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 U. S. PAGE, President. W. E. HANSON, Secretary

PIPE AND PIPELESS FURNACES

Installed in Your Home at Factory Prices Over 200 Satisfied Users in Salem



**A FUEL SAVER
 PERFECT CONTROL**

Manufactured and sold by
F. H. BERGER
 600 North High Street
 PHONE 1048M
 Shop 803 North Liberty St.

20 ACRE SNAP

One of the best if not the best farm in the valley, in fruitland district just east of Salem, good road. Close to school, church and store. Very best of dark loam soil, no waist land. Good bearing family orchard, two large new poultry houses equipped to handle 1000 hens. Good set of buildings, light and water system. House, five rooms, hot and cold water, bath and cement basement. Fine barn. Owner away, immediate possession. Price \$5500—Terms.

See Childs & Bechtel
 540 State Street

HERE, MR. HOMEBUILDER—

Is the BEST, SAFEST, STRONGEST, and, in the long run, the CHEAPEST material out of which to build your home.

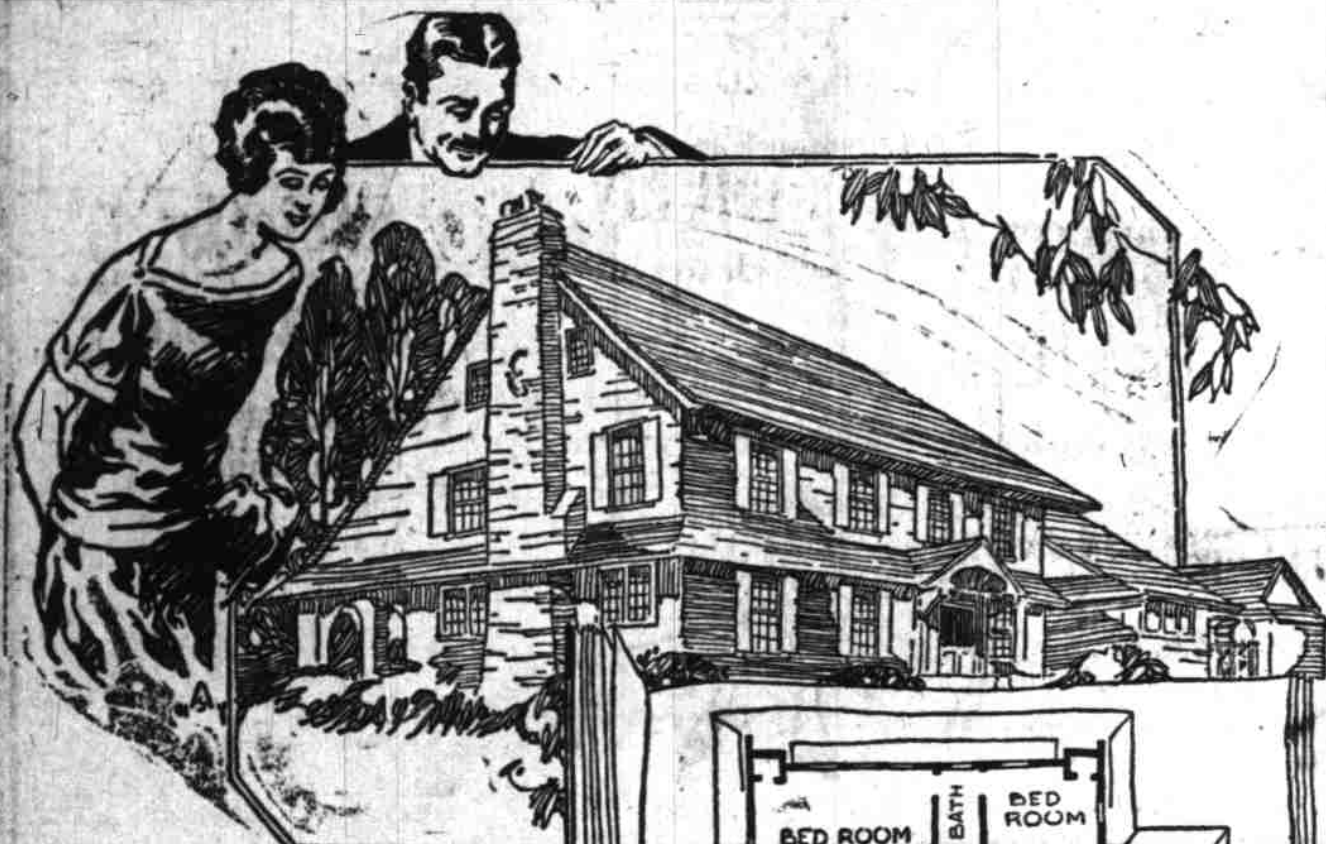
It is BURNED CLAY HOLLOW BUILDING TILE—It insures Fire-Safety—Health and Comfort.

Ask for Catalog and Booklet of Plans.

SALEM BRICK & TILE CO.
 Salem, Oregon. Phone 917



Mrs. of Burned Clay Hollow Building Tile, Brick, and Drain Tile.



Let Us Supply
LUMBER for YOUR HOME

Or Any Kind of Building Material.

Estimates Cheerfully Given

Douglas Fir - Lumber - Boxes - Box Shooks - Wood - Lath and Mill Work

CHAS. K. SPAULDING LOGGING CO.

Front and Ferry Streets

GOOD BUYS

CITY—
 New 5-room modern bungalow..... \$ 3,800
 9-room dwelling; 3 1/2 lots; fruit, berries, grapes, and nuts; North Salem..... 4,000
 7-room modern; close in..... 6,000
 5-room cottage..... 3,200

SUBURBAN—
 5 acres; Keiser district..... 2,000
 2 acres; Salem Heights district..... 2,600
 2 acres; Wallace road..... 3,200

DAIRY—
 160 acres; Lincoln county..... 3,500
 240 acres; Lincoln county; stock and equipment..... 17,500
 115 acres; Independence district; worth \$20,000..... 15,000

A. C. BOHRNSTEDT
 147 No. Commercial St. Salem, Oregon.

THIS WEEK'S BARGAIN

A roomy, well-built 6-room modern with full basement and large sleeping porch open to the east overlooking the valley and mountains: a corner lot two to three blocks from car (South Salem) Leslie M. E. Church and Lincoln school. Not an old house, have just given its first-re-tinting and a beautiful job top to bottom thoroughly, and will add two coats of paint to exterior to your own taste of the best class of work. I must sell it. Can make terms. Price \$3250. This is an excellent buy. It ought to bring more. See me.

William Fleming
 341 State St.

BUILDING PERMITS NEAR HALF MILLION

Week Ending March 8 Sees \$37,000 Worth of Residences Begun

With building permits issued during the last week a total of \$425,395 worth of building has begun in Salem since January 1, 1924. Permits for the week ending Saturday amounted to \$37,700 and were for the erection of 11 dwellings and a few alterations. No business blocks were represented, though it is likely that the Sale Laundry will begin the construction of a \$20,000 building in the near future.

Two of the dwellings now under construction will have a combined cost of \$13,000, each costing \$6500. The two homes will be built for Miss Cora L. Prescott, a two-story residence at 690 South Commercial and for a story and a half dwelling to be built by O. L. Fisher at 605 South Liberty.

Three enterprises are now well under way, the \$75,000 apartment for John J. Roberts on South Winter just back of the city library; the Hughes estate block at High and Ferry, excavation for the basement now nearing completion, and the Charles Waller building, High and Chemeketa, which will house the Newton-Chevrolet com-

pany. Concrete is being poured in the forms. Building permits for 1924 are as follows: January \$112,245. February \$275,450. March (one week) \$37,700. Total \$425,395.

THE HOME OWNER

By Herbert Hoover

"A family that owns its own home takes pride in it, maintains it better, gets more pleasure out of it, and has a more wholesome, healthful and happier atmosphere in which to bring up children. The home owner has a constructive aim in life. He works harder outside his home, he spends his leisure hours more profitably, and he and his family live a finer life and enjoy more of the comforts and cultivating influences of our modern civilization. A husband and wife who own their own home are more apt to save. They have an interest in the advancement of a social system that permits the individual to store up the fruits of his labor. As direct taxpayers they take a more active part in local government. Above all, the love of home is one of the finest instincts and the greatest of inspirations of our people."

Evangelist to Visit Albany
 PARIS, March 6.—(By The Associated Press)—Premier Poincaré's ultimatum to the finance committee of the senate tonight that his cabinet would resign unless the committee approved his fiscal measures, caused the committee to announce that it will again have a conference with the premier and Minister of Finance De Lasteyrie tomorrow or Sunday in an attempt to reach an agreement. If this comes about the financial bills will come up for discussion in the senate next Tuesday.



Salem People Own Their Own Homes in Larger Proportion Than World; the Homes Here Are on the Average More Beautiful Than Average Is Being Raised

HOME OWNERSHIP HELD VITAL NEED

Less Than 40 per Cent Own Homes Declares National Secretary

Less than 40 per cent of the people of the United States own their own homes and home ownership has not materially increased during the last 10 years, members of the Marion-Polk County Realty association were told by Will Herrin, secretary of the national association of real estate boards, who spoke at a special luncheon of the organization at the Marion hotel Saturday. The national association is promoting home ownership in addition to building up the association, which now consists of more than 500 boards.

"One of the major problems today is that of taxation of real estate properties," Mr. Herrin said. "We need a better return for money spent on taxes. A decrease of taxes is not as important as is a better expenditure of tax funds. Real estate men must follow a code of ethics and insist upon strict observance of real estate laws."

It was pointed out by the speaker that one-fifth of the total wealth of the county escapes taxation while 14.3 cents of every dollar, or one-sixth of the income of America, go for taxes. With one-twelfth of the total population working for the government, the remaining eleven-twelfths must stand the burden.

Splendid cooperation of real estate association through the adoption of multiple listing bureaus was complimented upon by F. S. Barrett, of Spokane, president of the northwest real estate association. T. W. Zimmerman of Portland, secretary of the northwest association, extended an invitation to attend the convention in Yakima the last week in August. Needs of a strict licensing law,

defined programs and the selling of Oregon to Oregon people were emphasized by John Merrill of Portland, vice-president of the northwest association and president of the Portland real estate board. Will Moore, state insurance commissioner, and W. A. Mullen, from the same office, were special guests.

Home Ownership Balance Wheel to Civilization

Home ownership is the balance wheel of our future civilization. It adds stability to our general government. It tends to build up a strong social community welfare. It strengthens home ties and teaches thrift to both parent and child. It teaches them to have a higher regard for the property of others.

When you come to consider that we have been only 75 years, the average life of a man, since the first settlers came to this state, and that all the development has been accomplished during that short space of time, and that the greater portion of this development has been made within the last 20 or 25 years and that during that time the telephone telegraph, electricity, the automobile, the radio and all gasoline appliances have been invented and put into use, we may reasonably expect within the next few years to witness a greater development than has heretofore been made.

The automobile and good roads will cause thousands of people to motor through the Pacific coast states each year, many of whom will invest capital and become factors in our community development.

Prices of homesites are sure to advance. Good opportunities are slipping away from us daily.

Everyone should get a home. Get a piece of real estate of some kind before that large throng of home-seekers that is headed this way from farther east and beyond the seas causes prices to go beyond your reach and you will be left merely to tell the old story what you might have done. Begin now to save money and

invest it in a home and resolve that you will from this time henceforth do something worth while, and in a small way, at least, show your appreciation for the privileges you are enjoying daily in the best section of the country, in the best state and in the best nation in the world. It may mean sacrifice on your part, but no one reaches high attainment worth while without making a sacrifice. Begin now; you will not be sorry.

LAUNDRY TO BUILD NEW \$20,000 HOME

Will Erect Modern Building; Apartment House Also Purchased

The Salem Laundry company reports the following sales for the past week:

The Salem Laundry company purchases a fine business location on South High street between Ferry and Trade streets from H. S. Gile and Frederick Schmidt. They expect to erect a modern laundry building at an approximate cost of \$20,000.

W. M. Smith has purchased a fine building lot on Center street near North 14th street and expects to build a modern home in the near future. The purchase was made from the Oregon Pulp and Paper company.

A. L. Newton purchases a new apartment house for a consideration of \$4600.

THIS WEEK'S SALES BY KRUEGER

House at 1995 N. Fifth. Formerly owned by Perry Foster, to Waldo W. Wallace—\$2600.

Lot in the Oaks to Geo. Benson—\$800.

Lot in Richmond addition to John Hubbard.

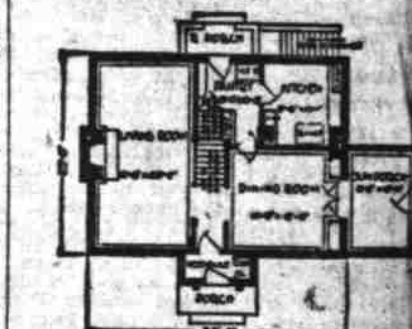
Lot in Richmond addition to LeRoy Myers.

Brick Home of Beauty



The Hiawatha—Design A-705

JUST as a man's exterior appearance is a consequence of his mind, so is the exterior appearance of a house a consequence of the materials and the construction. What is the beautiful finish of the structure and its location, of course, be matters beyond its own control. The man of average means obviously cannot build a large and showy house or attract a lot in an expensive neighborhood. But no matter how small the house is decreed by circumstances to be, and no matter what it is placed, it can bear indications of refined taste and proclaim to the world its owner's good judgment.



And good judgment concerns not only exterior appearance, but also the interior arrangement of plan, but the finish and the materials used in the construction. What is the beautiful finish of the structure and its location, of course, be matters beyond its own control. The man of average means obviously cannot build a large and showy house or attract a lot in an expensive neighborhood. But no matter how small the house is decreed by circumstances to be, and no matter what it is placed, it can bear indications of refined taste and proclaim to the world its owner's good judgment.

Freight and postage will be resumed in connection with the outside agreement recently signed between Memel and Koenigsberg and an agreement recently with the East Prussian authorities.

MEMEL TO RESUME SERVICE WITH OUTSIDE WORLD

MEMEL, Feb. 17 (By Mail)—The territory of Memel involved in controversy between Poland and Lithuania for more than five years soon will have railroad connections.

FIXTURES

Like Fashions, Change From Time to Time

If your parlor fixtures are of an old type and out of harmony with your furnishings—SEE HALIK'S.

If you are building and want the best that is to be had at reasonable prices—SEE HALIK'S.

REDUCED PRICES ON EDISON MAZDA LAMPS

All sizes to 50 Watts, each 30c 75 Watts.....50c
 60 Watts.....35c 100 Watts.....60c
 Other Prices in Proportion

Halik's Electric Shop
 Illumination Experts
 Radio Dealers and Manufacturers
 F. E. HALIK. 337 COURT. PHONE 488

There Will be a Number of MILESTONE HOMES Built in Salem This Year

There will be small 3 and 4 room homes, 5 room homes, and large homes.

They will be built by people who—

1. WANT the finer things of life
2. Have a WILL to get what they WANT.
3. And who's judgment demands the economy of high quality rather than the extravagance of less permanent materials.

If you, for instance, would like to know how MILESTONE might solve your home problem, phone 180 for appointment.

MILESTONE
 Concrete Products and Building Materials

Oregon Gravel Company
 1405 N. Front. Phone 180.

Artistic Window Shades

Cheerful Color in Every Room

A beautiful tone must start where the light enters. If you choose a delightful color for your shades and draperies, your room must be a success.

Phone 941—Draperies Department—for Free Estimate and Color Chart

No Order Too Small or Large