

BUSINESS SCIENCE SAYS MR. ALBERT

Representative of Alexander Hamilton Institute Talks to Rotary

Business as a science was the general topic of James Albert, of the Alexander Hamilton Institute of Portland, who addressed the Rotary club at its regular luncheon Wednesday. He declared that the first book of the Bible contained some of the soundest business principles and laws on record and that the tendency of business and economics in regard to commodity prices will soon tend downward after being on a gradual rise for a great many years.

Business conditions for 1924 will depend upon the purchasing power of the people within the United States and not upon European conditions. All of Europe and Russia will effect less than 3 1/2 per cent of the total business of the nation and if it were wiped out or doubled the effects would be little noticed and far less than the general effect of conditions in a city the size of Los Angeles.

"Profit is the natural attribute of activity," Mr. Albert said. "This is divided into three classifications, each of which is dependent upon the other. First there must be the production, either of service or merchandise; second this must be sold and third there is the question of finances. Men may be able to control locations but not the price of rent, which is established by the number of people which daily pass a certain point. Labor is paid according to supply and interest rates are never stable. Labor and farm economists recognize land, labor and capital but fail to take into consideration the just returns due to brains."

"Business is as much a science



Max M. Dill, the roly-poly member of the famous laugh making team of Kolb and Dill coming to the Grand Theatre on Thursday, February 28th.

as any other profession, Mr. Albert said in closing. "Sales were never made by appealing to a man's reason, but by appealing to his sub-consciousness. The mind is divided into general classes, the conscious or seat of judgment and the sub-conscious or the seat of emotion, impulses or desires."

Mr. Albert exhibited a \$5 bill, which he said represented the weekly surplus of the average man in the United States. He pointed out that with it he could gratify one or two small desires or wants, and by saving over a period of weeks could gratify a greater

want. The man who generates the greatest want will get the bill, he said. He emphasized the point that one line of business is not only with competition with every other similar line but with every other line of business as well. In commenting upon the income tax Mr. Albert declared that business men were benefitted by the necessity of making out returns, for they were forced to install adequate accounting systems and as a result of these their business was in better shape than ever before and that they saved over and above the amount they had to pay the government.

Miss Mary Schoettle delighted the Rotarians with a violin solo. She was accompanied by Mrs. Robert Waters.

STAYTON NEWS

STAYTON, Or., Feb. 27.—Henry Benson and Earliest Denney, two pioneer farmers of the Sublimity hills, were in town Monday while it was wet to work on the farm.

Miss Clara Mielki went to Corvallis last week where she spent the week end with friends. Miss Mielki was an OAC student last year and highly enjoyed meeting former college friends.

Mrs. Erb who visited a few weeks ago at the home of Mrs. Bronson, came over from Portland again this week and expects to remain in Stayton indefinitely, having secured employment at the Horace Lilly home.

C. W. Creeth, president of the Santiam Woolen Mill company, came over from Portland Monday and spent the day looking over the mill.

Miss Mae Hoke came over from Portland for a week end visit with her parents, Mr. and Mrs. R. D. Hoke.

Mrs. Mize, mother of the late Mrs. Lena Pankost, is at the Pankost home here looking after the welfare of the motherless children.

Mr. and Mrs. Frank Lesley and Wilbur, motored to Salem Saturday and Sunday where they visited Mrs. Geanna Thomas, an old friend of the family, who is seriously ill.

T. E. McCroskey and wife came over from Salem Sunday for a day's visit with their son, V. Lyle McCroskey and wife.

Paul Huettl, accompanied by Mrs. Huettl and their little daughter, Jane, were recent visitors in Portland.

Lewis R. Kearns and wife of Portland were here Sunday visiting their aunt, Miss Susan Kearns and other friends.

Mrs. King, a friend of Mrs. Elton Barnes, was visiting at the Barnes home here a day or two recently from Silverton.

Fred Caspell a brother of Archie Caspell was in Stayton Tuesday from the farm near Victor Point.

TURNER

TURNER, Ore., Feb. 26.—Turner school gave a very good program February 22 in the school auditorium.

Harry Barnett, Ross Hill and Tom Webb are the latest victims of the measles.

G. A. G. Moore became seriously sick Friday night, but is resting easier this week.

Mr. and Mrs. Welton drove to Portland Saturday to meet a sister from Montana.

District Superintendent Gilbert of Salem preached at the Methodist church Sunday evening. Mrs. Gilbert accompanied him.

Mr. and Mrs. C. A. Bear and Mrs. C. W. Hewitt and daughter drove to Salem Saturday.

Fred Moore and wife are in town having been called from Mill City Saturday morning on account of the illness of Mr. Moore's father.

Rev. Mr. Isaacson preached his last sermon in Turner Sunday, having accepted a charge nearer Eugene. A big dinner was served in honor of the departing pastor and his wife.

Mrs. Clarence Miller is improving in a Salem hospital.

Miss Hazel Bear spent the week-end in Portland.

H. R. Crawford and wife were at the farm Monday.

O. Knight and wife and baby were callers at the parental Knight home Sunday.

Mrs. Clymer who is still in a Salem hospital, is reported as not quite so well as formerly.

Mrs. C. Cannon spent Saturday with her friend, Mrs. W. T. Riches.

Mrs. O. P. Given spent Tuesday in Salem.

BRUSH COLLEGE

Delbert and Marjorie Howatt returned to School Monday.

The Maddy boys have also recuperated enough to be in school again.

Miss Norma Mitchell visited the school last week. There was a short patriotic program February 22.

Victor Olson has purchased a new car.

Mr. and Mrs. John Schindler invited several neighbors to help Mr. Schindler celebrate his birthday anniversary last Wednesday night.

A Sunday school party was held at Oliver's last Thursday night. A very nice time was had.

Miss Berg of Monmouth spent the week-end with Miss Hendrickson.

Mrs. F. C. Ewing and Mr. and Mrs. W. J. Lehman visited the Zena school Sunday.

The Brush college helpers will meet with Mrs. John Schindler today (Thursday).

The Sweet Briar club will meet with Mrs. McCall Wednesday.

Ralph Allen of Salem entertained his Brush college relatives last Saturday night. A very pleasant evening was spent.

Sherman Blume, visited his mother, who lives east of Salem, last Sunday.

Fuhrman-Goyette Wedding Take Place at Silverton

SILVERTON, Ore., Feb. 27.—(Special to The Statesman).—A very pretty wedding was solemnized at St. Paul's church Tuesday morning when Miss Mary Fuhrman became the bride of Felix Goyette. The bride was attired in a white canton crepe gown and wore a full length veil caught back with orange blossoms. Miss Belama Goyette, a sister of the bridegroom, acted as maid of honor and was very attractive in a tan canton crepe. Joseph Fuhrman, brother of the bride, was best man.

The wedding ceremony was followed by a reception at the home of the bride's cousin, Fred Up-hoff, at which about 60 friends and relatives were present. A luncheon was served at noon, the color scheme being carried out in pink and white carnations.

Mr. and Mrs. Goyette left Tuesday afternoon for California. They expect to be gone for about four weeks. They will make their home at Silverton.

Couple are Surprised On 18th Anniversary

SILVERTON, Ore., Feb. 27.—(Special to The Statesman).—A group of friends surprised Mr. and Mrs. Frank Syring at their home on North Second street Monday night. The occasion was the 18th wedding anniversary of Mr. and Mrs. Syring. The surprises brought refreshments which were served during the evening. Five hundred amused the visitors until a late hour. Mrs. A. W. Klee carried away the high score with George Jacobson as low score player.

Those present were Mr. and Mrs. Will Hubbs, Mr. and Mrs. E. H. Banks, Mr. and Mrs. H. E. Hutchens, Mr. and Mrs. G. J. Barr, Mr. and Mrs. George Jacobson, Mrs. H. N. Brighden, Mr. and Mrs. F. B. Patty, Mrs. Louise Conkey, Mrs. A. W. Klee.

Aged Irishman Dying At Hospital for Insane

Dan Murphy, 63-year-old Irishman, is dying at the state hospital for the insane, and Dr. R. E. Lee Steiner, superintendent of the hospital, is trying to locate relatives or friends of the stricken man before he passes on.

Murphy's case is a pathetic one. Not long ago he was found wandering in Lane county and was taken into custody. Except his name and the assertion that he had been in an automobile accident, the Lane county authorities were unable to get any information from him. He was suffering from an infection in the ear, and since his arrival at the hospital the entire inside of the ear has come out, leaving a great cavity near the brain. It was the injury, Dr. Steiner believes, that made him insane.

Flint Sixes Going Like Wildfire in Los Angeles

LOS ANGELES, Feb. 23.—No motorists in the country have welcomed the new Flint sixes with greater evidences of enthusiasm than have the Angelenos.

Set the alarm so we can get up early in the morning.



C. William Kolb, the tall lean funster who will be here soon with his partner Dill in their new comedy "A Big Reward." At the Grand Theatre Tonight.

Pola Negri Comes To Oregon Friday

Pola Negri in "The Spanish Dancer," which opens Friday at the Oregon theater, is even more of a sensation than she was in "Bella Donna," or "The Cheat." Her first two releases for American producers, according to the press criticisms that have followed the showing of this picture over the country.

"The Spanish Dancer" gives full play to the remarkable personality and unusual dramatic talents of Pola Negri, and presents her in a type of play that is new to her American admirers, a play that is minus the tragic ending they have learned to expect in her productions.

Antonio Moreno heads a supporting cast in this picture that is unusual for the galaxy of stars it presents. Wallace Berry, Kathryn Williams, Gareth Hughes, Edward Kipling, Dawn O'Day, Chas. A. Stevenson and Robert Agnew are some of the other notables that contribute to the success of the film.

As the title indicates, the scene is set in Spain, and it is declared that the settings for the various "shots" cost as much as did the furnishings for the originals of the rich castles that are reproduced. The gorgeousness of the interior scenes are said to surpass anything ever before attempted in the production of photoplays.

Kolb & Dill At Grand Tonight

Those ever popular comedians, Kolb and Dill, without whom no theatrical year would be complete, will be the attraction at the Grand theater tonight at 8:30.

chestra, a sympho-jazz organization under the leadership of Leo Flanders, which has occasioned much favorable comment.

Oregon Authors Subject Of Silverton Discussion

SILVERTON, Ore., Feb. 26.—(Special to The Statesman).—The Silverton Woman's club met at the home of Mrs. Hugh Latham Monday afternoon for a very interesting meeting. The subject for the discussions Monday was "Oregon Authors." The women giving talks were Mrs. R. E. Kleinsorge who spoke on "Charles Alexander of Albany," Mrs. Jay Morley spoke on Oregon's poet laureate, Edwin Markham; Mrs. Herbert Simms gave sketches from the life of Edson Marshall of Medford, and Mrs. George Hubbs gave several selections by Hazel Hall, Mrs. J. Welch and Mrs. H. Latham spoke in general on the Oregon authors.

A very interesting part of the program were the reports given by three club women who had attended the educational exhibition held at Oregon Agricultural college during the week-end. These were Mrs. George Hubbs, Mrs. Frank Hubbs and Mrs. J. Morley. The work done in the home economics department of the college drew special attention.

At this meeting the name of the club was changed from the Women's Social Service club to the Silverton Woman's club.

Mrs. Eliza Young Dies While Visiting in Iowa

SILVERTON, Ore., Feb. 27.—(Special to The Statesman).—Word has been received by Silverton friends of the death of Mrs. Eliza Young. Mrs. Young was for years a resident of Silverton living at the home of her daughter, Mrs. D. Ransford. Since leaving Silverton she has lived at Portland and Seol. Shortly after the holidays Mrs. Young, together with Mr. and Mrs. Ransford, left for the east to visit relatives. She died in Iowa, only 12 miles from where her husband died 51 years ago. Mrs. Young was 86 years at the time of her death.

Progress Addition

Just East of Highway Addition Near Junction of Pacific Highway (Capitol Street) and Fair Grounds Road.

Lots in one of the city's most favored sections at from \$170 up, payable ten per cent down and \$10 a month.

This thoroughly meets the demand for good lots at low prices on terms within reach of all.

Salem is growing beyond any record known in her history and there are indications that this year will witness still greater developments.

One of the most promising sections of the city is the territory adjoining Pacific Highway or North Capitol street.

I will be glad to give concrete examples of numerous properties in this locality that have sold and resold at advances of from 50 to 100 per cent during the last year.

The erection of a \$200,000 high school will begin early in the spring on a tract adjoining that street.

A \$30,000 Bungalow Court is projected for early construction at Capitol and Belmont.

A cannery site was selected and purchased some time ago just east of the railroad in the same vicinity.

Fine dwellings in steadily increasing numbers are being constructed throughout the territory bordering Capitol street.

But what we most desire to emphasize here is that lots in Progress Addition are so located and priced that people with the smallest incomes can secure them, and having done so, they will have property that will advance steadily in value.

Usually the city lots you can buy cheap grow cheaper because of a poor location or some other handicap.

We bought this property because it offered such a fine chance to sell good lots to people who most want and need them, at terms and prices they can pay.

If you can't quite meet the terms, see me anyhow. I'll help you out if I can.

R. A. HARRIS, Agent, 208 Oregon Building, Phones 254, 1942-J.

THE TRUTH ABOUT THE KU KLUX KLAN

An Exposition of Facts—Based on—Three Years' Experience as Chief Propagation Officer of the Pacific Northwest Domain

By LUTHER I. POWELL

King Kleagle Emeritus, Knights of the Ku Klux Klan

WHO WILL BE NEXT U. S. SENATOR FOR OREGON?

WILL THE GREAT WHITE GIANT SURVIVE UNDER ITS PRESENT FORM OF GOVERNMENT?

WHAT IS THE MATTER WITH THE REALM ADMINISTRATION?

HAS THE PRESENT ADMINISTRATION FORGOTTEN AND TRAMPLED UNDERFOOT THE ORIGINAL IDEALS AND PRINCIPLES?

DID WILLIAM JOSEPH SIMMONS, PHILOSOPHER AND FOUNDER OF THE INVISIBLE EMPIRE, SELL HIS RIGHTFUL HERITAGE? IF SO, WHAT WILL BECOME OF THE HIGHER ORDERS OF KLAN KRAFT?

EVERY KLANSMAN AND KLANSWOMAN AND EVERY REAL AMERICAN SHOULD HEAR THIS INSTRUCTIVE DISCOURSE ON THE GREATEST PROBLEM OF THE HOUR.

The Public Invited
THURSDAY, FEB. 28th

The Salem Armory 7:30 P. M. Sharp
Admission 50c



OREGON

LAST TIMES TODAY and Tomorrow Mat.

Dick's Latest and Best Picture—

Back Again in a Modern Role.

STARTING TOMORROW, 7 P. M.



AT LAST — An American-made picture, with the real Pola Negri—the brilliant, flaming genius of "Passion" and "Gypsy Blood." With the most stupendous sets, the most lavish costumes, the most thrilling story ever seen on the screen. This superfeature will make motion picture history!

LIBERTY

LAST TIMES TODAY

A Great Picture of the Eternal Triangle

KENNETH HARLAN and

MILDRED DAVIS
TAKE THE
LEADS in



"TEMPORARY MARRIAGE"