

### EAT MORE BREAD

**HOLSUM BREAD**  
is your Best BREAD Buy more of it

**CHERRY CITY BAKING CO.**

### FRUIT BUYERS

**H. A. BAKER & CO.**  
J. L. Van Doren, Mgr.  
Trade St., near High

**Statesman Classified Ads.**  
Cost Little But Pay Big

### MANGIS BROS.

All Kinds of Fruit  
Car Lot Shippers of Potatoes  
542 State St. Phone 717

### FIVE ACRE NUT OR BERRY TRACTS

Supplement your regular income by owning a small fruit tract. We care for it for you. See us about buying one now. Limited number tracts for sale.  
**PEARCY BROS.**  
Oregon Building Salem

40 ACRES ALL IN CROP, MODERN 7-room new bungalow with basement, fireplace, bath, toilet, electric lights and water in all buildings, barn with 20 cow stalls, two silos, all woven wire fenced, lays well on gravel road, close to paved road, walking distance of Oregon state normal school well located and a fine home for \$14,500; half of the crop goes. Terms and possession can be arranged to suit.  
**BOARDING AND LODGING HOUSE DOING ALL BUSINESS**, completely furnished and capable of sleeping and boarding 65 persons, located in good town, in best location. Price for equipment, furniture and building, \$7500. Terms can be arranged. See Soodofsky, 341 State street, Salem. Phone 970.

### THE SALEM NURSERY COMPANY

Car Supply You With  
Well grown and reliable Fruit, Nut and Ornamental Trees, Small Fruits, Roses. Good selection of varieties  
**Our Trees Give Satisfaction**  
428 Oregon Bldg., Salem, Ore.  
Additional Salesmen Wanted

### SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means?  
It means that there is a market, and a growing market for every vegetable and fruit that can be raised on the land in this territory.  
And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of this country or the world.  
Dehydration is the greatest thing in the world, in food conservation.  
It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.  
The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the nails in the shipping boxes.  
Better than a gold mine; for it will never "pinch out."  
**KING'S PRODUCTS COMPANY**  
SALEM OREGON  
(This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)

### Appeal to O'Neill

If your EYES need attention  
**Optometrist-Optician**  
Complete Grinding Plant on Premises  
Lenses Duplicated  
Over Ladd and Bush Bank Salem, Oregon

### Cascade Brand HAMS, BACON and LARD

U. S. Government Inspected  
Ask Your Dealers for Them.  
**VALLEY PACKING COMPANY**

### Save Your Eyes



**Morris Optical Company**

### Del Moro Cigars, 2 for 15c

A cigar made of the imported Havana by-product from fine Havana cigars. There is no better cigar for this price made. Wrapped two in a foil. Buy a Del Moro next time.  
For Sale At All Dealers

**SHOWALTER & JACOBS**  
Wholesale Distributors

**SOUND TIRES SOUND ALL AROUND**  
**VICK BROS.**  
Trade and High

Pianos Phonographs  
**GEO. C. WILL**  
Everything in Music and Sewing Machines  
462 State Street, Salem  
Sheet Music and Piano Studies  
Edison, Victor and Columbia  
Phonographs and Records

USE **BUTTER CUP BUTTER**  
Capital City Cooperative Creamery  
137 So. Com'l St. Phone 299  
Our Idea: Our Method: The Best Only Co-operation

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress.  
**United States National Bank**  
Salem, Oregon  
An Institution that is Ever Anxious to Foster Worthy Enterprises

Building Loans—Farm Loans  
Fire, Auto, Life and Indemnity Insurance  
**A. C. BOHRNSTEDT**  
401 Masonic Temple  
SALEM OREGON

**LADD & BUSH, BANKERS**  
Capital \$500,000  
Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

5 1/2% FARM LOANS 6%  
We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date  
We close our loans promptly  
**HAWKINS & ROBERTS**  
205 Oregon Building

**W. H. Grabenhorst & Co.**  
Farm and Fruit Lands  
Small Tracts and Investments  
Telephone 515  
275 State St. Salem, Oregon

### ARE YOU WELL?

If not, here is health for the sufferer, acute or chronic  
**DR. O. L. SCOTT**  
Chiropractor  
P. S. C. graduate Class 1911  
One of the largest and best equipped Chiropractic offices on the Pacific coast  
Hours 10 to 12 a. m. 2 to 6 p. m.  
Rooms 309-10-11-12  
U. S. Bank Building

### Salem's Greatest Asset Is Her Splendid Schools

Salem was born a school town. Before Salem was, Willamette University was—The idea was given concrete form on the ocean, by the company of devoted missionaries bound for a "foreign land," Oregon.  
And Salem was nursed as a school town; grew through childhood as a school town, and is going into vigorous life as a university city.  
Salem's greatest asset is her splendid schools—The biggest thing in Salem is Willamette University, growing and destined to grow greater with the passing years—  
Even now getting ready to accept the offer of the Rockefeller General Education Board which will add a million-dollars to the endowment funds.  
The splendid schools of music in Salem are attracting wide attention, and this development is becoming more and more pronounced—  
And it is making Salem a music center.  
This is good business; it means earnest and talented young men and women coming to Salem in constantly larger numbers, to add to the commercial prominence and the high cultural life of the city.  
We cannot make too much of our educational prominence; we cannot show our appreciation too loyally.  
The Salem Slogan subject for next week is Sheep.

**DID YOU KNOW** That Salem is an educational center of great and growing importance; that this city is the home of historic Willamette University, larger now than ever before, and on the eve of undertaking the raising of a new million dollar endowment fund, \$350,000 of which has already been pledged by the General Education Board (Rockefeller), officially signed and sealed and delivered and officially accepted; that all our other educational institutions are growing substantially; that this city is becoming widely known as a music center and as such is attracting students from all over the coast; that we have a splendid system of public schools, and that this growing reputation as an educational center is one of the great business assets of Salem, which was born a school town and has made progress in this line throughout all its history?



### CLETRAC Tank-Type-Tractor

As soon as the plowing job is finished, hook the Cletrac to the harrow and seeder, and finish the job.

The CLETRAC rides the top of the soil lightly and does not pack the ground.

**W. H. PATTERSON CO.**  
Distributors  
349 Ferry St., Salem, Oregon

### 10 per cent. More Butterfat

Ten per cent more butterfat! That's what the University of California's string of twenty-six cows tested after eating silage rations.  
Official Statement U. C. Agr. Bulletin 282.  
"Through addition of Indian corn silage or milo silage, to rations of alfalfa hay, or alfalfa with grain feeds, an increase in production amounting to from ten to twenty-five per cent was secured—butterfat was increased by about ten per cent."  
An Indiana silo will help you add this ten per cent to your cream check. Twenty thousand Pacific Coast farmers earn greater profits with Indiana Silos.  
**Chas. K. Spaulding Logging Company**  
Salem Oregon

For Quick Action in Real Estate and Fire Insurance  
Either City or Country See  
**L. A. HAYFORD**  
305 State St.

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley  
**OREGON PACKING COMPANY**

**F. E. SHAFER**  
Harness, Horse Blankets, Robes and Gloves  
Patties, Suit Cases and Bags  
Leather Goods of Quality

**Gile Mercantile Company**  
Wholesale Grocers and Fruit Jobbers  
Cor. High and Trade Sts. SALEM, OREGON

### THE PHEZ CO.

**Loju Applju Phez**

Men Try Bishop's  
If you want the best obtainable in men's clothes and furnishings.  
**Salem Woolen Mills Store**  
C. P. Bishop, Prop.

**FAIRMOUNT DAIRY**  
Schindler Bros., Prop.  
Dealers in Milk and Cream  
Wholesale and Retail  
Phone 725 Salem, Ore.

Investigate the Pacific Fruit Drying and Hop Drying Stove  
Recommended by Oregon Agricultural College. Ask your neighbor about them  
**W. W. Rosebraugh Co.**  
Salem, Oregon

**DO YOU KNOW?**  
That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES!  
We do a large volume of business at a small margin of profit and sell for CASH  
**PEOPLES CASH STORE**  
186-194 N. Commercial St.

Eat a plate a day  
**WEATHERLY ICE CREAM**  
Sold everywhere  
**BUTTERCUP ICE CREAM CO.**  
P. M. Gregory, Mgr.  
240 So. Com'l St. Salem

**W. T. RIGDON & SON**  
Progressive  
**Funeral Directors**  
SALEM

The Vrooman strain Franquette is the nut—we sell the trees. Bing, Royal Anne and Lambert are the leaders—we sell them. The Italian prunes are the standard—we can supply them in any grade and any quantity while they last.  
Salesman Wanted  
**Capital City Nursery Company**  
1030 Cheneketa Street SALEM OREGON

**A Progressive Store**  
Whose Slogan Is: MERCHANDISE OF MERIT MODERATE PRICES COURTEOUS SERVICE  
Dry Goods—Ladies' Ready-T Wear—Ladies' Shoes  
**KAFOURY BROS.**  
466-474 State Street

**Roth Grocery Co.**  
STAPLE AND FANCY GROCERIES  
FRESH FRUIT AND VEGETABLES  
North Liberty Street

We are out after 2 millions. We are now paying over three quarters of a million dollars a year to the dairymen of this section for milk. "Marion Butter" is the best butter  
More cows and better cows is the crying need  
**MARION CREAMERY & PRODUCE CO.**  
Salem, Ore. Phone 2488

**Ford**  
THE UNIVERSAL CAR  
Sales and Service  
**FORDSON TRACTORS**  
**VALLEY MOTOR CO.**  
260 N. High State and Front

**STATESMAN CLASSIFIED ADS.**  
Bring Buyer and Seller together. The cost is small. Try one in our next issue  
**WILLAMETTE VALLEY PRUNE ASSOCIATION**  
Prices obtained by Prune Growers. Organizations for its members 1919 crop of prunes  
Willamette Valley Prune Association  
2030-2285  
3040-1752  
4050-1526  
5060-1357  
6070-1082  
Salem Fruit Union  
2040-1582  
4050-1332  
5060-1132  
6070-0932  
"The Old Reliable"

We carry the following lines of PAINTS, Sherwin Williams Co. and Bass Hueter Co.  
Also  
Everything in Building Material  
**Falls City-Salem Lumber Company**  
A. B. Kelsay, Mgr.  
349 So. 12th St. Phone 813

**LIGHT-HEAT POWER**  
At Reasonable Rates  
Our contributions to the upbuilding of Salem  
**PORTLAND RAILWAY LIGHT & POWER CO.**

That Which You No Longer Use,  
but which is still useful to somebody, represents an asset which you may quickly turn into money through a little advertising in the classified columns.  
**DIXIE SALT RISING BREAD**  
**SALEM BAKING CO.**  
439 Court Street

**HOTEL MARION**  
SALEM, OREGON  
The Largest and Most Complete Hostelry in Oregon Out of Portland

**SHIPLEY'S**  
Women's, Misses' and Children's Clothes and Haberdashery  
The Pay As You Go Plan

**RODGERS PAPER COMPANY**  
460 Ferry St. Salem, Ore.  
Wholesalers of Paper and Bookbinders  
You can be accommodated in your own home town

**WILLAMETTE VALLEY PRUNE ASSOCIATION**  
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"The Old Reliable"

**Made In Salem**  
by experienced Swiss Cheese maker  
Swiss Cheese  
Cream Brick Cheese  
Limberger Cheese  
Order from the factory or from your grocer  
**Salem Cheese Factory**  
Phone 81F11  
On paved reform school road, southeast of Salem.

Our contributions to the upbuilding of Salem  
**PORTLAND RAILWAY LIGHT & POWER CO.**

**DIXIE SALT RISING BREAD**  
**SALEM BAKING CO.**  
439 Court Street

**DRAGER FRUIT CO.**  
Dried Fruit Packers  
221 S. High St. Salem, Ore.  
Always in the market for dried fruits of all kinds

**A Useless Article**  
can often be turned into ready cash through the Statesman columns.  
**A Trial Convinces**

The bee lays away his supply of honey while the flowers are in bloom and the squirrel his store of nuts while the harvest is here.  
Should not we be as wise as they?  
Start an Account Today  
**Salem Bank of Commerce**

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"The Old Reliable"

**Yours For Co-operation**  
in the upbuilding of the Salem district  
**SALEM WATER, LIGHT & POWER CO.**