



THIS Six Room Residence Property with good Poultry House, Wood House, Fruit Trees and Two Acres of extra fine Land, within one mile of business district. Only small cash payment needed. Balance monthly payment like rent. \$3200.00.

## A. C. Bohrnstedt

147 North Commercial St., Salem, Oregon.

No home is complete without the Statesman—Subscribe Today.

## HOME OPPORTUNITIES

SEE

### JOHN H. SCOTT

208 Oregon Building

and learn about his home offers both in city and country. Acreage well located from 5 to 125 acres, with or without improvements. Small payment in cash, live stock or farm machinery. Remainder on very easy terms. Will take wood on the ground or city property in part. Tell me what you can do, I will cut the cash to suit.

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Phone 1249.

345 State St.

## Union Abstract Company

We have a complete set of indices of Marion County Records. Before parting with your money for a deed or mortgage, satisfy yourself that the title is good by getting one of our abstracts.

U. S. PAGE, President.

W. E. HANSON, Secretary

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## Know what you Want, and why you want it---

Is It Cheaper Price? Or Cheaper Cost?

The price of a frame house may seem lower than a MILESTONE tile house but look what comes with it. The cost of a frame house in only 10 years is greater than that of a concrete tile home.

If you want a more comfortable, attractive and lasting home with a lower cost per year we would be pleased to show you plans, which can be built at a reasonable FIRST and FINAL cost. Our phone is 189.

## MILESTONE

Concrete Products, Building Materials, Oregon Gravel Co., 1405 N. Front, Phone 189.

## REAL VALUES IN REAL ESTATE

\$3500 buys a good four-room dwelling at 529 S. Commercial St. This property is close in and is a real business location for you at the right price. Lot 35x85. \$12,000.00 buys a 14-room duplex home very close in location. Income \$80 per month. Terms. \$16,000 will buy the Leonard Hotel on N. Front St. Income \$125 per month.

\$21,000 close in business property size 82 1/2 x 165 feet. Another good business property very close in. Price \$14,000. Size 41 1/2 x 165.

\$8500 new modern six room home on Fairmount Hill, let us show you this property, its a real buy. Terms. A splendid building lot Fairmount Hill, 75x150, \$2100.

\$6850. 7-room bungalow with hardwood floors, fireplace, furnace, full cement basement, modern in every detail. Located on N. 5th St.

Lot on N. Capital St. \$750 size 55x100, improvements in. Lot on Center St., near 14th, price \$700; improvements in.

\$3500 buys a good 5 room home located at 1044 S. Commercial street lot 75x162.

\$2800, 1143 S. Commercial street, lot 75x150 with barn and fruit trees; 7-rooms; fireplace. This is a good buy; a splendid location.

If its a farm that you are looking for, we have them at the right prices and terms in most any location in the valley. NOW is the time to buy your farm and don't wait until the prices go up.

W. H. GRABENHORST & CO. REALTORS  
275 State Street Phone 515 U. S. Bank Building

## This Won't Hurt You

### Paying Rent to Yourself

1.—Hardwood floors, furnace, fireplace, full cement basement, laundry tubs, double construction throughout, garage, cement walks. This brand new bungalow on trim view lot for \$3800.00 and \$700 down, balance like rent takes. Quick possession. See at 2180 South Church. Two lots if desired.

2.—Another new one is 4-room modern with garage at \$2250. Bath, hot water, etc. \$400 down, balance \$20 monthly.

3.—Another for \$1900 at \$250 down, balance like rent. See this at 2380 Nob Hill.

For rent see 1186 Broadway at \$25, and 475 N. 17th at \$35; both vacant

Bring your Real Estate and Insurance problems to us. We specialize upon properties that MUST be sold.

## BECKE & HENDRICKS

REALTORS  
U. S. Bank Building



## An Opportunity to Brighten Up

There are marred pieces of furniture—the worn floors and stair treads—the woodwork, which needs refinishing—the kitchen cabinet and many other things that can be brightened up with

### SHERWIN-WILLIAMS FLOORLAC

a varnish stain of unusual wearing qualities, adaptability and beauty.

#### TRIAL CAN COUPON

Name.....

Address.....

This coupon and 15c entitles bearer to quarter pint can of Floorlac and one Varnish Brush.

### Falls City-Salem Lumber Company

A. B. KELSAY, Mgr.  
349 S. 12th Phone 813

## The Hearth That Spells Happiness

LOVE, peace of soul, and the witchery of dreams—these are woven at the hearth that is truly one's own.

Love thrives in the common possession of a home; peace of soul comes in the knowledge that no disturbing influence can enter it. Happiness is born of fireside dreams—dreams of a home that shall ever remain YOURS.

It has been our privilege to aid many people in the realization of life's loftiest aspiration—OWNING A HOME. MAY WE EXTEND to you the benefit of our advice and experience?

## Rich L. Reimann

307-308 Oregon Building



# BETTER

"Day by day in every way business is getting better and better," says J. conditions in the valley, then to prove his contention he handed in the fo

Alex Zaleski buys a five room home on South Commercial Street from Homer H. Smith and T. B. Kay, consideration \$2650. Mr. Zaleski has taken possession and intends to improve his property at once.

Ada Niles buys a fine lot on Center street near N. 14th street, consideration \$800.

Mr. Ralph Allen Buys one and one tenth acres on S. Commercial street, south of the city limits with a small house, consideration \$1500. Dr. M. C. Findley seller.

Henry Woolery from Woodburn buys a small 4-room house at 1475 South Cottage street from Jas. G. Heltzel, consideration \$800. Mr. Woolery will make his home in Salem.

Mr. E. F. Underwood buys a fine one quarter block on Fairmount Hill for an investment and building purpose. Seller, Arthur W. Laurence.



## MANY SWAPS IN PROPERTY NOW

Moisan and Ulrich Report Conditions Very Favorable for Good Year

Swaps were the order of the week in the office of Moisan and Ulrich, local realtors. Among other deals handled by this company was a trade whereby S. A. Manning became the possessor of a very nice residence property on South Commercial street formerly owned by Mr. E. L. Buchanan.

While Mr. Buchanan assumed possession of a five acre tract, very well improved, which was formerly owned by Mr. Manning. The house involved is a modern residence valued at \$6500.

When interviewed by a representative of the Statesman, Mr. Ulrich professed himself as being very enthusiastic about the future of the city of Salem and the surrounding territory, especially as regards the purchase of acreage. "A marked improvement is already to be observed in conditions relating to the fruit and berry grower, and a man with money to invest cannot go wrong if he buys land with it," said Mr. Ulrich.

Mr. G. T. Moisan, senior member of the firm, is an old resident of the valley and has been engaged in the real estate business for the past year.

Mr. Ulrich is especially well qualified to judge conditions in a farming community as he spent six years as appraiser for the Federal Land Bank before associating himself in business with Mr. Moisan.

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## The Principle of Thrift

The success of any business, large or small, is built upon the principle of thrift. And correspondingly, the success of your own personal future is built upon the same principle. There can never be any progress or advancement without the practice of this policy.

Therefore, be thrifty by depositing your money in the United States National Bank where it will draw interest while accumulating for some future need. You will be surprised at the pleasure it will give you because you are a saver.

The  
United States  
National Bank  
Salem, Oregon.

## OWN YOUR HOME SAYS J. H. SCOTT

"Let the Cigarette Alone and Spend Your Time in Planning Home"

What do I think of the idea of owning your own home?

I think home ownership is the balance wheel of our future civilization. It adds stability to our general government. It tends to build up a strong social community welfare. It strengthens home ties and teaches thrift to both parent and child. It teaches them to have a higher regard for the property rights of others.

When we come to consider that we have been only 75 years, the average life of a man, since the first settlers came to this state, and that all of the development has been accomplished during that short space of time, and that the greater portion of this development has been made within the last twenty or twenty-five years, and that during that time the telephone, telegraph, electricity, the automobile and all gasoline appliances have been invented and put into use, we may reasonably expect within the next few years to witness a greater development than has heretofore been made.

The automobile and good roads will cause thousands of people to motor through the Pacific coast states each year, many of whom will invest capital and become factors in our community development.

Prices of homesites are sure to advance. Good opportunities are slipping away from us daily.

When I see a young man standing on the street, sucking a cigarette or fooling his time away around a pool hall, and know that every minute thus lost can never be recalled and that such habits disqualify him in a large degree from acquiring the money to pay for a home, and detracts from his brain and brawn so that he never will be able to reach that high ideal of home life and refinement that he could once have acquired—that high standard of home and community attainment that he expects his future wife to attain. I feel keenly his great lack of appreciation for the wonderful opportunities that confront him daily.

I would urge every man to get

New Womans' Shop Open in Adolph - Waters Building

With the opening of the Woman's Shop, on Court in the recently completed Adolph & Waters building, and the occupancy of the downtown offices of the Southern Pacific railroad company in the same building on Liberty, all of the departments of the building will be occupied.

The Woman's Shop, as its name applies, caters exclusively to women's patronage. Miss A. E. Lynn has returned business and will have charge of the hosiery, underwear and corset department. Mrs. M. Hauger will conduct the millinery department. This shop is located between the Oyster Last restaurant and the Nelson & Hart drug store on the corner. The Southern Pacific office will be between the West Fur company and the Sheldon-Sherwin Dry Goods company, on Liberty.

a home. Get a piece of real estate of some kind before that large throng of homesekers that is headed this way from farther east and beyond the seas comes to go beyond your reach and you will be left merely to tell the old story of what you might have done. Begin now to save your money and invest it in a home and resolve that you will not from this time henceforth acquire something worth while, in a small way, at least, show your appreciation for the privileges you are enjoying daily in the best section of the country, in the best state and in the best nation in the world. It will mean sacrifice on your part, but no one reaches high attainment worth while without making a sacrifice. Begin now; you will not be sorry.

#### FORTY YEARS AGO

Nobody swatted the fly. Nobody wore a wrist watch. Nobody had appendicitis. Nobody knew about radio. Most young men had "lively bills."

Farmers came to town for their mail. Many people read by the candle or kerosene light. The heavens were not full of manbirds.

The hired girl drew \$150 a week and was happy.

Young men learned trades at \$5 per week.

The butcher "threw in" a chunk of liver.

The merchant "threw in" a pair of suspenders with every suit.

Nobody listened in on the telephone.

There were no electric meters. Publishing a newspaper was not a business, it was a dueling game.

There were no Bolsheviks nor "isms."

"Equipped with gas" was a prominent line of house-to-let advertisement.

Office folks didn't know about a fan in the summer time, and ice water was a treat.

Many folks retired at 9 p. m. and rose at 5 in the morning.

(Times have changed.)

#### THE HOME OWNER

By Herbert Hoover  
"A family that owns its own home takes pride in it, maintains it better, gets more pleasure out of it, and has a more wholesome, healthful and happier atmosphere in which to bring up children. The home owner has a constructive aim in life. He works harder outside his home, he spends his leisure hours more profitably, and he and his family live a finer life and enjoy more of the comforts and cultivating influences of our modern civilization. A husband and wife who own their own home are more apt to save. They have an interest in the advancement of a social system that permits the individual to store up the fruits of his labor. As direct taxpayers they take a more active part in local government. Above all, the love of home is one of the finest instincts and the greatest of inspirations of our people."

—Rich. L. R.

"The foundation of the first few hundred dollars invested."

—Pierpont

For Real Bargains in real estate see the Classified today's Statesman.

EGYPT ADOPTS NEW

CAIRO, Feb. 3 (Mail)

has formally adopted a

it will be a green flag

and three stars

## Diversified Farming Will Move Deader

Steady inquiries made for dairy farms to A. C. Bohrnstedt, who believes that of rural property will last this spring.

"There is not much specialized farming in Mr. Bohrnstedt said, but the diversified one that will be so place that is suitable for general farming and will move. Several ties are available at

#### HOOVTR APPOINT

WASHINGTON, Feb. 23.—President Hoover, president of the American Institute of Architects, and appointment of the members of the advisory

Dr. Hubert Work, S. department interior; Abbott, chief architect; S. Edwin H. Brown, American institute of architecture; W. C. Martin, chairman of the women's division, farm and home bureau; McFarland, president of the national association of civic education; Prichard, president of the women's clubs; Dr. Lou chief, bureau of home U. S. department of housing association; James Ford, expert in sociology, has a leave of absence from university to take up executive director of in America.

## THAT MAN OW HIS OWN

Local Realtor Com Chance Remark heard on St

The other day walking down State street two gentlemen, I remark, while one of pointing to a man of street:

"That man owns home."

"I don't know what talking about, but I'm thrill of pride which filled that man if he heard that remark and it was said about him."

A man who owns his and the land on which is a better citizen, a better father, a better husband, a better neighbor, a better citizen.

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