| Che (10) |  himself. <br> How are we to overcome these things and put them out |
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## E Che Junior Sitatesman




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## How We Sell <br> Used Cars--

When you buy a used car from us you purchase it on the same basis as a new car fresh from the factory. The same merchandising policy governs either transaction. Whether the car be new or one that has been used, the purchase price represents the same proportionate values. One dollar buys as much motoring value' in one case as in

This is the onty sound basis on which used cars can be bought and sold. Furthermore, as in the case of our new cars, our ihterest in your purchase continues after the sale is made because we recognize that in the long run business success is built on the Good Will of satisfied customers.

The extraordinarily low prices at which used cars can now be hought is cominon knowledge. It only remains for the purchaser to make his selection from cars of reputable make handled by dealers who tell the truth about a car's condition and give every man a square deal.
We guarantee our used cars to be exactly as
represented or money refunded
Vick Brothers
High at Trade
SALEM

## Big Used Car Sale

Starting Tuesday, January 17

## EVERY USED CAR IN THE HOUSE REDUCED

New Tire and Tube FREE with every sale
Chevrolet-Fords-Dodge-Overland-Mitchell and Maxwell to select from. The greatest used Car sale of the year

## Real Bargains

Our store will be open every evening till 9 o'clock

Watch Our Windows-Reasonable Terms
SALEM AUTOMOBILE CO
F. G. Delano

SALEM
A. I. Eoff

