

# SELLING SALEM DISTRICT

## FOR YEARS AND YEARS

The Statesman has been supplying the wants of the critical job printing trade—  
Proof positive we are printers of worth and merit.  
Modern equipment and ideas are the ones that get by.

### STATESMAN PUBLISHING COMPANY

Phones 23 & 583, 215 S. Com'l St.

Our Ideal: "The Best Only" Our Method: Cooperation

### Capital City Co-operative Creamery

A non-profit organization owned entirely by the dairymen. Give us a trial.

Manufacturers of Buttercup Butter "At your Grocer"

Phone 299 137 S. Com'l St.

## Dates of Slogans in Daily Statesman

(In Twice-a-Week Statesman Following Day)

- Loganberries, Oct. 5.
- Prunes, Oct. 12.
- Dairying, Oct. 19.
- Flax, Oct. 26.
- Pilberts, Nov. 2.
- Walnuts, Nov. 9.
- Strawberries, Nov. 16.
- Apples, Nov. 23.
- Raspberries, Nov. 30.
- Mint, December 7.
- Great cows, etc., Dec. 15.
- Blackberries, Dec. 22.
- Cherries, Dec. 29.
- Pears, Jan. 4, 1923.
- Gooseberries, Jan. 11.
- Corn, Jan. 18.
- Celery, Jan. 25.
- Spinach, etc., Feb. 1.
- Onions, etc., Feb. 8.
- Potatoes, etc., Feb. 15.
- Bees, Feb. 22.
- Mining, March 1.
- Goats, March 8.
- Beans, etc., March 15.
- Faded highways, March 22.
- Broccoli, etc., March 29.
- Silos, etc., April 5.
- Legumes, April 12.
- Asparagus, etc., April 19.
- Grapes, etc., April 26.
- Drug garden, May 3.
- Sugar beets, sorghum, etc., May 10.
- Water powers, May 17.
- Irrigation, May 24.
- Poultry and pet stock, May 31.
- Land, irrigation, etc., June 7.
- Dehydration, June 14.
- Hops, cabbage, etc., June 21.
- Wholesaling and jobbing, June 28.
- Cucumbers, etc., July 5.
- Hogs, July 12.
- City beautiful, etc., July 19.
- Schools, etc., July 26.
- Sheep, Aug. 2.
- National advertising, Aug. 9.
- Seeds, etc., Aug. 16.
- Livestock, Aug. 23.
- Automotive industry, Aug. 30.
- Grain and grain products, Sept. 6.
- Manufacturing, Sept. 13.
- Woodworking, etc., Sept. 20.
- Paper mills, etc., Sept. 27.

Big things are happening in the prune industry of the Salem district

New varieties promise to treble the profits of the growers.

New markets promise to keep the demand ahead of the supply.

A great advertising campaign will help in this development of new markets and the intensifying of the old markets.

New ways of preparing and packing are helping wonderfully in expanding the markets.

New methods of drying are helping. More on this subject in future issues.

The prune industry is being stabilized as never before. The outlook was never before so bright for the great and growing industry.

## Valley Motor Co.

260 North High Street Phone 1995

Boost This Community by Advertising on the Slogan Pages

DID-YOU KNOW That Salem is the largest primary prune market in the world for Oregon ("Italian") prunes, which are the prunes of quality; that this long lead is being increased constantly by our packing, canning, dehydrating and other concerns, and by additional setting out of prune orchards; that new and more profitable varieties are coming in; that prunes for the grower "are as good as wheat," as reliable, and much more profitable; and that there is plenty of cheap land yet to be had in this district for the growing of prunes, and new growers will be made welcome?

## Weatherly Ice Cream

Sold Everywhere

### Buttercup Ice Cream Co.

P. M. Gregory, Mgr. 240 South Commercial St. Salem

### DODGE BROTHERS SEDAN

Bonesteel Motor Co. 184 S. Com'l St. Phone 428

## VALLEY PACKING CO. CASCADE BRAND HAMS BACON AND LARD

U. S. Inspected

SALEM, OREGON

## THE CLUBS MADE A GREAT SHOWING

### Pig, Calf and Sheep Clubs Had Over 300 Animals At Oregon State Fair

(Following is the way the department of industrial journalism at the Oregon Agricultural college in its current weekly bulletin writes up the work of the calf, pig and sheep clubs at the recent Oregon state fair:)

More than 300 of the aristocrats of the livestock fraternity in Oregon were piloted through the state fair exhibits by boys and girls—members of calf clubs, pig clubs, and sheep clubs, all working for the scholarships to the two week summer session at the Oregon Agricultural college, offered as first prizes. The largest number of animals ever entered previously was 182 last year. A comparison between the exhibits of the boys and girls and the adults is possible this year in the light of a total of two championship prizes: 17 firsts, 18 seconds, and 13 other places taken in the open class by youngsters.

Lester Barrows, of Shaw, Marion county, awarded the Oregon Farmer cup for having highest scoring exhibit for club member, was the outstanding club member among the winners in the open classes. He bested his elders for one championship prize, seven firsts, and two seconds. He has had four years of club work, and was a state champion for two years.

Homer Bray, of Salem, a five year veteran in pig club work, won three firsts, five seconds, three thirds, one fourth and one fifth in open classes at the state fair. His cash prizes amounted to \$193 this year.

## THE PRUNE INDUSTRY IN HISTORY AND GENERAL

(Continued from page 2)

Salem concerns will market pretty well up towards 160 per cent of them, from the present outlook.

With a bumper crop for 1923, the prediction will be realized.

The Oregon state tax commission in its summary of agricultural and horticultural statistics for 1920 gave in acres of bearing prunes for Marion county, 6,907.50; Polk county, 3883.75; Yamhill county, 3963.75; and, for the three counties in the order named, not yet bearing, 1974, 3042.75 and 3241.75, or 14,755 acres bearing and 8078.50 not yet bearing of prune trees for these three counties, with 25,222.75 acres bearing and 13,657.50 not yet bearing for the whole state, or a total for Oregon of 38,880.25 acres in prunes. Make it 40,000 acres in full—and it is more, for the writer knows of facts that make it certain that the report was not complete and new plantings have been going on very extensively since.

Well, County Fruit Inspector S. H. Van Trump, of Marion county, says a young prune orchard ought to yield better than a ton and a half of dried fruit to the acre, and full grown orchards ought to yield five tons, in this locality.

Multiply 40,000 acres by 10,000 pounds, and you have 400,000,000 pounds, for Oregon alone—not including Clarke county, Washington.

And prunes are still going out in the Salem district about as fast as

trains may be had from the nurseries.

As at present planted, 108 trees are needed for an acre. In 1919 and 1920 nursery stock was high—as high as 75 cents each for young prune trees. They are much lower now—and so are wages scales. However, it costs something to start a prune orchard.

But they will still go out—and we are going fast to the half billion pound prune crop for the Salem district, including southern Oregon and Clarke county, Washington.

Even for the Oregon crop only. This is the best prune district in the world, and our people have learned a great deal about growing and curing and sending to the market the best prunes produced in the world; and they are constantly learning more.

So Salem is the permanent prune capital of the world, and it will profit enormously from this distinction and this fact year after year.

Some Things Needed Before leaving this subject, the following words printed in an issue of The Statesman some time ago ought to be reprinted:

"County Fruit Inspector S. H. Van Trump, of Marion county, told the writer that the old prune orchards of this district, most of them at least, need three things:

- "1. Thorough pruning.
- "2. Fertilizer.
- "3. Spraying.

"Not one of the three should be neglected. And, fourth and always, of course, good tillage.

"In the past several years, during war times and consequent shortage of labor, some or all of these things were neglected by prune growers.

"Mr. Van Trump says Providence has been trusted too much of late, without being backed up with brains and brawn. (At least, he said something to that effect—and he was right.)

"He says land that is good for prunes may be had here for \$75 to \$300 an acre—owing to distance from market.

"In fact, there is no better prune district on earth, and our marketing conditions are absolutely the best."

By An Orchard Expert The following article was written for The Statesman of October 14, 1920, by Knight Pearcy, of Pearcy Bros., horticulturists, who are engaged in developing several walnut and prune and other farms in this district, and whose offices are in the Oregon building in Salem:)

The rather disastrous prune season which we have just passed through serves to emphasize the need of a certain amount of diversification even among those who grow the prune as a major crop.

We all feel sorry for the grower who stakes his all on a crop of prunes or of cherries, and is hit by an untimely rain, just as we feel sorry for the farmer who has planted his whole acreage in potatoes and is hit by a heavy freeze before digging time. It is good farming on the part of the farmer to have another crop or two along with his potatoes. In the same way the prune grower who has part of his acreage in logans, cherries, strawberries or walnuts will not notice the effects of a disastrous season to the extent of the fellow who has specialized in a single fruit.

The grower who has several kinds of fruit all growing in commercial quantity, will have a much more stable business than the one-crop grower. In the years that the prunes are damaged, or when the crop is light or the market poor, he can fall back upon his berries or other crops to carry him through to the next crop. It seldom happens that all

these fruits fall the same year or that prices are low on all of them the same season. Too, the labor problem is less of a problem to the two or three-crop man than to the single crop man, who can give employment to a large number of hands but a short period of the year.

We find that the better class of prune orchards are not priced high when we begin to compare prices here with those elsewhere. California prune orchards that yield no more per acre than ours sold at \$1000 per acre and upwards, even before the war prices began to be realized for dried fruits.

Surely our orchards are worth as much now as were the California plantings before the war. Clarke county, Wash., prune orchards have been changing hands at \$1500 per acre. It is not necessary that an orchard yield a profit of \$300 to \$400 per acre in order to make it a good investment at \$800 to \$1000 per acre. We do not have to receive war-time prices for our fruit in order to justify purchases at these figures. Neither should the loss of so great a part of this year's crop discourage the investment in Oregon prune orchards. California growers lost from 50 per cent upwards of their immense crop of 1918 without lowering the sales value of their orchards.

A HACKNEYED SUBJECT Again bobs up the question of selling eggs by weight instead of by the dozen. A quarter of a century ago, before eggs were standardized as to size and quality, there was some reason for agitating the subject; but under present conditions one really can see no valid reason for the change. Besides, the custom of selling hen fruit by count has become so thoroughly grounded, that a change is now almost impossible. And to be successful it would have to become nation-wide, because hen fruit is in a very large sense a product of inter-state business. Some twenty or more years ago, Iowa enacted a law that eggs should be sold by weight, but it only led to endless confusion. Of course, if hen fruit was generally sold by weight it would entail some changes of economic importance. There would naturally be a tendency on the part of hotels and restaurants to buy the smaller sizes, because a larger number would constitute a pound. Two boiled or fried, or ham and eggs, would meet all contingencies and purposes to those engaged in feeding the public. It is pretty plain that those who advocate the change are wasting their powder; it won't go with the mass of ultimate buyers and consumers.

What Market Demands Said a leading prune grower recently: "Maybe the big fruit is not actually worth the difference in selling price as compared with the smaller sizes. But neither is the porterhouse or the sirloin of beef 'worth' the difference in price between that and the neck or the shoulder; yet the market fairly howls for more sirloin, and refuses to eat necks at any but a

ruinously low price. The public wants big prunes, at high prices, and turns up its stubby or its prehensile nose at the smaller prune that has the same actual food value. The man who can invent a prune that is always big and attractive has a lead pipe cinch on the market."

The point is well illustrated by a California expert who recently said that in one year, when the crop of that state, which is all Petites—in name and mostly in size—in one year recently when the tonnage was 39,000, would have sold at about three times the amount received by the growers, had all their prunes run to the largest size.

Small gains and handsome profits, or good profits and bonanza crops.

What Market Demands Said a leading prune grower recently: "Maybe the big fruit is not actually worth the difference in selling price as compared with the smaller sizes. But neither is the porterhouse or the sirloin of beef 'worth' the difference in price between that and the neck or the shoulder; yet the market fairly howls for more sirloin, and refuses to eat necks at any but a

## NEW VARIETIES OF PRUNES RUNNING TO LARGER SIZES ARE ON THE WAY

### The Coates Date Prune and the New Oregon Italian Are Among the Leading Candidates for Favor Among the Orchardists of the Salem District — A Promising Petite of Large Size in the Liberty Prune District Near Salem.

As every prune grower knows, the high prices for prunes are for the large sizes. Every market quotation on dried prunes commences on the 20-30's as the top price and runs down to 100-120's.

For instance, if there were any 20-30's this year, they would be worth 18 to 20 cents a pound. But "there is no such animal," anywhere, this year. There are a few 30-40's (very few), and they are worth perhaps 13 cents a pound, and the 40-50's around 10c; 60-70's around 8c; 70-80's 7-1-2c; 80-90's about 7c, 90-100's about 6-1-2c, and 100-120's about 6c.

So the reader can see for himself why it is that the leading growers are working for large sizes. They mean the difference between profit and loss, small gains and handsome profits, or good profits and bonanza crops.

What Market Demands Said a leading prune grower recently: "Maybe the big fruit is not actually worth the difference in selling price as compared with the smaller sizes. But neither is the porterhouse or the sirloin of beef 'worth' the difference in price between that and the neck or the shoulder; yet the market fairly howls for more sirloin, and refuses to eat necks at any but a

ruinously low price. The public wants big prunes, at high prices, and turns up its stubby or its prehensile nose at the smaller prune that has the same actual food value. The man who can invent a prune that is always big and attractive has a lead pipe cinch on the market."

The point is well illustrated by a California expert who recently said that in one year, when the crop of that state, which is all Petites—in name and mostly in size—in one year recently when the tonnage was 39,000, would have sold at about three times the amount received by the growers, had all their prunes run to the largest size.

Small gains and handsome profits, or good profits and bonanza crops.

What Market Demands Said a leading prune grower recently: "Maybe the big fruit is not actually worth the difference in selling price as compared with the smaller sizes. But neither is the porterhouse or the sirloin of beef 'worth' the difference in price between that and the neck or the shoulder; yet the market fairly howls for more sirloin, and refuses to eat necks at any but a

ruinously low price. The public wants big prunes, at high prices, and turns up its stubby or its prehensile nose at the smaller prune that has the same actual food value. The man who can invent a prune that is always big and attractive has a lead pipe cinch on the market."

The point is well illustrated by a California expert who recently said that in one year, when the crop of that state, which is all Petites—in name and mostly in size—in one year recently when the tonnage was 39,000, would have sold at about three times the amount received by the growers, had all their prunes run to the largest size.

Small gains and handsome profits, or good profits and bonanza crops.

What Market Demands Said a leading prune grower recently: "Maybe the big fruit is not actually worth the difference in selling price as compared with the smaller sizes. But neither is the porterhouse or the sirloin of beef 'worth' the difference in price between that and the neck or the shoulder; yet the market fairly howls for more sirloin, and refuses to eat necks at any but a

ruinously low price. The public wants big prunes, at high prices, and turns up its stubby or its prehensile nose at the smaller prune that has the same actual food value. The man who can invent a prune that is always big and attractive has a lead pipe cinch on the market."

The point is well illustrated by a California expert who recently said that in one year, when the crop of that state, which is all Petites—in name and mostly in size—in one year recently when the tonnage was 39,000, would have sold at about three times the amount received by the growers, had all their prunes run to the largest size.

Small gains and handsome profits, or good profits and bonanza crops.

What Market Demands Said a leading prune grower recently: "Maybe the big fruit is not actually worth the difference in selling price as compared with the smaller sizes. But neither is the porterhouse or the sirloin of beef 'worth' the difference in price between that and the neck or the shoulder; yet the market fairly howls for more sirloin, and refuses to eat necks at any but a

ruinously low price. The public wants big prunes, at high prices, and turns up its stubby or its prehensile nose at the smaller prune that has the same actual food value. The man who can invent a prune that is always big and attractive has a lead pipe cinch on the market."

The point is well illustrated by a California expert who recently said that in one year, when the crop of that state, which is all Petites—in name and mostly in size—in one year recently when the tonnage was 39,000, would have sold at about three times the amount received by the growers, had all their prunes run to the largest size.

Some of the Corners Just now, in Oregon, the growers who are looking to larger sizes, and are pinning their faith partly on new varieties to help them in their request are going in for the new "Coates 1418" prune, which is a Petite that grows large on the trees; and the New Oregon, which is of the Italian or tart-sweet family, which also runs to large sizes.

The Coates is a California product: the New Oregon a Salem district product.

The "Coates 1418" Leonard Coates, a California orchardist and experimenter of many years' experience, a long time ago began to experiment on Petite prunes. He found some promising new sports on the improved trees that he had been cultivating. He isolated the one outstanding budded branch that he found on one of the trees; it mul-

(Continued on page 4)

Seamless Hot Water Bottles and Combination Syringes Guaranteed not to Leak Prices from \$1 up

Brewer Drug Co. 405 Court St. Phone 184

THAT ROOF Should Have Attention at Once

We can supply you with Cedar Shingles or Malthoid Roofing in three weights.

When you build that new house be sure to get our prices.

Everything in building Material

SPAULDING LOGGING CO.

Peerless Bakery Makers of Peerless Bread Try Our Doughnuts 170 North Commercial St.

Webb & Clough Leading Funeral Directors Expert Embalmer Corner Court & High Sts. Phone 129

The Only Real Cider Works In Salem Special for This Week Sweet Cider 25c gallon Bring your own container Commercial Cider Works R. J. Walling, Mgr. 1010 N. Commercial

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

THE BOY SCOUTS deserve the support of everyone who wishes to inculcate high principles of manhood into the youth of our land. This space paid for by — Thielen & Rahn

Jobbers Report LOGANBERRIES SELLING BETTER THAN EVER THIS YEAR

THE LOGANBERRY Is Now More Than a \$2,000,000 Crop in the Northwest

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

"JACK" DOERFER for General Automobile Repairing I Specialize on Motor Work Phone 596 410 S. Com'l.

FAIRMOUNT DAIRY Perfectly Pasteurized MILK AND CREAM Phone 725

HOTEL MARION SALEM, OREGON The Largest and Most Complete Hostelry in Oregon Out of Portland

DRAGER FRUIT COMPANY Dried Fruit Packers 221 S. High St., Salem, Or. Always in the market for dried fruits of all kinds

OREGON PULP & PAPER CO. SALEM, OREGON Manufacturers of High Grade Wrapping Papers and Paper Specialties

SAY IT WITH BRICK The Home is the foundation of society—make it permanent by building the house of clay products. See us and let us show you how you can build with clay products as cheaply as frame.

SALEM BRICK AND TILE CO.

A Licensed Lady Embalmer to care for women and children is a necessity in all funeral homes. We are the only ones furnishing such service.

Terwilliger Funeral Home 770 Chemeketa St. Phone 724 Salem, Oregon

We carry the following lines of PAINTS: Sherwin Williams Co. and Bass Hueter Co. Also Everything in Building Material Falls City-Salem Lumber Company A. B. Kolsay, Mgr. 849 S. 12th St. Phone 818

Jobbers Report LOGANBERRIES SELLING BETTER THAN EVER THIS YEAR

THE LOGANBERRY Is Now More Than a \$2,000,000 Crop in the Northwest

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

"JACK" DOERFER for General Automobile Repairing I Specialize on Motor Work Phone 596 410 S. Com'l.

FAIRMOUNT DAIRY Perfectly Pasteurized MILK AND CREAM Phone 725

HOTEL MARION SALEM, OREGON The Largest and Most Complete Hostelry in Oregon Out of Portland

DRAGER FRUIT COMPANY Dried Fruit Packers 221 S. High St., Salem, Or. Always in the market for dried fruits of all kinds

OREGON PULP & PAPER CO. SALEM, OREGON Manufacturers of High Grade Wrapping Papers and Paper Specialties

SAY IT WITH BRICK The Home is the foundation of society—make it permanent by building the house of clay products. See us and let us show you how you can build with clay products as cheaply as frame.

SALEM BRICK AND TILE CO.

A Licensed Lady Embalmer to care for women and children is a necessity in all funeral homes. We are the only ones furnishing such service.

Terwilliger Funeral Home 770 Chemeketa St. Phone 724 Salem, Oregon

We carry the following lines of PAINTS: Sherwin Williams Co. and Bass Hueter Co. Also Everything in Building Material Falls City-Salem Lumber Company A. B. Kolsay, Mgr. 849 S. 12th St. Phone 818

Jobbers Report LOGANBERRIES SELLING BETTER THAN EVER THIS YEAR

THE LOGANBERRY Is Now More Than a \$2,000,000 Crop in the Northwest

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1783 Additional Salesmen Wanted

OUR TREES Carefully Grown Carefully Selected Carefully Packed Will Give Satisfaction to the Planter SALEM NURSERY COMPANY 428 Oregon Building Phone 1