



By MARGUERITE GLEESON

"Paris" will be the subject of a talk by Mrs. E. W. St. Pierre at the Women's Missionary society of the First Presbyterian church this afternoon. Mrs. St. Pierre has lived for some time in Paris and it is expected that her discussion will be most interesting. Mrs. George M. Brown will talk on "Utah." The meeting will be held in the church parlors.

Mrs. Richard Cartwright will entertain the Alliance of the Unitarian church at her home on Ferry street this afternoon.

The Salem Floral society will meet this evening at the Commercial club rooms. Joseph S. Marun, local florist and landscape gardener, will speak on the proper things to plant during the present month.

The W. R. C. gave a birthday dinner last Saturday in McCornack hall for the comrades of the G. A. R., whose birthdays come in November and December. A Christmas tree was a feature of the program following the dinner.

Mr. and Mrs. Karl Becke have returned from a few days visit with relatives in Aurora.

Mr. and Mrs. A. Warner have just returned from Portland where they visited over the Christmas holidays with Mrs. Warner's parents, Mr. and Mrs. F. M. Randolph.

Dr. and Mrs. L. F. Griffith have had their guests Mr. and Mrs. Otto Metchan of Portland.

Miss Miriam E. Anderson was hostess at a dinner party last night for the executive board of the Tri L. club.

Judge and Mrs. Lawrence T. Harris have just returned from a few days visit in Eugene. They were guests of Mr. and Mrs. F. L. Armitage while there.

Mrs. Ben F. West leaves this morning for a visit with her daughter, Mrs. C. K. Easton in Pittsburgh, Penn. Mrs. West will be gone for several months.

**CLUB CALENDAR**

Today Women's Missionary society of Presbyterian church meets 2:30 in church parlor. First Christian church and society meets in church parlors, 2:30. Women's Alliance of Unitarian church with Mrs. Richard Cartwright, 701 Ferry street. Salem Floral club, Commercial club, 8 o'clock.

**New Officers of Eastern Star Are Installed**

Officers of Chadwick chapter of the Order of the Eastern Star for the coming year were installed this week. Mrs. M. Hauser was installing officer, assisted by Mrs. Faye Wright, installing marshal; Mrs. Eugenia Gillingham, installing chaplain; Mrs. Belle Niles Brown, organist; Mrs. Carlton Smith, soloist; Miss Ada Miller, accompanist. Mrs. Hauser is retiring worthy matron. The new officers are: Worthy matron, Mrs. Ida B. Niles; worthy patron, V. E. Kuhn; associate matron, Mrs. Emma M. Brown; secretary, Mrs. Ida M. Babcock; treasurer, Mrs. Gladys Vibbert; conductress, Mrs. Addie May Potts; associate conductress, Mrs.

**FARM CONDITION REPORT IS MADE**

Federal Department of Agriculture Notes Conditions in Valley

According to the first of the year report of the bureau of markets of the United States department of agriculture, farming conditions in this part of the state up to the first of the year were as follows:

Marion county: Early seeding was dry but moisture enough to grow. Growth of plants is very good as the weather has been warm with plenty of rain. Will compare with the best fall seeding for the last four years.

Folk county: Seeding time conditions unfavorable. Present moisture supply excessive. Growth of plants retarded, due to black and gray slugs, beetle bugs, etc. Seeded clover soil in bad condition.

Linn county: At time of seeding, weather conditions and moisture supply were perfect. Fifty per cent more grain put in this fall than last fall. Seventy-five per cent of the acreage was seeded this year. Crops never looked better.

Lane county: At seeding time the soil was in good shape. Plenty of moisture now. Grain looks good and strong. Wheat acreage seeded considerably more than last year, but not equal to that of the census year.

The next book seller at your door will have the "History of the Disarmament conference," in 20 volumes, payable at the rate of \$1 down and \$1 a week.

**BE PRETTY! TURN GRAY HAIR DARK**

Try Grandmother's Old Favorite Recipe of Sage Tea and Sulphur

Almost every one knows that Sage Tea and Sulphur, properly compounded, brings back the natural color and lustre to the hair when faded, streaked or gray. Years ago, the only way to get this mixture was to make it at home, which is messy and troublesome. Nowadays, by asking at any drug store for "Weyeth's Sage and Sulphur Compound," you will get a large bottle of this famous old recipe, improved by the addition of other ingredients, at a small cost.

Don't stay gray! Try it! No one can possibly tell that you darkened your hair, as it does it so naturally and evenly. You dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time; by morning the gray hair disappears, and after another application or two your hair becomes beautifully dark, glossy and attractive.—Adv.

**JANUARY CLEARANCE SALE**

**HERE IT IS**

No words, but prices shall tell the real story of the sale—we shall depend upon the bargains we offer and publish below to attract the biggest crowd of Men, Women and Children ever seen, before between the four walls of any building. We went into this thing for a quick turn, all our Fall and Winter stocks must be closed out—we must have the room for our incoming Spring Merchandise—that's why these prices are so sensational.

This Morning at 9 a. m. Friday, Jan. 6th



This Whole Paper Could not List all the Items Delegated to go at These Substantial Price Reductions.

THOUGH FAINTLY EXPRESSED THESE ITEMS WILL GIVE YOU SOME IDEA HOW PRICES WILL RANGE

Eager Shoppers Handsomely Rewarded in this Clearance of **Women's Ready-to-Wear**



LADIES' PLUSH COATS

Values to \$22.50, now during this clearance sale

**\$10.50**

This line includes Salt's Peco, seal plush and silk plush coats; 3-4 and full lengths, some silk and some satine lined.—(Balcony).

Ladies' and Girls' Coats, values to \$14.50, now.....

**\$7.50**

Wool Serge and Tricotine Dresses, values to \$17.50, now.....

**\$7.50**

Big Lot **Silk Dresses**

In taffeta, messalines and tricotine materials that formerly sold to \$12.50 now

**\$5.98**

**Men!**

Here's the Sale You've Been A'Waiting

To tell you that practically every article has been reduced is putting it mildly. In fact prices are so low that we hasten to assure you they're worth a lot more than we're asking.

- Men's \$20 and \$25 suits, latest style, now ..... **\$12.50**
- Men's all wool Overcoats, values to \$18.50, now ..... **9.50**
- Men's \$10 and \$12 wool Mackinaws, all sizes, now ..... **6.95**
- Boys' \$8.50 and \$10 wool Mackinaws, now ..... **5.95**
- Boys' all wool Overcoats, now ..... **2.98**
- Men's guaranteed Slickers in 3-4 and full length, now ..... **2.95**
- Men's \$3.50 Slicker pants and Jackets, now ..... **1.98**
- Men's regular \$2.50 all wool Army Jackets ..... **.69**
- Men's woolen Overcoats, former values to \$25, now ..... **4.50**

- 32-inch genuine Indian Head, now ..... **22c**
- 27-inch unbleached Flannel, now the yard ..... **7c**
- 35c fine 36-in. mercerized Marquissette ..... **22c**
- Ready-made Linen Table Cloths, regular price \$3.50, now ..... **\$1.98**
- 60-inch width Mercerized Table Linen, regular 85c value, now yard ..... **59c**
- Genuine Flannel Daisy Cloth, now ..... **17c**
- Genuine Hope Muslin per yard ..... **13 1/2c**
- 27 inch Heavy Flannel, in colors, per yard ..... **10c**

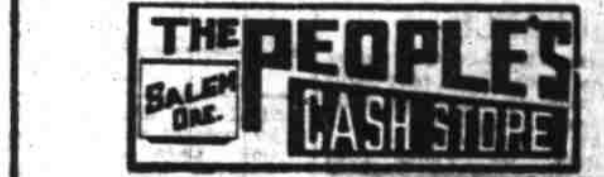
**NOW!**

Everybody is advocating economy — Here is the greatest opportunity to economize that has ever befall the people of Salem.

Every sound person will agree with us that the merchandise and articles itemized here as well as the merchandise in our entire stock is transcribed in one achieving word: VALUE. It will pay you to borrow money at 8 percent per annum and pay cash here for the merchandise you will need for the future—FOR YOUR OWN INTEREST, BE HERE EARLY IN THE MORNING.

Our entire line of Chiffon Velvet—Regular value \$7.50 yard. In full range of colors to select from. Clearance price now **\$4.98**

- 15c fleece lined Canvas Gloves, now ..... **7c**
- 75c Child's Bib Overalls, sizes to 12, now ..... **49c**
- Men's heavy weight, blue overalls, now ..... **98c**
- 15c men's Dress and work Sox, now ..... **9c**



A Quick Clearance of This Stock IS IMPERATIVE. Price reductions is evidence all over the store.

We are sole agents for Peter's guaranteed shoes

A glance at these prices will convince you of the advisability of

**Buying Your Shoes Now**



MEN'S WORK SHOES

Men's good solid work shoes, in black and tan, good durable shoes for every day wear. Values to \$5.50. Now

**\$3.79**

MEN'S HI-TOP SHOES

These are regular \$8.50 to \$10.50 values; special clearance at

**\$4.98**

Men's Fine Dress Shoes; regular \$7.50 to \$10, in black and tan. Special to close out..... **\$5.98**

Women's High Grade Oxfords; strap pumps and shoes, black or tan, regular \$4.50 to \$5.50 values, special at ..... **\$3.98**

Babe's Soft Kid Shoes, turned soles, sizes 1 to 5 1/2, to \$2 values, now ..... **40c**

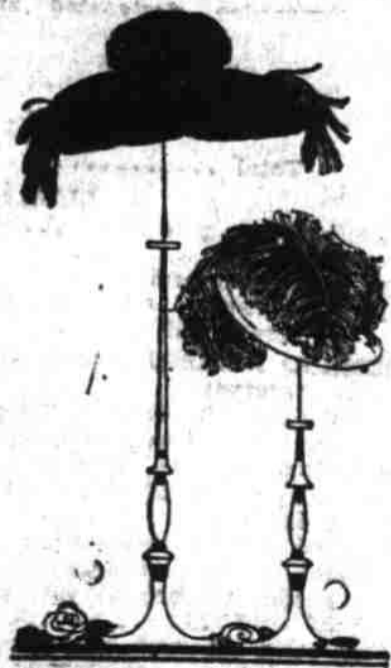
Men's Rubber Pacs; regular \$4.50 and \$5 values; special ..... **\$3.50**

Men's \$4.50 pure gum Rubber Boots, special **\$2.98**

Ladies' and Girls' \$7 "Peter's" High top shoes ..... **\$3.98**

Men's \$5.50 regular army Work Shoe, now ..... **\$3.98**

**Ladies' Hats**



A special lot to close out—your choice while they last

**\$1.00 Each**

Our Prices Always the Lowest

**Gale & Company**  
Commercial and Court Streets

**JANUARY SALES** Millinery at **\$1**  
Our Final Price Reduction  
Every Velvet and Plush Hat in the house; all go while they last at less than the cheapest trimming, now

**JANUARY SALES** 4 lb. Cotton Batts **\$1**  
Made of extra fine quality sanitary cotton; fleeced; all stitched and ready for use. We have the size 72x90, 3 pounds, on sale at 80c

EVERY PRICE IN OUR ORIGINAL **BARGAIN BASEMENT**  
CRUMBLES BEFORE THIS MIGHTY CLEARANCE

These Are Just A Few Instances:

- Girls' and ladies', men's and boys' Oxfords and Shoes, values to \$8, all go on sale now at **\$1.98**
- Black enameled Coal pans now ..... **49c**
- Child's Brown Button shoes, now ..... **95c**
- Values to \$1.50, Ladies' Voile Waists, long sleeves, some nicely trimmed, now ..... **47c**
- Brooms, a regular 75c seller, now ..... **33c**
- Dr. Denton's Child's Sleeping Garments, now ..... **69c**

Big Clearance of Sweaters  
For men, women and children; in coat and slipover styles, in all wool and mixed wool; values to \$2.75, now ..... **97c**

**JANUARY SALES** A Clearance of Pure **ALUMINUM WARE**  
Including hundreds of pieces of all descriptions; some are Tea Kettles (limited quantity) double Rice Boilers, Percolators, set of three Milk Pans, Kettles, Stew Pans, etc.  
Values to \$2.25 to be cleaned away at, each Price guaranteed only while quantity lasts **\$1.00**

**GROCERIES**  
From our Regular Stock of High Standard Merchandise Included in this sale

- 6 cans Del Monte Sugar Peas ..... **99c**
- 6 cans Del Monte Sugar Corn ..... **99c**
- 3 lbs. Compound, in bulk ..... **99c**
- 22 cans American Sardines ..... **99c**
- 1 sack Crown Flour ..... **\$2.05**
- 1 sack Corn Meal ..... **29c**
- 1 lb. California Walnuts ..... **32c**
- 1 lb. Mixed Candy ..... **17c**
- 1 doz. best Alaska Fat Herring ..... **25c**
- Dried Green Peas, 5 pounds ..... **25c**
- 17 lb. Sugar ..... **99c**
- 9 cans Carnation or Borden's Milk ..... **99c**
- 8 cans Standard Tomatoes ..... **99c**
- 8 cans Standard Peas ..... **99c**

**THE PEOPLES CASH STORE**  
SALEM ORE.