

## Hunt Bros. Packing Company

Salem, Oregon

Quality Fruits,  
Proper growing,  
Proper packing,  
Intelligent selling,  
Courteous treatment,  
Community service,

Are the steps to business success

# SELLING SALEM DISTRICT

Devoted to Showing Salem District People the Advantages  
and Opportunities of Their Own Country and Its  
Cities and Towns.

The Way to Build Up Your Home Town  
Is to Patronize Your Home People

The Surest Way to Get More and Larger  
Industries Is to Support Those You Have

Selling Salem District is a continuation of the Salem Slogan and  
Pep and Progress Campaign

We Will  
Give Our  
Best  
Efforts

At all times to assist in  
any possible way the develop-  
ment of the fruit and  
berry industries in this val-  
ley.

Oregon  
Packing  
Co.

## DEHYDRATED and CANNED FRUITS AND VEGETABLES

Oregon Products

## King's Food Products Company

Salem—Portland—The Dalles  
Oregon

This campaign of publicity for community upbuilding has been made possible by the advertisements placed on these pages by our public-spirited business men—men whose untiring efforts have builded our present recognized prosperity and who are ever striving for greater and yet greater progress as the years go by.

Why suffer with Stomach Trouble when Chiropractic will Remove the Cause



Your Health Begins When You  
Phone 87

for an appointment

Drs. SCOTT & SCOFIELD

F. B. C. Chiropractors

Ray Laboratory 414 to 419 U. S. Nat'l Bldg.

Hours 10 to 12 a.m. and 2 to 6 p.m.

## Gideon Stolz Company

Salem — Oregon

Manufacturers of  
Pure Cider Vinegar  
Carbonated Beverages  
and  
Lime-Sulphur Solution

Truck delivery to all parts of the  
Willamette Valley

## J. L. Busick & Son GROCERIES

Stores:  
SALEM — ALBANY —  
WOODBURN

"Eventually You Will  
Buy at BUSICK'S"

## NELSON BROS.

Warm Air Furnaces, plumbing,  
heating and sheet metal work, tin  
and gravel roofing, general job-  
bing in tin and galvanized iron  
work.

355 Chamoketa St. Phone 1906

## DIXIE BREAD

Dixie Health Bread  
Ask Your Grocer

## Coming or Going?

When going on business  
or pleasure take the street  
car for comfort, safety and  
convenience.

Always at Your Service  
Southern Pacific Lines

## FOR YEARS AND YEARS

The Statesman has been supply-  
ing the wants of the critical job  
printing trade—

Proof positive we are printers  
of worth and merit.

Modern equipment and ideas are  
the ones that get by.

## STATESMAN PUBLISHING COMPANY

Phone 23 &amp; 583, 210 S. Com'l St.

## "THE WINNETKA," A NEWLY PLANNED HOLLOW TILE HOUSE THAT IS CLASSY

This Style of House Is Cool in Summer and Warm in  
Winter and Saves Fuel; and It Is Built for All Time  
—The Low Cost of Hollow Tile Is a Factor in Its  
Favor.

(The following is from a recent number of The Permanent Builder, of Chicago, the only magazine in the world devoted exclusively to permanent building materials and methods.)

Far too many people have an idea that to be distinctive and attractive a home must be more or less pretentious, worked out with what they call an "interesting treatment"—bays, balconies and buttresses, and a few arches and columns for good measure.

The man with a limited amount of money to invest in a home should get away from that impression right at the start. That style of treatment immediately runs up building cost in a startling manner.

The everlasting admiration of simplicity with beautiful proportions is, unfortunately, often lost sight of. For centuries, the world has extolled the extraordinary character of the ancient Greek temples. Yet the beauty of these structures results very largely from their simplicity, from their massiveness, and the mathematical accuracy of proportions.

And so "The Winnetka" has a simplicity, a certain massiveness, and fine proportions to thank for

its delightful charm. While not to be forgotten is the fact that the builder's money goes toward the purchase of thoroughly high grade construction which really gives the home comfort, enjoyment, and livableness, and not toward non-essential (ol-deo!) designed to catch the eye of the casual passer-by.

As for the interior arrangement of this home, it would be hard to commend it too highly. The immense porch with out-swinging casement windows, which welcomes one on entering, provides an extra, spacious living room in winter and a cool, refreshing open-air retreat in summer. It derives its light and air from three sides.

Through the French doors, a delightful vista invites one into the large living room artistically lighted by the sunlight pouring in through a series of five casement windows. The wall spaces permit a well balanced placing of furniture so essential to social hospitality.

A small archway provides space for a wrap closet and also gives a unique approach to the dining room. Double glass doors opening onto the porch immeasurably

increase the pleasure of the meals served there.

The kitchen is light and well arranged. Wall cases save many steps and much extra work. The refrigerator stands conveniently in the entry, where it can be filled without entering the kitchen.

The small rear hall is a hub from which convenient access may be had to the living room, kitchen, both bedrooms, bathroom, linen closet, and the basement. It is a short cut which greatly simplifies the housewife's daily tasks.

The bedrooms are a good size and are well lighted and aired by windows on two sides.

Hollow Tile Made Here  
The Salem Brick and Tile company, one of the largest and most progressive of the manufacturing institutions of Salem, is specializing on hollow tile for the construction of residences and industrial and business and other buildings.

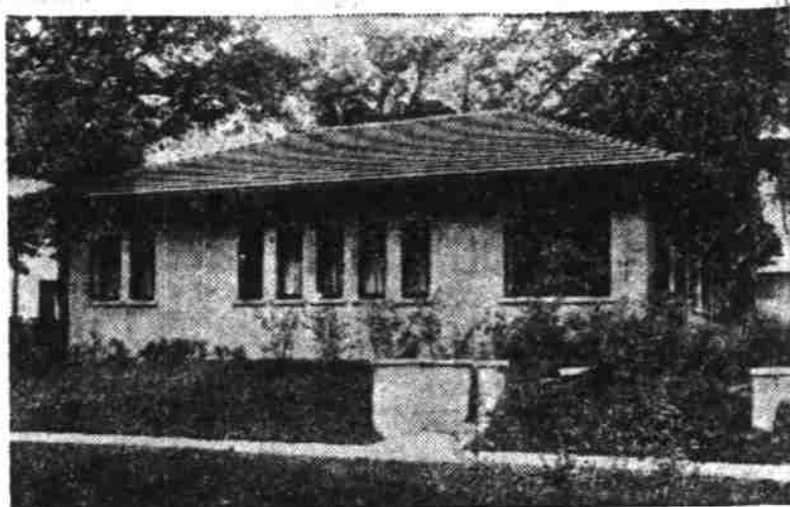
Following are some of the arguments in favor of hollow tile: Building Your Own Home  
What joy there is in planning your own home!

It is a fascinating, all-engrossing occupation!  
In your own home, you want to put into definite form your ideas of what a home should be; you want to give expression to your artistic tastes; you want to realize your right to secure comforts, conveniences, and the feeling of permanence.

You want the exterior treatment of your home to be indicative of your personality. Your plans for the rooms receive the most careful consideration. The plumbing, the heating apparatus, the fixtures, all the permanent equipment, must be of the highest type.

It is right that you should give earnest and careful attention to these details. They are all important.

"For a man's house is his castle."  
Hollow tile satisfies the hopes and aims of the home builder as no other material can.



"THE WINETKA" HOLLOW TILE STUCCO HOUSE

Oregon not yet recognized fully, or fully used, will be pointed out as well as time will permit. Following are the seven courses announced:

Tractor mechanics, Jan. 2 — March 17; general agriculture, same; horticulture, same; dairy herdsman's course, Jan. 2—June 10; dairy manufacturing, Jan. 2—27; Jan. 28—Feb. 24; horticultural products, Feb. 5—24; bee culture, March 19—24.

Full information can be had on application to the registrar, O.A.C., Corvallis, Ore.

### Dairy Herdsman's Course Unique

Men are wanted to take charge of dairy herds and handle them to get best returns, and they are hard to find, so a new course was added recently to the O.A.C. short courses, designed to fit men for this work. This course for the dairy herdsman gives practical work in caring for the college dairy stock under supervision of college specialists. Much personal supervision is necessary and only a limited number of men will be enrolled in the course. This number has been cut down after trial, and already several applications are in. For particulars write P. M. Brandt, chief of dairy husbandry, at Corvallis.

## STARTED WITH AN ACRE, NOW HAS 20

Methods of Mint Growing  
Used by Jake Brown in  
Irish Bend, Near Monroe

Editor Statesman:

Five years ago I started in raising mint near Monroe, in Irish Bend.

I plow every year just as though there was nothing there, then work the ground all down food and every few days harrow to keep the weeds down and when the mint gets about two or three inches high take the cultivator and row it up again and cultivate good. Next year I am going to try discing the ground both ways. I think that will work fine on this sandy soil. The finer the ground is worked the better you can hold the moisture.

I cut it with a hoe. At first I started with one acre. I found that was a big job, cutting with a hoe, so have been using a mower since. I now have 20 acres. The first year I sold for \$4 a pound; second year, \$7.50; third year, \$5.25; next, \$1.50; and this year's crop isn't sold.

The prospects don't look very good at present, but may come back, as so many mint growers are plowing up their mint, as the price is low and the buyers have a large supply on hand. Yours truly,

—JAKE BROWN.

Junction City, Or.,  
Rt. 4, Dec. 4, 1922.

## THE WINTER SHORT COURSES JAN. 2ND

The List Is Complete, and  
There Is a Special Herds-  
man's Course, Too

(Following is a current bulletin of the department of industrial journalism, Oregon Agricultural college):

Short courses that offer Oregon farmers who can find time to take them the best and newest ideas in modern farming practices in Oregon, have been arranged by the state agricultural college to start January 2 at Corvallis.

The grounds, buildings, equipment and most of all the staff of specialists that have made the Oregon college famous the civilized world over, will be available for use by the short course men and women. Resources of rural

## Theo. M. Barr

Plumbing, Heating and  
Tinning

164 S. Commercial St.  
SALEM, Ore.

## Ed. CHASTAIN CLOTHING CO.

305 State St.

Men's and Young Men's  
Clothing and Furnishings  
Use my store. It pays

## SALEM IRON WORKS

Established 1860

Founders, Machinists and  
Blacksmiths

Corner Front & State Sts.  
Manufacturers of the Shand  
pump for irrigation and other  
purposes. Correspondence sol-  
icited. Irrigation information sup-  
plied.  
Makers of Salem Iron Works  
Drag Saws.

## HOTEL BLIGH

100 rooms of Solid Comfort

A Home Away From  
Home

## F. N. WOODRY

Salem's Leading  
Auctioneer

Sells Everything That Is  
Loose or for Sale

1610 North Summer St.  
Salem, Oregon

## W. W. ROSEBRAUGH CO.

Foundry and Machine Shop  
17th & Oak Sts., Salem, Or.  
Phone 886

We Are Out After Two Millions  
We are now paying over three  
quarters of a million dollars a year  
to the dairymen of this section  
for milk.

## "Marion Butter"

Is the Best Butter  
More Cows and Better Cows is  
the crying need.

## MARION CREAMERY & PRODUCE CO.

Salem, Ore. Phone 2488

## Salem Carpet Cleaning and FLUFF RUG WORKS

All sizes of Rag and Fluff  
Rugs Woven  
Old Mattress Steaming and  
Remaking

Otto Zwicker, Prop.  
Phone 1154  
13 1/2 & Wilbur Streets



## Eyesight Specialists, MORRIS OPTICAL CO.

301-5 Oregon Bldg.  
Salem, Oregon

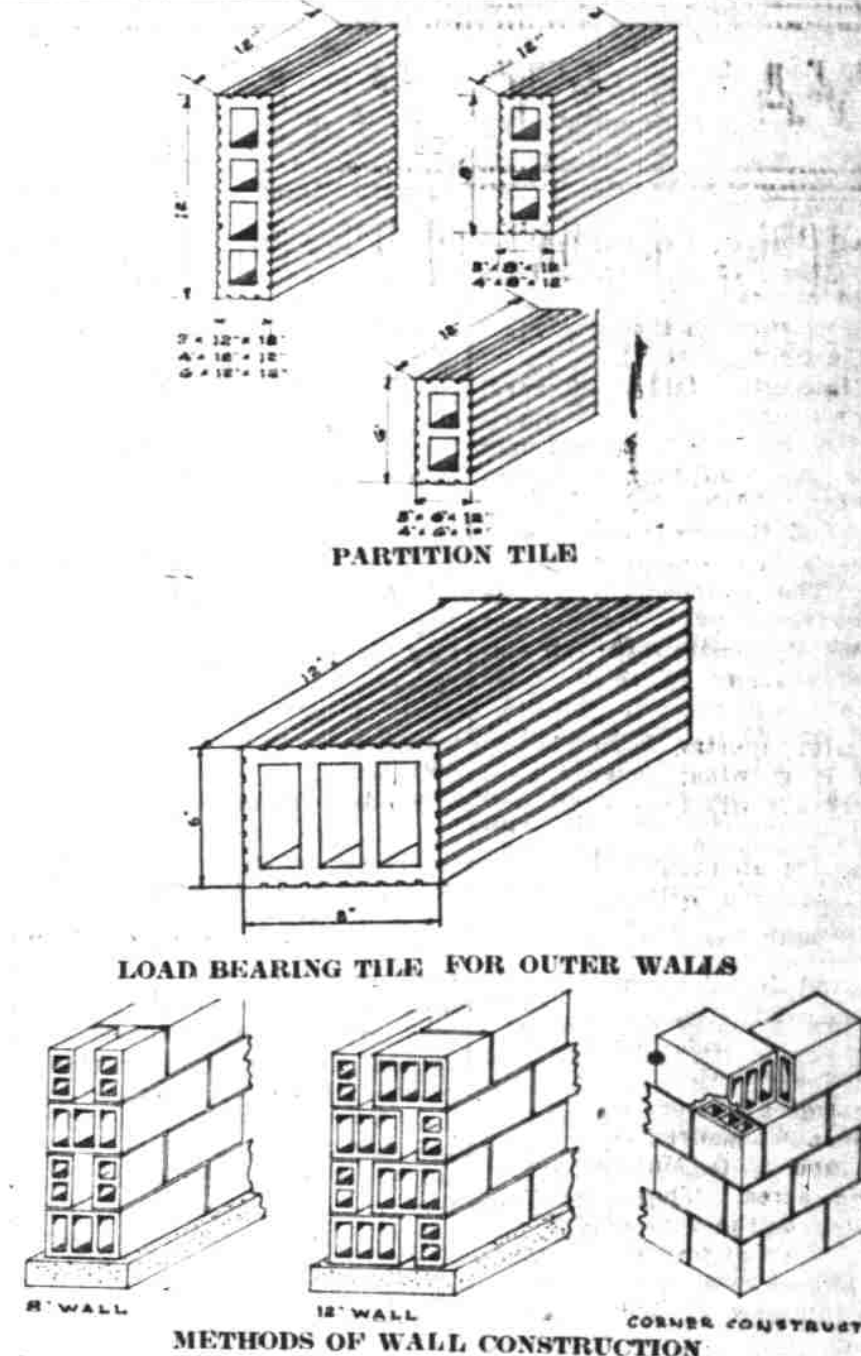
A call today may save  
needless pain and suffer-  
ing in the future.

## Willamette Valley Prune Association

The oldest Association in  
the Northwest.

W. T. JENKS  
Secretary and Manager

Trade & High Sts.  
Salem, Oregon



## PACIFIC WOOL GROWERS CLOSE THE MOHAIR POOL AT VERY HIGH PRICES

Association Members Receive Ten Cents Per Pound  
Above the Outside Prices—An Explanation of What  
Cooperative Marketing Means.

The Pacific Cooperative Wool Growers have just mailed checks to members covering mohair sold in the association's spring pool.

Mohair of all grades averaged 43c net through the association as compared with the prevailing country price of 33c. Sales were made by the association throughout the period from May until October and the price received by each member is the average pool price for each grading resulting from orderly marketing of the mohair during these months. Statistics gathered by the association from mohair growers, county agents, dealers, and country bankers show that the price paid for the 1922 Oregon clip of mohair sold outside averaged less than 33c. Some 400 mohair shippers within the association received a differential of 10c per pound more than the outside price as a result of orderly cooperative marketing.

### Graded and Sorted

In addition the association graded and sorted its mohair in accordance with commercial and mill requirements. This results in the careful growers of good mohair receiving the actual value of their product, which is practically impossible when mohair is bought unsorted at a flat price per pound at country points. As a result, a number of association members who produce a fine type of mohair received 60c a pound for their clip. At the same time a number of members who produce an inferior grade of hair received less than they would have received if they had sold in the country in an ungraded condition. The selling of the mohair sorted is a liberal education for mem-

(Continued on page 3.)

## HOLLOW TILE A PROTECTION AGAINST HAZARDS

ALL SIZES  
MOST COLD SPELL IN FIRE  
ALSO DRAIN TILE, PARTITION TILE AND BRICK.

Salem Brick  
and Tile Co.

Salem, Oregon

