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THE FARMER'S PROSPERITY DEPENDS UPON HIS HOME MARKETS

Milo D. Campbell, president of the National Milk Producers' Federation, has written a letter to Chairman Fordney of the Ways and Means Committee of the House, predicated upon the above heading, that has many remarkable statements in favor of the immediate enactment of the protective tariff bill now before Congress.

And the following are a few of the high lights: "No man can be for a protective tariff and for foreign valuation as a basis for tariff duties at the same time. They won't mix. We cannot open our gates to the pauper labor of the world, whether that labor comes to us walking, or in boxes and crates.

It should be clearly understood that every specific duty is now based on American valuation. Nobody questions the justice of this basis. But, when we begin to suggest an American basis for ad valorem duties, the importers see ghosts of departing profits they have been realizing for a hundred years, secured by fraud and by the impossibility of our officials to execute the law.

"About the farmer's market centers the problem of the nation's prosperity or decay. Our exports in 1921 were greater in tonnage than in 1920, while in dollars they dropped nearly one-half.

"Foreign markets for our surplus are an illusion, while the home market may be absolutely assured by keeping our dollars at home and paying them out to our own workmen.

"The big thing that should interest the farmer right now is a market where buyers have enough money to pay him a fair price for his products, and that market is right here at home and nowhere else.

"Millions of factory employees are idle, and this foreign valuation plan if continued can only be interpreted as idleness for more of them.

"Congress has just extended for another year the limitation of foreign immigration to this country. By that limitation no country can send to us immigrants in excess of 3 per cent annually of the number it already has of its people in the United States. Such limitation is a wise one.

"But it would be far better from the farmer's standpoint to admit them, if the only alternative shall be to admit the products of their pauper labor at pauper wages upon its foreign valuation. If they were here, they would be eating our food and increasing our market. But God forbid that we shall bring such a calamity upon our own workmen!

"There should be some board or commission, or, the President himself should be clothed with authority to adapt the rates within limits to changing needs.

"Along with the manufacturers are 30,000,000 mouths to be fed and along with the importers not a mouth in America but their own."

Mr. Campbell makes many other points that should have the consideration of the members of the two houses of Congress, now about to take up the protective tariff bill. He declares that the American consumer gets little or no benefit from the low priced goods imported; that they are sold over the counter for just enough under American made goods to secure a sale. He says in one paragraph: "How any American with a sense of

fair play can uphold this foreign valuation plan is incomprehensible."

It surely is incomprehensible; and it is also incomprehensible that so long a time has been taken by Congress to put the protective tariff bill with its American valuation plan on the schedule for final action, when the mandate of the people was given at the election of a year ago last November, and the Ways and Means Committee of the House, after hearings lasting many weeks, had the bill ready a year ago.

And when every day of delay has meant that much time lost in placing the business of the United States on the firm basis that every consideration under high heaven insistently demands, and has been all along demanding, upon which it should have been resting for the past twelve months.

BUSINESS MEN'S CHRISTIAN UNITY

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This is the name of an organization becoming national in character, already having branch associations in New York, Chicago, Philadelphia, Baltimore, Washington, St. Louis, Spokane, Lincoln and Omaha, Nebraska; Los Angeles and Oakland, California; Sioux City, Iowa; Seattle, Denver, Kansas City, Tulsa and Pawhuska, Oklahoma, and perhaps some other cities. More branch associations are being organized. Conceived as an organization of Christian business men in one city, the idea has been taken up by other cities until the movement bids fair to become nation-wide.

The organization has no dues or assessments. Its pure and lofty purposes, as set forth in the organization articles of the various associations, all of which are very similar, are worthy of all praise and support. "The primal aim and object," they declare, "shall be to search out and apply the laws of God in all commercial relations between ourselves and all men."

"All members agree to make the Golden Rule, 'Do unto others as you would have them do unto you,' fundamental in their relations with one another and with all people."

"Loving service shall be the keynote of our commercial ambition, rather than personal gain."

"The scope of this association shall be the commercial relations of the whole world, to the end that uniform prosperity, efficiency, equity, honesty, justice and fair dealing shall be established everywhere and in every relation in life."

Finally, it is declared, "The teaching of Jesus, as given in the New Testament, and as revealed by the Spirit of Truth promised by Him, 'When He, the Spirit of Truth, is come, He shall guide you into all truth,' shall be our guiding light."

There can be no higher business ethics than these; and if they could become the actual rule of conduct of a majority of the business men of the United States, the effect upon our business life not only would be wonderful, but their influence would be profoundly felt in the individual and collective life of the whole nation. May these associations spread until every city in the land has one embracing a large membership, and may they be loyal to the purposes set forth in their organization declarations.

If these ethics could come to be the actual, daily rule of conduct of even a large minority of the business men of the United States, they would do more to banish profiteering and destroy the profiteers than any law, national or state. No profiteer could long stand the competition of a body of men actuated by the determination to carry out in their business activities the spirit of the Golden Rule. This would be true of every city, as well as of the whole country. If these associations could become nation-wide and the ideas of their organizers, as expressed in their articles, could become a real, living actuality in the business activities of their members, a commercial millennium would dawn upon the country.

Why should not every business man make these ethics the constant and uniform rule of his business life? The man who does this will carry about with him a sense of self-respect and an inward satisfaction much more valuable than any ill-gotten gains. An approving conscience is infinitely more valuable as a possession than any amount of goods or money or bank deposits without it.

More than this, the spirit of Christ and the teaching of the New Testament actually brought into one's business and loyally obeyed will pay, not only in these higher ways, but they will pay in money. Irrespective and independent of any organization, the intelligent business man who will steadfastly make them the rule of his life cannot fail to ultimately reap a rich financial harvest. In any legitimate and useful occupation a reputation for honesty, efficiency, equity and fair dealing are the best assets that one can

have. If he be an employer of labor, his employees will know that he has these assets, and will serve him better than they would one who did not have them. If he be an employee, his employer will appreciate him and advance and reward him accordingly. And the general public soon come to know a man for what he is, and trust him or refuse to trust him or do business with him accordingly. Let no man make the mistake of concluding that dishonesty or trickery or inefficiency pays. In any aspect of the matter, in the long run these things are great handicaps.

Another declaration of these associations is the following: "In all meetings of this association a chair shall be reserved for Jesus Christ, the unseen guest, whom we acknowledge to be the directive head of our work." This vacant chair is, of course, only a formality and may mean much or little to those present, according to the attitude of each individual. To the man who understands that Jesus Christ is not a circumscribed individuality, like a man, who could sit in a material chair, it could mean nothing. As those who frequently observe a ceremony or formality are apt soon to forget what it typifies, so the members of these organizations will soon forget or become indifferent to the lesson this formality is calculated to suggest or teach. It is, of course, vastly more important that the spirit of Christ should be occupying the hearts and dominating the lives of those present than that He be the unseen guest occupying the vacant chair, if that were possible.

If these organizations become general they could revolutionize the business world, and indirectly the whole social structure, if the members of them would but live up to their high professions. But these associations will have the indifference and hypocrisy of their members to contend with, as have all religious organizations. Too many people delight to be called Christians who want the Golden Rule to be observed by others, but who make selfishness their own monitor. As some join church organizations solely for business reasons, so some business men will doubtless join these associations from purely selfish considerations, without any purpose of being controlled by their declared ethics and spirit. Let us hope, however, that these associations may be more successful than most religious organizations in keeping themselves free from the dry rot of indifference and the poison of hypocrisy.

Trotzky is suspicious of the American Relief association because he doesn't know "what America wants." Charity without an ulterior object is no part of Trotzky's philosophy.

FUTURE DATES

- March 22 to 25—Mary Garden and company in grand opera, Portland.
March 27, Monday—March term of court begins.
March 27, Monday—First day of March term, Marion county circuit court.
March 31, Friday—"Mrs. Temple's Telegram." Suikop Dramatic society play at the high school.
April 7, Friday—Debate between Willamette University and Denver University.
April 7, Friday—"Hoosier School Master," presented by Miss Lulu Walton's students under direction of American Legion Auxiliary.
April 7, Friday—"Paul Revere" to be presented by Salem high school music department.
April 12, Wednesday—County community club federation meets in Salem.
April 14, Friday—Last day on which candidates for state offices may file with secretary of state.
April 16 to 23—"Better Music" week in Salem.
April 16, Sunday—Easter.
April 18, Tuesday—Whitney Boys' Chorus to sing at Christian church.
May 1, Monday—W. W. Ellsworth, noted editor and literary man, to address Willamette students.
May 4, 5 and 6—Cherian Cherringo.
May 13, Saturday—Junior week-end entertainment at O. A. G.
May 19, Friday—Primary election.
May 19, Friday—Open house, science department of high school.
May 26 and 27, Friday and Saturday—May Festival, Oregonian Gravel Friday in armory; Living pictures Saturday night.
June 5, Monday—Track meet, Willamette and Pacific University at Forest Grove.
June 14, Wednesday—Flag Day.
June 16, Friday—High school graduation.
June 29-30, July 1—Convention of Oregon Fire Chiefs' association at Marshfield.
July 3 and 4—Monday and Tuesday, State convention of Artisans at Woodburn.
September 13, Wednesday—Oregon Methodist conference meets in Salem.
September 21, 22 and 23—Pendleton week-end.
September 25 to 30 inclusive—Oregon State Fair.
November 7, Tuesday—General election.

from a German prison, but was afterwards gassed and wounded and had lived for many months in a small reconstruction hospital where his identity had been lost. If he has been in heaven he doesn't know it now and the aunt is somewhat disappointed. If it wasn't her nephew she has been talking with, who was it? Has she been having intimate conversations with the spirit of a perfect stranger? No wonder she is disturbed and embarrassed.

ETIQUETTE AMONG GHOSTS

Nobody need be astonished that the ghost which has struck terror into the people of Nova Scotia should refuse to materialize for Dr. Walter Franklin Prince. Dr. Prince was foolish to make the expedition, for ghosts don't appear to the directors of institutes of scientific research or to any scientists whatsoever. It is a rule of conduct with them. Neither do they appear to anybody looking for them with a notebook and a fountain pen all ready for recording possible data. A watched ghost never walks.—New York World.

JOKES ACROSS THE SEA

Gilbert K. Chesterton believes in America for Americanism. He says that the efforts of the English to master the American jokes are and should be fruitless. Most of the American jests are on themes which are alien with the Britisher to begin with, but which may be a part of the daily life in the United States. In a way, humor is international, but the

ROBUST RELIGION

They keep saying that Jim Jeffries is about to become an evangelist and has been studying the methods of Billy Sunday. If Jim wants results he might easily obtain them in the old-fashioned way. He could bring 'em to the mourner's bench by the scruff of the neck or lead them up the trail by the ears. If there is any way of beating religion in to people Jim should be there with the goods.—Los Angeles Times.

IN OLD KENTUCKY

The tracks of a five-toed animal whose prints are more than 11 inches in width have been found imprinted in the solid rock of Kentucky. It must have been Satan looking for one of those mountain moonshiners we hear about.—Exchange.

Gas warfare is defended most warmly by those who never tied on a mask.—Boston Herald.

Lafayette Mineral Springs, Oregon

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MASON CORDS

VICK BROS. High Street at Trade

The Junior Statesman

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In The Pirates' Cave

WHO STOLE THE NECKLACE? VERY ONE of our Pirate Six sat up and took notice when Herb Woods—the detective of our bunch—comes into the Cave and pulls a letter out of his pocket and says: "Here's a little detective story I want to read to you fellows. It's a letter from a friend of my sister's who's a newspaper feller out in California. We told him to go ahead and read it. Herb commenced: "One stormy night about two years ago a robbery was committed in the rich district of a fairly large eastern city. A costly necklace of diamonds was stolen. Ordered to Get Story. "I was working on the morning newspaper of that city and was told to get the story of the robbery. We got word about it at 11:30. Ten minutes later I was at the residence where the crime had been committed. The police arrived a second before. "Through questions this is what we learned: The man of the house and his wife had suddenly been called to meet a train early in the evening. Some folks whom they had not seen in years were passing through the city. "Before receiving the message, the lady of the house had gone to a small wall-safe in her bedroom and removed the diamond necklace and was admiring the necklace when the message from the friends was received. In their rush and excitement of getting to the train in time, she thoughtlessly placed the necklace

that she kept her necklaco. He looked inside. The necklaco was gone. "When the butler finished his story, the chief beckoned to one of his men and whispered to him to take a flashlight and search for foot prints in the soft, wet earth under the window of the bedroom. It had rained heavily during the day. If the intruder had jumped from the window, his prints would be in the damp ground. "Ten minutes later the detective returned. "No prints," he reported. The chief smiled wisely. He asked the butler to step forward. The man did so, and the chief began a search of his clothing. He ran his hand into the man's inside pocket. The butler turned ghastly white. Slowly the chief pulled his hand out. "And what do you think? He held the diamond necklaco!" —AL STUBBS. Scribe of the Pirate Six.

TODAY'S PUZZLE. Begin at a certain letter in the following series and by skipping a certain number of letters each time you will get a famous saying: DAOSALSNYBOXUMWDITYS HITJOHBKEQDEOFNHEGHBY.

Answer to yesterday's: S-hoe; t-r-owl.

Answer to to-day's: "Do as you wish to be done by." eBign with the first letter and take every other one.

ONE REEL YARNS HER OLD SHOES. The old shoes of the Girl of the House lay in the corner of the dusty closet and gloomily regarded a discarded pair of rubbers. "You've nothing to kick about," said the rubbers. "Here you are, safe and dry."

"But I'm not ready to be put on the shelf," complained the old shoes. "It isn't as though I was worn out, I'm not. Just a bit scuffed on the toes, that's all. It's

TO FORD OWNERS

Of all the developments in more recent years the success of the Ford has perhaps played the most far-reaching part in its effect upon both the social and industrial life of the United States. So deeply has the Ford and its uses become embedded in the structure of our daily lives that we take for granted, as a mere matter of course, the almost boundless convenience that has resulted. But the car is incomplete without FORD SERVICE, and an immensely intricate system has been built up from the original inventive thought from which it sprang. This whole system, the logical outcome of an infinite volume of experience, rests upon one fundamental principle: A Successful Ford Agency is One That Renders Good Service to Ford Owners. The Ford Motor Company insists upon its Agents recognizing this statement as an axiom, and writes its Agency contracts accordingly, that is why, in a city like Salem, there is only ONE FORD AGENCY, and that Agency is backed by the whole force and resource of the Ford Motor Company's organization. Ford Service means nothing more nor less than taking complete care of the Ford Owners needs, so as to insure their well-being and their comfort. To do this adequately and willingly is the Valley Motor Co's duty to its customers, and a pleasure to its Management. The Valley Motor Co. has recently undertaken some changes with the special thought in view of improving its service, and building up its good-will with Ford owners. Come in and talk with Mr. W. L. Phillips, the new General Manager; you will find that he is a great believer in friendly service, understandingly offered to the Company's customers. He will tell you of some changes around the shop that will improve the service; and his ideas about the stock of parts, accessories and tires, and such things. And he will tell you about the steps that have been taken to shortly give us the best Gasoline and Oil service station in the City of Salem. Mr. F. L. Wagar is Sales Manager, and although he is quite modest about himself, you will not find him at all bashful in telling you what his Company can do for its friends. And the Company has started a Garage, with day and night service. The garage is intended to be a convenience to those who want to have their cars taken proper care of, by the day or by the month, with a shop and a skilled force of mechanics on the premises. The Company has just incorporated, under the Laws of Oregon, with Mr. Paul B. Wallace as President.

TO FORD OWNERS

Valley Motor Co.