

TIGER GOES TO CAPITAL

Clemenceau Carries Campaign for France Into Heart of Washington

WASHINGTON, Dec. 4.—(By the Associated Press)—Georges Clemenceau today brought his campaign for France to the capital.

Arriving at dusk he was escorted immediately to the home of Henry White, former ambassador to France and member of the American commission at the Versailles peace conference to meet in preparation for his four day visit, which will begin officially tomorrow with calls on President Harding and former resident Wilson.

Tiger Met at Station

The Tiger was greeted at the station by Mr. White, who is host here, Jules J. Jusserand, French ambassador to the United States, and Robert W. Bliss, third assistant secretary of state, represented the department informally.

Probably 2,000 persons had gathered in the station for a glimpse of the famous war figure who was among the few such who had not visited Washington during the war or afterward.

A flurry of applause greeted him as he walked slowly through the concourse, and in acknowledgment he doffed his gray hat and bowed. The Tiger came to pay his respects at the White House tomorrow at 10 o'clock. He will be presented to the president by Ambassador Jusserand. From the White House he expects to go to the S street home of Woodrow Wilson. When he will return to the White House for luncheon, where he will meet Secretaries Hughes and Mellon.

Mount Vernon Listed

These are the only definitely scheduled events. It is possible, however, that he will go to Mount Vernon in the afternoon. He has spoken frequently of his eagerness to visit Washington's tomb, and he will seize the first opportunity to do so.

Wednesday morning at 10:30 he will deliver a brief address at the war college to officers who commanded the American divisions overseas. That evening he will appear before the Southern society to give a message to the south, which he was obliged to strike from his itinerary. His only other engagement is a luncheon engagement with President Harding.

Friday Last Day

Whatever Clemenceau plans to deliver here in the way of a broadside campaign to win American participation in the affairs in France, will be reserved for Friday, his last day in Washington, when he will formally address a conference of public opinion on world peace to be held under the auspices of the International Lyceum and Chautauqua association.

On his way to Washington today from St. Louis where he delivered his fourth formal address in this country, Clemenceau stopped off at Baltimore for six hours and delivered a short talk before the Maryland Historical society.

Better Understanding Urged

In it he voiced a plea for a better understanding between the people of the United States and those of France, and declared he was going to take home the message:

"Don't fear, America is in the same place. The feeling we thought she had toward us and which we have toward her, is put on such a solid foundation that it cannot be moved for ever."

He said he realized there might be difficulties between the two governments, about "interests and actions and activities."

"But what is that," he exclaimed, "differing on a matter of today, which not a matter of tomorrow?" The bottom of it is that we must not differ on things that are lasting.

CLUB CHORUS GIVES PLEASING PROGRAM

(Continued from page 1.)

These singers like a boiler factory, or a pin-stuck baby or a crowd of boys at play; it should be beautifully, and modestly—like Hiawatha and Minnehaha, useless each without the other. The accompaniment last night was as it should be.

Stewart W. Tully, baritone, of the music department of O. A. C., big voice, nor a big, warlike manner; he would not sing at his best in "The Armorer's Song," or "Toreador," or "The Gladiator." But he sings with fine modulation with pure, clear tones, and enunciates distinctly, which is a rare gift in low-pitched men's voices. And he's a good fellow, too. One couldn't help liking him. He responded to two encores, one after each group of songs.

Home Benefitted

The proceeds of the concert go to the Old People's home, one of the finest of all the local charities. If they could have their choice, most of those old people would rather sit in the cold, or go hungry, or in the dark because it costs less than lights, just to hear such a concert as this one given or their benefit; they would get more good out of the music

YOUNG MATINEE IDOL HERE FROM CHINA



This is Moo Sooy Yun, leading man of the all star troupe which included in San Francisco. The actor is here shown in the part of Mow Woey Gar Young—which means "a cruel relative."

than even out of the money it will bring. The spirit of fine charity that gives the concert for their benefit, however, will always be a fragrant memory, and last night's program will bring cheer to many a worn but still appreciative life in the Home where the money goes.

ENDOWMENT FUND BOOSTERS MEET

Enthusiastic Speech Made by Chairman McNary at Initial Gathering

Beginning today, the intensive campaign for the Willamette endowment is on in Salem.

Two "Generals," Henry Morris and Paul Wallace, are in charge of the field work. Each of these is to have 10 captains and each captain will have one or two assistants. They plan to work more or less in their own way; some work steadily until it is all done, some work mornings, some afternoons—but all are headed in the one direction: The getting of \$250,000 as Salem's share in the endowment and building fund that is to make Willamette the big institution it ought to be.

The first general committee meeting was held yesterday at the Marion, with Chairman John McNary presiding. He made a notable though very brief address, pledging himself and the city and community to the support of a bigger Willamette.

"Two hundred and fifty thousand dollars may seem like a large sum," he said, "but it isn't, relatively. It is only the business that Willamette brings to Salem in one year. The university must be on a better foundation in order to hold its own with others. I believe there will be no trouble here, even though it will be real work. My heart is in the work, and I shall give the very best efforts I have, to help put the campaign through."

President Carl G. Doney spoke briefly, explaining the conditions under which the general education board supports the university in the present campaign. This money, however, is conditional to Willamette finding other money in some other way, to show its virility and right to live.

Thomas B. Kay spoke briefly, commending the movement as one of the best things possible for Salem to encourage and invest in. Generals Paul Wallace and Henry Morris, and Dr. Smith, head of the working committee of the campaign organization, also spoke briefly on the work.

The armies met last night, at the Marion, to organize for the campaign. As not all the captains and workers have been selected, no publication of names is to be made until the list is completed. The committees meet every noon, to compare notes and boost the game along.

Idaho Mill Town Moved Bodily to Another Place

LACLEDE, Idaho, Nov. 30.—Laclede has its own version of the old saying, "If the mountain will not go to Mohammed, then Mohammed will go to the mountain," and the result is that this thriving little mill town is being transferred intact to Dover, Idaho, about 12 miles north of here.

In the case of Laclede, the "mountain" is a big lumber plant located at Dover. Laclede plays the role of "Mohammed."

A few months ago the lumber plant that was responsible for Laclede's existence, was wiped out by fire. For a while it looked as if the town would go out of existence. Just 12 miles up the river, Dover faced the same possibility, but for a different reason. Dover had a big lumber mill but the supply of timber in the adjacent territory was exhausted and the mill had been closed.

Heads of the two lumber companies involved got to thinking the situation over and decided they had better get together. The company owning Laclede purchased the mill and nearly all of the buildings of Dover. Then preparations were made to move Laclede on river barges to Dover.

In all there were more than 50 buildings to be moved. An army tank was shipped to the scene. Buildings were put on skids and hauled to the waiting barges by the tank. When the barges arrived at Dover they were met by another tank, which moved the building to its new site.

New Head Appointed for School at Medical Lake

OLYMPIA, Wash., Dec. 4.—Appointment of E. J. Bixler as superintendent of the state custodial school at Medical Lake to succeed Dr. Lillburn Merrill, resigned, was announced today by W. J. Hays, director of business control. Mr. Bixler has been assistant superintendent and accountant at the institution. Dr. Merrill will leave December 23 for Honolulu to enter the teaching profession, it is said.

LONG FIGHT IS AT END

Centuries-old Struggle Between England and Ireland Now Closed

LONDON, Dec. 4.—(By the Associated Press)—The centuries-old struggle between England and Ireland ended tonight when the legislation giving the sanction of law to the new settlement passed its final stages in the house of Lords, which for generations has bitterly opposed any accommodation with Ireland.

Bill Unchallenged

The constitutional bill has gone through both houses of parliament without any amendment and even without division being challenged. Lord Carson alone, whose influence was mainly responsible for failure to settle the Irish question in 1914 and who has throughout his political career been the bitterest opponent of home rule, persisted to the very end in his role of "last ditcher" even when such traditional anti-home rulers as the Marquis of Lansdowne and the Duke of Devonshire had gracefully yielded to the government view and resolved to give Ireland a chance to prove her sincerity under new conditions. There now only remains royal assent, a matter of formality.

Healy is Approved

Even the appointment of Timothy Healy as governor-general of the Irish Free State, which is momentarily expected to be announced officially is on reflection recognized as an auspicious event.

In the first place Mr. Healy throughout his political career has been one of the strongest opponents of British connection and therefore cannot be suspected of the slightest sympathy with British views antagonistic to Ireland. Secondly, his appointment would link the Free State with all previous phases of the home rule struggle, for besides being one of the greatest lights of the Parnell movement, he is connected with still earlier struggles by reason of his relationship to T. D. Sullivan, author of "God Save Ireland."

Senate Being Formed

Preparations for the formalities of inaugurating the government and appointing an Irish senate were afoot in Dublin today but it will probably be the end of the week before the senate is completely constituted.

New German Newspaper Is Launched in China

SHANGHAI, Dec. 2.—The Deutsche China Nachrichten (German China News, which recently made its appearance in Shanghai, is said to be the first German newspaper to be published in China since the World War. The publication is in magazine form, printed in German, Chinese and English.

Initial issues of the paper announce that an outstanding aim of the publication will be to promote general increased German trade and the upbuilding of German industries while fostering good will toward Germans and Germany. Wolfgang Richter is owner and editor and Sze-fang is Chinese editor.

SUMMONS TO BE ISSUED

All Persons and Papers Needed in Daugherty Case Are to be Sent for

WASHINGTON, Dec. 4.—The house today directed its judiciary committee to send for all the persons and papers it needed in its investigation of impeachment charges against Attorney General Daugherty, as filed by Representative Keller, Republican of Minnesota.

There was no discussion or division when Chairman Volstead asked and obtained consent for such authorization. He explained that the committee earlier in the day had agreed unanimously to take the course.

December 12 Is Date

Appearing before the committee with Jackson H. Ralston as his counsel, Mr. Keller declared that he was not prepared to proceed at once, and December 12 finally was fixed as the time for taking up the charges.

The bill of particulars, in which Mr. Keller set forth 14 charges against the attorney general, and the letters made public last night were formally filed with the committee.

Members Wrangle for Hour

There was an hour's wrangle over the time and method of procedure before it was cut short on a motion by Representative Graham, Republican of Pennsylvania, to go into executive session

BUSINESS MEN REFUSE JAPANESE RAILWAY JOB

TOKIO, Dec. 2.—Falling to obtain a business man to take the position of president of the South Manchurian railway, Premier Kato has appointed Mr. Takeji Kawamura, vice-minister of home affairs to that position. Several business men were approached but they all declined.

Mr. Mitsugu Hotta, chief of the Metropolitan police board, becomes vice-minister of home affairs, while he in turn is succeeded as "chief" by Mr. No Akochi, of the Colonial bureau.

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Fifty-Fifty for Progress

The big obvious need of this country today is psychological—the disposition to go ahead... We have here a vast ability to produce, and a vast ability to consume the products of industry. Potentially, Supply and Demand are pretty well matched. The main trouble is that justify industry in doing its utmost to produce.

The result is that a great amount of energy is being spent on trying to get a lion's share of the existing demand, and not enough is spent on trying to create people don't demand enough things to keep everybody busy supplying it.

This brings about a period of keen competition. It means that everybody must work harder and accept less in order to overcome the sales resistance of a curtailed demand.

Demand is largely a created thing. The actual needs of humanity are only a fraction of the general demand. It is always a simple matter to get along

with less than one would like to have. When the public gets a streak of economy it curtails the demand for everything that is produced.

Advertising is a prime mover in creating business. It rouses people out of lethargy, makes them want to live more fully, and to possess the means of living more comfortably and more enjoyably.

When sales are hard to get, then most people who have things for sale increase their efforts to sell. The harder they try to sell, the harder their competitors try to sell. But no amount of selling effort—in the usual sense of the word—can create demand; it can only take advantage of the demand that has been otherwise created.

Advertising and Selling ought to be considered as "fifty-fifty" in importance. Advertising creates the consumer demand. Selling connects this demand with the supply. Each needs the other to make its work complete.

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