

More Bargains Every Day At The New Store Worth & Gray DEPARTMENT STORE

Pep and Progress Pages

Dedicated to Stimulating Our Present Industries And to the Establishment of New Ones

The Way to Build Up Your Home Town Is to Patronize Your Home People

The Surest Way to Get More and Larger Industries Is to Support Those You Have

SOUND TIRES SOUND ALL AROUND VICK BROS. Trade and High

WEATHERLY ICE CREAM BUTTERCUP ICE CREAM CO. P. M. Gregory, Mgr. 240 South Commercial Street Salem

This campaign of publicity for community upbuilding has been made possible by the advertisements placed on these pages by our public-spirited business men--men whose untiring efforts have builded our present recognized prosperity and who are ever striving for greater and yet greater progress as the years go by.

Your Health Begins When You Phone 87 for an appointment DR. O. L. SCOTT P. S. C. Chiropractor

DRY GOODS NOTIONS WOMEN'S READY-TO-WEAR FURS CORSETS

THE FEEDING OF BABY CHICKS IS AN IMPORTANT SUBJECT NOW

The Practices and Instructions of a Successful Breeder, Arthur C. Smith, Who Raised Single Comb Brown Leghorns and Barred Plymouth Rocks and Is Now A Member of the Faculty of the Minnesota University.

The Statesman is often in receipt of requests for back numbers of the issues of the Salem Statesman... which cannot now be supplied.

Arthur C. Smith, now a member of the faculty of Minnesota university, but for years a very successful breeder of S. C. Brown Leghorns and Barred Plymouth Rocks...

SAM BROWN TALKS ON LOGANBERRIES

The Largest Berry Grower in Oregon Tells of Some of His Experiences

(At the berry growers' conferences in the offices of the Oregon Growers Cooperative association in Salem, December 20-22, Hon. Sam Brown of Gervais, the largest berry grower in Oregon, spoke of his experiences as follows...

to sell the crop one year and lose it the next two or three. Business is not an experiment any more. We have had exceedingly high prices and exceedingly low prices...

BERRY MARKETING IN SISTER STATE

(At the berry growers' conferences in the offices of the Oregon Growers Cooperative association in Salem, December 20 to 22, Frank B. Hill, manager of the Sebastopol Berry Growers association, of Sebastopol, Cal., published the following address...

a San Francisco firm. For the berries crushed that season we received \$50 per ton as compared with \$38 for canning grade. Our association has made hundreds of thousands of dollars for our growers in the 13 years we have been operating...

Eyes Tested Glasses Fitted Hartman Bros. Jewelers and Opticians Salem, Oregon

KING'S FOOD PRODUCTS COMPANY Dehydrators and Canners Oregon Fruits and Vegetables Salem Portland The Dalles Oregon

Second period, two to six weeks of age, grains and seeds: Feed whole wheat and cracked corn if wholesome. Only the sweetest and soundest grains are fit for the young stock...



HON. SAM BROWN

that time and the loganberry likes to eat itself out of the tin as fast as it is put in. Cannery men were drying, juicing and other methods of preserving were not known at that time...

We use a very intensive but shallow method of cultivation. We have found by experience that we can do a lot of harm by cultivating too deep...

These examples prove conclusively that cooperation pays and that the Sebastopol Berry Growers association has justified its existence and that it has done something for the berry growers of the Gold Ridge section.

Save Your Clothes Salem Laundry Company 136 Liberty St. Phone 25

Wiring Fixtures Mazdas Electrical Appliances Salem Electric Company "If it's electric, come to us."

MONEY TO LOAN On Farm Land FIRE INSURANCE on Your Buildings REAL ESTATE L. A. HAYFORD 305 State St. SALEM, OREGON

Pruning Improves Quality We allow only a certain number of canes to grow from each plant and we never aim to train up every cane that grows...

Fertilizer is getting to be the chief point of interest now among growers, and it should be, too. In 1919 we put nitrate of soda on six rows. I did not let anybody on the ranch know where I put it...

Markets Must Be Developed This is no serious problem of production, nor am I ready to believe that there is yet a problem of over-production...

Working Towards Goals The ultimate goal of our California Growers association is the placing in the hands of dealers our products properly graded, packed and branded in our own plants, and under our own supervision.

OWPCO. Broom Handles, Mop Handles, Paper Plugs, Tent Toggles, all kinds of Hardwood Handles Manufactured by the Oregon Wood Products Co. West Salem

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley OREGON PACKING COMPANY

Confined quarters: They increase the amount of work required to raise chicks. If attempted, the care differs from that of range chicks in that green and animal foods must be provided, and also exercise...

Specialists of the United States department of agriculture advise poultry keepers to feed about one quart of scratch grain and an equal weight of mash (about 1 1/2 quarts) daily to twelve mature hens of the general purpose breeds...

Today our yards are practically free from the cane borer, due principally to the fact that we train our berries in the fall. I do not know about the other yards in the country, but I am convinced that our yards would be almost wiped out within a few years with the cane borer if we did not cope with the little rascal and keep him down...

Cooperation is Essential I believe right down in my heart that without cooperative organizations like this, small growers can not exist. By combining quantities as well as any other buyers to come after them...

Seamless Hot Water Bottles and Combination Syringes Guaranteed Not To Leak Prices from \$1 up Brewer Drug Co. 465 Court St. Phone 184

Capital City Laundry Quality and Service Phone 166

DIXIE BREAD Ask Your Grocer SALEM BAKING CO.

G. SATTERLEE AUCTIONEER Phones: Residence, 1211 Office, 1177 SALEM OREGON

Monuments and Tombstones Made in Salem Big Stock on Display Capital Monumental Works 2210 S. Com'l Opposite Cemetery Phone 599

Terwilliger Funeral Home 770 Chemeketa St. Phone 724 SALEM, OREGON

Made in Salem by experienced Swiss Cheese maker Swiss Cheese Cream Brick Cheese Limberger Cheese Order from the factory or from your grocer Salem Cheese Factory Phone 81911

Marion Creamery & Produce Co. Salem, Ore. Phone 2488

(Continued on page 7)