SEVENTY-THIRD YEAR

SALEM, OREGON, SUNDAY MORNING, JULY 29, 1923

PRICE: FIVE CENTS

## AUTOMOBILES, TRUCKS AND TRACTORS

MOTORCYCLES—BICYCLES—ACCESSORIES

Giant Tire Proves Winner Against Odds on Mountain Roads

Western Giant Cord we can look livery. back over the period of time and trace the steady growth of this tire which proved a revelation to the Western Motorist-a revelation from the standpoint of ser vice and dependability. This popularity is evidenced each day by the hundreds of motorists who are trying one and then deciding

they want these tires all around. Twenty months ago in a published notice the "Western Au-

"In perfecting the 'Western Giant' the radical departure from tion of the tread. Tire manufacturers claim that, while a duracass is the necessary foundation has in its design and general construction that which makes for dom from skidding.

"It seems that in the Western stops or miles. Giant' treed the manufacturers have covered all points effective ly. In addition to having the most expensive type of carcass, the tread, which is flat surfaced on the top, therefore, when the tread is worn out, nearly all the rubber is gone, no waste rubber remains on the side of the carcase. The rubber is placed where it is needed and where it will be

"The wide, flat surface of the tread, with its scientifically place ed blocks and buttresses, according to tire engineers, is the assurance of perfect traction. There is a row of suction cups down the center of the tread. These. together with the high tapering bars at the side, form a non-ski contact with holds securely to slippery pavements and renders use of skid chains unnecessary.

In connection with the introduction of this new tire, Mr George Pepperdino, president of Western Auto' said:

"We have been selling tires for good many years, and at the same time studying tires, and when we decided upon the design and form of construction of Western Giant Tires, the decision was based upon our experience and knowledge of what motorists want and need in a tire.

This tire is made with our own moulds and according to the very best standards of construction by three of the most modern equipped tire factories in the United States which are striving to produce the immense quantity necessary to supply demand occasioned through 75 'Western Auto'

"There are two policies in the manufacture and merchandising of any article. One is to figure what people will pay for it and then do the best for that price; the other is to build the utmort of quality, strength and service into the product and then sell it for the lowest possible price conducive with big production and

economical distribution. "In the making and selling of Western Giant tires, as in our other merchandise, we are adhering strictly to the latter policy concluded Mr. Pepperdine."

Today users admit that the tire has lived up to the claims made for it. During the first four months of this year over 55 carloads of tires were shipped to the "Western Auto" chain of 75

### MOTORCYCLE IS CHEAP DELIVERY

Woodard Clarke & Co., largest retail druggists in Portland, Ore., use a twin cylinder motorcycle for their special delivery work, mainly because it gets there quicker than any other type of

All of the hospitals in Portland are so located that there is some

ing them, and all of them are quite a distance from the store, with the first half mile or more through the heaviest traffic in the city. The motorcycle's ability to dodge through this traffic. get up the grades without effort and reach the hospials was the deciding point in its favor. In cases of emergency, one little package of medicine, a surgeon's tool, or some bandage may mean a life. In such cases, costs are not to be figured but speed of delivery, yet while getting the speed, Now that 20 months have this firm has found that they also elapsed since the debut of the obtained the cheapest form of de-

> From the first of January. 1923, to March 18, the outfit had covered 9000 miles. The maximum load carried in packages' is 200 pounds, with a daily average of 112 stops.

They get 34 miles per gallon of gasoline and 1000 miles per gallon of oil. These are the only expenses incurred so far; as the tires are still giving good service, though the rear wheel tire will doubtless have to be changed at the usual form of construction is on this tire is due to the speed made in the design and construct and quick stops. They figure that the total repairs on the motor per York early on Monday morning. ble and soundly constructed car- lars and this figure includes accessories other than tires, as well of a good tire, the tread itself as the motor. With the machine over the good roads of New Jercovering the mileage it does and sey and Pennsylvania. Approximaking the great number of stops mately 180 to 250 miles is an easy long mileage, traction, and free- per day, this amount would figure day's run for a regular tourist. into small fractions on the basis of one who gets up early and is on

Front Wheels of Oakland El evated at 32 Degrees-**Functions Properly** 

When an automobile's front wheels are elevated by a special

Recently in San Francisco, which seems to be the home of motor car stunts of a striking nature, the J. W. Leavitt & Co., Oakland distributors, ran an Oakland touring car about with its front wheels elevated on a specially constructed standard frame to demonstrate that the motor is not starved for oil on a steep

It is seldom that a grade of more than 32 degrees is encountered consistently in any part af the country. The Oakland full pressure lubricating system takes care of the bearings and engine under all working conditions eith. er up or down hills.

That the oil goes only where it is needed is indicated by the 15,000 mile written guarantee given with the car against what is commonly known as oil pumping. This guarantee has cost the company approximately one cont a car since it was inaugurated two years ago.

Now is the time to buy a used

Bicycle

We still have a few fine rebuilt wheels from

> \$15.00 to \$22.50

Come in and look them

Harry W. Scott

"The Cycle Man" 147 So. Com'l St.



Arranging Schedule and Equip ment for Trans-Continental Touring

The following example of transcontinental touring via the Santa Fe Route can be applied to any one of the other routes, using the principle cities located in approximately the same longtitude.

The distance from north Atlantic coast points to California, bedays running time makes an ideal tour schedule. At the end of each week a few days rest allowance should be made and a day or two for side trips to scenic points off dry service, so a full wardrobe is bad shape when wet. Roads on the direct route. The elapsed time not necessary. the 10,000 mile mark. The wear for an easy tour across should not run over thirty days.

For instance, starting from New the road not later than 7 a. m.

The Lincoln highway and National road both afford excellent mountain roads and scenery, and are not very far apart. The tourist can strike south from Gettyspicking up the National road at Hagerstown or Cumberland, Mary-land, or can proceed directly on the Bedford road to the great city of Pittsburg, then south to Washington, Pa., and westward across Ohio, Indiana and Illinois to St. Louis, Mo., approximately 1200 miles for the first week. This would average 200 miles per day, which is very easy, because there is hardly a mile of unsurfaced frame work at at 32 degree angle road, unless it should be found on and run about a city, it demon- detours, or through some of the strates at least one thing—the lu small towns. Excellent concrete bricating system works efficient- roads across Illinois, also Dixie highway joins this route in eastern part of Illinois and is paved direct to Chicago.

St. Louis, being the first week-

Kansas City is a very easy two-

end stop, a day of rest should be taken by exploring the famous mound city. In connection with baggage and equipment, light overcoats should one via Rocheport to Overton is be carried in car throughout the recommended. Tourists should trip. Baggage should be limited also inquire about ferry schedules to clean supply of linens for six at Columbia. Last summer I days, extra clothing, except for found Booneville ferry not runkhaki suit to be worn daily and ning after 6:30 p. m. Arrow Rock an extra emergency suit, should ferry captain said he would operbe shipped ahead by express to ate as late as 9.00 p. m. ing approximately 3400 miles, 21 the week-end points. In this way The condition of this route last you can travel light and provide summer was fairly good; dirt

your tool equipment, make certain | conditions when dry. The Rock that you have two good jacks, two road from Lexington was excepgood pairs of tire chains, tow ca- tionally rough, until within short year will be well under fifty dol- Lancaster, York or Gettysburg in ble, at least two good spare tubes distance of Kansas City. Drive Pennsylvania would be an easy and a spare tire mounted on rim, very slowly on the crowned dirt day's run for the average tourist an auto shovel may come in handy roads when wet and do not atto assist in getting jack under tempt to drive them without good

needed between New York and St. the drain ditches. Louis, but make sure that you are so equipped before leaving St.

day run in dry weather, and is often made in one day by seasoned tourists via St. Charles and Columbia. West of Columbia there are several optional ferries across the Missouri river; New Franklin to Booneville, Arrow Rock Ferry west of New Franklin. The first

more space and comfort for pas- roads to Columbia, rough to sengers. All first-class hotels in Rocheport, bottom land roads to large cities provide one day laun- New Franklin and Arrow Rock in south side of river being widened Before leaving St. Louis, check and dragged. Dirt roads in fair

Velocipedes

Dayton and

Columbia

**BICYCLES** 

Repairing

Parts

LLOYD E.

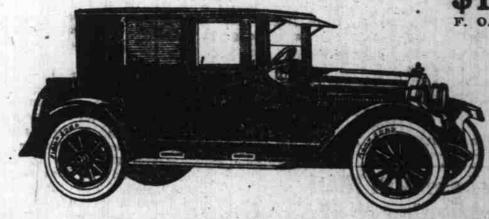
RAMSDEN

car on wet roads, when repairing chains. Be very careful when tires or putting on chains. This passing other cars on wet dirt equipment may or may not be roads; it is very easy to slide into and Equipment for Transconti- (Copyrighted 1923 by the Christy-

For The Owners' Scrapbook Last week: Planning Schedule on Transcontinental Tour. nental Touring.

Next Week-Hints on Driving Walsh Syndicate.)





No Need to Be An Acrobat

No contortions are needed in getting in and out of the Willys-Knight Coupe-Sedan—there are no folding seats to climb over or squeen tween. All five passengers enter and leave easily, comfortably, through doors both front and rear. Why pay as much or more for less convenience?

> VICK BROTHERS HIGH ST. AT TRADE

# 20% Is Waste

%20 of the cost of an assembled car is waste-waste because it costs more to build an assembled car. When a car is built up of independent units built by independent factories there must not only be a profit made on each unit, but there is undeniably a loss thru the maintenance of many plants, each with its separate investment and separate overhead. And then there is the cost of transporting and handling each separate unit to the factory. Finally the car dealer must make a profit on the wasted energy and higher manufacturing cost of an assembled car. Experts estimate the loss at 20%.

Studebaker manufactures 95% of the units of Studebaker cars depending on others only for such accessory units as tires, vacuum tanks. ignition etc. Not only is a great saving effected by the manufacture of all parts of the car with but a single profit, a single overhead expense and a minimum of transportation and handling charges, but Studebaker secures that harmonious co-ordination which is not secured in a car whose parts are assembled from many sources.

> No Middlemen's Proftit Is One Reason Why

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