

Oregon Made Furnaces

W. W. ROSEBRAUGH

Foundry and Machine Shop 17th & Oak Sts., Salem, Or: Phone 886

We Are Out After Two Millions We are onw paying over three quarters of a million dollars a year to the dairymen of this section

"Marion Butter" Is the Best Butter More Cows and Better Cows is the crying need

MARION CREAMERY & PRODUCE CO. Salem, Ore. Phone 2488

Gideon Stolz Co.

Manufacturers of

Dependable Brand

Lime-Sulphur Solution

The brand you can depend

on for purity and test

Prices upon application

Factory near corner of

Summer and Mill St.

Salem, Oregon

SELLING SALEM DISTRICT

Devoted to Showing Salem District People the Advantages and Opportunities of Their Own Country and Its Cities and Towns.

The Way to Build Up Your Home Town Is to Patronize Your Home People

The Surest Way to Get More and Larger Industries Is to Support Those You Have

Selling Salem District is a continuation of the Salem Slogan and Pep and Progress Campaign

This campaign of publicity for community upbuilding has been made possible by the advertisements placed on these pages by our publicspirited business men---men whose untiring efforts have builded our present recognized prosperity and who are ever striving for greater and vet greater progress as the years go by.

We Will Give Our Best **Efforts**

any posible way the development of the fruit and perry industries in this val.

> Oregon Packing

DEHYDRATED and CANNED FRUITS AND VEGETABLES

Oregon Products

King's Food Products Company

Salem-Portland-The Dalles Oregon THE AUTOMOTIVE INDUSTRY OF SALEM HAS GROWN TO BE BETTER THAN A MILLION AND A HALF INDUSTRY

> There Are at Least 1000 People Who Labor at Tasks That Are Directly Connected With the Industry, and 5000 People Dependent Upon the Industry-The First Automobile Came to Salem a Little Over Twenty Years Ago, and Now Something Like a Fifth of the Population in Salem and Suburbs Depend on the Industry

ANNUALLY IN WAGES AND EARNINGS OF THE WORKERS

Willamette Valley Prune Association ing automotive industry center of oil companies. The oldest Association in Oregon, outside of Portland; and

the Northwest.

W. T. JENKS Secretary and Manager Trade & High Sts.

Salem, Oregon

NELSON BROS.

Warm Air Furnaces, plumbing and gravel roofing, general jobin tin and galvanized iron

355 Chemekets St. Phone 1906

DIXIE BREAD

Dixie Health Bread

RIDE THE TROLLEY

SAFETY COMFORT CONVENIENCE AND ECONOMY Tickets save your time. Buy them in strips 5 for 30 cents.

Ask Your Grocer

SOUTHERN PACIFIC LINES

FOR YEARS AND YEARS

A. B. Kelsay, Mgr. HOTEL

BLIGH

Salem Carpet Cleaning and Fluff Rug Works Rag and fluff rugs wover any sizes without seams. New mattresses made to order. Old mattresses remade. Feathers renovated. I buy all kinds of

old carpets for fluff rugs. Otto F. Zwicker, Prop.

Phone 1154 131/4 and Wilbur Streets

Salem has become the outstand-, Add the 78 employees of the big | tinue to grow throughout the years, with the increasing length Make a total of the above, and of paved highways centering in you have 780 people. Salem; with the growth of population and business in every dir-And that is not all. There are more than 1,000 peo- ection.

ple in Salem, and coming in and young in both years and feelings going out of Salem, and having 5000 People Represented remember well the first automo- their homes here, or taking most with their families, counting five even yet it is no doubt incom-

> gressive city. A Creditable Showing

The automotive industry of Sa-

These 1000 people make up. suburbs-say a fifth of our total

Take away those 5000 people, the 40 men who are connected and Salem would feel, the loss the Willamette Valley keenly. Put them together in a city by themselves, and they quarters in Salem, and making would make up a lively and pro- general repairs; one employed.

agent; 15 employed. Two com- cial; accessories and oils; 2 em- State; auto tops, top repairing; 2 pany owned distributing stations, ployed. as follows:

High and State streets. South Commercial and Center

Associated Oil company, storige tanks and distributing station storage; 20 to 25 employed. Nineteenth and Oak streets. R. O. Snelling, manager for Salem territory. Office in Hotel Marion building. Distribution trucks; 25 people employed.

One company owned distributing station at High and Chemek-

Shell Oil company, storage and tanks, 2680 Pacific Highway, vice station. north; distribution by truck; L. G. McLaren, local agent; 9 em-Private Concerns and Individuals

The following is a list of the private concerns and individuals Ferry; Claude Ellison, John stage designs; 3 employed. engaged in the various branches of the automotive industry in Sa- shop, crankshaft truing, cylinder lem, as far as the Slogan editor regrinding; 1 employed. was able after much labor and many checkings to gether - and

Anderson, J. W., Top Shop, 171 Anderson, Vern, 184 S. Com-

mercial; garage; 6 employed on ed. Arrow Garage, 348 Chemeketa; H. E. Lee; Oldsmobile service and

Bailey Bros., N. Capitol; service station; 2 employed.

Clark, W. H., State street; ser

vice station. Capitol City Transfer Co., 226

> Coffey & Hays, 147 N. High; garage; 7 employed.

Columbia Tire Corp., 477 Court; ployed. tires and tubes; 2 employed.

road; garage and repairs, Goodrich liners, oils and accessories; 2 employed. Doe, H., Fairgrounds road; ser-

Jack Doerfler Motor Repairs; 410 S. Commercial; Buick and Studebaker specialists; 4 em-Done Rite Machine Shop, 490

East Salem Garage, 1895 State; employed.

Eppley & Co., C. M., 1800 State; service station.

Fairgrounds Garage, M. D. Jackson, Prop., 2641 Portland road; repairs, gasoline, etc.; 2 employ- 239 S. Commercial; Studebaker

ies; 2 employed. Farmer, Ray L., Hardware

Store, N. Commercial; thres and Bair, J. C., 349 Ferry; auto other accessories in connection chine shop, welding, parts made.

employed.

Why suffer with Stomach Trouble when Chiropractic w

Terminal, 185 North High; Joseph Hamman, proprietor; Salem, State; Loose & Emmett proprie- Mill City, and Stayton; 2 emtors, Denby trucks, hauling and ployed.

> State; J. E. Scott, manager; ployed. Huffman trucks and cars; 8 em-

Jorgenson, Ira, 190 S. High; Davis, Alvy, 2590 Fairgrounds truck tires, auto and truck springs, repairs; 10 employed.

> Kirkwood Motor Co., 246 State; Fred Kirkwood, manager, Essex and Hudson cars; 2 employed. Knutsen Radiator &- Fender Shop, Albert Knutsen, 343 Ferry

> Kroeplin, E., 1610 N. Commercial; Garage; 2 employed. Larson, P. J. & Sons, 198 S. Liberty: special automobile and

Lanham's Garage, 345 Center Chamberlain, general machine street; 3 employed. Lee Tire & Rubber Co., 184 Commercial; tires and tubes; 2 employed.

Liberty Machine Shop, 444 Ferry; E. M. Kightlinger, manager; general repairing, Armstrong tires. machine work for autos, trucks

and tractors; 3 employed. Marion Automobile Co., 233and Franklin touring cars; stor-

Faris & Powers Battery Shop, age, repairs, labor, gas, oils, ac-482 Court; Prestolite batteries, cessories and tires, service calls, auto electric work, storage batter- used cars, washing; 25 employed. Malcolm Tire Co., 205 N. Commercial; 2 employed.

Maurer, John, 346 Center; ma-

Pearce & Son, Lot L., 236 Commercial; Case kerosene tr Hamman Stage Lines, Stage tors in connection with farm plements; 2 employed.

Your Health Begins When You

Phone 87

for an appointment Drs. SCOTT & SCOFIELD

Ray Laboratory 414 to 419 U. S. Nat'l B

Quackenbush Auto Supply a Vulcanizing, 294 N. Commerc G. C. Quackenbush, proprie Huffman Motor Sales Co., 237 tires, tubes and repairs; 4

Ramsden, Lloyd E., 387 Cour motorcycles and, motorcycle accessories and repairs; 2 employ Red Arrow Battery Co., 540

Chemeketa; 3 employed. Reliance Auto Painting Co Colonel Olmsted, E. R. Dery; auto painting; 3 employed. Riverside Service Station, West Salem; batteries; 3 men for 2 stations.

Robinson & Son, Jefferson highway and Liberty road; service station; 2 employed. Salem Automobile Co., 151 N

High; F. G. Delano, manager; distributors for Star and Durant cars, also service and auto supplies; 11

Salem Automotive Service, Arthur H. Sandberg, H. J. Ostlind; Salem Nash Co., 185 S. Commercial; G. W. Day. Salem Vulcanizing Works, 471

Ferry; W. M. Hughes, proprie tor; repairs; 2 employed. Scheelar Wrecking House, 541 Ferry; automobile wrecking;

employed. Schmutz, Robert, N. Capital and Garden road; service station; 2 employed.

Scott, Harry W., 147 S. Commercial; Harley-Davidson mot cycles, repairs and parts, also be cycles; 6 employed.

Seamster, A. L., Pacific Highway, North Summer; service station; 2 employed. Shamrock Garage, 333 Miller; Kotch & Patheal; general repair-

Smith & Watkins, Court and High; auto accessories, tires, val-

canizing; 5 employed. Starr, C. C., 185 S. Commercial; general repair shop. Shrode, D. L., 12th street; ser-

Thompson, E. A., N. Capital and Fairgrounds road; service at

Valley Motor Co., 264 N. High; Ford sales and service, Ford auto trucks and tractors; 45 men and women employed. Vick Brothers, 280 S. High

New Vick Building; Oakla Willysknight, Overland, Packard and Westcott cars, Sound tires; Walling, J. D., on Lincoln ro

service station. Walsh & Brodhagen, 186 High; auto repairing, cylinder r

boring, Radiolite and Lectrolite service Wechter & Smith, 345 Ferry: mechanists; 3 employed.

Welcome & Palmeteer; service Western Auto Co., Derby Bldg.

upplies; 3 employed. West Side Service Station, West

Wilcox, S. S., 18th and Center; service station. Wilson, Otto J., Center and

Commercial streets; Buick cars only, garage and repair depart-

ment; 10 employed. Wood, T. C., 279 N. Commercial; auto tops, upholstery and

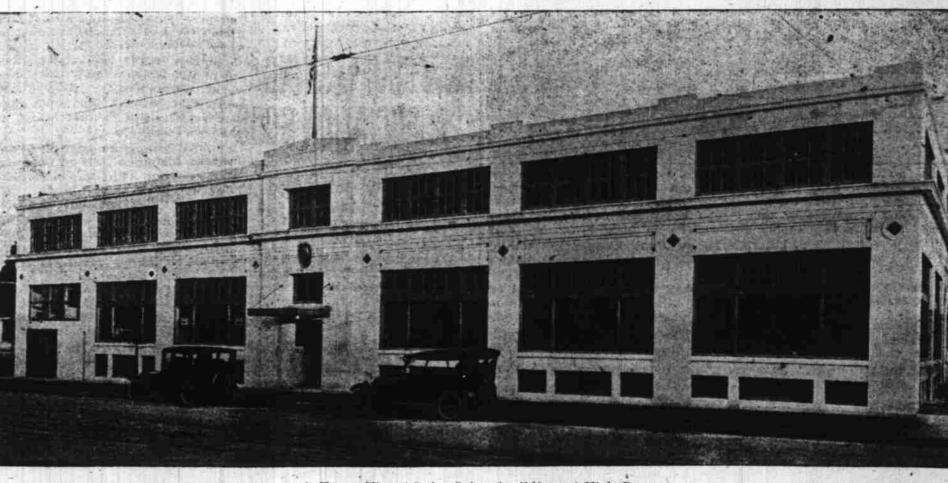
auto painting and accessories; 4 employed regularly, sometimes 5.

ously ill three or four days."

"But a woman of her strength of principle won't neglect her Parker & Co., 444 S. Commer- work in the great cause to attend

parts, service; 12 to 15 employed. ual-and a male individual at

her speches."-Detroit News.



A Front View of the Salem building of Vick Bros.

lem makes a creditable showing radiators and bodies repaired; 4 with hardware business; 9 emfor itself. The working forces employed. are competent. They can repair or rebuild any car of any make. They can make the most delicate adjustments. They keep on hand parts and supplies covering the whole range, from the smallest roadster to the largest and finest car, and for tractors and trucks

and all the rest. The service stations are everywhere, and the garages and repair shops large and small are well distributed about the city.

Four Oil Companies Four of the big oil companies Standard Oil company; storage

company owned service stations as Chemeketa and North Com-

Miller and South Commercial. 18th and State. Fairgrounds Road and Highland

and tanks and office on Silver-

Barkus & Son, 18th and Center;

Barton, R. D., 171 S. Commercial; Bosch service station; 4 em- re-treading, oils, tires and acces- Commercial; batteries and service

cial; top shop, trimming, supplies; 2 employed. Bonesteele Motor Co., 474 S.

Commercial; H. F. Bonesteele, manager. Dodge Bros., cars, repairs for Dodge Bros., cars, and a line of accessories and tires; 14 service station; 2 employed.

Burns, W. E., (Dan), Ferry

Cameron, Chas., 398 N. 21st; auto painting; 2 employed. Cherry City Garage, Copley, W. A., 170 S. 12th; repairs and parts,

Union Oil company; storage ployed. Clark, Ray, Garage, 252 State; ton road, opposite state fair auto repairs; 3 employed.

ployed. Federal Tire, Service, 197 S. Commercial; Day, Hoffman & Zo- cles, etc.; 4 employed. zel, proprietors, vulcanizing and

ter; service station., Fraser Plumbing & Tinning Co., 454 Ferry; radiators repaired, auto bodies and sheet metal; 6

tanks and offices Sixteenth and and High Streets; G. M. C., trucks Chalmers and Hupmobile cars, Oak streets. E. E. Wyatt, local and Beeman tractors, bearings, Maxwell trucks, tires, oils, gaso-Five parts, repairs and service for all line and accessories, also service and repairs; 6 employed. Goodrich Tire Shop, 171 S

Gingrich, Oscar B., Motor

Goodrich tires, vulcanizing, High: Coffey & Hayes, managers; general auto repairing and

storage; 5 employed. Grease Spot, 167 S. Liberty; batteries and service, greasing;

High; V. E. Necomb, Keaton & Great Western Garage, 147 N.

2 employed.

Miner; general repairing. Moore, A. H., 421 Court; bicy Motor Inn Service Co., 420 S.

Miner Auto Repair Shop, H. J

2 employed. Nelson Bros., 355 Chemeketa; radiator repairing; 16 to 18 em-

Newton Chevrolet Co., 231 N High; dealers; 8 employed. Oldsmobile Agency, 326 Commercial; Wm. H. Trumm; employed. Oleson Auto Exchange, 173 S

Liberty; specializes in used cars; employed. Oregon Transfer Co., Ferry and Tire Co., 371 Court; Maxwell, S. Libety Sts., J. A. Kapphahn,

> hauling; 10 employed. Panek, Mike, 1895 State; garage; 2 employed. Parker, J. W., Stage Lines Stage Terminal 185 N. High: Sa-

> lem, Silverton, Independence, Monmouth and Albany; 2 em-

Pettyjohn, F. W. & Co., 219 N. that?"

The president of the Woman's Advancement Society was agitated. So was the secretary. "Mrs. manager; general trucking and Nimbletung, who was to deliver the address at today's meeting. can not be present," said the former. 'Why not?" "Her husband has been seri-

cial; authorized Ford agents, to the paltry needs of an individ-

Commercial, Gardner cars exclu- "Certainly not, but he writes

STATESMAN PUBLISHING

pag 40 & 503, 250 7, Gott'l St.

reporting at the Marion county repair shops.

DAIRY

wonderful has been its growth in

Many people here who are yet

York, and only a few there, of

the lumbering taxi pattern that

Only just a few years ago, all

the gasoline and oil delivered in

Salem were taken around by one

man with his team of two old

horses. Now the four big oil com-

panies operating here employ 78

men, and they use many tank

trucks and cove a wide territory,

besides serving their Salem cus-

Growth Throughout Industry

He finds this year 94 such indi-

viduals and concerns, and they

Add to these 123 in the state

'Add the 67 in the automobile

Add the 48 employees working

in connection with the 84 stages

coming into and going out of the

Add the 15 county employees

highway department, shops and

under the secretary of state.

are employing 449 people.

Salem Terminal station.

testing laboratory.

would look very odd today.

the past few years.

Perfectly Pasteurized MILK AND CREAM

Phone 725

SCREEN DOORS

Wire Screen, Screen Hardware, Screen Enamel and paints will brighten up and preserve your old screens,

Falls City-Salem

Lumber Co.

349 So. 12th St.

Phone 813

100 rooms of Solid Comfort

A Home Away From

bile in Salem. It arrived only a of their meals here, who are em- for each worker or manager or plete: little over 20 years ago. There ployed in one way or another in proprietor, 5600 of the populawere no automobiles worth men- the automotive industry in its tion of Salem and its immediate S. High; auto tops. For instance, there may be added to the 780 mentioned above

Transfer company, with head-Portland and all the valley towns on both sides of the river as far south as Eugene. They have 30 freight trucks, mostly mammoth freight haulers, and 10 trailers. In their offices and freight house

ploy about 10 people. The Slogan editor of The The Valley Packing company, Statesman two years ago made the very successful packing cona resume of the automotive incern here, makes many of its dedustry of Salem. He found 75 liveries with trucks, employing private individuals and firms in five trucks and a Dodge commerbusiness, employing 363 people. cial car.

on Front street in Salem they em-

The wholesale grocery concern, he Willamette Grocery company. uses a number of trucks in making deliveries all over the valley. All of the canneries and fruit handling concerns employ automobiles and trucks in carrying on

and traffic departments working their work. The state institutions all employ automobiles and trucks. There are numerous firms and persons that have not been listed above employing autos and trucks for deliveries and in various other!

ways; numerous taxis-

And, in short, 1000 is a modest estimate of the number of people employed in and about Salem in the automotive industry. You could add all the bakeries to the ist, and all the gravel concerns, with many autos and trucks, and the paper mill, using numerous trucks in pulp wood deliveries and in other ways. The local reader can recall many others.

Million and Half and More Count the wages of al these people, and the earnings of the proprietors figured as wages, at \$5 a day. That is conservative, for many schedules of the high class mechanics and others run much higher. Multiply this \$5000 a day by the 312 working days in the year, and you have \$1,-

560,000 a year. That is a conservative figure for the direct income of Salem from the automotive industry for a year, on the present basis-And the indirect benefits are many: they are felt in a thousand

And the industry is growing in operate in Salem as follows: all its branches, and will con-

> manager; 29 employed. follows: mercial. State and Cottage.

Bliss, F. W., 311 N. Commer-

employed. Burns, Pat, Fairgrounds road; vice station; 2 employed. service station; 2 employed.

cars and tractors; 3 employed. Burrell, E. H., auto electrician: 238 N. High, storage batteries and service; 4 employed.

oil accessories, storage; 4 em-

sories: 3 employed. - Foley's Cash Store, 603 N. Win-

Frohmader, L. S., Commercial; Gerth, W. B., West Salem; ser-

grounds. B. G. Adams, local Clark, H. L., 319 N. Commer- Grunert Top Shop, W. E., 256 sively; 6 to 7 employed.