

## Che Oregon Sitatesman

|  | TATESMAN PUBLISHING COMPANY 8. Commerclal st., Salem, Oregon 627 Board of Trade Bullding. Phone 527-59 | auto |
| :---: | :---: | :---: |
| The Associated Preas is exclusively entiti ed to the use for repubHeation of all news dispatehes eredited to it or not otherwise credite fin this paper and also the local news publi shed herein. |  |  |
|  |  |  |
| TELEPHONES: | Business Office, 23. Circulation Department, 583. <br> Job Department, 583. <br> Soclety Eaitor, 106. |  |
| Entored at the Postoffice in Salem, Oregon, as second |  |  |
|  |  |  |

Charles M. Schwab, head of the Bethlehem Steel Corpo
ation, was invited to address the recent meeting in Was ington on tariff legislation, held under the auspices of the
National Association of Manufacturers. Mr. Schwab found timpossible to be present, but he sent a letter the main body every American, as it is a remarkably clequr statement of the ation at the United States custom houses:
Today we are confronted with a basic weakness in our
triff policy which is affecting, injuriously, the whole indus-
trial fabric of the nation are playing havoc nith wages, prices and orders. Because our present tariff laws were framed at a time when foreign
moneys were normal, they are today actually inoperative moneys were normal, they are today actually inoperative as
far as protecting labor and industry or yielding revenue are "Two examples will suffice to illustrate and prove these statements.
American worker for 17.22 hours of labor as against 50.1 hours in Great Britain, 95.5 hours in Japan, 117.31 hours in passed a bill restricting immigration to protect the American worker from the millions of foreigners who would have
flooded our labor markets and caused a panic in wages. But what advantage is there today to the American worker have restricted immigration, if, through defects in our tariff now glutting our markets and forcing millions of worker could we have than a tariff law which insures the America worker his job in competition with the workmen
"In 1915 it requried the work of 5,000 men for one day to
make 1,000 tons of steel rails. Let us suppose that tod on American railroad placed an order for fifty thousand tons of rails in Belgium, Germany or England because these rails would mean that five thousand men in our own country would be idle for fifty days. It would mean that several thousand
employees of our railroads would have less work because the railroads would be deprived of hauling these rails and the raw materials such as coal, coke, iron, etc., which come from miners would have less work if the product of their labo were not used by the mills. It would mean that the worker of the mines, mills and railroads would have less money t or the retailer. This tendency to buy abroad at the expens of our own, country is short-sighted economy.
"Today the whole world seeks our cooperation and assist ance. We, as Americans, have listened always to the plea
of the people of Europe but let us not forget that a pros perous America can help the world but a prostrate Americ cannot. Until we can produce, we cannot help. enable us, as a people and a nation, to work for, ourselves
our country and the world, but no tariff will build a found tion for prosperity, which does not remedy the hole in our №ne Jumior Sitatesman Nu Jumior Bitatesman =

present laws which the fluctuations in foreign exchange have heard much and reflected much.
torn in it. "We have American standards in everything but our Proba should putay, American standards in our tariff laws. The sim
ple and effective way of doing this is by substituting Amer can standards of value for the present archaic standards of
foreign values. This is the essence of American valuation oreign values. This is the essence or people, for our bus-
which will do for our industries, for our It will prevent the cheaper currencies
dling us with economic stagnation."

$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
on sense which enabled him to
ook at things as they were.
Half a century has passed since
epresentative Cannon of minoi

## All This Money

## Earned at Home by Home People



Portland Railway,Light and Power Company electric bulldine.
romen

