THE OREGON STATESMAN, SALEM, OREGON

SUNDAY MORNING, JULY 31, 1921

## CONDITIONS

A-You must procure at least thirty new 6-month subscriptions.

- B—All subscriptions must be taken from persons who are not regular subscribers of The Oregon Statesman.
- C-All subscriptions must be for at least six months.

D-This offer is good during the Summer Vacation.

E—As soon as your orders are verified you will receive a Harley-Davidson Special Bicycle FREE from Harry W. Scott, "The Cycle Man," 147 South Commercial street, Salem.

F—In case you are not able to secure thirty new subscriptions, you will be given an order on Harry W. Scott, for value on subscriptions to apply on purchase of a Harley-Davidson Bicycle or paid the cash on all subscriptions secured in accordance with the cash option schedule.

## Imformation to Contestants

When you are soliciting subscriptions, don't ring the bell and ask the lady if she wants to take the paper. The better way is to first ask her if she wants to help you "Get a Bicycle Free." Have a copy of the paper with you and show her a picture of THE HAR-LEY SPECIAL. Tell her that it is a \$65 Bicycle and one of the best manufactured in the world. This will interest her and if she is not already a subscriber she will probably sign up for a subscription.

Don't wait until your entire book is filled. Send in your subscriptions as fast as you secure them so that we can verify them promptly and start delivering the paper. Bear in mind that you only have to get (30) subscriptions and we will deliver the bicycle to you

Just Secure 30 New Half Yearly Subscriptions for The Daily Statesman Think of riding a beautiful Harley-Da- vidson Bicycle. Make your vacation days count—Start at once to get sub- scriptions. It will be but little trouble to get 30 new subscriptions for The Oregon Statesman. This is your golden opportunity <b>Pay No Money—Collect No Money</b> You Are Not Required to Collect Any Money—Simply Send in the Blank With Subscriber's Signature The Harley-Davidson — The Best Bicycle in the World Fully Guaranteed by the Harley-Davidson Motor Company	at once. Cash Option Schedule A contestant who does not secure enough subscriptions to win a bicycle will be paid for the sub- scriptions secured on the following commission basis: Number 1 to 5 subscriptions. 5 to 10 subscriptions. 10 to 15 subscriptions. 15 to 25 subscriptions. 25 cents for each subscription 15 to 25 subscriptions. 25 cents for each subscription 25 to 29 subscriptions. 25 to 29 subscriptions. 10 do 30 subscriptions and prefers the cash to the bicycle, we will award that contestant \$40.00 cash in instead of the bicycle.
Men and Women Do not Collect any Money With Order of Charge. If you live promptly to The Circula sent to you by return in get the required Thirty   Image: Coupon Name Visit   Image: Coupon Image: Circulation Department, Statem, Oregon Visit   Image: Circulation Department, Statem, Oregon Image: Circulation Department, Statem, Oregon Visit   Image: Circulation Department, Statem, Oregon Image: Circulation Department, Statem, Oregon Visit   Image: Circulation Department, Statem, Oregon Image: Circulation Department, Statem, Oregon Visit   Image: Circulation Department, Statem, Oregon Image: Circulation Department, Statem, Oregon Visit   Image: Circulation Department, State Image: Circulation Department, State Visit   Image: Circulation Department, State Image: Circulation Department, State Visit   Image: Circulation Department, State Image: Circulation Department, State Image: Circulation Department, State Image: Circulation Department, State   Image: Circulation Department, State Image: Circulation Department, State Image: Circulation Department, State Image: Circulation Department, State Image: Circulation Department, State   Image: Circulation Department, State Image: Circulation Department, State Image: Circulation Department, State <th>Salem, Or. Harley-Davidson Models hirl e larger boys and girls Don't let the boys get</th>	Salem, Or. Harley-Davidson Models hirl e larger boys and girls Don't let the boys get

BOYS AND GIRLS

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A bicycle you will be proud to own. Strong, durable frame of best quality steel tubing. Extension handle bars, Thornproof tires, Troxel padded spring seat, coaster brake, dropside guards. Completely equipped with tool bag and frame pump.

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There Are No Restrictions-Any Boy or Girl in The Pacific Northwest Can Have

One of These Bicycles. Read How Simple it is For You to Get One

