

NEW MACHINERY AT FRUIT PLANT

Automatic Conveyers of Oregon Packing Company Make Rapid Work

Within 30 minutes from the time pears are started on the automatic conveyers of the Oregon Packing company they are safely canned and stored in the warehouse...

The automatic conveyor system, of which there is only one other in the northwest, provides for the handling of tons of pears in which there is no lifting whatever.

Process is Rapid There is first the peeling table the entire length of the big building, along which on each side, sit the women who peel the pears...

All is Automatic Another belt carries the fruit to the canning tables, where it is first placed in water tanks until placed in cans...

Many Women Employed The Oregon Packing company will employ 200 women during the pear canning season...

LLOYD GEORGE NAMES THREE PEACE POWERS

(Continued from page 1.)

France at the time, and explaining how the conference had unanimously recognized that Japan loyally had carried out her obligations to Great Britain during the war...

Mr. Lloyd George asked if it was to be suggested that Great Britain should now turn her back upon Japan with a mere thank-you and good bye...

Three Powers Named "The problems of today may be in the Atlantic. Yesterday they were in the German ocean, and they may pass tomorrow into the Pacific..."

And China, interjected a member of the house. "Certain, and China," the premier added.

Looks for Fraternity. "The premier said he saw no reason why it should be impossible to remember obligations to Japan and at the same time preserve a spirit of fraternity with the United States."

It was a cardinal principle of British policy, the premier continued, that Great Britain should act in an amicable accord with the United States as possible.

"When you come to the question of a renewal of the Anglo-Japanese alliance," said Mr. Lloyd George, "you must take into account how it has operated. There was real test in the late war. No man who watched what happened could come to any other conclusion than that it was loyally and faithfully interpreted and carried out by our Japanese ally."

The Pacific was being raided by fast German cruisers; our ships were being sunk. And we had to depend on the help of Australia and New Zealand.

Navy Aid British. The premier proceeded to describe how Great Britain's immense fleet was strained to the very last ship, new and old, in the gigantic operations for protecting Great Britain's own shores in the North sea, the north Atlantic and the Mediterranean.

"In the immense Pacific ocean and the southern Atlantic, Mr. Lloyd George continued, 'how were we to guarantee a half million colonial and a million Indian troops crossing thousands of miles of sea against the raiders? We could not have done it but for the fact that our Japanese ally came to our aid.'

Colonials Admit Aid "The Australian and New Zealand premiers admitted it. They said 'we would not have sent our troops without that guarantee, and at the beginning of the war we certainly would not have given the guarantee but for the fact that the Japanese fleet came there to assist us in chasing the raiders.'

"It was invaluable to us; it was one of the turning factors in the war. They loyally and faithfully to the letter carried out their obligations, and carried them out in the spirit."

Alliance Should Stand "When you are dealing with a country that stood well by you in trouble and it is suggested that you bring the alliance to an end when the trouble is over, I say that would not be becoming to the British empire."

"I do not believe there is any country in the world, whether it is must be, that we should act in as complete accord with the United States as any two countries can."

In Accord With U. S. "I do not know of any country in the world with whom it is more important that we should act in concert than with America. But I do not see why it is impossible to remember our obligations to Japan and at the same time preserve a spirit of fraternity with the United States."

"That is one of the questions I still hope will be possible to have discussed upon. If the alliance with Japan could be merged into a greater understanding with Japan and the United States, that would be a great event, and it would be a guarantee for the peace of the world."

likes the Japanese alliance or not, that would think anything better of the British if we had broken off the alliance. They might appear glad for the moment, but in their hearts they would despise us for doing it."

"That does not mean that we are to continue an attitude of 'are you concerned with the peace of the world, and certainly not against the United States. It is a cardinal principle of British policy, and it will be there before long."

P. G. & P. STILL TAKING BERRIES

Manager Kurtz Summarises Business at Plant Up to Present Time

Fred A. Kurtz, of the Producers Canning & Packing Company, says that the plant on North Commercial street is now receiving evergreen blackberries and that arrangements have been made to ship a pack of 600 tons.

The company is also preparing to can fully 200 tons of pears, and these also have been contracted for. Prunes to the extent of 20,000 blishes will be put up by the company.

Although this was the first season for the Producers Canning & Packing company, Mr. Kurtz said that it had canned 1,200,000 pounds of loganberries, all of which had been sold, and 190 tons of strawberries, also contracted for. There is a strong demand for all canned goods, Mr. Kurtz said.

Due largely to the loss of half the fruit crop in the east and the fact that the canneries put up by almost all canneries on the coast.

British empire in agreement upon the great principles on which world policy ought to be based. That would be absolutely a guarantee of the world's peace, and I am still hopeful that such an understanding as would establish a scheme of that kind will ensue as a result of the coming conference at Washington."

Sir Donald Maclean, leader of the liberals, who followed the premier, expressed great satisfaction at the premier's announcement and said he hoped Mr. Lloyd George personally would be able to take part in the Washington conference. He added that he was sure this was the wish of the country.

Attorney H. M. Tomlinson challenged the testimony of Mr. Hickman relative to few persons throwing out their telephones because of the increased rates.

"Do you think that is a fair basis on which to justify increased rates?" Tomlinson inquired, "that charging all the traffic will stand."

Hickman emphatically answered in the negative. Tomlinson and Hickman engaged in a spirited discussion as to the individual lines. People will not give up their lines to another even if one has an emergency call."

"Party lines are no good for emergency use," declared Hickman. "Every telephone maintained for emergency use should be an individual line. People will not give up their lines to another even if one has an emergency call."

"Your faith in humanity is dimmer than mine," said Tomlinson. "You haven't been in the telephone business like I have," answered Hickman.

"Of course," added Tomlinson. "You've got to be polite if you want a person to give up his line for your emergency call. You can't say 'get off the line, you son of a gun.'"

Most Buyers Honest "Some of the best men who take advantage of you in these sales. But there are 10 people who would go privately to see these farms, to one who will come for a suspicious list; and most of them will settle honest prices for the property."

"The case of a Salem merchant who made a wonderful window display of goods that were not his property was mentioned. He was told that many window gazers had admired his goods, but few came in to ask the price."

"Are you ashamed of your prices?" was asked of the merchant. "You'd get an instant instead of outside you'd tell them the whole story."

The merchant fought it out with his clerks, every one of whom opposed the price-ticket idea. But he tried it, and he reported a splendidly improved trade in consequence.

"Now every article in his store is marked in open figures," said the speaker; "it pays to tell the people all they want to know."

Specify, Is Advise "Specific advertising is the advantage of what you have to sell, is the kind that pays the realtor as well as the merchant. Affidavits of yields, of sale prices, of production costs, are morsels of gold for the land advertiser. If John Jones makes a wonderful record in strawberries, or loganberries, or cows, tell these facts in your advertising for buyers and for immigrants. Every man believes he can do as well as John Jones—and you have the figures to prove that it has actually been done. That's your proper selling basis."

The speaker told specifically of some of the things that could be used to advertise this immediate section. After the war which boosted so many big outside points the public burst and the people began to flock back to Salem to find that there were jobs and homes and steady progress here. These are facts to be advertised, he said.

When you make a good sale, or know of a good local record, a prize crop or a prize cow or anything tell it to your newspapers. It's good news, and it means immigrant-getting stories to mail to outside prospects."

Hayford Urges Faith President Hayford spoke briefly on the general impression in California, as told by tourists, from that state, that Oregon lands are so high in price, up to even above \$1000 an acre, that it's almost impossible to buy them. He urged some public correction of this serious misapprehension. He spoke also of the supreme confidence that every Californian has in his own state.

"If we'd had that faith in Oregon," he said, "we'd have them coming here in armies."

It is not yet certain whether the local realtors will represent the Northwest Real Estate convention at Tacoma, next week, but A. C. Bohmstedt, who wrote the Salem story adjudged the best in the competition for representing this locality at the Tacoma meeting, may do so and present his paper. The convention has specifically asked for some one to go from here to explain the multiple-listing plan adopted by the local realtors, as a model of its kind.

After touring California and Nevada by auto, in which they drove 3,400 miles, Dr. Carl Ovesa Doney and family are again in Salem, and as Dr. Doney said, "Mighty glad to be home again."

Their tour of four weeks took them through the Yosemite National park over a mountain pass 9,951 feet high down through into the Paso Robles country and on into Los Angeles. From that city, they returned to the Mexican border just to see what Tia Juana was like.

While others may have had trouble in getting across the Mexican border, Dr. Doney says they just looked him over once and asked about firearms, and didn't even search his car.

After taking a look at Tia Juana, Dr. Doney decided that about all the undesirable in the world had gathered in the one town. Two hours across the border was enough for the doctor and his party.

"In California, things look rather artificial," Dr. Doney said. "Where they have plenty of water, there are beautiful orchards and we saw some wonderful orange groves, especially around Los Angeles."

In southern California the party visited several institutions of learning. No long drives were made, the longest in one day being 303 miles, in the trip to Tia Juana and back, starting from Pasadena. Three days were spent at Berkeley. Very little actual camping out was done and this only when necessary, such as the few days in Yosemite National park.

ADVERTISE IS ADVICE GIVEN

W. C. Squier Tells Realtors Association of Community's Possibilities

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The country is full of tourists, people are about the same everywhere, and nothing looks so fine as the Willamette valley, Dr. Doney said.

Vacant Lots Are Sold In South Salem District

A number of vacant-lot sales are reported from South Salem, the sales in most cases being made to buyers who expect to build this fall. There is still no over-supply of houses in Salem, and hardly a vacant house in the city that is even fairly desirable as a human habitation. Many old structures have had new roofs or other necessary improvements added to make them usable. The number of new houses being built at this time is not especially large, but the fall building campaign promises to be quite brisk. Rents have held up so well that new houses look like good investments for speculation.

Sheridan Matrons Are Hostesses for Friends

SHERIDAN, Ore., Aug. 18. — (Special to The Statesman) Mrs. Kenneth Miller and Mrs. Melburn Stout entertained at a dancing and social gathering held at their homes on the Highlands Tuesday evening. A select number of the younger set of this vicinity were present, the guests including Mr. and Mrs. Robert Eskridge, Mr. and Mrs. Kenneth Miller, Mr. and Mrs. Alfred Ivie, Mr. and Mrs. R. O. Pray, Mr. and Mrs. Melburn Stout, Mr. and Mrs. Phil Bewley, Mr. and Mrs. James Payne, Mrs. Lloyd Knickerbocker of Honolulu, Miss Myra Montzoway and Miss Marietta Stumway, a guest at the Miller home from Rosalie, Neb.

Recent Arrival Dies At Local Rooming House

J. N. Manion, a recent arrival in Salem, who had paid a week in advance for a room at the local rooming house, died at that place suddenly last night. He is said to be from Napa valley. He has relatives at Elgin, Ill.

STATE MISREPRESENTED

Tourists in California Told Oregon Lands Sell Abnormally High

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COUSIN WANTS SUIT AGAINST COMPANY

(Continued from page 1.)

strations to the public together with motion pictures of some of the largest exchanges, lectures by telephone experts and a program of music as further entertainment.

"That everyone knows that a motion picture of the exchanges will show operators about three times as fast as it actually is," protested Mr. Newell.

"It will at least illustrate the working principles," said Hickman.

"When are you going out to Oswego?" asked E. M. Cousin.

"We'll be there before long," Hickman answered.

Toll Differential Discussed Mr. Newell questioned Hickman about the difference in toll charges between Oswego and Portland as compared with those between Oak Grove and other outlying points and Portland. The charge is 10 cents from Oswego and 5 cents at other points.

Hickman said he could not make a definite answer without some study, but believed the charge should be the same, either the Oswego charge reduced to 5 cents or the others increased, mentioning particularly Oak Grove. He believed the expense of reaching Oswego was probably more because of heavier development.

Major Babcock grilled Hickman with a long series of technical questions which could not be answered to the satisfaction of the major.

Protest Voiced "Why doesn't he wait until one of our engineers goes on the stand," interposed Attorney McNary with an objection. "I presume he is too wise for that and wants to pick on a commercial man."

"We'll take your witnesses as they come," said Attorney Tomlinson.

"You will find the major is too wise to ask these questions of an engineer," McNary said.

Party Line Service an Harmonic Ringing device was denounced by Major E. P. Fullerton, general superintendent of plants for the Pacific Telephone & Telegraph company, yesterday afternoon. Ten-party lines he characterized as good only as appetizers to get people into the telephone habit.

four-party lines, he held, would not give good service, and harmonic devices, he declared the Pacific company relegated to a "one-horse museum of freaks that was destroyed in the San Francisco fire of 1906."

Early History Told. The Pacific company, Major Fullerton said, established some 10-party lines in the early '90's as "appetizers" to give the people a taste of telephone service. Later he said the harmonic system was established in Sacramento.

"The company made the harmonic a big talking point," Fullerton said, "but it was like a circus poster, it didn't portray what went on in the big complaints, he declared came from patrons using the harmonics. The last class of people to give up the 10-party system, Major Fullerton said, was the wealthy class of Pasadena. He said that good service is absolutely impossible with 10-party lines."

Opposition Absolute. "Is there any field left in which an attempt to use the 10-party system is warranted?" asked Attorney Shaw.

"Absolutely no," replied the witness. "I look back on my experience with 10-party lines in Spokane, Seattle, Tacoma and Portland as a nightmare."

Cleverly cross-examining, Major Babcock asked Fullerton if he installed any harmonic devices for the Pacific company.

"I did, and nearly lost my job over it," Fullerton answered, "I couldn't make them work, and no one else could. That was the only reason I kept my job."

When Babcock mentioned improved kinds of harmonics Fullerton said that a "harmonic" is a harmonic, no matter how many do-flickers you fix it up with."

Sabin Ventures Related "Do you know," asked Babcock, "what former President John I. Sabin of the Pacific company did when he was promoted to take charge of the Chicago system?"

"I know what the Chicago system did to him," replied Fullerton.

"Don't you know," asked Babcock, "that he established the four-party system in Chicago?"

"His general superintendent did," answered Fullerton.

"But wasn't Sabin over the superintendent?" Babcock pursued.

"He thought he was," Fullerton said.

"Don't you know," continued Babcock, "that 64 per cent of the Chicago service is now four-party service?"

Fullerton denied that he was acquainted with this fact.

Elementary Question Asked At the end of the day's session Babcock asked Fullerton a theoretical question, of which the witness disclaimed knowledge.

"Which would be the more expensive, a 1000-line plant serving 2500 people or a 2500-line plant serving 1500 people?" was the question. "Isn't it obvious that the latter would be the more expensive?"

SCHOOL RECORDS ARE MADE KNOWN

Frank T. Wrightman Compliments Clerks on Efficiency During Year

After auditing the books of all county district school clerks in the county, Frank T. Wrightman, in his report, compliments the clerks on their careful work, and makes only one suggestion, and that is that each clerk hereafter keep a record book in which a record may be kept of all payments.

In the financial report of districts, showing amounts received and expended, the report covers the following:

Silverton district received during the school year ending June 30, 1921, the sum of \$56,907. It expended \$52,437, and has on hand \$3,470.

The Salem school district received \$33,875. It expended during the year \$30,417, and on June 30 had on hand \$3,458.

Receipts and expenditures of other large districts and those adjoining Salem for the past school year, and the amount on hand June 30, are as follows:

Hubbard received \$18,909, and expenditures were \$18,799. St. Paul's receipts for the year were \$13,822, while it spent \$13,298.

In the Stoughton district the receipts were \$15,586, with expenditures for the year of \$14,475.

The Mt. Angel public school district received \$6216 and spent the same amount.

In the Woodburn district the receipts were \$39,295 and there was spent \$39,223.

Mill City schools received \$26,939 during the year and spent \$27,507.

Monitor district is preparing to build. It received \$6690 and spent \$1784, leaving a fund of \$4905 for building.

Aumsville district received \$6,728 and spent \$4420.

Jefferson district had an income of \$9691, and its expenditures were \$9673.

Salem district received \$4955 and spent \$4872.

Pringle district received \$8619 and spent \$8598.

Auburn district received during the year \$1024 and spent \$1017.

Middle Grove district received \$2169 and its expenditures were \$2154.

Hazel Green district received \$2826 and its expenditures were \$2720.

Hayesville district received \$2,106 and it spent all but about \$7.

Keizer school district, north of Salem, received \$3993 and spent \$3209.

Liberty district received \$168 and spent \$5152.

In the suit for \$4000 damages, filed by Parker — Banfield against the Brown-Petzel Lumber company for alleged damages in not properly protecting the false work put up while constructing the Mehama bridge, in attempting to float logs down the river, the defendant has filed its answer in the circuit court.

It asks that the allegation that the plaintiff is putting up the false work in order that the defendant could drive logs past the bridge location be stricken out, also the complaint that the defendant failed to furnish any equipment for driving logs past the bridge.

The lumber company also objects to the allegation that it was notified of danger from logs jamming up the river and that it had agreed to place a sheer boom to protect the false work.

From a legal point of view the Brown-Petzel lumber company moves the court for a further order requiring the plaintiff to elect whether it will proceed upon the theory of tort to recover damages for negligence, or upon contract to recover damages on an express agreement.

Last September when the construction company had erected its false work, preparatory to building the bridge across the Santiam river at Mehama, sudden rains floated logs down the river tearing away part of the false work and causing the construction company additional damages in the loss of machinery and tools, according to the complaint.

WOMAN SOUGHT HERE IN BRUMFIELD CASE (Continued from page 1.)

Mrs. Norman M. Whitney and has been the occasion of much conjecture, as Brumfield had used the name of Norman Whitney in securing employment in Calgary, prior to his arrest on a farm near the Canadian city.

The parcel was seized in Seattle some time before Brumfield's arrest. It contained a woman's khaki hiking costume with other articles of feminine apparel. Due to the fact that the Roseburg dentist might attempt suicide if he saw capture imminent. Accordingly, they did not go out into the field where he was working but waited until he appeared in the farmyard.

His direct results from the Salem investigation, said Neuner, "but of course one can never tell just when a definite line on Brumfield's association will be established."

OFFICERS USE CARE

Attorney Neuner expects to leave this city today after going over the results of the investigations made by Chief Moffitt.

Admiral of the Canadian Northwest Mounted police was expressed by the Roseburg man, who asserted that the Canadians had efficiently followed Brumfield's trail through the Harst section. When the officers arrived at the farm where Brumfield was employed, they worked on the theory that the Roseburg dentist might attempt suicide if he saw capture imminent. Accordingly, they did not go out into the field where he was working but waited until he appeared in the farmyard.

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According to details recently reported by the local police head, it has been established that a woman who had been corresponding with a Roseburg man had gone to that city on the day of Russell's murder.