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OUR LOGANBERRIES CAN BE SOLD

H. H. Haynes reported his findings yesterday noon to the members of the Salem Chamber of Commerce and their guests-And his conclusion is that the pie trade of the United States will buy all the loganberries we now produce, at prices that will net the growers reasonably remunerative prices-

And that soundds good; sounds easy. But Mr. Haynes, while declaring his belief that such a market may be had, prefaced his conclusions with a lot of con-

ditions precedent, substantially as follows: First, there must be organization of at least 70 per cent of the growers; thorough organization, that will hold water; ral. It is a time that old money faction, and the man, instead of before we came back with Dr.

that will go clear down the line. Second, at least a cent a pound must be provided for ex- and make large contributions. ploiting the market, in big city after big city, with advertising There is another side of the quesand personal appeals and demonstrations. This may be reduced tion that has always made itself later to a half a cent a pound, and perhaps to a quarter of a apparent to us, and that is that cent a pound; but it must continue, throughout the years-even those who can afford to give are to the next and following generations.

Third, facilities must be provided for freezing the berries. They must be sent in refrigerator cars. They must reach the trade in the best possible condition.

On what facts does Mr. Haynes base his conclusions? There is a pie baker in a big eastern city who uses about 12 cars a year of loganberries; puts them into pies with about neighbor gives a dollar, and yet if 25 per cent of Evergreen or other blackberries; running to a man connot afford to give more fifty-fifty of loganberries and blackberries. He has built up a than a dime he ought not to do so market for pies that takes at least 12 cars a year of logan- The real spirit of giving is to give berries; frozen loganberries; 40,000 pounds to the car. His what we can without sacrifice sumtrade demands loganberry pies to that extent. Mr. Haynes says ficient to injure the care for our there are 50 big cities in the United States that will average family or our duty to our home. that many cars of loganberries; with a development such as the Those who have should give liberbaker named has made for his own city. That would make 600 ally, but those who do not should cars; it would make 24,000,000 pounds of loganberries—

More loganberries than we now produce, for it is estimated that we gather or could gather from our present acreage only | could. bout 8000 tons, or 16,000,000 pounds. And there will always | We have known people to stay se some loganberries canned, some dried, some sold fresh, some away from a meeting in which ing into the jelly and jam and juice and other trades. So there is the suggested solution, and, as said above, it

But it will not be easy, unless there can be thorough organiation of the growers, and close and continued cooperation. Mr. Haynes made the statement yesterday that his advice to any grower who would not join an organization of growers, was to

go home and pull up his loganberry vines.

Mr. Haynes stated that he does not believe there can be a great extension of the market for dried loganberries, or for sanned loganberries, or for loganberries put up in any other

This implies that there must be greater cold storage facilities provided in Salem. If private capital cannot be enlisted to provide these, the public would be justified in making the provision, for there are various other fruit and vegetable crops needing such provisions in order to make certain of profitable marketing; in order to prevent great possible waste. Mr. Haynes stated that it is his belief that the time will soon come when loganberries and other fruits will be sold in the big cities in their frozen state direct to the household trade. It will cost no more, he said, than under present methods. And fruits will thus be delivered in practically the same condition as when leaving the trees and vines.

Mr. Haynes did not undertake his investigation with any selfish motive; excepting that he is in the baking business in the cities of western Oregon-in Salem and Portland and other cities; and he is a loyal Oregonian and wants to see our people

He had a vision of getting the people of this country to tion in lines that are fair. No eating loganberry pies. He thinks loganberry pies are good. taxes are popular, and Secretary He knows they are good, when properly made, from fresh or Mellon has selected the most unfrozen fruit. So he was willing to take a lot of his own time and spend some of his own money in an attempt to prove his

And, while he met a lot of discouragements, he did not lose his vision. He believes he has the solution. He believes the pie trade will take all of our loganberries, and pay remunerative prices for our berries, if we will go at the task of showing that trade how good they are, and of delivering them in a shape that will make the campaign practicable.

And now it is again back to the growers. They can organize and sell their loganberries and keep the industry going and

Or they can sit tight and let their berries rot on the vines, or pull up the vines, and leave all this for a future time; for the loganberry industry will not die. It may get pretty sick in spots. But it will eventually be again one of our greatest industries—because the loganberry itself is right. It is one of a million. The country is more the road before he speke. the world's greatest bush fruits.

VERY DANGEROUS

for their cruelty since the time usual. Finally she upbraided him The scenery of the state is unof the inquisition. But a new and declared that she did not be- usual. We already are a tourist way of finding out the truth may lieve he thought she was pretty at state, but only a small part of the "but as I don't really know what be almost as dangerous. A man all. He admitted that she was people who travel now come here. has invented a truth scrum. The not, and said that there were lots More of them will come every world is seeking to be delivered of girls prettler than she, but that year, because the scenery is so from the plain, blunt man, for if she was good, and it was her good- wonderful and the climate so everybody told the truth without ness that attracted him. He got splendid. ambellishment there would be a his engagement ring back imlot of trouble; more than there mediately. About this time the

he took one cup of coffee, and regarding his sanity. out liking her coffee he admitted be used with discretion. it and said it was poor stuff. She

He went to see his sweetheart, and town was being aroused, and as The story is told of a young the incidents multiplied during the

was left in tears as he went to CHRISTMAS IN THE COUNTRY

of the kind of permanent service we are giving? Houses and lands, money and jewels, may be of tempares them for the "good life."

tian program at your school house, the school building is sanitary. day; sanitary conveniences should be adequate. If these things are not satisfactory the children need a new school building for a necessary repairs, to remodel un- man had 10,000. suitable buildings, or to arouse sentiment for a new one.

ON GIVING

Christmas time opens heart and makes the selfish libebags are supposed to loosen up urged and tempted to give more than they can afford. It is a terrible thing to be in a crowd where a good cause is being pushed and not be able to travel with the people of the town. It takes a brave man to give a dime where his they have done the best that they

cause their circumstances did not warrant their giving largely.

THE MELLON PROPOSITION Secretary Mellon's plan for reducing government expenses is now before the public and certainly the demand is so imperative that congress will give heed to the threat of Smith to communiit. We must reduce expenses from top to bottom. In the last ten at Kingston had affected the years we have gone wild on spend- youth. ing money. We have reached the point now when the taxpayers you, Smith," he called out cavalmust be the first consideration, ierly, "you'll look at this before and practically every dollar spent you start anything." in government, from top to bottom, comes from the people at other in amazement that any one large. We have a wild idea that of the region with anything else indirect taxes are paid by firms but awed respect. But their asand individuals. This is so in the tonishment must have been deep first instance, but in every in- ened when Smith stalked toward stance the taxes are passed on to the car, craned his neck around the people. There is no such thing Hastings, and looked at the badge as the people assuming taxes on I was watching him closely, and property.

hard and has centered his great especially alarming message to ability on one idea of tax reduction in lines that are fair. No eyes like those of an animal which popular ones for abolishment and the lesser ones for revision.

MANY SEE US

It is pointed out that 500,000 tourists visited Oregon the past year. There is no guess about this; it is a matter of registration. Oregon was discovered by the tourists recently, and each year sees a big increase. When one comes he goes back home and that Capt. Hastings was looking gives such glowing accounts that at me curiously, although I did with the right hand the coin can others want to come.

prosperous than usual and the auto travelers are greatly increasing. Oregon's good roads being very morose, was not as full- are famous, and they will con-Third degrees have been known some of her delicate beauty as tinue to attract more and more.

A WRONG IDEA

man who started out one morning day, the unfortunate truth teller about giving bouquets to the liv- selected at random, don't you?" to tell the truth. At breakfast was locked up with information ing, and lamenting that it is not done. There is a case of this in to parts unknown upon the receipt when his mother accused him of Truth is a good thing but must Portland just now. A woman doctor who was prominent a few years ago fell into poverty and in this case if you think he had in a where he worked. It Christmas on the farm! What ing to be buried handsomely. It He's always been especially chum gion. appoined that his firm had a silk memories it brings thousands of would have been a great deal betmy with state troopers, done us prayer.

The salways been especially chum gion.

What had a silk memories it brings thousands of would have been a great deal betmy with state troopers, done us prayer.

The salways been especially chum gion.

The salways been espec It was not; that period could sell abroad in the land. At this kappy is better for her to ile in the pot-like an not; that period could sell abroad in the land. At this kappy ter's field forever than to have tonight toward you people were in a prior tonight toward you people were in a people w

NOT MANY GENIUSES

porary endurance. Good health, 200 genluses in the world today. a trained mind, and a sound. That is more than we can assimimoral inheritance are treasures late, but we should be glad there stored where moth can not enter is no more of them. A genius is nor rust destroy. The best Christ- not good for the community. He mas gift any community can give is smart, but he exaggerates his What the Colonel Asked its children is an efficinet school, own acquisitions and accentuates one which assures in so far as it his unconventionalities. The balis humanly possible the spiritual ance of the world is composed of and intellectual training that pre- ordinary people, who live ordin- cerity. "Which way do I turn at ary lives in the ordinary way. School directors and parents, They conform to the rules of sociwhy not, when you go to a Chris- ety, obey the laws of the country and make the world better by look about you carefully, see that their presence. We are glad that the preponderance is so largely consertable and convenient for its against the genius. We may need purpose Desks must be occupied these geniuses in the scheme of five hours a day by school chil- life, but we certainly cannot get dren; eyes must be used day after along without the common people.

SMALL BUSINESS

About the smallest business we Christmas present. The Christmas have heard of a man indulging in vacation is a good time to make was the collection of fleas. One

But it was not so bad after all, This man has turned his collection over to the scientific world to aid in ferreting disease. It may be that after all the peculiar the day of small things.

Stealing a corpse ashes at the funeral reveals to the world that Japan has socialists.

PROBLEMS

Adele Garrison's New Phase of

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CHAPTER 50. WAY THE WOUNDED TROOPER REACHED THE

Across Capt. Hastings' face swept the look of amazed deference which the sight of Lillian's badge denoting her rank in the secret diplomatic service always brings to the initiated. There followed instantly another look, that of relief, which told me how much cate with a higher troop officer

"If you know what's good for

I noticed the loungers eye each should dare to treat the great man saw that he not only recognized Secretary Mellon has worked its meaning, but that it carried an him. He gazed up at me with sees some unexpected danger

"Where did-what-" he stammered. With a sudden impulseindeed, it was as if I were impelled by something outside myself-I leaned across Capt. Hastings, speaking slowly, incisively:

"Never mind where I obtained have it, and that I never forget faces-or voices."

I sent the car forward as I spoke replaced his high flush. I knew appeared. not turn my eyes toward him. be released and pulled out in plain The coming year will see nearly And we had gone two miles down sight, as though it had actually

'All Is Discovered."

"I wonder if you would be willasked a bit differently.

I meant myself, I couldn't. It just occurred to me that he was altogether too interested in fastening this attack on us, and the fantastic notion came to me that he might have had something to do of You have heard a good deal ered, fly at once,' to a dozen men

Thank goodness there are only an unsavory secret in his life er! somewhere, but I can't believe that he had anything to do with this me."If you are not too tired will way, which has been out of comattack on Hen! Why, Hen was you please give your version of mission since the second year of one of his favorites among the this thing from the beginning?" the war when its equipment was boys!

"No doubt you're right," I ans wered, with almost complete sinthe next corner?"

"To the left. How is he, dor

"Still alive." The physician's voice startled me. I had not realized until then that he was in the car. My cursory glance had mistaken him for one of the wounded boy's comrades. "But don't slacken your pace if you can help it."

"I can increase it if you think best." I returned. "The road is clear in the moonlight, and there's no traffic."

"No, this speed is safer." the physician decided, and no one spoke again until we drew up before the hospital in Kingston.

I paid a mental tribute to the efficiency of young Hastings when I saw how completely he had arranged by telephone for the reception of the wounded boy, and the presence of his superior officer. collection may result in a bene- He must have seen to these things being a mild lunatic, may figure Moss, for I had seen his very in history as the forerunner of movement, almost heard his every great discoveries. Despise not word since. And when the young trooper had been turned over to the surgeons in waiting and rushed to the operating table, young Hastings came to the reception room where I sat waiting with Mr. Cosgrove, accompanied by a soldierlylooking man of middle-age, whom

he introduced as Col. Travers. I scrutinized this man furtively, but closely as he entered. I could not believe that the man Smith had spoken the truth when he claimed any influence over this splendid specimen of military American, and the result of my scrutiny only strengthened my opinion. That he had been the REVELATIONS OF A WIFE guest of the other man, in some

Cap'n Zyb

Before you can become any kind of a magician, you must know a simple pass or two in palming so of small objects in the hand, such asia small ball or a coin. Practice first with a quarter



Lay the coin in the hand as shown in the illustration and contract the hand until it is possible to hold the coin, no matter whether the palm is turned face down, or in any other position. Do this until you can make the hand look natural while it is holding the

To apply this "pass" take a coin in the left hand, show it to the Memphis to Chattanooga. audience, and, with a few waves this. Simply remember that I of the hand, secretly introduce it into the right. With this done give the empty left hand a sweeping wave in the air, as though the last word, but not too soon to throwing the coin into the atmossee the pasty pallor which had phere and show that it has dis-

By reaching in someone's pocket been thrown in some one's pock?

To make this palming a success. constant practict before a mirror is necessary so that there will be ing to tell me what you meant by no movements which look unnatthat last speech to Smith?" he ural and so that the eyes are directed away from the point where "Sorry." I returned dublously, something is actually going on, -CAP'N ZYB.

FUTURE DATES

ember 18, Tuesday-City Federation might have had something to do with it himself. And—oh, well, you know the old ruse of sending the telegram with 'All is discovered, fly at once,' to a dozen men selected at random, don't you?"

"And having three of them skip to parts unknown upon the receipt of the wire!" he answered with a laugh in his voice. "But I'm afraid you are on the wrong track in this case if you think he had.

of clubs to elect officers.

December 18, Tuesday—Holiday vacation begins in Salem schools.

December 25, Tuesday—Oristmas day.

December 27, Thursday—Annual open to officers Business Mens'. League,

January 1, Tuesday—Annual open to of the wire!" he answered with a laugh in his voice. "But I'm afraid you are on the wrong track in this case if you think he had. f clubs to elect officers.

December 18, Tuesday—Bexing at ar

(To be continued)

VIENNA IMPROVES CITY TRANSIT

TO DO

VIENNA, Nov. 26 .- (By Mail) -The Socialist government of this city is extending its ambitious Read the Classified Ads. gist, 115 S. Commercial St.-Adv.

agitation at your little parting sense the comrade. I did not program of public works, and thus Gas On Stomach May speech probably means that theres' doubt, but the confidant - nev- steadily reducing unemployment. Its latest enterprise is to take "And now," Col. Travers said to over the underground or belt rail-

seized for military purposes. The line will be electrified and made Adlerika helps any case gas on part of the municipal street railway system. The new equipment act only on lewer bowel but Adl is to be constructed in the coun-

Cause Appendiciti

Constant gas esuses inflat may involve the appendix. Simple ise, buckthorn bark, etc., as m acts on BOTH upper and lower ber emoves all gas and poisons. Ex

THE BOYS AND GIRLS STATESMAN The Biggest Little Paper in the World.

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Edited by John M. 1

CHRISTMAS TABLE FAVOR

Surprises are half the fun of

Christmas. One of the best to

for the family to discover upon

HOW TO CARTOON



CHILDREN

child's head it will be well to fairly good-sized heads on your keep in mind that the forehead is children. very high and the distance from the nose to the chin is compara- ing chart show a few simple po-

larger in comparison to the restistudy.

of the mody than a full-grown man's head is in relation to his When drawing a baby or young figure. So don't be afraid to put

The sketches in the accompanytively small. Notice this in Fig- sitions that you may often be able

In drawing the entire body re- The special technique for drawmember that the head is much ing animals will come next in this

A LOAD OF BODIES AND TOVS

Everywhere, from East to West, from North to South, as high up as the air goes and as deep down as the earth goes, is the spirit of Christmas. And every Jigedy has hung his biggest stocking by the fireplace and is turning double handsprings of joy. The way the Jigedies do their holiday shopping amuses less venturesome folk. They start on a tour and buy a present in each town they visit. Draw lines through the towns on the map where they've been lately and find the best day in the year.

First letter: From Yakima, Wash., to Richfield, Utah. Make a new ine from Helena, Mont., to Reno. Nev.

Second letter: From Roswell, New Mex., to Casper, Wyo., to Woodward, Okla., to Sioux City, Iowa, to Tyler, Tex.

Third letter: From Greenville, Miss., to Memphis, Tenn., to Chicago, Ill., to Chattanooga, Tenn., to Macon, Ga. Then make a new line from

Fourth letter: From Worcester, Mass., to Rochester, N. Y., to Pittsburgh, Pa., to Atlantic City, N. J., to Wilmington, N. C., to Asheville

gathering at the Christmas dinner table a tiny Christmas tree in front of each place. They have been smuggled on when no one was looking. If you would like to make some, cut several blocks of green cardboard or stiff pa three inches square. Fold one to the center, draw a tree shape like the one in the diagram below, and cut it out. Trace around this tree on two other squares of pa and cut out the shapes. Fold the three paper trees in the exact center and put the three folded edges together. Paste the sides of the tree together. You will find yo have a three-sided tree that stands alone on its three-sided base.

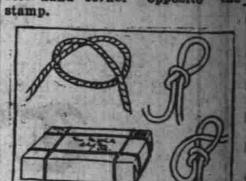


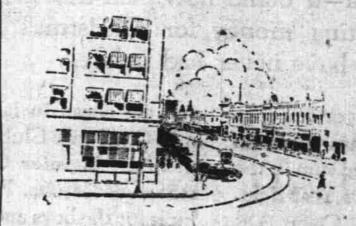
One would smile if he were told that most of the people in country could not tie kn strings, but the wrecked which some of our Christmas nack ages arrive is convincing 1 that not only our friends. even our relatives, and maybe we ourselves, cannot tie a

If you want to be sure wh you mail a package that it will arrive safely at its destination in a fairly respectable state, pay herd to the knots. One kind that you may be sure will never give way under the strain of transi tion is the slip knot which you are shown to make in the diagram

Make the ordinary slip lo then draw one end of your str up through it and pull tight. It is especially good to tie wl strings cross one another on a package.

Your address, too, should plain and unconfusing. If you the your package in the manner of the one in the picture, print the address plainly in the square marked off by the strings. Mark the return address neatly in the upper left hand corner opposite





CALLED TO THE RESERVE TO SERVE

Build on Your Boys' Instinct

There's an instinct of acquisitiveness which is present in all of us to a greater or less extent. When in childhood it takes the form of collecting marbles, paper dolls and all sorts of odds and

But later this same instinct takes the form of collecting stocks and bonds, property or money. You may capitalize on this instinct in your boy

by giving him a savings account for Christmas here at the United States National Bank.

