

SELLING SALEM DISTRICT

Devoted to Showing Salem District People the Advantages and Opportunities of Their Own Country and Its Cities and Towns.

The Way to Build Up Your Home Town Is to Patronize Your Home People

The Surest Way to Get More and Larger Industries Is to Support Those You Have

Selling Salem District is a continuation of the Salem Slogan and Pep and Progress Campaign

This campaign of publicity for community upbuilding has been made possible by the advertisements placed on these pages by our public-spirited business men---men whose untiring efforts have builded our present recognized prosperity and who are ever striving for greater and yet greater progress as the years go by.

We Will Give Our Best Efforts

At all times to assist in any possible way the development of the fruit and berry industries in this valley.

Oregon Packing Co.

Sheet Music
We Have the Hits!

Gifts—Films

THE SONG SHOP
State Street
Opposite Court House
We Deliver — Tel. 1774

The Angora Rug Company
C. Lachele, Prop.
Expert Taxidermist
Tanners of Furs & Leather
Old Furs Dyed and Remodeled
Phone 683 1230 Ferry St.
Salem, Ore.

DEHYDRATED and CANNED FRUITS AND VEGETABLES
Oregon Products

King's Food Products Company
Salem—Portland—The Dalles
Oregon

Gideon Stolz Company
Salem — Oregon

Manufacturers of
Pure Cider Vinegar
Carbonated Beverages
and
Lime-Sulphur Solution

Truck delivery to all parts of the
Willamette Valley

J. L. Busick & Son
GROCERIES

Stores:
SALEM — ALBANY —
WOODBURN

"Eventually You Will Buy at BUSICK'S"

NELSON BROS.

Warm Air Furnaces, plumbing, heating and sheet metal work, tin and gravel roofing, general jobbing in tin and galvanized iron work.

205 Chemeketa St. Phone 1906

DIXIE BREAD

Dixie Health Bread
Ask Your Grocer

Salem has the best system of street railways of any city of its size in the United States.

Always at your service

Southern Pacific Lines

FOR YEARS AND YEARS

The Statesman has been supplying the waste of the critical job printing trade.

Proof positive, we are printers of work and merit.

Modern equipment and ideas are the ones that get by.

STATESMAN PUBLISHING COMPANY

Phones 23 & 563, 215 S. Com'l St.

THE FLAX GROWERS OF THE SALEM DISTRICT DESERVE GREAT PRAISE

They Have Backed the Industry Through Good and Ill Report, in Fat Years and Lean Years, and They Are Organized to Go Down the Line with the Same Faithful Program; and They Will Win Out.

Editor Statesman:

Relative to your inquiries for information regarding the flax industry, will say that we now have signed up over one thousand acres which is guaranteed to be sown for the next four years. We undoubtedly will have a somewhat increasing acreage each year.

The corporation has \$50,600 stock subscribed and paid in, most of which has been subscribed by the farmers. The farmers have so far done their full share, but the business interests have not taken hold of the preferred stock as we wish they might.

We have not been able to do all that we would have liked to have done in the way of plant

and equipment, because we have not had sufficient funds, and the directors did not like to go to a great expense unless they had the money in sight to pay for things. If the business men realized what this industry is they would get back of it.

For every dollar paid out to the farmer for flax there is approximately two dollars paid out for labor.

Our total tonnage should have been, under normal conditions, about 1500 to 2000 tons, but on account of extremely dry conditions this season, the actual tonnage was only 450 tons.

We have our plants at Turner and Rickreall, and at Rickreall we are especially well equipped in buildings and hope to get financial support enough to be able to equip our mill and develop the water power next season.

This is an exceptional field for the flax industry. We have the climate and all conditions necessary. One man has recently offered to put in a property worth several thousand dollars if the business interests and ourselves would join him in establishing a flax twine business. He thoroughly understands the business, and if

gone into it would be located in Salem.

This is a brief statement of our prospects and troubles, which you may rearrange as you think best; WILLAMETTE VALLEY FLAX & HEMP GROWERS CO-OPERATIVE ASSOCIATION, Salem, Or., Oct. 24, 1922.

The Faithful Growers
There are about 125 farmer members of the above organization. They are not quitters. They are stayers. When it was announced that the state flax industry at the Oregon penitentiary would not be in the market for its usual amount of flax of the 1922 crop, these men bestirred themselves in making plans to keep the industry here alive and progressing. The result was the organization of the Willamette Valley Flax & Hemp Growers association, making the above statement of its status, and of its "prospects and troubles."

Deserve High Praise
These farmers deserve high praise. The time will come, in the belief of the writer, when they will be considered here as deserving a monument.

They are carrying on, and keeping solid the foundations for the building here of a great industry, which by the very degrees of nature is bound to come—

And conceivably and very possibly at a much earlier day than most readers realize.

At Turner and Rickreall
About half the crop raised last season is at the Turner plant, and half at Rickreall. The Turner mill, with six men, is turning out a ton to a ton and a half of tow a day. Sales of tow are just beginning. It is selling at \$100 a ton, and there is a good demand for it. Owing to the long dry time in the growing season, about four-fifths of the crop of last season will be tow; but a good deal of it could be worked into coarse twines and other manufactures if machinery were available. The rest will be fibre; worth now about 30 cents a pound.

There Is No Waste
Arthur Demyst is superintendent of operations at the Turner plant, and will be at the Rickreall plant. He is from Central, the best flax district of Belgium, and he worked in the industry in this country, at Port Huron, Michigan, before coming here.

There is absolutely no waste at

HISTORY AND SOME RANDOM FACTS AND THOUGHTS ON FLAX INDUSTRY

Salem Should Be Manufacturing the Twine for the Fishermen of Oregon, and the Rugs and the Linens for the Markets of This Country—The Best Flax Fiber in the World Grown Here.

Linens is the world's oldest vegetable-fibre fabric.

Linens will outlast cotton in everyday wear in proportion of one to eight or more; that is, one linen sheet or tablecloth will outwear eight or more of cotton.

It is extremely important, therefore, that the world should have more linen; it is bound to have more and more; the dry now is for more and more.

Ireland now manufactures more than one-third of the linen of the world; and she produces only about 3 per cent of the flax needed in her manufactures.

About 90 per cent of her raw materials have come from Russia.

The Turner plant. They make the best flax into fiber; the second best into tow; the next best into upholstering tow; and then there is the seed. That makes four products. The Turner plant makes a fifth product, or rather by-product. The bolis or chaff and the light seed are ground up, making one of the richest of all dairy feeds.

The word hemp is in the name of the cooperative company, because the beaverdam lands of the Salem district will produce a very fine quality of hemp. Frequent trials have been lately made, with most pronounced success. The manufacturing of flax and hemp go well together; take the same machinery in most cases; and no doubt the hemp industry will be finally developed here, along with the flax industry.

What Is Needed Now

What is needed now is the development of the spinning and weaving of flax. That it can be grown with success here has long been established. That the farmers of this district will grow it is certain. They know how. This cooperative concern, made up mainly of farmers, have in mind the increasing of their plants in number up to at least ten. They will make this expansion as the demand increases.

The Officers

The directors of the concern are Geo. W. Eyre of Salem, president; D. F. Eastburn of Aumsville, vice president; W. Jay Denham of Turner, Geo. M. Hoyer of East Independence, E. T. Tidd of Rickreall, E. L. Porter of Aumsville, and Chas. E. Eyre of Turner. A. C. Bohrnstedt of Salem is secretary-treasurer.

All of these men have worked hard, and they all, with each and every grower, deserve much praise. Geo. W. Eyre, the president, has given up a great deal of his time to the industry, with the sole idea of making it a success, for the good of the country and the city, and the growers of flax, of which he himself is one, besides being a successful business man and a public spirited citizen.

other Salem people, and raised

flax of its own and contracted for the raising of flax by the farmers of that section, and carried on its business till the plant was sold, last winter, to the Willamette Valley Flax & Hemp company, which company is now operating it. The original concern, the Oregon Flax Fibre company, still has on hand unsold a considerable quantity of its manufactured product, including some excellent fibre.

Then there is the state flax industry at the penitentiary, which is still operating, on flax raised in former years. There is more concerning these concerns in other columns of this issue of The Statesman.

World's Best Flax

Now for the most convincing proof of all that this is the best flax on earth, for the fiber:

Listen:

Mr. Miller, near Turner, took samples of flax fiber grown by himself to the Philadelphia Centennial in 1876.

His product came into competition with every flax growing country in the world.

The judges did not know where the samples were raised. They judged by points—length, strength, etc., nine points in all. No one of the judges, however, knew the findings of any other judge. When the footings were made it was found that the Oregon flax had won ON ALL NINE POINTS.

It was the best flax fiber grown in the world in every single particular.

At that time, a great Belfast manufacturer of linen products made the statement that no other country could come up to Oregon, and that he could take two pounds of the Marion county fiber AND SPIN A THREAD THAT WOULD REACH AROUND THE WORLD.

The Barbours are spinning linen thread and selling it now at \$6 a pound; \$12,000 a ton.

Fishermen at Astoria are paying \$2.75 a pound for the twine that goes into their nets. It costs them \$400 for a net; and, in the salt water, the net lasts only two years.

Hence, the high cost of fish.

Why should not Salem people who could cut these prices in two several times, put the rug and twine and linen industries on their feet—Salem by nature designated to do all this?

James J. Hill said many times, that commerce was bound to follow the lines of least resistance. No man, no company of men, no nation, can for long resist the decrees of nature.

"Eventually, why not now?"

Eventually, Salem will be the flax and linen center of the world. Why not now?

Why suffer with Stomach Trouble when Chiropractic will Remove the Cause

Your Health Begins When You Phone 87
for an appointment

Dr. O. L. SCOTT
P. S. C. Chiropractor

Ray Laboratory 414 to 419 U. S. Nat'l Bldg.
Hours 10 to 12 a.m. and 2 to 6 p.m.

FALL SUITS
\$17.50 to \$30.00

Ed. Chastain's
Upstairs Men's Shop
122 N. Commercial St.

SALEM IRON WORKS
Established 1860

Founders, Machinists and Blacksmiths.

Corner Front & State Sts.
Manufacturers of the Shand pump for irrigation and other purposes. Correspondence solicited. Irrigation information supplied. Makers of Salem Iron Works Drag Saws.

Theo. M. Barr
Plumbing, Heating and Tinning

164 S. Commercial St.
SALEM, Ore.

HOTEL BLIGH
100 rooms of Solid Comfort

A Home Away From Home

Buy the Oregon Made Furnaces

W. W. ROSEBRAUGH CO.
Furndry and Machine Shop
17th & Oak Sts., Salem, Or.
Phone 886

Eyesight Specialists
MORRIS OPTICAL CO.
301-5 Oregon Bldg.
Salem, Oregon

A call today may save needless pain and suffering in the future.

F. N. WOODRY
Salem's Leading Auctioneer

Sells Everything That Is Loose or for Sale

1610 North Summer St.
Salem, Oregon

We Are Out After Two Millions
We are now paying over three quarters of a million dollars a year to the dairymen of this section for milk.

"Marion Butter"
Is the Best Butter

More Cows and Better Cows is the crying need

MARION CREAMERY & PRODUCE CO.
Salem, Ore. Phone 2488

F. W. Pettyjohn Co.
Dealers for:
GARDNER JORDAN MITCHELL
F. W. Pettyjohn Co.
279 N. Com'l. Phone 1260

We Pay Highest Market Prices FOR

Beef, veal, hogs and mutton, live or dressed. Also butter, eggs and chickens.

See us before selling

People's Meat Market
166 N. Liberty St. Phone 994

The New Columbia Six
Salem's classiest new arrival in Automobile row.
\$1195 f.o.b. SALEM

Colby Compression Tubes
Kenyon Cord Tires

L. J. Bush & Co.
349 N. Com'l. Phone 451

Salem Carpet Cleaning and
FLUFF RUG WORKS
All sizes of Rag and Fluff Rugs Woven
Old Mattress Steaming and Remaking

Otto Zwicker, Prop.
Phone 1154
18 1/2 & Wilbur Streets

Willamette Valley Prune Association
The oldest Association in the Northwest.

W. T. JENKS
Secretary and Manager
Trade & High Sts.
Salem, Oregon

There have since been several flax treating plants in operation here. One of them, the Oregon Flax Fibre company, of Turner, seven miles south of Salem, built a plant for making tow and fibre about five years ago. It was financed by Theodore Roth, Edward Schunke, E. J. Hausett and

ment of agriculture that the damage done by the cotton boll weevil in 1921 was far greater than in any previous year, fatally affecting 79 per cent of the cotton grown in the United States and actually preventing the production of 6,277,000 bales. This was a 21 per cent greater loss than that of the year immediately preceding, and it means that but for the ravages of the weevil the whole crop of 1921 could have been produced on 57 per cent of the land that was planted to cotton, leaving the remainder for the growing of other essential staples.

"Our ancestors did not number among their many troubles the plant pests that have been lately superimposed on the usual uncertainties of climate and weather to make agriculture and husbandry the gamble that they are. Undoubtedly, one of the chief reasons why our parasite enemies have gained the foothold that they have is that their destructive possibilities were not realized in time. In pointing out that its early warnings were not heeded, and that planters are now suffering the consequences of failure to adopt repressive measures some time ago, the department also conveys a lesson widely applicable to every crop that is now menaced by a destructive insect of any kind.

"Probably it is too gloomy a forecast that paints the complete destruction of cotton growing in the United States, but fruit growers, for example, who have seen entire districts in the older states abandoned to the ravages of borers, moths and scale will be too wise to disparage, as they used to do the value of scientific research and united action for pest suppression. Scarcely a standard commodity is now immune. The corn borer, smut and rust in wheat, the alfalfa weevil and a myriad of other insidious workers threaten our food supply at its source. The isolation which was the pioneer farmer's protection against spread of plant disease has given way to conditions which demand co-operative measures of the highest type."

Hence, the high cost of fish.

Why should not Salem people who could cut these prices in two several times, put the rug and twine and linen industries on their feet—Salem by nature designated to do all this?

James J. Hill said many times, that commerce was bound to follow the lines of least resistance. No man, no company of men, no nation, can for long resist the decrees of nature.

"Eventually, why not now?"

Eventually, Salem will be the flax and linen center of the world. Why not now?

MOST OUTRAGEOUS OF PROFITEERING

Col. Hofer Commends the Efforts of Our People to Protect Themselves

(The following letter, written last February, when the cooperative flax concern was being organized, is self explanatory.)

"Mrs. W. P. Lord, Salem, Oregon. Dear Mrs. Lord:—Your long labors to establish the flax fibre industry on the Pacific coast are meeting with unusual success. The farmers in western Oregon, under the present plan of organization are financing the industry on a five year basis and the production of fibre is to be on a co-operative system.

"As you know our firm handles publicity for western industries on a large scale, covering the states above named with editorial articles that are used by hundreds of newspapers. I am getting out some matter on the awful disparity between the price offered Oregon fibre producers for the raw material and the prices charged our fishery industry for twine made from this fibre.

"As I understand the facts, the Barbour linen combine offers growers 30 cents a pound at the outside and sells the fishermen the twine that costs 55 cents a pound to manufacture, in wholesale lots at \$3 a pound. This is

(Continued on page 3.)

WILL FLAX HAVE TO EKE COTTON?

If Science Does Not Hurry to the Rescue, It Surely Will Have to

Will flax have to eke out the waning cotton supply, owing to the ravages of the boll weevil? If science does not hurry to the rescue, it surely will have to.

There is no boll weevil threatening the flax.

If that day comes, there will be none too much land in all of western Oregon to make up the gap.

The following touching this subject is from a recent editorial article from the Portland Oregonian:

War on Food-Crop Enemies
"The enormous economic importance of organized war on plant parasites is graphically illustrated by the statement of the depart-