

TELL HOW THEY STARTED LIFE

Dozen Business Men Reveal How They Earned Their First Dollars

Few men forget the circumstances surrounding and governing the earning of their first dollar, and as a feature of Thrift week a dozen prominent Salem business men related their experiences in beginning a financial accumulation at the Monday luncheon of the Chamber of Commerce.

"It was a painful incident in the Ozark mountains," declared William Busick, grocer. Scoring ties at 50 cents a day for six days and then to be cheated out of a tenth of his remuneration caused him to walk 10 miles to have an understanding with his employer who had short-changed the pay envelope. The money was collected.

From the historic region surrounding Mt. Lebanon, where he lived as a 13 year-old boy, to owner of a big dry goods store is the history of N. C. Kafoury. Living 15 miles from a market he picked grapes, packed them on a donkey and hit the trail to the nearest town only to find the market overflooded with the fruit. An old man took pity on him and auc-

TURN HAIR DARK WITH SAGE TEA

It Mixed With Sulphur It Darkens So Naturally Nobody Can Tell

The old-time mixture of Sage Tea and Sulphur for darkening gray, streaked and faded hair is grandmother's recipe, and folks are again using it to keep their hair a good, even color, which is quite sensible, as we are living in an age when a youthful appearance is of the greatest advantage.

Nowadays, though, we don't have the troublesome task of gathering the sage and the musky mixing at home. All drug stores sell the ready-to-use product, improved by the addition of other ingredients, called "Wyeth's Sage and Sulphur Compound." It is very popular because nobody can discover it has been applied. Simply moisten your comb or a soft brush with it and draw this through your hair, taking one small strand at a time; by morning the gray hair disappears, but what delights the ladies with Wyeth's Sage and Sulphur Compound, is that, besides beautifully darkening the hair after a few applications, it also produces that soft luster and appearance of abundance which is so attractive.

—Adv.

tioned the fruit for which he received an amount of money corresponding to an American dollar. This meant more than \$100 today, he said.

Cantaloupe raising was not as profitable as he imagined, according to the story related by Z. J. Riggs, druggist. He anticipated \$15 for a sack of the melons but received only \$1.25 when a boy on a Polk county farm. Later he trailed turkey hens to their nests, eventually becoming an apprentice druggist, when he received \$10 a month.

Twenty-three years ago Frank Myers applied for and obtained a job as janitor at the Spa, which he held for several years. Later he was promoted to ice cream maker and assistant to the candy maker, where he earned \$6 a week by working 15 and 16 hours a day, seven days a week. Gradually he purchased interest until he became sole owner. The Spa originally had three employees but today gives employment to 29.

"My first dollar was not earned in the music business," George Will said. As a member of the Aurora colony where money was not known, he started to earn his first money at the age of 21, clearing hazelbrush at \$1 a day. He worked to pay his board at OAC and as a member of the Aurora band played for the laying of the cornerstone at the state capital. He gradually drifted into the music business with a brother.

Ralph Cooley admitted his first job was a "strong one," weeding onions at 75 cents a day back in Wisconsin. In 1907 he moved to Oregon, working for a rancher near Macleay. Later he obtained work driving a grocery wagon for H. H. Regan at \$20 a month, but was tired of this and entered into the clothing business under Chauncey Bishop, beginning with sweeping out the store until today he is manager of a successful clothing store.

After hiding his books and applying for a job as parcel delivery boy in a city of 12,000 on Prince Edward Island, which at first was refused him because he "was too skinny and too small," H. R. Worth, partner in a large department store, received \$10 a month for the first year's work with an increase of \$2 a month for the second year. Later he became employed inside the store and today every dollar he possesses is invested in business and residence property in Salem.

B. F. Sisson, of Miller's department store, earned his first dollar while working on a farm in eastern Colorado at the age of 10 years. His father offered him his choice of working out or staying at home. He took the former and as he said, "had a hard winter." Later he went to work for a brother who was in the lumber business.

While only 7 years old B. C. Miles received \$4.50 a day for driving a team of horses in the harvest field. He worked for three days, obtained his remuneration in small change for the sake of quantity and then put it in the bank.

Having to make a daily trip to

a pasture with the family cow held no attractions for William Walton, who conceived the idea of gathering all the cows in the neighborhood. As in the case of a majority of the speakers, Mr. Walton did not make his first dollar in his present occupation, that of banker.

In an effort to obtain money to equip a baseball team, William Gahlsdorf and the rest of his gang robbed a bee tree located on the property of another man and sold the honey for \$11.20. His father, hearing of this, gave him a thrashing and made the boys give the money back. The man was sympathetic, heard the boys' story, gave them something to eat and then contributed another \$11 toward the baseball team's equipment.

While standing in front of the postoffice in Cairo, Egypt, when a small boy Rev. Martin Fershet overheard a party of tourists boasting the fact that nobody had shown them a cool place. Understanding the English language, thanks to the teachings of his father, he suggested a certain hotel. He was presented with a silver dollar.

Each speaker was given two and one-half minutes, the clang of a huge cowbell breaking into the oratory at the expiration of the time limit. The bell was rung by William Busick and William Gahlsdorf, official time-keepers. Charles R. Archer presided as toastmaster in his usual inimitable way.

Changes Made in Cast of "Nothing But the Truth"

Several changes have been made in the cast of "Nothing but the Truth," three-act comedy to be given by Chemeketa chapter, Order of De Molay, at the Grand theater Thursday, Jan. 31. Proceeds from the show will be used to pay off a few debts and to carry on the charity work undertaken by the order. Miss Irene Curtiss, of the Salem high school faculty, is directing the cast and regular rehearsals are the order of the day.

Those who appear, and the characters they represent, are: Willard Brown as Clarence Van Dusen; Max Davidson, E. M. Ralston; Connie Eschwig, Bishop Born; Vern Mathis, Dick Donnelly; Wayne Harris, Robert Bennett; Lucile Pettyjohn, Mrs. E. M. Ralston; Pauline Knowland, Gwendolyn Ralston; Virginia Doscas, Ethel Clark; Maud Gwen, Sable Jackson; Lucy Beeke, Mable Jackson, and Dorothy Wilson, Martha.

President Doney Home After New York Trip

Dr. Carl Gregg Doney returned yesterday at noon from a three weeks eastern trip during which time he attended a meeting of the University Senate of which he is a member and of the Association of Colleges. The meeting was in New York City and later Dr. Doney visited with his two sons, Hugh who is attending Harvard, and Paul who is a student at Boston university. While in Boston, where he spent a week end, he had dinner with 17 former Willamette university students including besides his sons, Ralph Barnes, Ray Attebury and Dr. and Mrs. Walton.

The University Senate is composed of 20 members and regulates the standards of 75 institutions of learning under the direction of the Methodist Episcopal church. Uniform training in the Deaconess' Training schools of which there are 15 in the United States was one of the big items of business taken care of at this session, according to Dr. Doney. Seattle's Deaconess school is the nearest to Salem.

Sometimes a man goes to town to meet his wife and sometimes to get away from his wife.

A LECTURE ON Christian Science

Entitled **Christian Science: God's Revelation of Spiritual Healing**

BY **JUDGE FREDERICK G. HILL, C. S.**

Member of the Board of Lectureship of The Mother Church, The First Church of Christ, Scientist, in Boston, Massachusetts. Christian Science, is, as its

name implies, essentially Christian and its practice being predicated upon absolute law, it brings healing from sickness and deliverance from sin. This being the case, Christian Science, as a great religious movement must be based upon a revelation of the teachings and practical truths presented in the Bible. Lest there be confusion in the thought of those who have never investigated this subject, I assure you at the outset that Christian Scientists use for their study and in all their church services one Bible authority, that of the King James version of the Old and the New Testaments.

Christian Science as it is presented to you and to me came through the discovery by Mary Baker Eddy of the operation of absolute, fixed spiritual law. In an impartial investigation of Christian Science it is desirable, in fact quite essential to know somewhat of its Discoverer and Founder. I feel quite safe in assuming that my early experience in the investigation of this subject is similar to yours. My first impulse was to inquire, "Who is Mrs. Eddy?" "What did she discover and found?" The answer to these questions is simple and helpful.

Mrs. Eddy was a devout and lovable, New England woman, deeply interested in the Bible. Early in childhood she displayed a keen perception of the underlying truths contained in Bible narratives. Through her research and study of the Bible she noted that perfect trust and confidence in God's laws were followed by permanent and fixed results and that blessing and healing were part and parcel of His infinite plan. Hence Mrs. Eddy discovered and proved the divine laws of Life, Truth and Love. After this discovery she subjected it to proof and being convinced of the healing and redeeming ministrations of these spiritual laws she determined to give to the world the benefit of her observation and discovery. Accordingly she wrote and published "Science and Health with Key to the Scriptures" and designated it the Christian Science textbook. The reading and study of this book, in connection with the Bible, has brought health and healing to many and is indeed a key to God's inspired Word,—the Bible.

Regardless of conflicting reports, I make this positive and emphatic declaration of fact:—Mary Baker Eddy is the Discoverer and Founder of Christian Science and has been so decreed by our courts.

It will early be discovered that

IN INTERNATIONAL ROMANCE



Discarding the formality of an engagement or an announcement of an intention to marry suddenly, Miss Mary Millicent Rogers, heiress and granddaughter of the late H. H. Rogers, one of the organizers of the Standard Oil Company, was recently married to Count Ludwig Salm von Hoogstraeten. The count is a member of the Belgian branch of the Austrian house of Salm-Salm. None of the bride's associates had received any hint of the romance of the prominent New York society girl with the Austrian cavalier. Photo shows Count and Countess Ludwig Salm von Hoogstraeten.

Christian Science emphasizes the final destruction of sin and the healing of bodily infirmity. Some of our religious friends have offered the criticism that Christian Scientists make too much of the healing element. At no time does the human mind part with cherished beliefs or relinquish traditional claims until proof, clear and positive, has been presented showing that there is a better way. It is not surprising, therefore, that after material methods have failed and Christian Science treatment has restored health and happiness to the individual very much should be thought and made of the healing element. In fact, all Christian Science practice is healing in character whether it is applied to bodily afflictions or to other forms of discord.

Mrs. Eddy has discovered and applied the laws of Spirit. The false beliefs regarding these laws or the willful rejection of them in no way affect their intrinsic value and they remain ever available to all who will understand and apply them according to their Principle. Christian Science is applying the red letters "Counterfeit" to the false conclusions and the false beliefs masquerading as realities in the human mind. It is unfolding to the receptive thought and bringing into human experience positive proof that, "There is no life, truth, intelligence or substance in matter" and that "Spirit is the real and eternal." (Science and Health—page 488) This reality is the basic fundamental state of being. The practice of Christian Science is destroying the unreal, counterfeit values of human beliefs and is bringing into view the basic, scientific facts of spiritual truth. It is furnishing undeniable proof that ignorance and false belief have no part or place in God's creation.

In the consideration of Christian Science it is absolutely essential to understand the nature of good and evil and to be able to distinguish between that which is intrinsically good and that which presents merely the appearance of good. Christian Science declares in no uncertain manner that God is the source of all good and that the human,—the carnal—mind is the procuring cause of all evil. It presents logical, irrefutable proof that man lives by divine decree, and that the Scriptural text, "In Him we live and love and have our being" declares the real status of man and not merely an emotional theory. It declares emphatically that evil is not a person, place or thing; that it is not a cause or creator and that there is no realm or dominion over which evil is the sovereign power. In fact, it denies that evil has any power except such as it assumes in human belief and it then destroys this assumed power by overcoming the human mind with the divine Mind.

Christian Science presents to you the conception of God as infinite Mind, Spirit, Soul, Principle, Life, Truth, Love. It presents nothing about Him save that which is supported and sustained by Bible authority and which is rational and comforting. When it is perceived that God is infinite divine Mind it at once becomes

apparent that like produces like, hence His creation must of necessity be mental and not material. God must be sought and found, if at all, through the avenue of divine Mind and not in or through matter. It then becomes clear that the real man whom God pronounced good lives, moves and has his being in Mind, and is a spiritual, not a material being, and because he is an idea in Mind he can and does express the qualities of that divine Mind which created him.

There is a very erroneous and un-Christian belief ignorantly entertained by many concerning the attitude of Christian Scientists toward the experiences called sickness and death. The opinion is often erroneously entertained that they are un mindful of these distressing human conditions and that they offer no relief to those who unfortunately suffer from these beliefs. Nothing could be farther from the truth. They freely admit that these conditions call for the highest degree of human compassion and they are proving their usefulness and competency by supplying humanitarian compassion in a most effectual Christian manner.

They are healing sickness, sorrow and dire distress in the most effectual way.

A Christian Science treatment is a conscientious effort based upon a sincere desire to bring into human experience "the enduring, the good, and the true" so that by the renewing of the mind it can be proved what is that "perfect will of God."

There is great lack of understanding among Christian people as to what constitutes true prayer. They pray continually and understandingly and the fruits of their prayers are rich blessings to humanity. It must be remembered however, that in their prayers they do not supplicate God to conform His will to theirs or to change His infinite design. Neither do they charge Him with human delinquencies and as a matter of course they do not petition Him to remedy or correct that which He has not created. They do pray to Him from the standpoint of sincere desire and "absolute faith that all things are possible to Him," and such prayer is answered by driving out of human consciousness the diseased, erroneous images of thought and letting in the light of God's man created in His image and likeness.

Late Dr. Southworth Is Honored at Funeral

The funeral cortege of Dr. C. W. Southworth was met at the city limits of Eugene yesterday at 3 o'clock by the many friends of Dr. Southworth who had known him during the family's long residence in Lane county.

Services at the graveside in Eugene were in charge of Rev. M. Davis, former pastor of the Eugene First Baptist church and Rev. M. Denham, former pastor of the church. The service was largely attended by friends of Dr. Southworth.

The funeral services in Salem were held at 10 o'clock yesterday morning at the First Baptist church with Rev. Tibbets in charge, assisted by Rev. Ward Willis Long of the First Presbyterian church, Dr. C. E. Powell and Rev. Blaine E. Kirkpatrick of the Methodist churches.

Music at the services in Salem was furnished by a quartet composed of Mrs. Thoe Roth, Mrs. Charles McCallister, W. T. Jenks, and Edward Schunke. Mrs. H. Harms sang a solo.

A number of friends accompanied the funeral cortege to Eugene. Rigdon's Mortuary was in charge of the arrangements.

Brimley Acquitted in Assault and Battery Case

Ernest Brimley, janitor at the Oregon Electric, who was made defendant in an assault and battery case in which Fred F. Peters, local taxi driver, was the prosecuting witness, was found not guilty Monday afternoon. The jury trial occupied nearly the entire day but the verdict was reached in about three minutes.

Brimley admitted having knocked Peters down on January 9, and the evidence tended to show he was justified in his action. Peters was taken home where his injuries were treated by a physician. As his head hit the hard floor at the station, the most serious injury came from the fall. For a little while it was believed he had received a fractured skull.

Silverton Newlyweds to Make Home in Portland

SILVERTON, Or., Jan. 21.—(Special to The Statesman)—The wedding of Miss Jeanette Towe to Albert Larson took place at St. John's parsonage Sunday

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Life insurance is a force that enables a man to determine, by means of small regular payments while living the economic status of his family after his death, while this estate is being created, that is while he is still living, he is creating a savings fund which is available in times of emergency and which, in a comparatively short time, will represent a cash equivalent to or in excess of the

amount of cash deposits with a company through the years.

Therefore, life insurance, sides being a collective effort remove economic ill effects of the untimely death of an individual, is in addition one of the most satisfactory and economically sound means of creating a savings fund and one of the greatest incentives to the thrift habit.

—GEORGE L. ARBUCKLE

Salem Man Submerged in Ice-Cold Butter Milk

OREGON AGRICULTURAL COLLEGE, Corvallis, Or., Jan. 21.—Fred Klaus of Salem was flung into the OAC dairy club's annual initiation yesterday. He may become a full fledged dairyman until he has saluted the dairy queen and been completely submerged in ice cold buttermilk.

Just about time man decides he has conquered the air you hear of an aviator falling down on the job.

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Making Saturday's Business Out of Bargain Tuesday

The C. & C. Store
Makes Some Exceptional Prices for this One-Day Selling

- One Lot of Ladies' Silk Hose, black and various colors, some sold to \$1.50. Exceptional Bargain Day price, pair 79c
- Ladies' Woolen Hose sold to \$1.25. Bargain day, pair 79c
- Child's Fine Ribbed Cotton Hose, black and brown, Bargain price 22c
- 32-inch fast color Gingham on sale for this one day, yard 19c
- 19c and 22c Curtaining, Bargain Tuesday, yard 15c
- 50c Balls of Yarn 35c

- Bargain Tuesday in Groceries**
- 25c package of assorted Flavors of Burnett's high grade extract on sale Bargain Tuesday 15c
 - Pink Beans, Tuesday only, 4 lbs. 25c
 - Regular 30c oz. Sweet Pickles for Tuesday, dozen 20c
 - 80c K. C. Baking Powder, Tuesday 63c
 - 14c can Babbitt's Lye, Tuesday only 10c
 - 15c box Ball Blueing, Tuesday selling 10c
 - Bacon higher but for Tuesday we place on sale medium heavy at, lb. 19c
 - Coffee higher. This one day C. & C. Coffee at, lb. 27c
 - EXTRA SPECIAL—Bulk Cocoa at 4 lbs. 19c
 - 25c package Baker's Chocolate, Tuesday 19c

January Lower Prices Still Prevail Throughout the Store

Be with us this Bargain Tuesday—You will be well repaid.

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GET WINTER EGGS

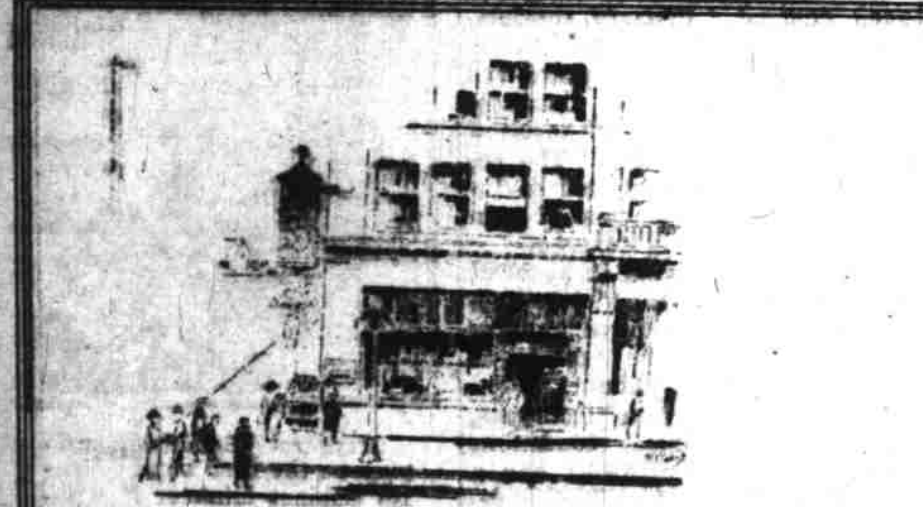
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But what does that mean to you? It means a great deal for the depositor as the advice and counsel given him is largely based on the policy of development we have worked out and the analysis of condition we have made with the help of those officers and directors.

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Salem, Oregon.