Che Oxegou Biotesmax


THE DEVELOPMENT OF ALASKA
"The
factors: A nation-wide campaign of education, telling the
uruth about the climate and the actual facts of production
cutting out hot air, boosting or lying.
2. A determined war on government strangulation
icies. The opposite of the poicices pursued for the past 20
yearrs, that have denuded robbed and depopulated Alaska. yearrs, that have denuded, robbed and depopulated Alaska.
Tell the world to come to Alaska on the same term3 that they
were invited to settle Oregon were invited to settle Oregon, Washinton and every western
territory. Bureaucracy only strengthens the grasp of monopoly and crushes the indivdual.
nopoly and crushes the incivaual.
The above are the conclusions of C. Hofer of Salem,
who is making a summer tour of Alaska, and who has writwho is making a summer tour of Alaska, and who has writ-
ten three most instructive and interesting letters for The Statesman about his trip and about that territory and its problems. Col. Hofer has gone about with his eyes open, an know concerning the part of his country that stretches in
 lacing on the federal statute books of a law providing for an American merchant marine to can

It would be a fine thing for the Harding administration
turn its attention to Alaska. ent 64,000-
Can support a million people-and more optimistic»men
than Col. Hofer wll say it can support several times that
number-
But a million would be a good mark to set; and that many people working in Alaska and developing the great resources
of that vast country would help materially in the progress of the entire Pacfic Coast; the entire United States. The cutting out of all the beaurocratic red tape that now pre-
vents the development of that country would be a worth while task for the Harding administrationlation of that territory, raising it to the proportions and th dignity of one of our greatest states, would be creditable t
this administration and to this countryhie administration and to this country
a state, thus situated might make one of the brig on our flag; one of the stars shining with the greatest brilliance; representing a most important and most valuable and
immensely strong link between the Orient and the Occident Immensely strong link between the Orient and the Occident. vitally important to the United States and the world.
 problems fresh vision and disinterestedness, which weigh mightily in the balance in business where prompt decisions
must be made and important action taken-Philadelphia
Press.

## results in advertising

After his experience in Africa, "Chinese" Gordon was asked how he was able to accomplish so much with the na-
tives. His reply was:
"The only way to deal with an alien people is to put your"The only way to d
self into their skins."
It is the only way to deal with any people-
The orator who speaks over the heads of his audience soon finds himself talking to empty benches

## ㄹ(The Junior gitatesman Ealted by John E. Mulinar



FUTURE DATES



## RADIO SETS FREE

And Now Everybody Can Listen in on the Great "Air Line"

## One of the greatest inventions, the world has ever nown - now availabele to all who will become States.

man Agents and secure twenty new subscribers to The
Statesman. A Western Super-sensitive Radiophone Receiving Set of the highest tuality materials, yours
for a little work during spare time.
More than $\$ 5,000,000$ is being spent every week on
Radio. Great hotels and apartment houses are installing them as rapidly as possible, appreciating that ra-
dio service is fast becoming a public neecssity. And ler, all Salem and vicinity can be equipped with frte
radiophones. Sermons, lecturs, concerts, recitals-evyour home without any cost to you. The radiophones
> ewspaper ${ }^{\text {And }}$ And The Oregon Statesman,
the overwhelming response that is sure

to follow this announcement, urges immediate acti Busy-

Listen in with the "Western" Radiophone. Sermons lectures, concerts, recitals, market and weather reports. Every sound that rides the air channels-you can hear them all

How to Secure a Radio Set Free-Become a Statesman Agent
$\qquad$
$\qquad$
a month and a tions. Some of these subscriptions may be just signed
month deposit and others a year's deposit-anyway you wish, providing you secure 20 new subscriptions
and a total of $\$ 20.00$ on these new subscriptions Come in and get your subscription blanks at the
Circulation Department of the Oregon Statesman, you must have subscription blankz before you go after
Description of the Western Super-Sensitive Radiophone Receiving Set
$\qquad$ quipped with primary and secondary coils. Mahogany dial, sensitive and permanent crystal adjustment, No batteries needed. No maintenance cost. Everything complete. Can be used with other units to build a loud
speaking set. Wave length range 750 meter n Whe le
music and voices his is rated as a 25 mile instrument, much greater distance. The receiving radius varies, head set consists of two receiving phones, 2400 ohm re-

Briefly, the finest
iophone of its type. But it is only available under
he terms of The Oregon Statesman's great free offer terms of The Oregon Statesman's great free offer Complete instructions for installation and operaCompleted with each set.
tion furnished wilation and oper
ectures, concerts, recitals, market and weather can hear them all!
have subscription blankz before you go after
ribers.

THE OREGON STATESMAN

