

### EAT MORE BREAD

HOLSUM BREAD is your Best BREAD Buy more of it

CHERRY CITY BAKING CO.

### FRUIT BUYERS

H. A. BAKER & CO. J. L. Van Doren, Mgr. Trade St., near High

Statesman Classified Ads. Cost Little But Pay Big

### MANGIS BROS.

All Kinds of Fruit Car Lot Shippers of Potatoes. 542 State St. Phone 717

### FIVE ACRE NUT OR BERRY TRACTS

Supplement your regular income by owning a small fruit tract. We care for it for you. See us about buying one now. Limited number tracts for sale. PEARCY BROS. Oregon Building Salem

40 ACRES, ALL IN CROP. MODERN 7-room new bungalow with basement, fireplace, bath, toilet, electric lights and water in all buildings, barn with 20 cow stalls, two sties, all woven wire fenced, lays well on gravel road, close to paved road, walking distance of Oregon state normal school well located and a fine home for \$14,500; half of the crop goes. Terms and possession can be arranged to suit. BOARDING AND LODGING HOUSE DOING A1 business, completely furnished and capable of sleeping and boarding 65 persons, located in good town in best location. Price for equipment, furniture and building, \$7,500. Terms can be arranged. See Schoolcraft, 341 State street, Salem, Phone 970.

### THE SALEM NURSERY COMPANY

Car Supply You With Well grown and reliable Fruit, Nut and Ornamental Trees, Small Fruits, Roses. Good selection of varieties. Our Trees Give Satisfaction 428 Oregon Bldg., Salem, Ore. Additional Salesmen Wanted

### SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means? It means that there is a market, and a growing market for every vegetable and fruit that can be raised on the land in this territory.

### Appeal to O'Neill

If your EYES need attention Optometrist-Optician Complete Grinding Plant on Premises Lenses Duplicated Over Ladd and Bush Bank Salem, Oregon

U. S. Government Inspected Cascade Brand HAMS, BACON and LARD Ask Your Dealers for Them. VALLEY PACKING COMPANY

### Save Your Eyes



Morris Optical Company

And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of this country or the world.

Dehydration is the greatest thing in the world, in food conservation.

It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.

The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the nails in the shipping boxes.

Better than a gold mine; for it will never "pinch out."

### KING'S PRODUCTS COMPANY

SALEM OREGON (This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)

Del Moro Havana Cigars, 2 for 15c

A cigar made of the imported Havana by-product from fine Havana cigars. There is no better cigar for this price made. Wrapped two in a foil. Buy a Del Moro next time.

For Sale At All Dealers SHOWALTER & JACOBS Wholesale Distributors

Illustration of a truck and a tire. SOUND TIRES SOUND ALL AROUND VICK BROS. Trade and High

Pianos Phonographs GEO. C. WILL Everything in Music and Sewing Machines 432 State Street, Salem Sheet Music and Piano Studios Edison, Victor and Columbia Phonographs and Records

USE BUTTER CUP BUTTER Capital City Cooperative Creamery 137 So. Com'l St. Phone 299 Our Idea: Our Method: The Best Only Co-operation

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress. United States National Bank Salem, Oregon An Institution that is Ever Anxious to Foster Worthy Enterprises

Building Loans—Farm Loans Fire, Auto, Life and Indemnity Insurance A. C. BOHRNSTEDT 401 Masonic Temple SALEM OREGON

LADD & BUSH, BANKERS Capital \$500,000 Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

5 1/2% FARM LOANS 6% We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date. We close our loans promptly HAWKINS & ROBERTS 205 Oregon Building

W. H. Grabenhorst & Co. Farm and Fruit Lands Small Tracts and Investments Telephone 515 275 State St. Salem, Oregon

### ARE YOU WELL?

If not, here is health for the sufferer, acute or chronic

DR. O. L. SCOTT Chiropractor P. S. C. graduate Class 1911 One of the largest and best equipped Chiropractic offices on the Pacific coast Hours 10 to 12 a. m. 2 to 6 p. m. Rooms 309-10-11-12 U. S. Bank Building

### One-Third Off Money-Maker Cutters

While They Last

We have a few of the celebrated "Money-Maker" ensilage cutters left. Make our loss your gain.

Never again will you be able to save as much money on your silage cutter.

Chas. K. Spaulding Logging Company Salem Oregon

Seven Million Dollars Annual Wages We are busy people in the Salem district; most of us work and keep busy all the time. We have 20,000 people in Salem, and in the immediate trade territory of Salem we pay out in wages to workers about \$7,000,000 a year— And this is said by good authorities to be the largest annual payroll for a city of 20,000 people in all of this coast country. The increase for the past year was perhaps \$1,000,000— Some growth, too, considering the fact that some wage scales have been reduced in that time. And there is bound to be steady and rapid growth in the future— Gigantic strides, as soon as the available cheaply developed water powers are harnessed to the wheels of industry in this district. We are bound to grow steadily, partly because we get so much new money every year, from wide distances, for the things we produce on our lands. This makes an inexhaustible supply of new money—the larger the volume the larger still it may become; it gets bigger and better with proper use; and with wider development. Salem and the Salem district have a great future; industrially, they have only just started. Woodworking and other things next week; Paper Mill the following week, ending the Salem Slogan Campaign of two years, when the matter will be put in book form.

DID YOU KNOW That the Developed and partially developed water powers in the Salem district add up only 11,034 horsepower, and that the undeveloped feasible power projects already outlined make up 130,218 horsepower; that there are projects not outlined, and many more that can be made available here from distances that seem small compared with projects in California and the East; that the development of even one of the several hydro-electric projects very near to Salem and comparatively cheap to develop, would give Salem the white coal that would make this a city of 100,000 people; and that this is the most promising field in the United States for hydro-electric development; that we now pay to our wage earners \$7,000,000 a year, and are increasing our wage rolls very fast?

Illustration of a tractor. CLETRAC Tank-Type-Tractor As soon as the plowing job is finished, hook the Cletrac to the harrow and seeder, and finish the job. The CLETRAC rides the top of the soil lightly and does not pack the ground.

For Quick Action in Real Estate and Fire Insurance Either City or Country See L. A. HAYFORD 305 State St.

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley OREGON PACKING COMPANY

F. E. SHAFER Harness, Horse Blankets, Robes and Gloves Puttees, Suit Cases and Bags Leather Goods of Quality W. H. PATTERSON CO. Distributors 349 Ferry St., Salem, Oregon

NORTHWEST FRUIT PRODUCTS CO. SALEM, OREGON

Men Try Bishop's If you want the best obtainable in men's clothes and furnishings. Salem Woolen Mills Store C. P. Bishop, Prop.

FAIRMOUNT DAIRY Schindler Bros., Prop. Dealers in Milk and Cream Wholesale and Retail Phone 725 Salem, Ore.

Investigate the Pacific Fruit Drying and Hop Drying Stove Recommended by Oregon Agricultural College. Ask your neighbor about them W. W. Rosebraugh Co. Salem, Oregon

DO YOU KNOW? That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES! We do a large volume of business at a small margin of profit and sell for CASH PEOPLES CASH STORE 186-194 N. Commercial St.

Eat a plate a day WEATHERLY ICE CREAM Sold everywhere BUTTERCUP ICE CREAM CO. P. M. Gregory, Mgr. 240 So. Com'l St. Salem

W. T. RIGDON & SON Progressive Funeral Directors SALEM

Gile Mercantile Company Wholesale Grocers and Fruit Jobbers Cor. High and Trade Sts. SALEM, OREGON

A Progressive Store Whose Slogan Is: MERCHANDISE OF MERIT MODERATE PRICES COURTEOUS SERVICE Dry Goods—Ladies' Ready-To-Wear—Ladies' Shoes KAFOURY BROS. 466-474 State Street

Roth Grocery Co. STAPLE AND FANCY GROCERIES FRESH FRUIT AND VEGETABLES North Liberty Street

We are out after 2 millions. We are now paying over three quarters of a million dollars a year to the dairymen of this section for milk. "Marion Butter" is the best butter More cows and better cows is the crying need MARION CREAMERY & PRODUCE CO. Salem, Ore. Phone 2488

Ford Sales and Service FORDSON TRACTORS VALLEY MOTOR CO. 260 N. High State and Front

STATESMAN CLASSIFIED ADS. Bring Buyer and Seller together. The cost is small. Try one in our next issue

We carry the following lines of PAINTS, Sherwin Williams Co, and Bass Hueter Co. Also Everything in Building Material Falls City-Salem Lumber Company A. B. Kelsay, Mgr. 249 So. 12th St. Phone 813

The Vrooman strain Franquette is the nut—we sell the trees. Eng. Royal Anne and Lambert are the leaders—we sell them. The Italian prunes are the standard—we can supply them in any grade and any quantity while they last. Salesman Wanted Capital City Nursery Company 1030 Chemeketa Street SALEM OREGON

That Which You No Longer Use, but which is still useful to somebody, represents an asset which you may quickly turn into money through a little advertising in the classified columns.

HOTEL MARION SALEM, OREGON The Largest and Most Complete Hostelry in Oregon Out of Portland

SHIPLEY'S Women's, Misses' and Children's Clothes and Haberdashery The Pay As You Go Plan

RODGERS PAPER COMPANY 460 Ferry St. Salem, Ore. Wholesalers of Paper and Bookbinders You can be accommodated in your own home town

WILLAMETTE VALLEY PRUNE ASSOCIATION Prices obtained by Prune Growers. Organizations for its members 1919 crop of prunes Willamette Valley Prune Association 2030-2285 3040-1752 4050-1526 5060-1357 6070-1082 Salem Fruit Union 3040-1582 4050-1332 5060-1132 6070-0932 "The Old Reliable"

Made in Salem by experienced Swiss Cheese maker Swiss Cheese Cream Brick Cheese Limberger Cheese Order from the factory or from your grocer Salem Cheese Factory Phone 81F11 On paved reform school road, southeast of Salem.

LIGHT-HEAT POWER At Reasonable Rates Our contributions to the upbuilding of Salem

DIXIE BREAD Ask Your Grocer SALEM BAKING CO.

DRAGER FRUIT CO. Dried Fruit Packers 221 S. High St. Salem, Ore. Always in the market for dried fruits of all kinds

A Useless Article can often be turned into ready cash through the Statesman columns. A Trial Convinces

The Statesman News Columns Carry ALL the Local and Telegraph News READ IT It's Worth While

Yours For Co-operation in the upbuilding of the Salem district SALEM WATER, LIGHT & POWER CO.

PORTLAND RAILWAY LIGHT & POWER CO.