

## AUTOMOBILES, TRUCKS AND TRACTORS

### MOTORCYCLES — BICYCLES — ACCESSORIES

#### GARDNER DEMAND IS INCREASING

Over Sixty per Cent of Factory's Capacity Production is Taxed

The predictions made several months ago by Mitchell, Lewis & Stover Co., "Gardner Distributors," have been realized inasmuch as the closed car has dominated the motor car market for the past

few months due partly to the coming winter season but also to the increasing popularity of an all year round unit of transportation.

The Gardner Motor Company of St. Louis appreciated this tendency and planned their production accordingly, but little did they realize that the popularity of the new Gardner Sedan and Business Coupe would tax their production capacity over 60 per cent as it is now doing.

The new Gardner closed cars are being exhibited by the F. W. Pettijohn Co., 279 N. Commercial street. One is a Business Coupe, an entirely new offering for this manufacturer, and the other a five-passenger Sedan. Consider-

ing the construction and appointments of these closed jobs, their prices are of more than passing interest. The Coupe retails at \$1345 and the Sedan at \$1595 f. o. b. Salem.

Both of the new bodies are being put on the market with the definite purpose of offering the public closed-car service at a moderate price, at the same time giving all the little "extras" found on cars selling at higher figures. They are of sturdy construction and free from skimpy proportions and makeshift material.

The Gardner Business Coup has been designed to meet a great demand for a practical car for business use—ideally fitted for

salesmen, business and professional men. Equipped with a full Coupe body, a vast improvement over the ordinary Combination top and Roadster body.

The new Sedan represents a definite purpose on the part of the Gardner Motor Company, Inc., to give the public a closed car at a moderate price, with all the little luxuries and the durability and performance qualities of the high priced motor car.

Conservative people everywhere are coming to realize the true merit, value and service of the "Gardner" line; this is responsible for the rapid increase in sales in the vicinity of Salem where at present the demand is just a little ahead of the supply. Let the skeptical look over the record of over 40 years successful vehicle manufacturing that is back of every "Gardner", then have its all standard construction gone over comparatively if you will, point by point, with any make at any price, all things considered, and there will be just one more satisfied "Gardner" owner in each case. "It speaks for itself." No claims are made that are not proven by the product of its own accord.

#### HOLDING A HUSBAND

Adele Garrison's New Phase of REVELATIONS OF A WIFE

CHAPTER 150

WHY MADGE SOUGHT TO BE ALONE

"She's prettier than she ever was, but she doesn't look happy, somehow."

"Who?" I queried in startled countering to Dr. "Jim" Paige's musing comment, then realized that I had no need for his answer "Edie." The big man's eyes were fixed upon the pretty face of his "third or fourth or fifth cousin" across Aunt Dora Paige's dinner table, and there was that in his own face which told me he had shared the secret uneasiness with which I had watched the wrapt confidence of Edith and Dicky were exchanging.

"You know her pretty well, don't you?" His eyes were bent on me now. And when I lifted mine to their cool, gray depths, I felt a warning little intuition that there was something behind the question, that if in any way I betrayed my real feeling toward Edith Fairfax it would wound the honest heart mirrored in those eyes.

They were not eyes to be deceived easily, however, and I summoned all my powers of dissimulation as I answered lightly:

"As well as one woman ever knows another. You realize that's supposed to be an impossible feat, don't you? But, seriously"—as I saw his eyes darken vaguely—"Edith and Lella and I are very intimate companions"—I purposefully substituted the word for the closer one "friends," which I feared I never could give to Edith Fairfax.

"I suppose we know each other better than the great majority of women do. And you are right in one thing—she is lovely tonight."

Dr. Jim's Uneasiness.

I spoke only the truth. Edith, usually pale, was glowing like the roses in her corsage. She wore a filmy gown of cream tint with garlands of roses printed upon it, and in her dark hair was fastened a fillet of cunningly fashioned satin rosebuds.

"And yet, to speak the truth, you're more beautiful than she is." Dr. "Jim" Paige made this astounding and to me funny statement with a face so honest that after a single, quick glance I knew he meant it. "Not to me," he added hastily. "I reckon you've guessed there'll never be anybody prettier than Edie in my eyes. But I know what people generally would think. And that's what makes me wonder—Look here! I'm a rough body—I've no business to speak this way, but—why don't you look after your husband better? He's no business bringing a look like that to Edie's eyes."

I didn't need to glance across the table to see the look he meant. I had seen it often enough in Edith Fairfax's eyes, and had only had strength to endure it because I had been reasonably sure that no answering kindred glance was to be seen in those of my husband. I wondered if Dr.

"Jim"—or—Maj. Grantland had seen more than I had.

"You see, he isn't in love with her," the astonishing man went on, "so I don't see why he should carry on like that unless he's trying to get even with you for something—men do these things sometimes, you know. And if I were in your place I wouldn't give him any cause. He's too good-looking a fellow to be let have his head."

He laughed a bitardonically, and I was thankful indeed that Aunt Dora just then gave her little old-fashioned signal for the ladies to rise, and so released me from the necessity of making any answer to Dr. "Jim's" astonishing pronouncement. When next I saw him, he was in the drawing room berating over Edith devotedly, evidently determined upon keeping all other admirers at arms' length.

Madge's envious roused.

But his words lingered with me. I felt as if I could not smile and utter the small talk in which the various "cousins" near me were indulging, so at the first opportunity I slipped into a curtsied alcove at one end of the room. The curtains were looped apart, but behind them there was a cosy seat screened from view, into which I slipped, determined to plead fatigue in explanation if any one found me.

"He has no business bringing that look to Edie's eyes." "Unless he's trying to get even for something." "I wouldn't give him cause." "He's too good looking"—the phrases rang themselves over in my brain until I felt like shrieking.

The sound of Dicky's voice just outside the curtain arrested my attention.

"Rita got too fresh," he was saying. "There's your answer." "What do you mean?" Alfred asked in startled tones.

"Only that Rita tried to hand out a choice assortment of scandal about you to Lella. Of course Lella wouldn't stand for it, and I guess little Rita got her walking papers pronto. Madge is in it somewhere, according to Edith—probably put the skids under Rita. I'll find out before long and let you know. But I think, old man, it's good riddance—you know the rest of it."

"Amen!" heartily rejoined Alfred Durkee, and they moved away. But my jealous spirit had fixed upon that phrase, "according to Edith." How close they

#### NEW PHONOGRAPHS

HALF PRICE

Geo. C. Will closing old nationally advertised line of phonographs at half price. \$1 down. \$1 week up.

See ad on page 3, second section.

#### GOOD PIANO \$89

Only \$5 down, \$5 month. We are closing out our entire present stock of Pianos. Five pianos for almost half price. \$5 down buys any piano. Come now, they are going fast.

See ad on page 3, second section.

#### RIMS

and Rim Parts for all Cars  
Free Expert Advice  
IRA JORGENSEN  
150 South High Street



Ride with Pride on HEWITT TIRES

Sold by

Malcolm Tire Co.  
Commercial and Court Streets  
Salem, Oregon

must be in each other's confidence!

(To be continued)

Police man, calling on Mr. Isaacstein at 5 a. m.—Your store was broken into last night and half your stock was carried off. Isaacstein—sufferin' cats, but ain't I lucky? I shust marked

everything down 25 per cent yesterday.

She (dreamily)—I just love to

pick on a banjo. He (unsympathetically)—So I notice. But why torture the poor hting? Froth.

ATTENTION OWNERS **Ford** OWNERS THE UNIVERSAL CAR

Expert — SERVICE — Prompt Satisfaction Guaranteed At Reasonable Prices

Only Genuine Ford parts used Entirely new Owners and Mechanics E. E. Holwick — Wm. Booth 1610 N. Commercial St.

North Commercial Garage

#### GRUNERT AUTO TOPS

256 State St.

#### Are You Satisfied?

Is your Car right for the winter? Have the dash packed and water tight. Put a set of skid chains under the back seat. They will be worth their weight in gold some rainy day. If your tires are smooth and "skiddy," let us put on new non-skid tires — You can use the old ones in front or as spares. Let us make you comfortable for winter.

#### HARBISON & CLEVELAND

PHONE 298

Authorized Ford Service

229 STATE ST.

#### USED AUTOMOBILE SALE

We have some splendid values in used automobile at prices that will meet your approval. These automobiles are guaranteed to be as represented, and will give you splendid service

- 1916 Studebaker, 4-cyl., Repainted .....\$275
- 1920 Studebaker Big Six Touring Car, splendid condition, a real bargain .....\$1100
- 1920 Dodge, like new, good tires, equipment .....\$725
- 1922 Dodge, run very little, a splendid car, at a reduced price, like new .....\$800
- 1918 Ford Sedan, starter, lights and a full supply of accessories .....\$400
- 1917 Ford Touring, good running order .....\$200
- 1921 Ford Roadster, disc wheels and fully equipped .....\$350

You must see these automobiles to appreciate their values

#### MARION AUTOMOBILE CO.

OPEN DAY AND NIGHT  
Phone 362

Salem, Or.

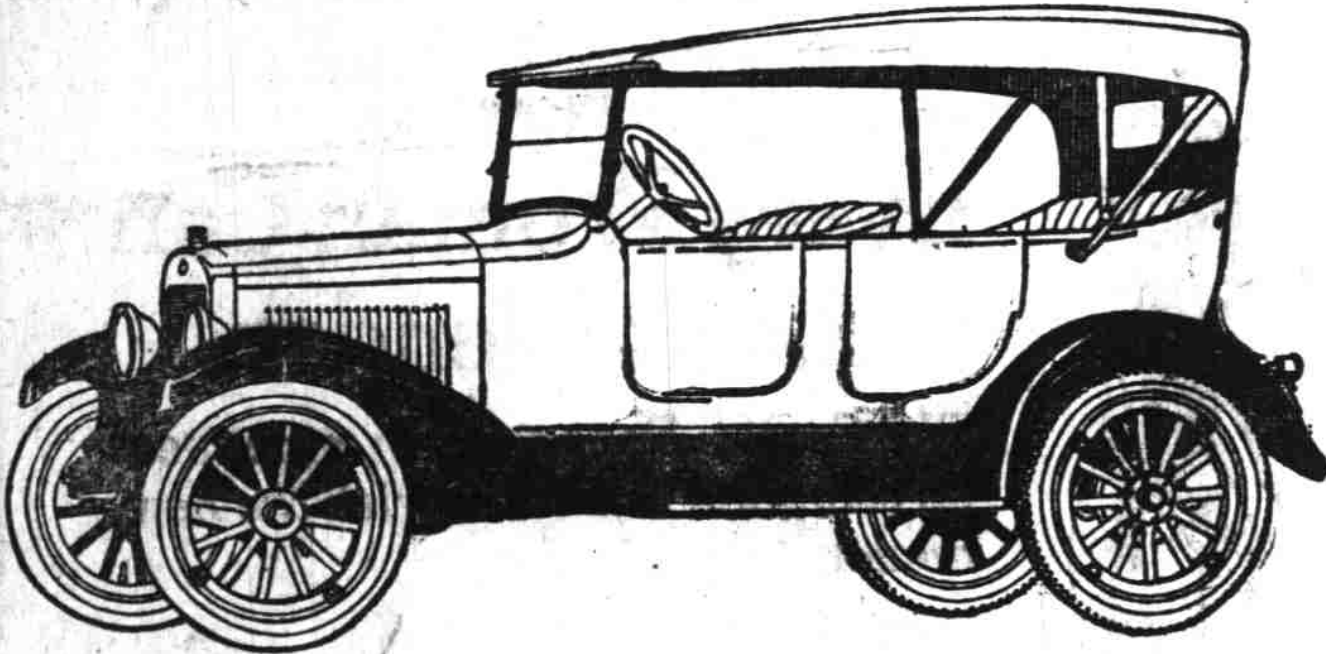
#### Ford Prices Greatly Reduced

NOW LOWEST IN HISTORY

Read the Salem Prices—Then Act

Chassis Complete .....	\$420.32	Touring Comp. ....	\$492.72
Roadster Complete .....	\$462.56	Coupe, comp. ....	\$635.20
Truck Chassis, comp. ....	\$471.52	Sedan, comp. ....	\$702.80
Tractor .....	\$484.60		

Each Model With All the Latest Improvements



#### Price Goes Down!

Quality Stays Up

The comfortable riding qualities of the Overland can be compared only with those of higher priced cars, for its spring base is 130 inches long—longer than the wheel base of most large heavy cars.

Its 27-horsepower motor drives the Overland farther on a gallon of gas than any other car. Owners report 25 miles is common.

Touring .....	\$666	Roadster .....	\$ 666
Coupe .....	960	Sedan .....	1050
		F. o. b. Salem	

Overland Always a Good Investment, Now the Greatest Automobile Value in America  
25 miles per gallon... Triplex Mather vanadium steel springs... 130-inch spring base—real comfort... 27-horsepower motor... Seamless all-steel body... Finish, enamel, baked 450 degrees... Transmission, three-speed... Four safe, adjustable brakes... Auto-lights, electric starter and lights... Electric horn on steering wheel... Stewart-Warner speedometer on dash... Real one-man top... Dismountable rim, the car.

#### VICK BROTHERS

HIGH ST. AT TRADE

# \$666

# Overland

The Greatest Automobile Value in America