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SEVENTY-SECOND YEAR SALEM, OREGON, WEDNESDAY MORNING, DECEMBER 13, 1922



## Xmas Piano and Phonograph Specials

There is nothing that will bring as much happiness to the whole family as a beautiful Piano or Phonograph. We carry over 23 standard make pianos and the three leading phonographs, and we have arranged payments on these fine instruments that will enable all to enjoy one this Christmás.

SPECIAL CHRISTMAS PRICES AND TERMS We have gone over our entire stock and made the most ridiculous cuts and the lowest prices ever made.


## NEW PHONOGRAPHS CUT ONE•HALF

We Are Closing Out One Old Nationally Advertised Line of Phonographs at Half Price. This Is Much Below Wholesale Cost


Everything
We also have the largest stock of Victor, Columbia and Edison Records south of Portland. Come down now and select that Piano,Player Piano or Phonograph and pay only $\$ 1$ down and we will hold it for Christmas delivery.

