

LETTERS OF GRATITUDE

Written By Prize Winners In Former Puzzle Contests Ask Them--They Will Tell You

MADE \$30.00 AN HOUR

Statesman Pub. Co.,
Salem, Oregon.

Gentlemen:—This is a little late, but I wish to state that I received the check for \$15.00 as third prize in the contest of The Pacific Homestead. I was somewhat surprised when you informed me I was a prize winner. I guess I must have put in about thirty minutes work and consider I made at the rate of \$30.00 an hour. Wish I could always be paid that well for my work.

Thanking you for same I remain a well wisher for The Statesman Publishing Company.

Respectfully,
MRS. ETHEL CONNELLY,
Kenwood Hotel, Portland, Oregon.

WON \$200.00 CASH PRIZE

Movie Contest Editor,
Salem, Oregon.

Dear Sir: I received your cash prize of \$200.00 from your recent Movie Mystery Contest. I wish to thank you very much.

I find that the contests carried on by you people are not fakes, but just what they are represented to be.

I may use this wonderful cash prize to help finish up my educational ideals.

Thanking you again, I remain
Yours sincerely,
ANNA KIRBY.

WON \$100.00 CASH PRIZE

The Statesman Publishing Co.,
Salem, Oregon.

Dear Sir: Only too gladly do I acknowledge the receipt of the check for "one hundred dollars" awarded me as second prize in your recent contest. To opponents, this appreciative letter shall serve as an evidence of your upright and fair dealing with your contestants.

In securing subscribers for your useful publications I had little difficulty, although there were several contestants in our town. The work was a pleasure, as well as a pastime, and I hope to solicit more subscribers in the future. I, too, met with opposition, but did not let myself be dissuaded from carrying out that upon which I had determined and believed in succeeding.

From the very first I resolved to use the prize money, should I be so fortunate as to win, for purchasing or contributing to the purchase of an "electric ironing machine" so that the work in our laundry could be minimized.

In conclusion, I thank you most sincerely for your courtesy and promptness and extend my appreciation to the worthy judges. Wishing you a very successful and prosperous year, I am

Yours very truly,
SISTER M. SOPHIE.

WON \$50.00 CASH PRIZE

Statesman Publishing Co.,
Salem, Ore.

Dear Sir: After entering the Movie Mystery Contest I was surely surprised when I was notified that I was the winner of a \$50 prize. I wish to thank you for the same and for the receiving of it so promptly when I stepped into your office.

Yours truly,
ED. SPROED.

WINNER OF CHEVROLET CAR IN GREAT CONTEST

I am pleased beyond measure to acknowledge receipt of your wire of the 5th inst., informing me that I was the successful winner of the first prize in the great Puzzle Contest. It would be impossible, gentlemen, for you to visualize my complete happiness in the receipt of such glad tidings, sufficient to say that I was absolutely dumfounded with joy. Please convey to your judges my sincere appreciation and thanks for the great honor which they have bestowed upon my work.

In regard to the magazine, I consider it an excellent publication. In fact, for its cost, I think it excels anything of its kind published. It seems to improve with every issue. Be assured that I shall do all that is possible in the way of increasing its popularity in this city.

I only hope that my great success in this contest will be an inspiration as well as an inducement to others to try their luck. To such that may seem so inclined I would say, keep hammering; if you fall in one—try the next. Keep at it. Patience and perseverance overcomes many obstacles. As to getting subscriptions, get some sample copies and distribute them amongst your friends. The rest is easy. In other words, soliciting subscriptions becomes a pleasure instead of a task. Follow advice as I have done, and success as it has mine, will crown your effort. Before closing, I wish to thank you for your courtesy and hoping to hear from you at the earliest possible date.

VINCENT HOWELL.

WINS WALTHAM GOLD WATCH

Your cable of May 5th was received, containing the good news of my success in your "War Proverb" Competition, also letter of recent date confirming same.

I am more than thankful to you for your kindness to me, also the competition. In fact, I feel as if you have taken a personal interest in me all through.

Wishing your magazine every success and certainly the Contest Manager, I beg to remain

THOMAS HUMPHRIES.

JUST SHOW SAMPLE COPY

No Difficulty Getting Qualifying Subscriptions to •
Win a Prize

I found practically no difficulty in persuading my friends to subscribe to your magazine after I had shown them my sample copy, and I may say that they are all highly pleased with the magazine.

I am glad that I won the fifteenth prize in your Auto-Man Contest.

Yours respectfully,
CLARENCE THOMPSON.

WON \$25.00 CASH PRIZE

The Statesman Publishing Co.,
215-217 South Commercial Street, Salem, Ore.

Dear Sirs: I acknowledge with thanks your letter of the 4th, inclosing check for \$25.00. I also wish to thank you for your kind consideration and promptness in answering my letters concerning the contest. You are to be congratulated on your fairness in judging and awarding the prizes.

I wish to say that this was the easiest \$25.00 that I ever earned; at first I just did it for fun, but after receiving your encouraging letter, I got busy in earnest. I never did believe in puzzles, I thought they were all fakes, and I still firmly believe that The Statesman Publishing Company is the only fair company concerning puzzles.

I was very happy to receive the money. It was like a real gift from Santa. I bought my sister a nice new satin dress she had wanted for a long time. The Statesman made me happy so I thought it only fair to make someone else happy. If the way to real success is in making others happy, your company should be very successful the coming year of 1922.

I wish to remain your ever grateful friend, and again thanking you for the prize,
Yours very truly,
(MISS) PEGGY DICK.

WON FORD TOURING CAR—HE GOT

\$500.00 IN CASH

Mr. Hugh A. Ross won the Ford Touring Car given as first prize in our contest, but at his request we sent him \$500.00 in cash in its place. Read what he says:

Gentlemen: I am in receipt today of your check for the cash prize you have so kindly given me in place of the Ford touring car, which I won as first prize in your recent contest.

The cash is made doubly acceptable by the promptness with which you have sent it, and you are to be congratulated on the courteous, fair, and efficient way in which you have conducted your contest. I have entered a great many contests, but never expected to win such a prize as this.

I would like to acknowledge my appreciation of the very evident fairness to contestants with which you conducted this contest, and trust you will realize sufficiently in advertising and circulation of your excellent magazine to repay your outlay in furnishing a very interesting and entertaining pastime for your numerous readers.

If anyone refers to me, I will surely recommend them to enter every contest as every one doing so is certainly repaid a hundred times over for his trouble.

Yours truly,
HUGH A. ROSS.

NOTE: Mr. Ross secured only four subscriptions in qualifying his entry.

HE WON AND RECEIVED A FIVE-PASSENGER

OVERLAND TOURING CAR

Lorne Hicks is a busy boy on a big farm, who won one of the finest prizes ever awarded.

Lorne entered one of the recent puzzle contests, and qualified his entry promptly by securing only five subscriptions. His entry was awarded first prize by the judges, and Lorne and his father came to the city and drove home their magnificent prize.

He wrote us the following letter in acknowledgment of his prize:

Dear Sirs: The Overland five-passenger touring car has arrived and I must say we are all greatly delighted with it. It seems a wonderful prize to win with so little effort. Have received many letters from readers of your magazine from different parts of the country, some congratulating and others asking, was it really so, that I received the Overland car.

I must say that the management of your magazine have been prompt and courteous to me throughout the contest, and I wish your management every success in the future.

Yours truly,
LORNE E. HICKS.

LITTLE GIRL WINS BIG PRIZE

Dear Sir: Your letter was certainly a surprise for me. You don't know how happy I am that I was lucky enough to win the third prize, \$50.00. I took ill some time ago, and couldn't get any more subscriptions but two, but I am up and about now and I expect to get some more subscriptions as soon as possible.

I think everybody should read this beautiful and great magazine. I certainly enjoy reading it.

Yours truly,
HELEN BENESCH.

APPRECIATES OUR COURTESY THROUGHOUT

THE ENTIRE CONTEST

I beg to express my sincere appreciation of your payment of \$20 in full settlement for Seventh Prize in your recent great Moving Picture Contest, and to thank you for the courtesy and promptness throughout the entire time I worked for you.

I did not send a great number of subscriptions, and was surprised that this did not affect the awarding of the prizes as is frequently the case with other concerns.

Yours very truly,
J. H. GILLMAN.

AN \$800 CECILIAN PLAYER WENT TO MR. HERON

AS SECOND PRIZE IN "WAR PROVERB" CONTEST

Your telegram and also letter of the 5th to hand, and may I say it is the most agreeable surprise that I ever received.

It was with many misgivings that I entered the contest, but as it wasn't very hard, I decided to send the reply. Regarding the qualifying subscriptions, I found them very easily secured.

Accept my very sincere thanks for awarding me second place in your recent contest, and wishing your company every success in the future, I remain,

Yours sincerely,
G. MAITLAND HERON.

\$241.00 BRUNSWICK PHONOGRAPH SURPRISES

THIS CONTESTANT

Your telegram of congratulations certainly did delight me beyond expression. I felt that it was almost too good to be true, and could scarcely realize that I had been awarded such a beautiful prize for the small amount of time it required to answer the Proverbs and secure the necessary qualifying subscriptions, and I wish to thank you for the kind assistance and encouragement you gave to me at all times throughout the contest.

I cannot let this opportunity pass without expressing my opinion and approval of your wonderful magazine, which is growing bigger, broader and better as all the worthy things should. All who have seen and read the magazine express themselves as pleased with it, and I found it an easy matter to get the subscriptions which I sent in.

Thanking you for your kind and courteous treatment at all times, and wishing you success without measure, I assure you that I will always have a good word for the magazine and company.

J. A. TRUSSLER.

FORD CAR PUT HIM THROUGH COLLEGE

W. F. Geddes won the Ford car given in our 1914 contest. This was the first car we ever gave away, and after the judges had awarded Mr. Geddes' entry first place, he asked us for cash in place of the car as he was attending college and needed the money to complete his course. He promptly received our check for \$550.00. He writes:

Your letter in regard to first prize which I won in 1914 is to hand. I received the check for \$550.00 on the exact date as promised, and the money I received has afforded me no little pleasure, besides helping me to defray my expenses at this college. I am now in the Agricultural department for the summer months. I shall be very pleased to answer any letters from your contestants which I received regarding the winning of first prize.

W. F. GEDDES.

HE WON THE FORD CAR IN GREAT

PERCY PUZZLE CONTEST

Dear Sirs: This being Thanksgiving Day, I can think of no more appropriate time in which to acknowledge and thank you for the delightful information which your letter contains, informing me that I have been awarded Special First Prize in "Percy's Puzzled" contest, of the Ford Touring Car.

Indeed this was entirely surprising and unexpected. I can find no expression of my thanks to the judges and the Publishing Company for awarding me such a magnificent prize.

I wish to assure you that it shall be my dearest desire to do all in my power for such a splendid, wide-awake, up-to-the-minute magazine as it is a veritable pillar of inspiration and helpfulness to the people as a whole.

Again thanking you, I beg to remain
Yours very sincerely,
ROY C. McGRATH.

Everyone Will Subscribe

You Can Qualify Your Entry Quickly with this Official Automobile Road Map and 1920 Census.

OUR MAP OFFER

OFFICIAL 1922

Automobile Road Maps

of the

STATES OF OREGON AND IDAHO

SHOWING

ALL THROUGH TRUNK HIGHWAYS AND MAIN TRAVELED ROADS WITH MILEAGES

AND

Complete 1920 census of each state, printed on good linen paper in three colors (blue, yellow, and red—graveled roads in red). This map is unquestionably the best auto road map of these states ever published and will be given to Pacific Homestead subscribers absolutely

FREE

Every person needs a real up-to-date auto road map of their state so you can understand that this map will be hailed with delight by the great majority of people.

Everyone who subscribes to The Pacific Homestead will receive these splendid maps absolutely free. This is an added inducement for your friends and neighbors. They will make qualifying easy. These are the ideal auto road maps for every home.

Important Information For You

Read Every Word of It—It Will Help You Win
the Big Prize

A few good pointers that will help you qualify quickly. You will qualify your entry most quickly and easily if you try among your own friends and neighbors first. Give folks your confidence. Tell them frankly that you are trying to win one of the big prizes in the great contest and they will be glad to help you.

When you show your friends the copy of The Pacific Homestead, show them also the big list of prizes you are lining up to win—then open up the prize list and let them read all about the great features that have made The Pacific Homestead the favorite in so many thousands of Western homes.

Remember that The Pacific Homestead costs only \$1.00 for a whole year's subscription, all postage paid. That means less than 2 cents per week. It is a marvelously low price in consideration of the vast amount of good reading matter in the fifty-two splendid magazines it brings.

If any of your friends are subscribers at present try to secure their renewals, which will run on from the expiration of their present subscription. A renewal counts the same as a new subscription for you.

BE PROMPT!

Attend to your qualifications at once. Do not put off until near the end of the contest. If you do you may find that some one else in your district has seized the opportunity and has qualified his entry by sending subscriptions from the very people you intended seeing.

Promptness in qualifying earns the great appreciation of the Contest Manager, because it aids and facilitates the work of both primary and final judges. Be wise and you will be prompt.

If you want extra sample copies, order forms, or any information regarding the contest, address The Puzzle Contest Editor, Pacific Homestead, Salem, Oregon.

The Publishing House Behind You

Some Facts You Should Know

The Statesman Publishing Company are the owners and publishers of The Pacific Homestead. The company has a capital of \$100,000 and is one of the strongest and best known publishing houses in the Pacific Northwest.

This great magazine—the oldest, brightest and best in the Pacific Northwest, and the company publishing it, have been built by the good will of the people of the Northwest. The company's solid foundation and continued prosperity are tributes to its policy of public service—of promises honestly made and honestly kept—of its determination to publish only the best and highest in literature and art.

Fairness and Impartiality Will Guide the Judges
When They Make the Great Prize Awards

The final judging and awarding of the prizes in the present contest will, as in all preceding contests, be entrusted to a committee of three judges who have no connection whatsoever with The Pacific Homestead or with the Statesman Publishing Company, and no personal knowledge or acquaintance with any contestant. Each individual entry is assured of fair and unbiased judgment when it reaches the final committee of judges.

∴ These Letters Are Guide Posts To Your Own Brilliant Success ∴