

Salem by Mr. Krause? What make of clothes does he carry?

(34) Here we introduce one of the largest used car dealers in Salem. If you are in the market for an automobile, why not buy from this firm who have on display the finest line of high grade used cars in this section of the country, all standard makes. It's a sterling fact you can get from them the best used car at the best prices. Each and every car that leaves this firm is absolutely guaranteed. You will find here a car to suit your case. The success the firm has enjoyed is due to the owner, whom we find is admirably adapted to the automobile business. He is known in Salem automobile circles as "Olson" and is prominently identified with the industrial and civic progress of the city. He is the oldest used car dealer in the city and is an authority on used car prices. He will give you the best value for your money than any other used car dealer in Salem. Give the address of this used car exchange and how long has it been established?

(35) When you check your luggage for a long trip you know that it is going to receive much hard usage and you will want your clothing to arrive intact. It is embarrassing, to say the least, to have to gather your clothes in your arms and repack your grips on the station platform or to make impromptu repairs in public. If you purchase your luggage from F. E. Shafer you will never be troubled by any accidents such as the above, for this is the store "For Leather Goods of Quality." This firm handles one of the best lines of wardrobe trunks on the market and have the exclusive agency for that article in Salem. Not only do they handle trunks, but genuine leather traveling bags, suit cases, as well as harness, gloves, robes and leather puttees. This is one of the oldest leather dealers in this locality having been serving the people of Salem and vicinity for the past thirty-five years. The proprietor, Mr. Shafer, is an authority on leather and you cannot go wrong on consulting him when you purchase your bag or suitcase. Tell us where his store is located and what make of wardrobe trunk he features?

(36) The battery and electrical equipment on automobiles are of great importance and once you have been "left" on the road, you will realize what expert battery and electrical service means. At 238 High street, they make a specialty of all kinds of work in this line. The battery department is conducted by E. H. Burrell and he has been serving the people of Salem in the past five years in a most satisfactory way. Although he has the agency for the Willard Battery, which battery is being used by more than sixty per cent of car manufacturers as regular equipment, he gives all batteries the same careful attention in service as he does the make he sells. The electrical and ignition department is ably managed by A. O. Schumacher and his long experience teaches him how to locate "shorts" and disabled parts immediately and he knows the necessary remedy. This insures you of an accurate job at a minimum cost. The wide acquaintance of these men in Salem is indicative of their personalities and you are always served in a courteous manner. What is the new feature of the Willard Battery? What phone number should you call when you need service of this nature?

(37) Butter plays an important part of each and every meal and you should not be satisfied with anything but the best. Just think how often an otherwise enjoyable meal has been spoiled by a poor quality of butter. Capital City Co-operative Creamery has a reputation for supplying the richest and best flavored butter on the market—the kind that makes the steady customers. Be sure to ask for Butter Cap Creamery Butter for it is a product of this creamery, and therefore it must be good. Flavored just right, always fresh, looks good, and tastes better. If the writer could show someone in town their "pasteurized" system and how everything is made, they would at once become users of their products. If for nothing else but the cleanliness of the plant. Those to whom cleanliness is a consideration should insist at all times in using their cream, butter and buttermilk. The manager stands high in business circles and we are pleased to present the brief review of this worthy firm and its manager. Give us the phone number of this creamery and who is the manager? How many pounds of beefsteak does one pound of Butter equal in food energy?

(38) In the stone age, a man wore whiskers because he knew of no way to remove them save the painful method of pulling the hairs out by the roots. As science progressed methods of shaving were invented and styles of hair cutting were designed until at the present time a good shave is a pleasure. This latter is especially true at Curley's barber shop at 471 State street. Here instead of trying to follow a revision of Mr. Barba's theory of one every minute they try to make shaving and hair cutting such a pleasure that customers will return again

and again. Their chairs are manned by expert tonsorial artists and you can be sure of a cool, comfortable shave without a verbal barrage which is so often found in a barber shop. This shop is equipped with the latest electrical machinery and an air of absolute cleanliness greets you as you enter the door. Individual clean steam towels are used for each customer. Mr. Bayes, the proprietor, has gained an enviable reputation in Salem, for he is looking out for his customer needs at all times. How many chairs has he in his shop? What insures you that you will be shaved by an experienced tonsorial artist?

(39) Does the top of your automobile do justice to the rest of the car? A shabby top will change the appearance of an automobile completely and make the whole car look like a "junk wagon." Maybe you don't need a new top. However, a new covering over your old bows will be satisfactory and your car will look like it did when "she" first rolled out on the street. Walter E. Grunert has been working at this game for several years, and all of his workmen know their business thoroughly. In addition to doing repair work he also makes tops, and does all kinds of auto upholstery and trimming. Why not have him put in a plate glass where you have cracked your celluloid; it would make your car look a hundred per cent better. When Mr. Grunert puts his O. K. on a job, you are prepared to stack it up beside anything in Oregon. After telling us the address of Mr. Grunert's establishment tell us his phone number.

(40) There may be larger fish markets than this one in the state, but there are none where better or fresher fish are sold—that's sure. This market serves the public of Salem with the very best fresh fish, poultry and oysters to be had. Fitts Market has at all times a tempting supply of appetizing delicacies that prove a wonderful spur to the appetite. It is the market where cash talks, and says something besides "Goodbye." The slogan here is, "If it is good to eat and comes from the water, we have it." The proprietor invites you at any time to inspect the place for cleanliness. The owner is always doing a good turn for someone and is among the most popular business men of Salem. This is the most complete fish and oyster market for miles around and in fact is the only store of its kind to be found in Salem. The proprietor, Mr. Fitts, is a genial man, always attending to his business personally, seeing that everyone gets proper service and fresh goods. Where is this market located and how long has it been established here? What fish are on the market now?

(41) This paragraph is about the man behind the camera, but not behind the time. Now, as one looks down the streets and sees the many large and reputable establishments, you can't help but feel proud that you live in such a progressive community. For each one in his line is highly representative of standing in the business world. In this instance, we wish to speak of a studio, operated by persons who do "photo-graphic work of the better class." It is conceded to be the best place in the city to take the kiddies to have their pictures taken and as a special offer for January, they are giving a 10 per cent discount for photographs for children under eight years of age. They are fond of children, and it is an easy matter for them to take their pictures. The answer to this is that the children like them. At the Gannell and Robb Studio they also do high-class portrait work. The ability to put the finishing touches on a picture after the camera has done its duty is indeed an art, and the work done by this studio in the Oregon Building is known for its quality. What is the phone number of this studio and what are the initials of these photographers?

(42) The store of which we write is located at 455 Court street and at this place a large stock of wall paper, paints, oils and artists' supplies are to be had. When you have guests, parties or just company, it is nice to feel that your home is well painted and papered, you feel proud of the fact that your home looks just as good, if not better, than any in the neighborhood. This peace of mind comes only after this decorator and painter has supplied you with the best paper and paints. Mr. Porter is a booster and is found to be "all for" Salem and believes in the future of it, and he is ready to make it as beautiful as the human hand can, along with nature. Stop in and let Mr. Porter show you some of the latest patterns of wall paper, they are more beautiful this season than ever before. You will find him always ready to assist you in any problem that might arise in the way of papering or painting. Mr. Porter and his workmen are painstaking and efficient, and can be thoroughly relied on. What make of paint does he feature? What other decorative article does he sell? What does he do to pictures to make them more beautiful?

(43) If you do not take care

of your clothes, then it is a sure thing that they will not take care of themselves. When you possess fine dresses, waists, etc., then you are fortunate, indeed. You should be fortunate enough to know what laundry to send these articles of wearing apparel to in order that they will be returned in a state of cleanliness without being torn or harmed by the cleaning process. The Japanese Hand Laundry at 445 Ferry street make a specialty of fine garments and their work is always satisfactory. In addition to their fancy silk and lace work, they do dry cleaning and their process is absolutely up-to-date and odorless. Just call 752 on the phone and they will call for your clothes and deliver them in a state of newness at any address in the city. Their service is prompt and your clothes are finished in the least possible time. Now to test your knowledge of Salem, tell us when this laundry was established and what is the make of their delivery car?

#### NORTH HOWELL

Mr. and Mrs. C. L. Morgan attended the funeral of the latter's uncle Edward Lauder of Independence. The funeral was conducted in the Pioneer church, interment in the Pioneer cemetery. Mr. and Mrs. W. H. Baughman and family, Mr. and Mrs. James McGuire and family were dinner guests at the Fred Dixon home Sunday, January 14.

Earl Dunn left Monday for Portland where he is attending the Adcox auto school.

Mrs. Sylvia Baughman called on Grandma Engle Monday afternoon.

Harry Dixon of Eastern Oregon is visiting his brother Fred and family.

C. E. McIlwain made a business trip to Salem Friday.

Mr. and Mrs. E. C. Weisner and son Daryl visited the former's parents Mr. and Mrs. B. Weisner.

Mrs. C. E. McIlwain spent Friday with her sister Mrs. J. E. Waltman.

The PTA meeting was held Friday evening, January 19 at the N. H. school. Prof. Yoel of the Silverton high school gave an interesting talk. Mr. Ebner of Mt. Angel gave a short talk on Thrift. The main feature of the program included several beautiful musical selections by the Chemawa orchestra. It was decided the next meeting would be conducted by the women members.

Mr. and Mrs. Anton Pfau and daughter Theresa drove to Portland recently.

R. N. Foster entertained a number of his friends Saturday evening with an oyster supper at his home.

Abe Kennedy of the Silverton saw mill force is spending a few days at W. J. Jefferson's.

Mr. and Mrs. C. L. Morgan and two children started Sunday on a trip by auto to southern Oregon and may visit California before returning home.

Geo. W. Dunn has a number of men at work on his farm sawing wood for market.

**Husband Deserted Her. Wants Divorce and Costs**

A petition for divorce on the grounds of desertion was filed in the circuit court yesterday by Winnie E. Hamman against Joseph Hamman.

The complaint alleges that the defendant deserted and abandoned the plaintiff and their three minor children on May 31, 1921. It is further alleged that the defendant operates a stage line between Salem and Mill City, from which he realizes a good income.

Mrs. Hamman asks for alimony, custody of the children and costs incurred. They were married in Nebraska in January, 1918.

#### SAGE TEA KEEPS YOUR HAIR DARK

When Mixed With Sulphur It Brings Back Its Beautiful Lustre at Once

Gray hair, however handsome, denotes advancing age. We all know the advantages of a youthful appearance. Your hair is your charm. It makes or mars the face. When it fades, turns gray and looks streaked, just a few applications of Sage Tea and Sulphur enhances its appearance a hundred-fold. Don't stay gray! Look young! Either prepare the recipe at home or get from any drug store a bottle of "Wyeth's Sage and Sulphur Compound," which is merely the old-time recipe improved by the addition of other ingredients. Thousands of folks recommend this ready-to-use preparation, because it darkens the hair beautifully, besides, no one can possibly tell, as it darkens so naturally and evenly. You moisten a sponge or soft brush with it, drawing this through the hair, taking one small strand at a time. By morning the gray hair disappears; after another application or two, its natural color is restored and it becomes thick, glossy and lustrous, and you appear years younger.—Adv.

## LEGISLATION IS COMING SLOWLY

Main Goals Are Tax Reduction and Consolidation; Progress Tardy

The early part of the third week of the legislative session has passed with important matters still hanging fire in both wings of the state house. Some of the members are chafing at the delay and demanding that Governor Pierce buck the line a little harder in his efforts to get tax reduction legislation on the way toward enactment. A few others are chafing because the session dropped its work for a day and went on the trip to Oregon Agricultural college.

The two houses will again be hard at work today and the latter part of this week or the first of next it is believed real progress will be under way toward some of the things the legislature has set out to do.

The main goals, of course, are consolidation and tax reduction. It is generally agreed among the members of the legislature that the people of the state want a consolidation of some state boards, commissions and departments, and that they are expecting it from the present session.

and further, it is the opinion of members of the session that consolidation of some kind will come out of this session, but just what it will be as yet hard to determine.

Although the committee on county and state officers in the senate has voted to report favorably on the Hall consolidation bill that would reduce the state government to four general departments, the prediction on all sides is that neither the Hall bill nor the Johnson-Carkin bill, which reduce the governmental departments to six, has a chance to be passed. The objection to both these measures seems to be that they propose a reconstruction of the state government rather than a consolidation, and it is difficult to see where either measure would afford any saving of money to the taxpayers. Greater efficiency under the proposed measures is claimed by their sponsors on grounds that they would give the governor greater control of state governmental affairs, but this is subject to doubt for the reason that efficiency and economy would both be dependent upon the governor's ability to select his cabinet wisely and direct the affairs of state with economy.

Indications are that the two big consolidation bills will both be off the slate within a week or two and that some other consolidation measures that are not so cumbersome will be introduced, with fair chance of passage.

As for the tax program, some measures that are favored by the governor and some with which he

is not in agreement have been introduced. These are the ten measures prepared by the state tax investigation committee appointed by Governor Olcott and of which Governor Pierce was a member. They include the income tax bill to which the governor is favorable. The ten bills have been introduced both in the house and the senate. Senator Dennis is author of another tax reduction bill that may take an important place in the session. This would provide that during the years 1923 and 1924 the tax levy should not be more than 90 per cent of the levy for 1922.

#### JAPS GET GERMAN BEER

KOBE, Japan, Jan. 24.—After a lapse of many years Munich beer is being imported into Japan to compete with the product of the local beer factories being so sold at about the same price as the latter. The Japanese first learned to drink beer some 22 years ago, when the Germans commenced sending it here. Soon the American breweries learned of the new market. For the last few years, however, the Japanese breweries, freed from competition have raised their prices and the Germans see an opportunity of re-entering the market.

A Hartford professor recommends nightcaps for men. What sort, professor, the old-fashioned sort or the anti-voistead kind? We have our favorite.—Exchange.

## WINTERS SAID COLD AS EVER

Little Changes in Seasons Year in and Year Out Meteorologist Says

ST. LOUIS, Mo., Jan. 24.—There is little change in the seasons year in and year out, according to Montrose W. Hoyes, meteorologist of the St. Louis station of the weather bureau.

Forecaster Hoyes declares the frequent expressions, "It doesn't get as cold as it used to; we don't have heavy snows any more," possibly is due to the fact that experiences of childhood are more vivid.

"The winters of our youth appeared at that time to be shot through with zero temperatures and to abound in heavy snows. In retrospect the acuteness of memory remains or fails in accuracy," he continued.

"We have winters that are colder and summers that are hotter, but though these do not work exactly in cycles, they occur so rarely as not to disturb the average. The winters of 1884 to 1888 were very cold, colder than usual and the memory that sup-

are not what they were maybe is of the persons whose youth was in that period.

"But the fact remains that the coldest winter in the memory of man in the middle west was the winter of 1917 and 1918.

#### Europe Seeks Improved Telephone Facilities

LONDON, Jan. 24.—The countries of western Europe are about to seek improved international telephone communication. As it is today, one cannot speak from one country to another if another country intervenes; contact is possible only when countries are contiguous.

An international conference of telephone officials has been called to consider improvement by the establishment of through trunk lines. The tentative plans include England, Spain, France, Belgium, Germany, Holland, Italy, Switzerland, Morocco, Algeria, Tunis, Tripoli and Egypt. A central point would be chosen in each country for the main trunk line terminal, and the international communication would be operated from these points.

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**"IF I WERE AN ADVERTISER**  
I would buy Circulation—Large  
Circulation—wherever I could. But  
I wouldn't buy circulation alone.

**"I'D BUY READERS—but I would**  
not buy Readers alone. I'd buy  
Interested readers."

**The**  
**Oregon Statesman**  
**Is the Paper of Interested**  
**Readers**