

### Get Your Farm Loans

- Under the government plan
- Without Red Tape
- Without Commission
- Without Stock Subscription
- Without Liability on Other Loans.

No loans less than \$5000; None Larger than \$50,000.

**A. C. BOHRNSTEDT**  
Western Oregon Representative Portland Joint Stock Land Bank, 407 Masonic Temple, Salem, Oregon.

Our Ideal: "The Best Only" Our Method: Cooperation

### Capital City Co-operative Creamery

A non-profit organization owned entirely by the dairymen. Give us a trial.  
Manufacturers of Buttercup Butter "At your Grocer"  
Phone 299 137 S. Com'l St.

# SELLING SALEM DISTRICT

## Dates of Slogans in Daily Statesman

(In Twice-a-Week Statesman Following Day)

- |                            |  |
|----------------------------|--|
| Loganberries, Oct. 5.      | Drug garden, May 3.  |
| Prunes, Oct. 12.           | Sugar beets, sorghum, etc., May 10.  |
| Dairying, Oct. 19.         | Water powers, May 17.  |
| Flax, Oct. 26.             | Irrigation, May 24.  |
| Filberts, Nov. 2.          | Poultry and pet stock, May 31.   |
| Walnuts, Nov. 9.           | Land, irrigation, etc., June 7.  |
| Strawberries, Nov. 16.     | Dehydration, June 14.  |
| Apples, Nov. 23.           | Hops, cabbage, etc., June 21.  |
| Raspberries, Nov. 30.      | Wholesaling and jobbing, June 28.  |
| Mint, December 7.          | Great cows, etc., July 5.  |
| Blackberries, Dec. 15.     | Hogs, July 12.   |
| Cherries, Dec. 22.         | City beautiful, etc., July 19.   |
| Pears, Jan. 4, 1923.       | Schools, etc., July 26.  |
| Gooseberries, Jan. 11.     | Sheep, Aug. 2.   |
| Corn, Jan. 18.             | National advertising, Aug. 9.  |
| Celery, Jan. 25.           | Seeds, etc., Aug. 16.  |
| Spinach, etc., Feb. 1.     | Livestock, Aug. 23.  |
| Onions, etc., Feb. 8.      | Automotive industry, Aug. 30.  |
| Potatoes, etc., Feb. 15.   | Grain and grain products, Sept. 6.   |
| Bees, Feb. 22.             | Manufacturing, Sept. 13.   |
| Mining, March 1.           | Woodworking, etc., Sept. 20.   |
| Goats, March 8.            | Paper mills, etc., Sept. 27.   |
| Beans, etc., March 15.     | (Back copies of the Thursday editions of the Daily Oregon Statesman are on hand. They are for sale at 10 cents each, mailed to any address. Current copies, 5c.) |
| Paved highways, March 22.  |  |
| Broccoli, etc., March 29.  |  |
| Silos, etc., April 5.      |  |
| Legumes, April 12.         |  |
| Asparagus, etc., April 19. |  |
| Grapes, etc., April 26.    |  |

## THE FILBERT IN A NUTSHELL

Salem is filbert headquarters for the United States.

It cannot be successfully grown commercially on this continent, excepting in western Oregon and Washington; and perhaps a small strip near the coast in northern California.

The filbert acreage here will be doubled next year.

Perhaps 1000 acres are now in filberts here. Another 1000 acres will be out before next spring.

This will be the story for several years in the future—all the available filbert trees will be set out.

Filberts make a very profitable crop here.

The father of the industry in this district says filberts are the safest and most profitable of all orchard crops here.

## Valley Motor Co

260 North High Street

Phone 1995

Boost This Community by Advertising on the Slogan Pages

DID YOU KNOW That Salem is permanently the filbert center of the United States; that this district now grows more filberts and has more young trees and more prospective filbert growers than any other section of the country; that this is the only district of the United States suitable for filbert growing, excepting parts of western Washington and northern California; that there is big money in filberts; that this is a crop that has a number of very important advantages, and that there is vast room here for more filbert growers, who will take none of the risks of the pioneers in the industry; and that the acreage in the filberts in the Salem district will double next year?

## Weatherly Ice Cream

Sold Everywhere

## Buttercup Ice Cream Co.

P. M. Gregory, Mgr.

240 South Commercial St. Salem

## DODGE BROTHERS SEDAN

Bonesteel Motor Co.

184 S. Com'l St. Phone 428

## VALLEY PACKING CO. CASCADE BRAND HAMS BACON AND LARD

U. S. Inspected

SALEM, OREGON

### FILBERTS FOR THE SMALLER FARMS

(Continued from page 2)

native European species of our common hazel nut, native to almost every section of the United States and Canada. Two or three distinct species of the hazel are native to this country. First, there is *Corylus Americana*, having a range from Southern Canada in the north to Florida, in the south and Kansas in the west. This species is the most valuable of the native hazels, resembling the best European varieties in some important respects. Another native species is *Corylus Rostrata*, the eastern form of the beaked hazel, having a range from New England to Georgia and mostly confined to the coast country. Still another species of the beaked hazel is *Corylus Californica* which has a range from Canada to southern California and like its eastern relative, *Rostrata*, is confined closely to coast territory. In Europe the filbert has been a cultivated plant yielding food for man from prehistoric times. Many improved varieties of the European filbert, *Corylus Avellana*, were introduced into the eastern states during the past 50 years, but they were all promptly attacked and destroyed by the filbert blight, native to the wild hazel of the east. During the past ten or fifteen years we have learned that the European filbert can be very successfully grown in the Pacific northwest, and this success seems largely due to the fact that thus far the eastern filbert blight has not been introduced into Pacific coast territory.

### As a Commercial Proposition

In considering the filbert as a commercial proposition one of the first and most important points demanding thoughtful consideration is a suitable soil. There are some prevailing notions as to the universal adaptability of the filbert to all soils and situations that ought to be modified. While the filbert will succeed on a great variety of soils, and in a greater variety of locations, than the walnut and most tree fruits, yet it will not succeed on all soils and in all situations. The filbert thrives best and yields most profitably when planted on good deep, rich bottom soil, providing the soil has good air and water drainage. While the filbert is practically immune from frost injury when in the dormant state, yet it is often injured and the crop largely destroyed by late frosts during the growing season. For this reason low bottom lands not having good air drainage are to be avoided in selecting a location for a filbert orchard. The filbert will succeed splendidly on good deep fertile soil at the second bottoms or first bench lands, and it will succeed almost as well in the first range of the red hills where the soil is deep and moist, abundant during the growing season, but I have not seen the filbert flourishing anywhere in the upper regions where the soil is shallow and underlain by gravel and shale. Observation also indicates that filberts growing in elevated locations do not come into bearing so early nor fill so well as the same varieties when grown on lower elevations.

### The Planting

Authorities differ as to the proper distance to plant the filbert in orchard culture, but most growers are of the opinion that 20 feet each way gives sufficient room for even the larger growing varieties like *Barcelona*. Many growers are using the filbert as a filler in walnut orchards, where it seems to do exceedingly well, as it grows naturally in the shade

### and thrives there better than any succulent fruit.

Thorough cultivation of the filbert orchard is essential at all times, but when in full bearing, and on good deep soil, it will do very well when used as a pasture for sheep or hogs.

Cross pollination of the filbert seems to be necessary to insure regular annual crops, but one should be on his guard about introducing too many untried varieties. Many varieties found growing throughout the valley have no commercial value, and some of them are very subject to the attacks of insect and fungous pests.

### Pollination and Varieties

Many experiments in associating different varieties for best results in pollination are being conducted at Corvallis, and by practical growers in Washington and Oregon. The *Barcelona* is by far the leading commercial variety in this section. It is perfectly pollinated by the *DuChilly*, and as not more than 20 per cent of this variety are required for pollination and as the *DuChilly* bears fairly good yields when so used, I should be inclined to limit my commercial planting to these two varieties.

In this section the filbert is the subject to insect pests or fungous diseases. The bud mite is practically the only insect that does the crop any injury, and this pest confines its attacks mostly to varieties that have little commercial promise. We have in Oregon a bacterial twig blight of the filbert which some seasons is quite serious, killing back to the ground or to the main trunk of the tree the vigorous young shoots of the plant. These blighted branches should be carefully cut out. This disease rarely attacks a bearing tree. There is in the east and middle west a native fungous blight of the filbert which has been death to all plants of the European filbert ever introduced into that section. It is the rigorous purpose of all Pacific coast quarantine officers to prevent the importation of this disease into our territory.

### Should Graft These Over

As I have written in a former letter to The Statesman a large number of the earlier plantings of filberts in this county have failed because of the selection of undesirable or barren varieties. Some of these plantings have been well cared for and the trees have grown to good size. If these trees were grafted over to *Barcelona* and *DuChilly* they would very soon be brought into profitable bearing. I have been told by high authority in filbert lore that it is impossible to successfully graft the filbert. Nevertheless, in sad disrespect to authority, ignorant people continue to succeed at this work right along. J. C. Herren, of the Middle Grove nursery east of Salem, has some wonderful demonstration work in grafting the filbert or the native hazel. Wild hazel plants growing in rather dense forest were selected for grafting—between 50 and 100 of them. This grafting was all done late in the season, some of it as late as July 4. And it was uniformly successful. I saw these plants the past summer, which was the second season of growth. The development of these grafts was most remarkable. All were bearing nuts and some of them were fairly loaded.

American exporters are advised that in Spain there is a demand for our bathtubs and fountain pens. The blamed things do seem to go together. Over there they must think they have to have a bath every time they use a fountain.—Exchange.

## AN INTERESTING USEFUL BUSINESS

The Auction Sales Company, New Salem Concern, Fills a Long Felt Want

One of the most interesting places in the world is an auction store, where people bring the things that they must sell, either because they are moving and can't take it with them, or because they must have the money. It will bring, or because they have more of it than they want, or because they have been stung by the prosperity bug and simply can't bear to live with the old things of their earlier life. Pianos that the children drummed upon until they grew up and moved away; the cribs where the kids used to climb and crawl, and wait when the colic visited them; the kitchen range that used to produce the most lavish crops of cream biscuits and luscious pies and home-made bread, and beefsteak and doughnuts and hot water for the Saturday night bath.

Chairs where mother used to sit and rock the baby, or gossip with her neighbors who dropped in for a friendly chat; sofas that would hold Big Sis and her beau in the darkened parlor; lawn mowers that used to run as heavy as locomotives to the small boy who wanted to get away with the gang for a Saturday holiday; fishing poles, guns, bureaus, dishes, almost everything that people can own or use in the home—all these get into every public sale. One can read a wonderful human story in every sale; some gay tales of prosperity, some wonderfully bright hopes for the sellers that are clearing out to go to a better land somewhere beyond the horizon, some of the dreariest tragedies of life, that end at the auction block.

No wonder that the people of the rural communities, where humanity is a little closer to the surface than it sometimes is in the cities, fairly haunt the public sales, and make a sale day a genuine holiday!

In the cities, a sale does not usually partake quite so strongly of the personality of the owner or of the people. The articles are more likely to be merely articles for use, or ornament, and their history is forgotten, because the buyer does not know the people



J. B. GABLE Salem's New Auctioneer

who owned them. But the city offers the far greater variety; for the surplus from a dozen or a hundred house-cleanings may be gathered into the one room, the one sale.

### New Auction Business Here

One of the really interesting new businesses of Salem is the new auction sales store conducted by J. B. Gable, of the Auction Sales Co., at 160 South High Street. It is a real auction store; with ample floor space for a crowd of several hundred, with raised platform all around for the display of the goods, and with a

### Auction Sales Co.

160 S. High St. Opposite Oregon Electric List what you have to sell with us. We will advertise and sell it for you.

Public Auctions Every Saturday, 1 p. m.

COL. J. B. GABLE, Auctioneer

### Leather Goods of Quality

Bags, Suits Cases, Puttees

### HARNESS

F. E. Shafer Phone 411 170 S. Com'l Salem, Ore.

### Monuments and Tombstones

This is the only monument works in Salem

Big Stock on Display

### Capital Monumental Works

2210 S. Com'l Opposite Cemetery Phone 689

### OWPCO

Broom handles, mop handles, paper plugs, tent toggles, all kinds of hardwood handles, manufactured by the

Oregon Wood Products Co. West Salem

### Compare These Prices

with the ones you have been paying for tires and you will buy Oldfield the next time you need a tire.

- 30x3 Fabric... \$ 6.95
- 30x3 1/2 Fabric... 7.95
- 32x3 1/2 Cord... 11.95
- 32x3 1/2 Cord... 17.21
- 32x4 Cord... 21.85

These are a standard make of tire and all fresh stock.

We buy in carloads and are giving you the benefit of our buying price.

See us when you need Tires

VICK BROS. High-St., at Trade

### Hillman's BUTTERNUT BREAD

### Eyes Tested Glasses Fitted

Lenses accurately duplicated. Optical repairs carefully and promptly made.

### Hartman Bros. Jewelers and Opticians

Salem, Oregon

### Peerless Bakery

Makers of Peerless Bread

### Try Our Doughnuts

170 North Commercial St.

### The Only Real Cider Works

In Salem

Special for This Week Sweet Cider 25c gallon

Bring your own container Commercial Cider Works

R. J. Walling, Mgr. 1010 N. Commercial

### Seamless Hot Water Bottles and Combination Syringes

Guaranteed not to Leak

Prices from \$1 up

### Brewer Drug Co

405 Court St. Phone 184

### Mill Wood

5 loads 16-inch inside mill wood, \$15

### SPAULDING LOGGING CO.

Good wood, prompt delivery.

### Peerless Bakery

Makers of Peerless Bread

### Try Our Doughnuts

170 North Commercial St.

### Webb & Clough

Leading Funeral Directors

Expert Embalmer

Corner Court & High Sts. Phone 120

### THE BOY SCOUTS

deserve the support of everyone who wishes to inculcate high principles of manhood into the youth of our land.

This space paid for by Thielsen & Rahn

### "JACK" DOERFER for General Automobile Repairing

I Specialize on Motor Work

Phone 596 410 S. Com'l.

### "Where The Crowds Always Shop"

The People's Cash Store

SALEM, OREGON

### OREGON PULP & PAPER CO.

SALEM, OREGON

Manufacturers of High Grade Wrapping Papers and Paper Specialties

### SAY IT WITH BRICK

The Home is the foundation of society—make it permanent by building the house of clay products. See us and let us show you how you can build with clay products as cheaply as frame.

### SALEM BRICK AND TILE CO.

A Licensed Lady Embalmer to care for women and children is a necessity in all funeral homes. We are the only ones furnishing such service.

### Terwilliger Funeral Home

770 Chemeketa St. Phone 724 Salem, Oregon

### Falls City-Salem Lumber Company

A. B. Kelsay, Mgr. 349 S. 12th St. Phone 818

### OUR TREES

Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter

### SALEM NURSERY COMPANY

428 Oregon Building Phone 1743 Additional Salesmen Wanted