

KURTZ PREFERS TO STAND UP

Hefty Salem Fruit Man Has Experience That Makes Him Cautious

If any one should say to Fred Kurtz, "Have a chair and rest yourself," and he should reply "Thanks, I'll feel better standing up," it would not necessarily mean that he has been lounge-lizarding long enough to become tired of sitting down. He is as busy as ever—but he has a story to tell about this chair business.

His nephew, Fritz Godfrey, is one of the busiest little amateur electricians anywhere. He has built a wireless outfit, and a dozen or a hundred of other electrical contrivances which he has housed in the little den which he

built for the purpose. When Uncle Fred visited him in this fair one night recently, the boy had just secured a big storage battery which he had installed and was preparing to demonstrate.

"Take this chair Uncle Fred, and I'll show you something," said the lad. Uncle Fred took the chair—and then something with a kick between that of moonshine and a two-ton Missouri mule hit him and shot him across the room like a man filling an apple seed or a match into the gutter.

"Why, what's the matter?" ejaculated the surprised lad.

Uncle Fred really didn't know, but the boy did. His only surprise was, whether it would work so fast on so large a body! The storage battery was hitched to some kind of an electric jabber and pile-driver, and not even the Kurtz solidity was proof against it.

So that's why Uncle Fred takes his meals standing, and why the boy grins a grin that yet has a trace of "wonder-what-he's-going-to-do-about-it" reserve.

Read The Classified Ads.

MONEY PUT INTO EASTERN POCKETS

Shipment of Northwestern Fruits in Carlots Has Important Meaning

When the railroads made the freight concessions for the shipping of northwestern fruits in carlots to the Atlantic seaboard, they put a lot of money into the pockets of the flea-bitten, mosquito-pestered, perspiring and can't-sleep-at-night easterners.

It wasn't really a very large percentage of reduction, but it cuts about \$200 off the price of a car of Oregon canned goods on the New York market. Possibly some of this difference in price will go to the growers. But one thing is certain, it brings the fruits down to a point where the

WILL THIS "MARY, JR." BE "OUR LITTLE MARY" IN THE NEXT GENERATION?



Little Mary Pickford, Jr., child motion picture star of the Pacific Coast, has already climbed the ladder of success and prominence in the motion picture world. Her first salaried part will be in Little Lord Fauntleroy now being filmed in Los Angeles. Mary, Jr. is a niece of Mary Pickford and is the adopted daughter of Mary Pickford's mother. This prettily posed picture shows the youthful star blowing bubbles into the air.

buyer can use them, and make the market steady where it has in the past year been as freakish and fickle as a pampered baby with the colic. Many of the high-priced fruits of last year's pack simply wouldn't sell because of the price; they have had to be worried out into the trade this season, peddled and cajoled and browbeaten into the shelves of the retailers at ruinously low prices after everybody had lost heavily on them.

But selling on this year's lower fruit-price schedule, and with the freight concession which brings northwestern fruits down to where the common person can buy them readily, trainloads and miles and hundreds of miles of fruit cars will be going eastward after the new rates go into effect on August 23. Approaching one-half mile of freight cars loaded with fruit and vegetable products will go from Salem alone, during the week; much more than a half mile if the four cars of King's dehydrated materials were reduced to canned or fresh-fruit weight and bulk. The King company will ship four cars, which have been dehydrated to about one-twelfth their original weight; they'd make almost half a mile of fresh or canned fruit cars from this one shipment! The Producers' company will ship eight cars or more, and all the factories and associations will contribute.

Salem food stuffs are selling readily at the new-crop prices.

PRUNE GROWERS DECLARED LUCKY

Nine Carloads of Product Already Sold by Local Growers Concern

The coming crop of prunes continues to sell at the opening prices. Two more cars have been disposed of, making a total of nine cars sold by the Oregon Growers' association since the announcement of prices last Thursday.

These results are very gratifying to the association as the prunes are going at prices which are within a half cent of the opening prices on California prunes, which have brought several cents a pound more than the Oregon Italian prunes for a number of years past.

Advertising and standardization of the Oregon product under the Mistland brand are responsible in a large measure for the increased price that it is bringing.

The prospect is much brighter this year because every indication points to a rising market in contrast to the sharp decline which was experienced with the 1920 crop. The opening prices are below those of last year, but with a strengthening market it is probable that the returns to the grower will be better than those of the last season.

Test for Mail Clerks Will Be Given in Salem

A civil service examination for mail clerks will be held in Salem September 17, and all who may be interested in going into the service of the government as mail clerks are invited to write the postmaster at Salem for application blanks.

The entrance pay is \$1600 a year, with additional compensation with years of service. The government also allows \$2 a day to all mail clerk employes as additional money when they are away from home.

Both men and women may take the examination, but women are not favored for mail clerk po-

at the office of the Marion County auditors' association in the Masonic temple.

A month or two ago the association placed an advertisement in the Iowa Homestead, a magazine with large circulation in Iowa and surrounding states. The ad called attention to this part of the Willamette valley as a farming and fruit section, with the suggestion that those who might be interested, should write the association.

As a result, inquiries are being received every day and the office is now busy informing farmers of the Hawkeye state and others, of the various advantages the Willamette offers.

Who will borrow the chewing tobacco of Chief Justice Taft of the United States supreme bench when he assumes the toga in October? William always carries it.

University of Oregon

- CONTAINS:
- The College of Literature, Science and the Arts.
 - The School of Architecture and Allied Arts.
 - The School of Business Administration.
 - The School of Education.
 - The Extension Division.
 - The Graduate School.
 - The School of Journalism.
 - The School of Law.
 - The School of Medicine.
 - The School of Music.
 - The School of Physical Education.
 - The School of Sociology.

Fall Term Opens September 26

A high standard of cultural and professional scholarship has become one of the outstanding marks of the State University. For a catalogue, folders on the various schools, or for any information, write THE REGISTRAR, UNIVERSITY OF OREGON, Eugene, Ore.

A WANT AD. IN THE STATESMAN WILL BRING RESULTS

CLEAN-SWEEP SALE

All Spring and Summer Apparel Must Go Regardless of Cost or Former Selling Price

This remarkable sale is bringing ever-increasing crowds to Salem's greatest Women's Apparel Store day after day. Consistent with our well established policies, we are sacrificing many garments we might well keep for the coming season. Because our keeping faith with the public means more to us, than it does to the people, and until this sale is concluded savings and values will be the paramount element of our service. The women who fails to profit by this saving sale will surely regret it.

Waists and Blouses



Five hundred new and pretty Waists and Blouses, this season's models, including a manufacturer's sample line and three special groups just received direct from New York, purchased for this sale, also many pretty models selected from regular stock away below usual prices.

BLouses \$2.75

Milouette and Tricolette blouses, charming styles, colors and designs in tieback models, made with round neck and short sleeves, sizes 34 to 46. Clean Sweep Sale Price

\$2.75

WAISTS \$3.95

This group includes Pongees, Tricolette Crepe de Chine, Georgette, Tule Silk and Minonette Waists and Blouses, values up to \$5.50. Clean Sweep Sale Price

\$3.75

WAISTS \$4.75

Remarkable values in Georgette, Crepe de Chine, Tricolette and Taffeta Silk Waists, in new and pretty designs. Long and short sleeve models, round, square and V shape necks, values up to \$9.50. Clean Sweep Sale Price

\$4.25

KNIT SWEATERS

Shetland Wool Knit Sweaters, various colors and designs; have them in all sizes, \$3.00 and \$3.50 values, Clean Sweep Sale Price

\$2.48

\$7.50 SWEATERS \$4.95

Fine quality Shetland Wool Sweaters, Brown, Grey and Tans, Tuxedo style, all sizes, special

\$4.95

BATHING SUITS FOR WOMEN AND GIRLS

Fine Worsted and Pleated Silk one-piece Bathing Suits, light and heavy weights, all the newest styles including strap shoulder effects. Bathing Suits, values to \$5.50. Clean Sweep Sale Price

\$3.98

Bathing Suits, regular values \$7.50 to \$9, Clean Sweep Sale Price

\$5.95

Khaki Outing Togs

The ideal outfit for Misses' and Women's Outing Wear. Ours is conceded to be the largest and most complete stock of Misses' and Women's Outing Apparel in Salem. Everything needed for that trip, Suits, Coats, Dresses, Skirts, Shirts, Middies, Knee Breeches, Hats, Leggings, etc., away below actual values—

- Khaki Suits, special \$4.75
- Khaki Coats, full length 4.50
- Khaki Short Coats, Special 2.98
- Khaki Skirts, all sizes, Special 3.50

- Khaki Dresses (one piece) Special \$3.95
- Khaki Middies, all sizes, Special 2.50
- Khaki Breeches, full cut, special 3.48
- Khaki Outing Hats, Special 1.25

Voile Waists

About 10 dozen new and pretty waists; some trimmed with lace. Clean Sweep Sale Price

98c

Organdie Dresses

Half dozen Organdie and Voile Dresses; slightly damaged. Clean Sweep Sale Price

\$4.75

Smocks 75c

Broken lines in smocks and middies; values up to \$1.75. Clean Sweep Sale Price

75c

Middies \$1.48

New white Jean and Galatea Wash Middies, some with Navy or Red collars. Clean Sweep Sale Price

\$1.48

Portland Cloak & Suit Co.

Salem's Greatest Women's Apparel Store

Ladies' Coats and Suits For Fall



Are Now Arriving Daily. Just a Word As to Style.

Suits have three-quarter length jackets of conservative cut, straight line or gathered-in at the waist with narrow belts and deep collars for buttoning high at the neck feature the new suits. Many kinds of trimming are used in which embroidery or buttons are the most popular. Tricotines, broadcloths and velours are strong material favorites, and plain dark colors take first place.

Coats in Full or Three Quarter Length Regulation or Wrappy Coats, Straight loose lines prevail. Simplicity of cut is often relieved with embroidery trimming, buttons and large shawl collars. Narrow belts are seen on many of the new models. Set-in sleeves are favored and the popular colors appear to be Navy, Brown and Reindeer.

Coats from \$11.75 to \$45.00
Suits from \$14.75 to \$49.50

GALE & CO.

Commercial and Court Streets

Premium Coupons given on all purchases in every department of the store—Save doubly.

Buy a big Ice Cream Sandwich for 5c. (Grocery department)

"Kabo" Corsets, rustless stems. Special sale live model 08c

Harvest Time Sale

A Continuation of One Bargain After Another

Choice Blankets Ready for You

Now is the time to look over your stocks of bedding and prepare for the chilly weather which comes so soon after the first of September. This is "Blanket Week" here at the store when soft, warm, fleecy blankets in plaid and solid colors await you—in wool or cotton or wool and cotton mixed, just as you like.

66x80 COTTON BLANKETS

Nap finished, in white, grey and tan, with colored borders. \$2.75 value

\$1.49

60x76 WOOL NAP BLANKETS

"Barlan Heather Plaid" Blankets, a Nashua product—taped edge. \$4.50 value

\$2.49

A special purchase—1,000 all wool army blankets, heavy gray wool, full size, former \$5 values, special sale price.

\$2.98

All Silk Georgette OVER BLOUSES

\$5.00 Values on Sale

Big assortment of fine \$5.00 values. A complete and handsome array of colors—pretty embroidered designs, specially priced for the occasion—



\$2.98

\$5 Silk Pongee Blouses

Sale Price \$2.98

\$3.50 Fine Pongee Blouses

Sale Price \$1.98

The New Styles In Silk Plush Coats

The smartness and youthful appearance and the quality combined, have won great favor by their first appearance in eastern style centers—Cape collars and cuffs of contrasting fur and plush, with rich, long wearing silk linings, priced incomparably low—

\$13.95

Silk Plush Coatees

All silk lining, very attractive, with pretty shawl collars and new novel belts. Big value, special price—

\$2.98



New and correct styles that depicts fashion's foremost, is now here for your inspection. The lovely woman whose heart longs for the beautiful will find to her contentment all the rich and rareness of beauty in these charming fall modes. Feather hats, with long swaying Plumes, Plush and Beaver sailors whose originality marks another step in Vanity Fair.

Specially sold at very low marginal prices. Come now and visit our great displays

THE PEOPLES' CASH STORE
SALEM ORE.