

### EAT MORE BREAD

**HOLSUM BREAD**  
is your Best BREAD Buy more of it  
is your Best food Eat more of it.

**CHERRY CITY BAKING CO.**

**Del Moro**  
Havana  
Cigars, 2 for 15c

A cigar made of the imported Havana by-product from fine Havana cigars. There is no better cigar for this price made. Wrapped two in a foil. Buy a Del Moro next time.

For Sale At All Dealers

**SHOWALTER & JACOBS**  
Wholesale Distributors

### FRUIT BUYERS

**H. A. BAKER & CO.**  
J. L. Van Doren, Mgr.  
Trade St., near High

**Statesman Classified Ads.**  
Cost Little But Pay Big

### MANGIS BROS.

All Kinds of Fruit  
Car Lot Shippers of Potatoes  
542 State St. Phone 717

### FIVE ACRE NUT OR BERRY TRACTS

Supplement your regular income by owning a small fruit tract.  
We care for it for you. See us about buying one now. Limited number tracts for sale.  
**PEARCY BROS.**  
Oregon Building Salem

40 ACRES, ALL IN CROP, MODERN 7-room new bungalow with basement, fireplace, bath, toilet, electric lights and water in all buildings, barn with 20 cow stanchions, two silos, all water wire fenced, lays well on gravelled road, close to paved road, walking distance of Oregon state normal school well located, and a fine home for \$14,500; half of the crop goes. Terms and possession can be arranged to suit. **BOARDING AND LODGING HOUSE** DO- ing A1 business, completely furnished and capable of sleeping and boarding 65 persons, located in good town in best location. Price for equipment, furniture and building, \$7500. Terms can be arranged. See Societysky, 341 State street, Salem. Phone 970.

### THE SALEM NURSERY COMPANY

Can Supply You With  
Well grown and reliable Fruit, Nut and Ornamental Trees, Small Fruits, Roses. Good selection of varieties  
**Our Trees Give Satisfaction**  
428 Oregon Bldg., Salem, Ore. Additional Salesmen Wanted.

### SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means?  
It means that there is a market, and a growing market for every vegetable and fruit that can be raised on the land in this territory.

And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of this country or the world.

Dehydration is the greatest thing in the world, in food conservation.

It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.

The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the nails in the shipping boxes.

Better than a gold mine; for it will never "pinch out."

**KING'S PRODUCTS COMPANY**  
SALEM OREGON

(This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)

### Appeal to O'Neill

If your EYES need attention  
**Optometrist-Optician**  
Complete Grinding Plant on Premises  
Lenses Duplicated  
Over Ladd and Bush Bank Salem, Oregon

U. S. Government Inspected  
**Cascade Brand**  
**HAMS, BACON and LARD**  
Ask Your Dealers for Them.  
**VALLEY PACKING COMPANY**

### Save Your Eyes



**Morris Optical Company**



**SOUND TIRES SOUND ALL AROUND**

**VICK BROS.**  
Trade and High

Pianos Phonographs  
**GEO. C. WILL**  
Everything in Music and Sewing Machines  
462 State Street, Salem  
Sheet Music and Piano Studies  
Edison, Victor and Columbia  
Phonographs and Records

USE  
**BUTTER CUP BUTTER**  
Capital City Cooperative Creamery  
137 So. Com'l St. Phone 299  
Our Idea: Our Method: The Best Only Co-operation

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress.  
**United States National Bank**  
Salem, Oregon  
An Institution that is Ever Anxious to Foster Worthy Enterprises

Building Loans—Farm Loans  
Fire, Auto, Life and Indemnity Insurance  
**A. C. BOHRNSTEDT**  
401 Masonic Temple  
SALEM OREGON

**LADD & BUSH, BANKERS**  
Capital \$500,000  
Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

5 1/2% FARM LOANS 6%  
We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date  
We close our loans promptly  
**HAWKINS & ROBERTS**  
205 Oregon Building

**W. H. Grabenhorst & Co.**  
Farm and Fruit Lands  
Small Tracts and Investments  
Telephone 515  
275 State St. Salem, Oregon

### ARE YOU WELL?

If not, here is health for the sufferer, acute or chronic

### DR. O. L. SCOTT

Chiropractor  
P. S. C. graduate Class 1911  
One of the largest and best equipped Chiropractic offices on the Pacific coast  
Hours 10 to 12 a. m. 2 to 6 p. m.  
Rooms 309-10-11-12  
U. S. Bank Building

### One-Third Off Money-Maker Cutters

While They Last

We have a few of the celebrated "Money-Maker" ensilage cutters left. Make our loss your gain.

Never again will you be able to save as much money on your silage cutter.

**Chas. K. Spaulding Logging Company**  
Salem Oregon

### THE PHEZ CO.

Loju

Applju

**Phez**

**Men With Money or Organizing Ability Needed Here**  
It is now thoroughly demonstrated that the Salem district is adapted to the building up of a great seed industry, including farm, garden and flower seeds and bulbs—  
And already a good deal is being done in these lines.  
Our clover seed will this year bring in \$500,000 to \$750,000; we will have a million tulip bulbs to sell; this is the only district in America that can profitably produce vetch seed on a commercial scale; and a new industry in that line is being built up here in supplying Purple vetch seed to the citrus fruit growers of California. In many other lines, our seed growers are doing a good deal; more than ever before.  
But there is room here for a gigantic industry—  
And this will take large capital or competent and honest and thorough organization—  
For in order to secure a large market there must be assurance of a large and constant supply, and this cannot be guaranteed with haphazard methods.  
Our people can produce quality seeds, and they can therefore be sure of the highest ruling prices, whenever they can guarantee a continuous supply.  
There are a number of articles in this issue, from highly authoritative sources, which ought to have the widest possible reading, with a view to securing the capital or the organization needed to build up this industry here.  
Live Stock is the Salem Slogan subject for next week; to be followed by five more subjects, concluding this Salem Slogan campaign of two years.

For Quick Action In Real Estate and Fire Insurance  
Either City or Country See

**L. A. HAYFORD**  
305 State St.

Men Try Bishop's  
If you want the best obtainable in men's clothes and furnishings.  
**Salem Woolen Mills Store**  
C. P. Bishop, Prop.

A Progressive Store  
Whose Slogan is:  
MERCHANDISE OF MERIT  
MODERATE PRICES  
COURTEOUS SERVICE  
Dry Goods—Ladies' Ready-To-Wear—Ladies' Shoes  
**KAFURY BROS.**  
466-474 State Street

That Which You No Longer Use,  
but which is still useful to somebody, represents an asset which you may quickly turn into money through a little advertising in the classified columns.

**DIXIE BREAD**  
Ask Your Grocer  
**SALEM BAKING CO.**

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley

### OREGON PACKING COMPANY

**FAIRMOUNT DAIRY**  
Schindler Bros., Prop.  
Dealers in Milk and Cream  
Wholesale and Retail  
Phone 725 Salem, Ore.

**Roth Grocery Co.**  
STAPLE AND FANCY GROCERIES  
FRESH FRUIT AND VEGETABLES  
North Liberty Street

**HOTEL MARION**  
SALEM, OREGON  
The Largest and Most Complete Hostelry in Oregon Out of Portland

**DRAGER FRUIT CO.**  
Dried Fruit Packers  
221 S. High St. Salem, Ore.  
Always in the market for dried fruits of all kinds

Investigate the Pacific Fruit Drying and Hop Drying Stove  
Recommended by Oregon Agricultural College. Ask your neighbor about them  
**W. W. Rosebraugh Co.**  
Salem, Oregon

We are out after 2 millions. We are now paying over three quarters of a million dollars a year to the dairymen of this section for milk. "Marion Butter" is the best butter  
More cows and better cows is the crying need  
**MARION CREAMERY & PRODUCE CO.**  
Salem, Ore. Phone 2488

**SHIPLEY'S**  
Women's, Misses' and Children's Clothes and Haberdashery  
The Pay As You Go Plan

A Useless Article  
can often be turned into ready cash, through the Statesman columns.  
A Trial Convinces

DO YOU KNOW?  
That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES!  
We do a large volume of business at a small margin of profit and sell for CASH  
**PEOPLES CASH STORE**  
186-194 N. Commercial St.

**Ford**  
Sales and Service  
**FORDSON TRACTORS**  
**VALLEY MOTOR CO.**  
260 N. High State and Front

**RODGERS PAPER COMPANY**  
460 Ferry St. Salem, Ore.  
Wholesalers of Paper and Bookbinders  
You can be accommodated in your own home town

The Statesman News Columns Carry ALL the Local and Telegraph News  
READ IT  
It's Worth While  
"The Old Reliable"

DID YOU KNOW That Salem is a seed growing center of increasing importance; that our soil and climate combine to give advantages to seed growing; that our long and dry late summer seasons are ideal for the ripening and curing and gathering of seeds, as our earlier weather conditions are fine for the best seed development; that there is large profit in the growing of seeds, though the industry requires painstaking work and intelligent care; that if the industry were properly organized here it would attract wide and favorable attention and furnish remunerative employment to a large number of people and handsome returns for the investment of a large amount of capital; and that there is no more favorable field anywhere for either the investment of large capital or intelligent and competent organizing workers?

**F. E. SHAFER**  
Harness, Horse Blankets, Robes and Gloves  
Puttees, Suit Cases and Bags  
Leather Goods of Quality

Eat a plate a day  
**WEATHERLY ICE CREAM**  
Sold everywhere  
**BUTTERCUP ICE CREAM CO.**  
P. M. Gregory, Mgr.  
240 So. Com'l St. Salem

**STATESMAN CLASSIFIED ADS.**  
Bring Buyer and Seller together. The cost is small. Try one in our next issue

**WILLAMETTE VALLEY PRUNE ASSOCIATION**  
Prices obtained by Prune Growers. Organizations for its members 1919 crop of prunes  
Willamette Valley Prune Association Salem Fruit Union  
2010—2285 3040—1582  
2040—1752 4050—1526 4050—1332  
6060—1357 6060—1132  
6070—1082 6070—0932

**W. T. RIGDON & SON**  
Progressive  
Funeral Directors  
SALEM

**SALEM WATER, LIGHT & POWER CO.**

**W. H. PATTERSON CO. Distributors**  
349 Ferry St., Salem, Oregon

We carry the following lines of PAINTS, Sherwin Williams Co. and Bass Hueter Co.  
Also  
Everything in Building Material  
**Falls City-Salem Lumber Company**  
A. B. Kelsay, Mgr.  
349 So. 12th St.  
Phone 813

Made in Salem by experienced Swiss Cheese maker  
Swiss Cheese  
Cream Brick Cheese  
Limberger Cheese  
Order from the factory or from your grocer  
**Salem Cheese Factory**  
Phone 81F11  
On paved reform school road, southeast of Salem.

Yours For Co-operation  
in the upbuilding of the Salem district  
**SALEM WATER, LIGHT & POWER CO.**

Our contributions to the upbuilding of Salem  
**PORTLAND RAILWAY LIGHT & POWER CO.**



### CLETRAC Tank-Type-Tractor

As soon as the plowing job is finished, hook the Cletrac to the harrow and seeder, and finish the job.

The CLETRAC rides the top of the soil lightly and does not pack the ground.

**Gile Mercantile Company**  
Wholesale Grocers and Fruit Jobbers  
Cor. High and Trade Sts. SALEM, OREGON

The Vrooman strain Franquette is the best—we sell the trees. Big, Royal Anne and Lambert are the leaders—we sell them. The Italian prunes are the standard—we can supply them in any grade and any quantity while they last.  
Salesman Wanted  
**Capital City Nursery Company**  
1030 Chemeketa Street  
SALEM OREGON

**LIGHT-HEAT POWER**  
At Reasonable Rates

Our contributions to the upbuilding of Salem  
**PORTLAND RAILWAY LIGHT & POWER CO.**