# Pep and Progress Pages

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One of Greatest Buyers from That Country Visited Here Yesterday

Mr. J. Cairns, from Edinburgh Scotland, was a gatem visitor yes terday. He is at the head of the Scottish Cooperative Wholesale Society, Limited, one of the greatest buying corporations of that country, with 640,000 members, and made up of 274 cooperative societies, and employing 9688 people. This blg cooperative concern buys about \$100,000,000 worth of supplies a year for its

This-was the first visit of Mr. Cairns to Salem, and he came to look over the operations of the Oregon Growers Cooperative association, from which his concern buys large quantities of prunes and other fruits. Is Well Pleased

Before assuming his present position, Mr. Cairns was the manager of the largest cooperative retall concern in Scotland. The soclety he now represents buys a great deal of fruit-at least a third of all the dried fruits used by the people of Scotland, He is well pleased with his dealings w'th the Oregon Growers Cooperative association, as they give him an opportunity to deal in such a way as to put into the hands of the consumers of Scotland their fruit supplies at the smallest possible cost to them, and in the best possible condition.

The retail cooperative concern with which Mr. Cairns was formerly connected, mentioned above owns its own tweed mills and other manufacturing enterprises.

Mr. Cairns will go back home with good impressions of Salem and the Salem district and of all the Oregon country, and of the people here, with whom he enjoyed his visit; and he found hem ready to supply freely the information he was seeking.

## THE GROWERS TO

Earlier Prune Payments Than Heretofore—Grants Pass to Deal Direct

(The following is a news bulletin issued on Tuesday from the headquarters offices in Salem of the Oregon Growers Cooperative association:)

Liberal payments to prune growers are to be made by the Oregon Growers Cooperative association this fall, according to an official announcement, upon desufficient amount to cover the filled with pears, costs of harvesting and will be fol-

The market situation is report- a very busy city.

### ed dull with practically no buying and the trade waiting for the Calprices. The extent to which the trade has supplied itself with the Oregon prune will be indicated after the California prices are announced, it is said.

From Grants Pass Direct The Grants Pass district of the Oregon Growers Cooperative assoclation, which has been selling its fruit through Medford, is to market its fruit hereafter directly through the association proper, according to a recent report. The estimated tonnage which this district will produce is 14,000 boxes of apples; 5400 boxes of winter pears: 10 to 20 cars of peaches and two to three cars of grapes. The association, it is said, will

not handle the Bartlett pear ton-

nage this year, due to a previous

arrangement of this district with

its agents.

They Started Yesterday and the Harvest Soon on in Full Blast

The first car of pears started rolling to Salem yesterday. They started from Yakima, Wash., and they are on their way to the Salem cannery of the Hunt Bros.

Picking is also beginning in southern Oregon, and it will be on here in the Salem district very blast by the 20th.

So all the canneries and the dehydration plant and other fruit packing and shipping and handling concerns will be very busy our most worthy of domestic anivery soon now.

Bros. Co. cannery here in Salem products, the interest in them put up 120,000 cans cf fruit, grows. Thus they become more mostly Bartlett pears. That will and more an essential in Amerianimals are the best investment, give the reader something of an can life. idea of the busy times of the near No food is of more importance future, in the fruit manufacturing than milk, and milk from wellconcerns of Salem.

**Evergreens Coming On** on blackberries of the Lawton class, mostly, right now, with a few evergreens trickling in. The evergreens are expected to be coming strong by the 15th. The other canneries and fruit concerns here are expecting them. The prices being paid now for evergreens are 4 to 5 cents a pound, and the tonnage will be large, from present expectations. The Oregon Packing Co., out on Twelfth street, will put up a big

Loganberries are all gone-almost. A few lots still trickle in. Some came yesterday.

lot of them.

Peach harvest is now on in the Salem district, and peaches are being shipped in all directions. The canneries here have never used peaches.

The Hunt cannery people have already sent out 10 to 15 car toads plants. These payments will be of of empty boxes, to be returned chemical composition is the most

When prune drying commences, lowed shortly by other advances a few weeks from now, and when

## GROWING IN FAVOR

With Goats Writes Statesman a Letter

Editor Statesman:

ticles about milk goats published recently in your paper. The goat culosis. industry is growing, and later on goats will be popular in American homes and considerable space will be devoted to these animals in the popular home magazines and papers. Surely no publicafirst to proclaim their value and discourage prejudice. Those that scorn today will most likely praise a little later.

Enclosed I am sending a little article that I wrote for the Sacrayou care to do so you may reprint it in your paper.

I hope you may continue with space for goats in your paper. interesting field for study in the Yours very truly, -M. D. Woodruff:

Paradise, Cal., July 31, 1922. (The Bona Vista Herd is the name under which the above writer conducts his operations, and his associate is C. M. Woodruff. Paradise is in Butte county, and they have only the bred registered Swiss Toggenbers. Following is the letter in the Sacramensoon; it is expected to be in full to Bee which Mr. Woodruff mentions:)

> By M. D. Woodruff, Paradise, Cal.

The modern milk goat is one of mals, and as people learn more One day last year the Hunt of these animals and their milk,

bred and well kept goats is the value of goats' milk for infants, and grown-up people as well.

Great Food Value Not only is it as pleasant and agreeable to the taste as the best of cows' milk, but it has greater food value. This is true, not because it is much richer than cows' milk in butterfat, as some people believe, but because it is much more completely assimilated. The butterfat particles are much smaller and much more readily digested.

As the molecules and atoms composing the casein of goats milk are so much more minute than that in cows' milk it is digested in the stomach in a much shorter time-it is said to require only one-third as long-and the

Scientists Are Friends The most ardent friends of the based upon the grade report. With hop picking is on in full blast, milk goat we have are people of 75 to 80 per cent of the 1922 this is going to be a very busy education and those of scientific crop sold, offic als believe it pos- district, even busier than in the knowledge, and it is this class of

THE FAIRMOUNT DAIRY, OF WHICH SALEM HAS REASON TO FEEL PROUD

A SIDE VIEW OF THE NEW F AIRMOUNT DAIRY BUILDING

trial, find it superior to any other The interest is growing fast

and becoming manifest, and the goat is helping in a large measure to supply a great economic need which has long obtained. There should be goats in the homes of A California Man Successful all people in rural communities, He Adds to the Defense of and people in cities having a back yard might well have their own family supply of milk from one or two goats at little expense. No other food can take the place of milk, and one may rest assured I was pleased to read the ar- that the goat, with ordinary care, is free from the germs of tuber-

Interesting Occupation The writer became interested

in goats of good breeding several years ago, as they appealed to him as being just what is needed in the ordinary family, especially tion should now be ashamed to those that desired a family sup- to his local friends who are intermention goats and be among the ply of milk in a smaller unit than that of the cow, and which could be had at a nominal cost. coming thoroughly convinced of and to produce it, the need of mento Bee a few months ago. If to raise the best goats possible to people are here yet, and the balsupply the need.

> It is a very pleasant and interesting occupation and affords an sciences of breeding. There are three important breeds of milk ate. goats in this country, the Toggenberg. Saanen and Anglo-Nubian. The first importations made from Switzerland were in 1904 and 1905. From these importations and in these few years some of these strains have been considercountry can boast of some of the fornia stands well in the lead.

The writer has purebred Toggenbergs, and these, when properly selected and bred with judg- farming this Oregon land, I feel ment, a high average of heavy milkers may be produced. In building up a herd, the purebred and there is considerable satisfaction in having the best that can

Goats are easily cared for and purest and most wholesome ob- are the most healthy domestic made a ridiculous error, that The Hunt people are working tained from any of our dafry animals known to mankind. May hundreds of your former Minneanimals. Many people realize the they grow and prosper and be- sota residents laugh and poke but it is better for older children great benefactor in supplying the will you if your commonsense is most economically produced.

## BOSC PEAR IS A VERY FINE PAIR

Is Telling the World About It

The American Fruit Grower Magazine, published at Chicago, in the whole country, and of to the producer. w'hich C. I. Lewis is now managing editor, has a lot of matter about the pear industry in its August issue, just received.

Prof. Lewis, the pear authority, and writer of pear text books, sible to make earlier payments strawberry and loganberry sea- people who use it the most freely does not forget the pear, nor any ago is now rapidly becoming the sons, and Salem is going to be and proclaim its value. Most all other fine fruit. The following people who have used goats' milk are a few excerpts from the ar-

the Statesman Writer Made Last Week

W. Smith of Minnesota, we must smile, for it surely seems that he must have met up with some of our funny men, who, sor. ry to say, seem to delight in goving misinformation to strangers This, of course, clears Mr. Smith of any blame for writing an article which is not only misleading ested in Oregon, but for the larger part untrue.

ably improved, and now this range your affairs so you can heaviest milk-producing goats in where, and put yourself in the the world, and in this line Cali- hands of a committee of men who

Personally, I have met hundreds like you who are so wrapped up with local pride that they can't see the good points of a sister state. If you are the man we come universally known as a fun at. They know better, and so most wholesome food, and the allowed a chance to assert itself.

> ticles in the magazine mentioned: big field for pear production.

ropean countries and it could be consumed in much larger quantities in this courty. There are Prof. Lewis, Pear Authority, millions of our people who rarely eat a pear. It is unfortunate that, as grand a fruit as is the pear, it should be so little known. Fruit growers are overlooking a good bet when they pass up pear growinng. It can be made a successful industry in many sections, and the leading publication of its kind one which will pay a high profit

> "The increasing favor of the Bosc has been one of the outstanding factors in pear production in this country. A variety barely known ten to fifteen years most popular pear produced and one of the most profitable."

friends nad the fewest pear eneing is abundant and comparativefertile, or nearly perfectly soand this is true of no other country or section.

letts, stuck to and extended and boosted here, will alone make the Salem district wealthy and fa-

Advertising Pears. The same paper tells about an fornia Pears Growers' association. in the four cities of Boston, New York, Philadelphia and Chicago. in which \$50,000 is being spent to increase the consumption of the California fresh Bartlett were covered in this way last

The time will come when the Salem district Boscs and Bartletts will be advertised nationally.

trade that the delivery wagons do two cow dairy may be spotlessly burden, not worth the price. But to die because of bad milk\_that the past several days two small clean -- and yet it hasn't the know- the science that can learn the hab- kind of science is worth while. fires have occurred in this city

Editor Statesman: Having read the letter of Mr.

The past two years I know o over a hundred farmers, business the wholesomeness of goats' milk, | men and others, who came from Minnesota to look the "shacks' more of these animals, decided over in Oregon and most of these ance are going to return later with their friends and relatives.

I appreciate that Mr. Smith is a booster for his home state, but to do this, it is not necessary for a man to slop over and exagger-

Now, Mr. Smith, I firmly believe, if you are a fair-minded man, that you would not object to a trial to prove whether you really made true assertions when you "would not trade acre for acre for Minnesota land." If you will arcome to Oregon, I don't care will locate you on a piece of land of your own choosing, and pay attention to their experience in sure, one year will convert you

into an ardent Oregon booster.

Salem, Or., Aug. 7, 1922.

"There is a very inviting and "The pear is a fruit of great

merit. It is highly prized by Eu-

Increasing Favor of Bosc. That Sounds Good.

That sounds very good to the people of the Salem district, where the Bosc is the great pear for shipping-where every one is going into Bosc pears, and should do so, to the exclusion of all others, or at least above all others. for a late pear; for shipping. Not excluding the Bartlett, of course, for the use of the canneries.

The Salem district is the pear paradise; the place of all the world having the most pear mies; where land for pear growy cheap; where there is no pear blight; where the Bartlett is self

dvertising campaign of the Cali-

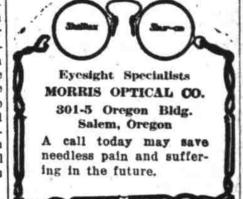
but in both instances the flames have been extinguished before the appearance of the fire department. The Dallas Flouring milis had a small blaze Saturday, and Sunday morning an alarm was sent in from the Willamette Valley Lumber company's mill where a small fire was discovered. Little damage was caused in both

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will look fine and give perfect satisfaction if you buy your material of us. We ask you to !! give us a trial, as once our customer, always our customer.

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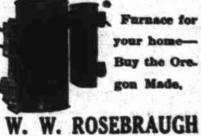
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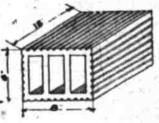
The Largest and Most Complete Hostelry in Oregon Out of Portland



Foundry and Machine Shop 7th and Oak Sts., Salem, Or. DODGE BROTHERS SEDAN

> Bonesteele Motor Co.

1848 S. Com'l St. Phone 428



Big crowds will gather round about To see flames take your home. But when your loss is figured out You stand it all alone. The Journal of Commerce statistics show the following fire losses in America for July 1919, \$20,189,600; for July, 1920, \$25,135,825. Build of Hollow Tile and help went this waste.

SALEM BRICK & TILE CO. Brick building tile, drawn tile Salem, Ore.

### OREGON PULP & PAPER CO.

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Manufacturers of

High Grade Wrapping Papers and Paper Specialties

A. C. Bohrnstedt Realtor

Life, Fire, Health, Accident, Auto and Indemnity Insurance. Bonds and Mortgages, City Building Loans

407 Masonic Bldg., Salem. Or.

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ciples of manhood into

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Crowds Always Shop"

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THE **PEOPLE'S** CASH STORE

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Pipeless Furnaces

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Our Method: The Best Only Co-operation

**Dried Fruit Packers** 

Always in the market for

THE **SCOUTS** 

> CAPITAL JUNK COMPANY

Foundry Co. Iron and Brass Castings

Stoves, Castings of kinds

Phone Green 911

(Continued from page 2.)

Fairmount factory.

A Dairy Store, Too

nome dairy can secure the cleanli- air to go with it.

Safety and Long Life

Then the whey is taken off, the any home, where the mistress can put health and long life within that can chase the bad ones

curd strained and salted, and put spare the time and will provide a the reach of the city milk buyer. through the boiler and then out of up ready for sale. It is a most few of the simplest utilities for better than ever existed in the that into the ice-tank where they delectable dish as prepared by the the work, including an accurate open country; the city babies on perish before they can get out thermometer and a slow-fire Pasteurized milk live far safer their winter overcoats and fur stove. But no home could do it than country babies on raw milk, caps, and that can coax all the The front of the building is be- so efficiently as the big plant. No even though they do have fresh good little Bulgar cusses to go to work for nothing and board them-It will handle everything of its ness in the bottling and delivery Living according to some of the selves for the benefit of mankind. own products, including butter of milk, as can be had in a steam-creeds of habit prescribed by and between the two can save 25 DALLAS, Or., Aug. 9.—(Speand eggs, and will serve a retail equipped plant. The little one or "scientific" cranks, might be a per cent of the babies that used cial to The Statesman.)—During own products, including butter of milk, as can be had in a steam- creeds of habit prescribed by and between the two can save 25

ledge, perhaps, to avoid contagion, its of all the little bacilli that are Pasteurization can be done in right under its eyes. Science has in every drop of milk ever drawn, year, with remarkable success.

Two Small Fires Occur Recently at Dallas

HARDWARE AND FURNITURE CO. Phone 1650

USE **BUTTER CUP** BUTTER

Capital City Cooperative Creamery 137 S. Com'l St. Phone 299

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