



## Discounting the Count

A COUNT used to be a man in charge of a count of 500 . persons to. whom he was a sort of overlord. Thisis not true today because of altered political conditionsa. We still have

Business, of all kinds, has undergone something of a revolution. It was not so many years ago that pack peddlers. were the sole distributors and transporters of many of the were the sole distributors and transporters of many of the day. Their legs set the the lim ite for most distribution problems in those days.

Modern transportation, progressive sales, and methodsand advertising - have broken the shackles of time. They make a speedy job of what used to take years. Through make a speedy job of what used to take years. Through advertising many an articles has been

Advertising today is the method used lby business to tell you why you should have certain goods and how to identify those goods. The advertisements you find here are a truthful catalog of needed merchandine

Articles of all kinds and for alt purposes are presented in a pleasant way through the medium of type and picture. The outstanding requirements of every member of the The outstanding requirements of every member of the
famliy are met by offers of good merchandise af proved value.

Use the advertisements for guidance and you will be a constant gainer.


She Occupies a Very Import ant Place in the Salem
Musical Circles Lena Belle Tartar, contralto so
loist and teacher of singing ha
 given freely of her talent and en
ergites toward eharitable enter-

 its, climax of activity, presenting
ahd financing programs, arcing many community conerts, and
putting over the most successfuil convention of the the state music
teachers held up to that time Five years as director of mustic
In Salem high schoo has given
hiss Tartar M1ss Tartar opportunity to estab
Hish a reputation as a conductor
that is known throughout the cific northwest. Students from
the salem school won over all Washington hith school Oregon tifut troment last arp aring. Two beau-
in the seno dtaplay more coneerts. or anemy year one or Wg Ell Pifit HIthang Broken Out
Eszemat Helped Over Night. For ${ }^{\text {inden }}$ unsighty skin eruptions,
rash or blotches on tace, neek, arms or body, you do not have to
walt for rellet from torture or
embarrassment deele
 Mentho-Sulphur and
shows next day.
Bee Because of its germ destroying
properties, nothing has ever been found to take the place of thls
suphphur preparation. The moment
you soiphur preparation. The moment
you appy thealitg bezins. only
those who have had unsightly skin those who have had ungishtly skin
troubles can know the delight this
Mentho-sulphur riery, itel
right
rig.
ate Get a s. mall far of Rownee Men-
hoo-Sulphur from ant Tho-Sulphur from ang good drug-
gete and use it ilike cold eream.-
Adv.

 eapecially whens hlgh temperaturo
and prolonged droush oceur. Tho and prolonged drough oceur, The
borer attacking appole treet, works
mosty Just under the bork, at or
above. the surface of the ground.


The Weinhard-Browery has been famous aince 1862

## Cumbian Bew

StAR Botutitinga works

## LUGGAGE SALE



In order to make room for the remodeling of our luggage departmient-it ifs vety necessary that we practically close out all of our present stock -all dropped, part-
terns and close out numbers are marked-very low in order to move them quickly-

> Regular \$8.00 Genuine Leather Bags Now
> $\$ 6.40$
> Regular \$10.00 Genuine Leather Bags Now
> \$ 7.25
> Regular \$12.50 Genuine Leather Bags Now
> Regular \$19.50 Genuine Leather Bags Now
> Regular \$14.00 Fiber Trunks Now
> $\$ 7.75$
> $\$ 16.50$
> $\$ 9.75$
> $\$ 20.00$
> Regular \$35.00.Eiber Wardrobe Trunk Now

Suit Cases Priced From \$1.65 and Up
> your credit is GOOD. WE Charge NO interest

