fore Bargains Every Day

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Successors to W. W. Moore

177 N. Liberty St. Salem, Or.

Pep and Progress Pages

Dedicated to Stimulating Our Present Industries And to the Establishment of New Ones

The Way to Build Up Your Home Town Is to Patronize Your Home People

The Surest Way to Get More and Larger Industries Is to Support Those You Have

Call Oa Vick Brothers

Overland Oakland Paige Willys-Knight Mason Tires Veedol Oil

Vick Brothers Quality Cars

Eat a plate a day

WEATHERLY ICE CREAM

Sold everywhere

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P. M. Gregory, Mgr. 240 South Commercial Street

Salem

This campaign of publicity for community upbuilding has been made possible by the advertisements placed on these pages by our publicspirited business men--men whose untiring efforts have builded our present recognized prosperity and who are ever striving for greater and yet greater progress as the years go by.

Why Suffer With Stemes! Trouble when Officepractic Will Remove the Cane

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Save Your Clothes

Save Work and Worry by having your laun-dry work done by the Salem Laundry Company

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Broom Handles, Mop Han dles, Paper Plugs, Tent Toggles, all kinds of Hard-wood Handles Manufactured by the

Oregon Wood Products Co. West Salem

Capital City Laundry

Quality and Service

Phone 165

Monuments and Tombstones Made In Salem

Big Stock on Display

Capital Monumental Works 2210 S. Com'l Opposite Cemetery Phone 689

Made In Salem experienced Swiss Cheese

maker Swiss Cheese Cream Brick Cheese Limberger Cheese from your grocer

Salem Cheese Factory

Makes a Profit of \$263.95 63. The resulting profit was on Twenty Hogs

This is from the June Extension Service News, Oregon Agricultural college, Corvallis; Wiley Maxwell, Lane county

farmer living near Eugene, has demonstrated that skim milk is of considerable value in the prof- of grain in the production of each itable raising of hogs.

Agent Ira P. Whitney and Exten- 1.35 pounds. The grain fed in-Lindgren. Mr. Maxwell recently cluded barley, wheat and corn, sion Livestock Specialist H. A. completed the feeding out of 20 with some screenings.

Salem

Wiring Fixtures

Mazdas

Electrical Appliances

Salem Electric

Company

"If it's electric, come to us."

Masonic Temple. Phone 1200

Licensed Lady Embalmer

to care for women and

children is a necessity in

all funeral homes. We are

the only ones furnishing

Terwilliger ...

Funeral Home

770 Chemeketa St. Phone 724

SALEM, OREGON

We carry the following lines

of PAINTS, Sherwin Williams

Co. and Bass Hueter Co.

Everything in Building

Falls City-Salem Lumber

Company

A. B. Kelsay, Mgr.

349 S. 12th St. Phone 813

We Are Out After Two Millions

We are now paying over three quarters of a million dollars a year to the dairymen of this section for

"Marion Butter"

crying need

MARION CREAMERY

such service.

KING'S FOOD PRODUCTS

COMPANY

Dehydrators and Canners

Oregon Fruits and Vegetables

Oregon

Our efforts will be to assist in every possible way the

development of the fruit and berry industries of this

OREGON PACKING COMPANY

valley

Portland

O. I. C. and Chester White hogs. At the end of a 119-day feeding period they averaged 220 pounds in weight and brought a total of \$513.58. The total expense of raising them, including a charge for grain at farm prices, milk at 30 cents per hundred, labor, interest on investment, and depre-A Lane County Farmer ciation on equipment, was \$249.-

\$263.95, or \$13.20 a hog. A total of 9300 pounds of grain and 7200 pounds of milk was fed. It required 289 pounds of grain and 224 pounds of milk to produce 100 pounds of increased weight. Mr. Lindgren states that pounds of milk saved 100 pounds tion:) 100 pounds of gain. The aver-In cooperation with County age daily increase in weight was

The Dalles

MONEY TO LOAN

On Farm Land

FIRE INSURANCE

Your Buildings

REAL ESTATE

L. A. HAYFORD

305 State St.

SALEM, OREGON

Dixie Health Bread

Ask Your Grocer

G. SATTERLEE

AUCTIONEER

Phones: Residence, 1211

Office, 1177

SALEM

Salem Has a New Resident, Taking the Place of Prof. C. I. Lewis

(The following is taken from Grower, the magazine of the Oreit is safe to estimate that the 224 gon Growers Cooperative associa-

ciation to fill the position of as-



sistant general manager left vacant by the recent resignation of C. I. Lewis.

Mr. Newhouse has made an enviable record as manager of the Washington Growers Packing Corporation of Clarke county, which position he has held since the formation of that organization in 1920. In fact his ability as an organizer, and his keen insight into the problems of the farmer, were largely responsible for the large membership which that organization enjoys. Fully 85 per cent of the prune growers are members, and a large percentage of the potato growers and strawberry growers have formed branches of the same organization.

No boundary line is recognized tire prune producing area as one vast territory that should be solidly organized to protect and foster the growth of this fruit. Be believes thoroughly in organization. and that the Oregon country should be as solidly organized as is Clarke county.

Mr. Newhouse was born and brought up in the northern part of Holland on one of the most intensly diversified farms in the country. It is such districts as this that farmers marketing organizations have been brought to perfection, and Mr. Newhouse's father occupies the position of ning to get in their work on popresident of a successful coopera- tatoes and other garden vegetative organization in that country. bles. A dust made of one part

United States and was naturalized serious damage. Mix the ingrediat Colfax, Washington, in 1910. ents thoroughly and apply the the form of years of labor as well a different soil entirely. Now the school in Pullman. Washington, cheese cloth bag or hand duster. per cent is also an important fac- crops in just as early as those and finished preparatory work in Best results may be had by ap- tor, but an astonishing number of farmers who have naturally well- 1912.

In April, 1917, he was appointed county agent for Pend O'Reille

Seamless Hot Water Bottles and Combination Syringes Guaranteed Not To Leak Prices from \$1 up

Brewer Drug Co. 405 Court St.

THE county with headquarters at Newport, Washington. In November of the same year he was transferred TILLAMOOK DARY county with headquarters at Newto a similar, but larger position in Clarke county, Washington, with headquarters at Vancouver. In December of 1919, he was appointed assistant to the director of extension at Washington State college and served until February, 1919. when he returned to vancouver to assume the management of the Washington Growers Packing Corporation.

During Mr. Newhouse's service as county agent for Clarke county the June number of the Oregon he won the confidence of the farmers of the county through his earnest and tireless efforts to solve their problems. He organ-M. J. Newhouse comes to the ized the Farm Bureau, and from Oregon Growers Cooperative asso- this grew the beginning of the Washington Growers Packing Corporation in Clarke county.

Those who know Mr Newhouse know that he will take to his new work the same tireless and persiscounty. It is with regret that the dairy field man. growers of Clarke county see him The Tillamook association is the was thinned down to three or four Capital Ice & Cold Storage comwill be reflected in better conditions in the industry there.

Mr. Newhouse has the good will of the prune growers of Oregon splendid speaker on the subject of cooperative marketing and is recognized as one of the leaders in the prune industry of the north-

FARM REMINDERS

Hints from the Department of Industrial Journalism of the O. A. C.

(The following is a current bulletin from the department of industrial journalism, Oregon Agricultural college:)

Vetch Good Forage Crop Wooly podded vetch makes a good forage crop for rather dry by Mr. Newhouse in his view of hill land. Where it is not pasthe Italian prune industry of the tured too closely it will reseed itnorthwest. He considers the en- self .- O.A.C. Experiment station.

> Late Spray for Anthracnose Many growers are preparing to add Bordeaux 4-4-50 to the July codling moth spray in order to contral anthracnose. When applied that early the effect on the fruit is not so noticeable as later sprays and experiments indicate that just as effective control may be obtained .- O.A.C. Experiment

Dust Controls Flee-Beetles Garden flee-beetles are begin-In 1902, when seventeen years powdered arsenate of lead to nine tural college at Corvatis:)

> Calves Kept Growing Heifer calves kept growing con- But there are countless agricultu- bound, the soil being warm open. tinuously make larger and better ral practices which far exceed ten and responsive. cows than those stunted through per cent on capital invested in lack of sufficient feed during their particular application and, swales they have followed the some period of their development. in fact, often by reason of their plan of running a line of tile on Late summer and early fall is a utilization, bring about a return of either side to cut off the supply of critical time for them as feed is ten per cent or more on the entire water from the adjoining slopes often limited. It pays to give capitalization of a particular farm, then a line up the middle to finthem as well as the milk cows extra feed. Putting up summer sil- bearing Winesap trees in the or- pletely drained and profitable age is the way some farmers are chard of J. F. Slover, of Milton, farms in Polk county. meeting the problem of late green varied in average production last feed. They find the practice aids year from \$5.87 % per tree to materially in working dairy cat- \$15.62 1/2 per tree. There is not gest battle of the war."

More Than 2000 Cows Give Their Weight in Milk in a Month: Break Record

(The following is this week's builetin from the department of Walla Walla Valley. Last spring industrial journalism, Oregon Ag- Mr. Slover felt sure that thinning ricultural college:)

tion milk and butterfat record has the best thinning distances and gone by the board. The May re- decided to determine them. In port of the Oregon association consultation with C. L. Long, of work shows that the Tillamook as- the Oregon Agricultural college sociation with 2442 cows got an extension service, he segregated average of 44.42 pounds of fat four divisions in his orchard, one per cow. This is a higher yield division of which received no thintent determination to do for the than any ever before made by an ning and produced \$5.87 1/2 of prune growers of Oregon what he assoriation herd in Oregon, says fruit per tree or a total value of has been able to do in Clarke E. B. Fitts, O. A. C. and federal fruit per acre of \$305,50. The

leave for his new field, but they oldest in the state and has many inches apart and the production pany, just across the street; befeel certain that any measure of good records back of it. It has per tree was \$11.25 or \$585 per cause not enough stemmers could success which he is able to achieve recently absorbed the other two for the prune industry of Oregon associations of the county and has about three times the average number of cows per association.

The best herd for May averaged 62.29 pounds of fat. The to a remarkable degree. He is a cows are all registered Guernseys owned by Edmunds and Fitzpatrick. The second best herd was only three hundredths of a dollars an acre. Where the fruit pound behind. These cows are grade Jerseys owned by P. J. Sharp. The best cow in the association

and in my association in Oregon was "Pet," a grade Jersey owned. by J. C. George. Her record for May was 114.62 pounds of butterfat.

The average milk yield of the 2442 cows was 1099 - call it 1100 for luck - probably more than their body weight in a single month

The newest association in Oregon, Columbia county, reports 375 cows averaged 30.82 pounds of fat from 767 pounds of milk for the month. The best cow gave 71.56 pounds of fat. There have served as a helpful demonare 36 herds in the association, stration to the fruit growers of and every owner has provided that entire community. A similar his herd with a pure-bred sire. tary and A. W. Loy tester.

MAKES BIG MONEY

Apple Grower Interesting to Our Growers

The Statesman of last week had a its current issue: most valuable article on fruit thinning by Prof. C. I. Lewis. The line is taken from the June num- section of very heavy and indifferber of the Extension Service News, ently drained soil. published by the Oregon Agricul-Ten per cent is good interest on dermining virtual; the entire

capital. When one has capital in farm. That work has resulted in He attended public and high dust to the plants by means of a as money involved in a farm, ten Knowles' are able to get their there on raspberries. He has 1907. He graduated from Wash- plying it early in the morning and farmers seem to forget this fact so drained hill lands. Not only are ington state college at Pullman in at other times when there is no far as their management plans are they able to get upon the land a they are paying ten per cent for before drainage, but the crops ies of that kind. some emergency short-time loan seem to come on fairly with a

ures. Another block of trees in the Slover orchard yielded \$11.25 per tree. Still another block yielded \$15.12 % per tree. These trees were all the same

age and located under similar conditions. Why the difference?

Good Management

ment practice followed by Mr. Slover, who, incidentally, is one of the leading orchard men in the Milton-Freewater district in northern Umatilla county. This district is a portion of the famous was advantageous in his orchard Another cow testing associa- operations but he did not know

inches apart, which was \$15.62 1/2

each or \$812.50 per acre. The

the trees that were not thinned at

all by more than five hundred

was thinned down to nine and ten

inches the production was

\$15.12 1/2 uer tree or \$786.60 per

acre. Here the thinning had

passed the point of maximum

Similar Work in Other Counties

ried on by county agents in Mal-

heur, Union, Jackson, Josephine,

this year in additon to further

demonstrations in Umatilla coun-

ty. Field meetings were held on

Mr. Slovers place on four differ-

ent occasions in the past year and

the methods put into effect there

Used 30,000 Feet of Tile

With Good Effect

On this place these men have

mid 30,000 feet of drain tite, un-

In draining the little runs and

Work of this kind is being car-

there yesterday stemming straw-

fruit on another block of trees cold storage, in the plant of the acre. The largest return was se- be had to stem the tide of the bercured on the trees where the fruit ries from the crates into the barwas thinned down to six to seven rels.

An Interesting Process They put in a layer of straw, berries, then a layer of sugar, in a new clean barrel. When a barrel is thus filled, its contents weigh 450 pounds; 300 pounds of strawberries and 150 pounds of sugar. They lose about 10 per cent in stemming and evaporation. They use all varieties of strawberries, but are getting per-Douglas, Lane, Polk, Washington, haps more Treblas than those of Clackamas and Wasco counties other varieties.

The barrels of berries then go into cold storage; going to Portland by truck right now; but they will go into the new Salem cold storage plant across the street within a few days; when some finishing work at that plant is completed. Then the barrelled berries are shipped in refrigerator cars to all parts of the eastto the big cities; to makers of jams and pellies and fruit juices and what not; to such as the Butternut people, and to many thers.

The Baker plant in Salem will

use about 300,000 pounds of st rawberries in all this season. They have contracted for 300 tons of loganberries, at 4 cents a

pounds, and they may use more, Knowles Brothers Have so they have a long run ahead of

H. A. Baker, who is the man back of all this, is a California man. He is one of the originat-

The Extension Service News, of ors of the barreling process. He the O.A.C., has the following in began away back in 1908. He is the only man who ever put up the The two Knowles brothers have sour cherries of Colorado and a farm of 230 acres five miles elsewhere in barrels. He sends following showing along the same north of Independence, in that them east in barrels for the great pie trade.

been in that field there since

lies, jams, etc. He furnishes the wind .- O.A.C. Experiment station. concerned, unless it happens that month to six weeks earlier than raw materials for the fac-

He likes to think of himself as a useful man to the grower, finding a market for his products at good prices.

They used to put in a little water in barreling berries. Mr. Paker uses none now. The berries are thoroughly chilled in cold storage before being put into the

fruits is a great thing for the industry here. It helps to take care quickly of a surplus. And it delivers to the eastern concerns

BETTER YET BREAD It Satisfies

:: OREGON

Made By MISTLAND BAKERY 12th and Chemeketa

PRODUCE CO Order from your grocer

of age, Mr. Newhouse came to the parts air slaked lime will prevent

plan is being put into effect in the Jack Widows of Rainier is secre-DRAINAGE PAYS

The Experience of a Milton

(The Pep and Progress pages of

For instance, twelve-year-old ish. This is one of the most comchard was between these two fig- there meself."-Legion Weekly. | and when they need them.

'EM IN BARRELS The reason lies in the manage-

The Original Barrel Man Operating Extensively in the Salem District

At the corner of High and Trade streets in Salem, in the Mangis building, an interesting branch of the fruit packing industry is being carried on. The reporter found 60 women

berries, and R. I. McLaughlin, the Salem manager for H. A. Baker said they needed 100; had made an almost house to house canvais for them, but could not get any On Tuesday they had to put

They are getting 2000 crates a day. H. A. Johnson, Jr., is the value of fruit produced on an acre buyer. He contracted early for a of trees thinned in this manner lot of strawberries at as low at exceeded the value harvested from or lower than 4 cents a pound But they are paying 5 cents for all strawberries delivered.

Who Is H. A. Baker

His head office may be said to be at Chicago, though he spends his winters in California and his summers at Sumner, Wash., where he has a big cannery and barreling plant, working largely

Mr. Baker does not make jel-

refrigerator cars. That branch of the disposal of

"Murphy says he was in the bigtie to the limit of profitable pro-duction.—O.A.C. Experiment sta-between profit and loss in the or-believe he was there if I saw him in quantities as they need them,

This is the only monument works