

HOLDING A HUSBAND

Adèle Garrison's New Phase of REVELATIONS OF A WIFE

CHAPTER 235 WHAT MADGE AND LILLIAN PLANNED

Part of his brain listened to Lillian's counsel to disregard Dicky's telegram, while the other portion staged a fierce conflict between my common sense, which agreed with every word she had uttered, and my wild, maternal desire to see my baby boy. But her final words, "Your chances of getting a livable home for him," turned the scale. This was my first duty, and if in performing it I disregarded my husband's wishes and offended my captious mother-in-law, I could surely still stifle my desire to see my little chap as soon as he came into New York.

"You wish as you always do," I said, dropping my hand on hers. "But I must get to the village quickly in order to wire or telephone Dicky that I cannot meet them."

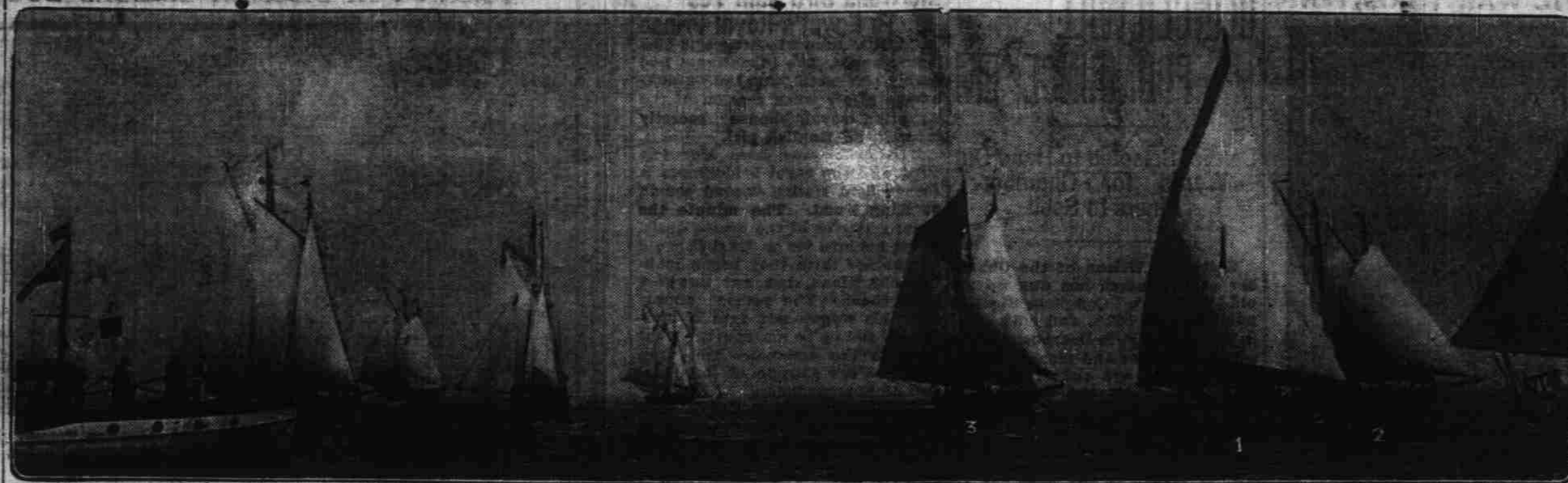
"Better wire him," Lillian suggested demurely. "You don't want to have his studio telephone taken out, do you? The ears of central are proverbially sensitive to strong language."

I laughed, as she had intended I should, and walked by her side down the road, while Mr. Ticer with Marlon followed us. She had declared her intention of leaving the windows open, regardless of the owner's possible objection, saying that the place wasn't fit for a decent man to work in until it was aired out.

"You'd better see old Mr. Olcott while you're down there," she said. "He represents the owner, an old lady over here on the Watermill road, who is so tired of her troubles with tenants that she's willing to sell for a song. But you have your eyes peeled for Olcott. He's the slickest old fellow in the whole country, and if he can put anything over on you and line his own pockets while he's doing it, just watch him, that's all!"

My heart sank at the prospect

CROSSING THE STARTING LINE IN GREAT OCEAN YACHT RACE TO BERMUDA



Twenty-two yachts started on their race to Bermuda, land of lilacs, onions and tourists. No. 1.—R. N. Xavier's Memory, which led the first class of yachts at the line and was still leading when last seen. No. 2.—Black Hawk, owned by W. H. Hand, Jr. No. 3.—Carroll Brown's Bagheera.

of being compelled to match wits with the "slickest old fellow in the whole country." I turned to Lillian with an exasperated gesture, and spoke in childishly unreasonable fashion.

"I Wouldn't Miss It."

"Whatever in the world possessed Mother Graham to come North just now?" I exclaimed pettishly.

"Well," she drawled, "you really can't blame her for the sickness of the gifted Mr. Olcott."

I laughed, but constrainedly.

"As I feel just now, I'd like to blame her for the high cost of living and everything else that's wrong with the universe," I retorted viciously.

"Have a heart!" she laughed. "You'll be old yourself some day. Don't you realize that she's not had her finger in this moving and settling pie, and that she's stood being outside the game just as long as she possibly can? Of course she's going to raise seven hundred kinds of Cain all along the line, beginning with your choice of a house, and equally of course she'll be positive that you must have passed by hundreds of wonderful possibilities. But—"

I've seen you whether worse storms than this, so put on your

trusty storm-coat, my bucko girl, and we'll beat Mr. Olcott in his real estate den, or wherever he kneads."

"Are you sure you're strong enough to go with me?" I asked with real solicitude, although my spirits rose at the thought of her being present at the interview with Mr. Olcott.

"Absolutely!" she grinned. "Don't you realize that I'm like Mother Graham, and have been out of things just as long as I can stand it? I wouldn't miss it for a farm."

"And I wouldn't miss having you with me for ten farms," I retorted, darning her arm a little grateful squeeze. "I don't mind confessing that the very thought of dealing with Mr. Olcott has—"

"Annoyed your goat, and sent it careening around the atmosphere," Lillian interrupted cheerfully. "Why don't you ever let yourself go in vulgar banal-plang, Madge? You don't know what a comfort it is."

"Making Arrangements."

There was laughter in her voice, but I knew that there was friendly criticism for my business behind the laughter. It was a point upon which we never could

agree, however, and I cannily ignored it, by putting a question which had been haunting me ever since Dicky's telegram had been placed in my hand:

"What am I to do with Junior and Mother Graham after they arrive in New York? A hotel is all right for a day or two, but I can't have the baby kept there long. Of course Father will take care of himself, but as you have just said, Mother Graham will insist upon being on the spot down here. And where'll I put her?"

"I wish all our problems were as easily solved," she returned. "Now just listen to your grandmother and absorb her words of wisdom. This afternoon we'll go to Southampton, and order one of those folding bed couches sent over—I saw some very attractive ones there last year in a furniture shop—and we'll install it in our sitting-dining room, and Marlon will sleep there at night. That leaves one room upstairs for your mother-in-law and Junior, and one for you and Dicky, whenever he comes down. Now don't say a word."

"Do you think you can keep me quiet after such an offer as that?" I said a bit brokenly, for I knew that the privacy and quiet of a room of her own means to Lillian,

and by this arrangement she would never have the room to herself except for sleep. "I'll agree to it, with this change—that I occupy the room downstairs and you and Marlon the room above. And I warn you that I am adamant."

She looked at me steadily and evidently recognized not only my determination, for after a tense second, she answered lightly, but with tenderness in her eyes:

"Have it your own way, oh, autocrat of the Ticer annex!"

CHAPTER 236 THE STRANGE INCIDENT WHICH OCCURRED IN MR. OLCOTT'S OFFICE

"I'm going to ask you a most important, personal question, Madge," Lillian warned, as after receiving full directions from Mrs. Ticer as to the location of Mr. Olcott's office, and seeing that Marion was settled in the enjoyable pastime of trudging ecstatically at Jerry Ticer's heels as he ploughed the corn land, we stratagemed in the car for the village.

Lillian hesitated, and I shot a swift, amused look at her.

"As if any question you could ask could possibly be impertinent!" I chided. "Let me hear it."

"You told me this morning that you were prepared to put into the picnic the entire amount your father had given you, and which you have not yet touched," she said. "Do you mind telling me what the sum is?"

"A trifle over four thousand dollars," I replied promptly. "I have it at interest, so I can't say exactly what the total amount is now, but that approximates it."

"Is it in a savings bank?"

"No, in a checking account, which I never touch, and which, of course, draws interest."

"Then you can get it at a day's notice?"

"Yes, of course."

"Thank you. Believe me, dear, I have a good reason for asking. And if I should strike into the conversation today—I won't unlearn I really think I'm needed—take my cue, will you? I don't think you can mistake it."

"I'll be listening with both ears," I promised sincerely. "I don't think I ever felt the need of a strong right arm as I do now."

VALLEY MOTOR CO. ESTABLISHMENT IS UNMATCHED IN SERVICE

For the past year the Valley Motor Company has steadily been increasing their efficiency in service until now it has reached the high peak of the word service. For the past year every corner has been watched where better service could be rendered, and this service has been put in and perfected down to the smallest detail. The highest standard of service has been the result, and few firms offer this service now given by the Valley Motor Company.

They give, not only to the home people, but to the tourist as well,

1

Day and night service every day in the year.

26 trained Ford mechanics in our shop to do your work and do it right.

2

We carry one of the largest Ford Parts stock in the state. Also a large stock of tested auto accessories, oils and tires.

3

We handle all our trade—in without a middle man—giving you the highest possible valuation on your old car.

Ford always has kept the Ford car within the reach of the person of average means.

Last October the price of Ford Cars was again reduced bringing the various types to the lowest level in the history of the company. And only recently the inauguration of the Ford Weekly Purchase Plan has opened the way to automobile ownership for ad-

Time-saving delivery routes, a greater ability to keep the truck working at its rated capacity, the demonstrated economy and efficiency of fleet equipment, has made its use standard with large business houses as well as the farmers all over the country.

In some localities, the use of the Ford truck is as general as the Ford passenger cars.

The Ford Car, the Gateway to the Pleasure of Motoring

The full enjoyment of car ownership is now open to everyone. There is a Ford model for every pocketbook and for every motor car requirement.

And the sturdy dependability, the simplicity economy of operation of the Ford, are opening up new hours of pleasure as well as convenience and satisfaction to millions of people.

A large number of people are placing their order now for cars and protecting their order with a small down payment and arranging for the balance on easy monthly terms.

You can place your order now with the Valley Motor Co. for July or August delivery.

The prices on Ford cars at Salem are:

Roadster, Regular	\$323.04
Roadster, Starter	\$436.72
Runabout, Starter
Dem. Rim	\$462.32
Touring, Regular	\$392.92
Touring with Starter	\$436.56
Touring, Starter
Dem. Rim	\$492.72
Sedans, two-door	\$702.80
Sedans, four-door	\$838.00
Coupe	\$635.20
Chassis, Regular	\$323.04
Chassis with starter	\$394.72
Chassis, starter, Dem.
Rim	\$420.32
Trucks, Regular	\$411.52
Trucks, with starter	\$543.20
Tractors	\$484.60

4

We make no charge for inspection and adjustments on your car. For you pay for this service when you buy your car.

Why Dr. Samuel Woody of Louisville, Ky., Bought Another Ford

"Simple, easily understood, safe and reliable.

"Will do as much as any other car, and under worse conditions.

"Consumes less gasoline, oil and tires.

"Uniform service everywhere; fair prices and no tipping of employees.

"Depreciation much lower than other cars.

"My Ford costs less to run than any horse I ever had, and does twice as much work as the two horses I used to keep."

Valley Motor Co. Has Shown a Nice Increase in Business

The Valley Motor Company has for the past eighteen months been climbing steadily in the volume of business and enjoying it. It stands near the top in the whole list of Ford dealers in the state. There is only one other dealer and they are in Portland that ranks higher. Their business for the last six months has shown a big increase over the same six months last year and with the prospect for the balance of this year, 1923 will be one of the biggest years in the history of the Valley Motor Company. There is now over 5000 Fords and more than 300 Fordsons in the territory they serve and outside of this they are serving a larger number of tourist this year than ever before.

WHAT'S BACK OF YOUR FORD REPAIR JOB?

This is a question that should come into every man's mind when he takes his car to a repair shop, and he should know what's behind every piece of work he has done.

For faulty repair work or parts used are an actual menace to life and limbs as well as a bill of expense if you have to have the work done over in a rather short time.

The Valley Motor Company equipment is so complete and their mechanics all Ford trained men, their long years of experience as Ford dealer and service agents assure all Ford owners, that their place and service is one place where they can have their work done with the absolute assurance of the job being done right and satisfactory, and with positive guarantee behind it.

The Valley Motor Company give reasons aplenty, why it will pay you to have your Ford or Fordson repair work done in their shop:

6

We occupy our own \$100,000 home—your guarantee of the permanence of our company.

5

Our shop is equipped with special Ford machinery which enables us to do any or all of your repair work at a minimum cost.

ditional millions of people who can now buy Fords on weekly payments as low as \$5.

The first car manufactured by the Ford Motor Company was on the road in June and sold the early part of July, 1903. In the latter year, 1904, the company produced 1,708 cars and each year has seen a steady expansion until in 1922 production totaled 1,351,333 and this year will pass the 1,500,000 mark, a figure which it is estimated will equal if not exceed the combined output of all other automobile companies in the United States.

stocks are always complete. All their work is guaranteed. Their experience as authorized Ford Dealers covers a period of many years.

7

You can start to own a Ford any time by paying \$5 down toward first payment earning interest as you go.

besides having the largest foundry in the world, operates its own blast furnaces, machine shops, body plant, saw mill, coke oven, cement plant, paper mill, power plant, locomotive repair shops and the Fordson Tractor plant.

The parent plant of the company in Highland Park occupies nearly 350 acres of which 125 are under roof. Here are the general offices, the Detroit sales branch, the boys' industrial school and the world's largest individual automobile plant.

The company has a glass plant at Glassboro, Pa., another at Highland Park, and a third is under construction at River Rouge.

There are also manufacturing units at Hamilton, O., Norville, Mich., Troy, N. Y., Iron Mountain, Mich., and several points in and near Detroit.

A \$1,200,000 building under construction at Dearborn, Mich., will provide a new home for the Ford Engineering Laboratory. It also will house the plant of the Dearborn Publishing Company, publishers of the Dearborn Independent, the Ford International Weekly.

There are thirty-four branches of the Ford Motor Company in the United States of which twenty-eight are assembling plants. These have all been improved and enlarged within the last year and today are producing cars and trucks at the rate of 6,700 every eight-hour working day.

Foreign branches and associated companies are located at Buenos Aires, Rio de Janeiro and Montevideo, South America; Havana, Cuba; Copenhagen, Denmark; Antwerp, Belgium; Manchester, England; Barcelona, Spain; Bordeaux, France; and Trieste, Italy. There also is a manufacturing plant at Cork, Ireland.

Since its start the company has produced more than 7,750,000 Fords and sent them to all parts of the world and more than 6,000,000 are now in use in the United States alone.

Manufacturing methods of the Ford Motor Company has been and remain the marvel of engineering experts of the world. All are based on the most scientific principles, distinctly individual in their advanced steps and they bring quantity production with high quality coming automatically in the process.

Under its present expansion program the company is carrying out on a larger scale than ever before its policy of effecting every manufacturing economy possible. Thus with costs cut to the minimum all along the line, from primary raw materials to finished cars, trucks and tractors, it is able to give the purchaser a high-quality product at a very low price.

It has its own coal mines in West Virginia and Kentucky and iron ore mines and forests in northern Michigan.

The Ford railroad, the Detroit, Toledo & Ironton, connects with practically every trans-continental line, which affords unusual shipping facilities.

At River Rouge, with a plant area of 1,200 acres, the company