hull, Auto Top and Pain Co.

F. W. Bliss. Woods Top Shop. Chemists, Manufacturing Dan J. Fry. Concrete Brick Manufacturing Oregon Gravel Co. Salem Brick & Tile Co.

Cider Manufacturers Commercial Cider Works. Gideon Stolz Co. Cigar Manufacturing Henderson Cigar Factory. Coffee Roasting

C. M. Eppley Co. Cleaners and Dyers City Cleaning Works, D. H. Mosher. Scotch Woolen Mills. Salem Woolen Mills Store. Salem Cleaners and Dyers. Swiss Cleaning and Dye Works. John Sundin, M. A. Estes. Frank Palm. Standard Cleaners and Dyers. Spick 'N Span. Cherry City Cleaners. Renner's.

Creameries Capital City Cooperative Cream-Fairmount Dairy. Marion Creamery & Produce Co. Salem Sanitary Milk Co.

Meadowlawn Dairy. Otto J. Busch. Electric (Gas and Power) Plants Power Co.

Feed Mills Archerd Implement Co. South Salem Feed Mills. Cherry City Flouring Mills. D. A. White & Sons. Paul Traglio. Barkus & Son. Fence Works

Salem Fence and Stove Works Flax Products Manufacturers State Flax Industry. Flour Mills Cherry City Milling Co.

**Foundries** Salem Iron Works. W. W. Rosebraugh & Co. Salem Mfg. Co. Fruit Packers Drager Fruit Co. Producers' Canning & Packing

Oregon Growers' Cooperative Association. Willamette Valley Prune Association. California Glace Fruit Co., (part of the year.) Pearcy & Biehnu. Denny & Co. Northwest Canning Co.

Fruit Products Manufacturers

Commercial Cider Works. Gile & Jenks. Fruit Dryers Producers' Canning and Packing Co. Bruce Cunningham, West Sal-

The Phez Co.

Many dryers, in suburbs, and Furnace Manufacturers W. W. Rosebaugh & Co. Nelson Bros. A. L. Feeser. Furriers West Fur. Co.

Glove Manufacturers Gleason Glove Factory. Hop Baskets Salem Fence Works. Ice Manufacturers Salem Ice Co. Capitol Ice Co. City Ice Works.

Angora Rug Co.

Ice Cream Manufacturers The Spa. Buttercup Ice Cream Co. Jewelry Manufacturers Pomeroy & Keene. Hartman Bros. H. T. Love.

Burnett Bros. Chas. A. Luthey. Juice Manufacturers Northwest Fruit Products Co. Commercial Cider Works. Land Plaster Drill

W. W. Beardsley. Laundries Capital City Steam Laundry. Chinese Laundry. Japanese Laundry. Salem Laundry Co. Yale Hand Laundry. Home Wet Wash Laundry. Eagle Damp Wash.

Jap Home Laundry. Iowa Machine Co. John Maurer.

(Continued on page 9)