

The Oregon Statesman

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MADE IN GERMANY

A Cleveland manufacturer sells a certain machine for \$109. It costs him \$75 to make it. The other day he got a letter from a firm in Germany, offering to duplicate the machine and deliver it to Cleveland for \$21.

A year ago, this would have given American manufacturers heart failure. But now they're getting used to it.

Next time your wife buys a pair of cheap gloves, turn them inside out and you'll probably find "Made in Germany" rubbed-stamped in very small letters. So it goes, even to a high-grade German safety razor which has just appeared in the United States, retailing at 32 cents.

Last year Americans imported \$98,836,230 worth of goods from Germany.

While we sold them about three and a third times as much, German competition is becoming steadily stiffer. The shoe pinches most when we try to sell American goods abroad in competition with the Germans.

The official table published in The Statesman of yesterday morning shows the American workman getting an average of \$32.98 a week, against the equivalent of \$5.40 paid to the German workman.

Suppose you are an American manufacturer, or one of his employees, making an article to be sold in this country or abroad.

Suppose the American labor cost in that article is \$6. The German manufacturer and his workmen, duplicate the same article at a labor cost of \$1, according to table mentioned.

It is going to be hard for our American manufacturers to compete with the German manufacturers in foreign markets; that is a matter for deep concern.

And we cannot control that matter by legislation.

But we can protect our own American markets against this ruinous competition, and that is what the main tariff bill now about ready to be introduced and rushed through Congress will be designed to accomplish.

The news columns of The Statesman of this morning carry some very encouraging information to loganberry growers. The strawberries have about all been taken care of. There is no occasion for a single loganberry going to waste. They can be dried and sold at a price that will bring around 5 cents a pound for the ripe berries. The Willamette Valley Prune Association has actually done this, for its own members, and it is ready to take all dried berries and find a market for them. Perhaps future prices for dried loganberries will be still higher. Stranger things have happened. It looks like all the cherries of all kinds will be taken. If any concern in Salem had had the nerve to put up strawberries in barrels, they could all have been sold in that form. And there would have been a large outlet in that form for our loganberries, too, and for our sour cherries and other fruits. If the splendid spirit of cooperation in Salem and the Salem district continues, there will be no fruit wasted; all will be sold, at low prices, to be sure. But a splendid foundation will have been laid for future years. Our fruit industry will not have suffered a black eye or a set back, as, only a few weeks ago, was feared might happen.

Wholesaling and jobbing, Salem slogan tomorrow. Help, if you can.

Secretary Hughes takes issue with Ambassador Harvey as to why we went into the war. International relativity seems to have many varieties of exponents.

King George has also come out emphatically in favor of peace in Ireland. This makes it virtually unanimous save for the Irish. A lot of them are still strong for war.

The Salem Commercial club will be the principal subject for the Salem slogan issue of The Statesman a week from tomorrow. There must be an awakening concerning the benefits of this organization, and the people

here ought to know all about its activities. That is what the slogan page will attempt to show.

The French sometimes pay homage to beauty, even in war, but it has remained for the English to pay homage to ease with out beauty.

A New York man was brought into court on an insanity charge because he persisted in asking for more pay. It must be too in the east if they think a man is crazy for wanting more wages.

A woman has been appointed collector of votes in the Salt Lake district. This ought to furnish a surprise to the shade of Brigham Young. It used to be thought that a woman could expect nothing but costumes.

Word comes from London that Ambassador Harvey has cancelled two engagements to speak at public functions. Perhaps he has received such instructions not to open his mouth again until he learns how to keep it shut.

Just as we expected, the Democrats are already saying that President Harding's administration is a failure. They won't admit that the Wilson crowd tied the tail of the country into so many knots that some time will be required to straighten things out. Eight years of mismanagement cannot be cured with the winking of an eyelash.

WELL PROVIDED FOR.

There is food for thought in the statement of the Manufacturers' Record that the United States has one-half of the world's coal and iron area, one-half of the world's railroad mileage, two-thirds of the world's cotton, one-third of the world's stock of gold and one-third of the world's wealth, but only 6 per cent of the world's population. Certainly there is no occasion for despondency over the future of America. All we need is a determination to make the best of our opportunities and a like determination to prevent any interference with those who are willing to work.

BITS FOR BREAKFAST

Keep on keeping on— And all the fruit will be saved.

And that will be something to be proud of, due to the Salem spirit of cooperation.

It will put a foundation under the fruit industry here that will go a long way towards making this the greatest fruit country in the world, which it is by nature intended to be.

We are to have peace by resolution at last, and the technical state of war will be over. Now for the program of gradual disarmament, and we may have actual peace the world over.

The reaction in prices has been apparently checked. The reduction in May was not more than about one-half of one per cent, according to the current weekly letter of Henry Claws, the Wall Street authority. This means the whole list of commodities. Now there is a solid basis upon which to begin to build the nation's prosperity.

The people of Goshen, New York, are to renovate their old town hall. Noah Webster, the dictionary maker, once taught a district school in that building.

The Fourth of July orators of Salem are limbering up for the fray in various towns of the valley.

Salem will have to hurry. Silverton is building a hundred new houses. Oh, well, if this keeps up the two cities will build together and become suburbs of one another.

FRUIT OUTLOOK GROWS BRIGHTER

Much Speculation Heard Relative to Firms That Buy In Valley

"It's all a matter of nerve," said one veteran fruit man, talking over the fruit situation, yesterday. "We had abnormally high prices last year, and abnormally low prices this year, but the average isn't so bad after all. We sold every berry last year, and we shall sell every berry this year, at low prices, perhaps, but still they will all sell. Why make the miserable with forebodings that never come true? Even this year's poor market beats nothing all to a pulp!"

It is quite true, however, that some of the regular channels for the disposition of fruit seem to be

FUTURE DATES

June 15 to 20—Oregon National guard encampments at Camp Lewis and Fort Stevens.
July 1 to 4—State convention of deaf at Oregon school for the deaf.
July 23, Saturday—Marion county Sunday school state fair grounds.
July 25 to 31—Salem Chautauque.

GEORGE W. BRENT WILL BE DIRECTOR OF SCOUT CAMP



GEORGE W. BRENT

August 1 to 31 are the dates that have been set for the annual Boy Scout camp now on Salt creek and plans are now well under way by officers of the Salem executive council for the big and best camp ever. Between 225 and 250 local scouts are expected to attend and Gervais, Woodburn, Amityville and Monmouth will send delegations.

A unique feature of the camp will be the form of government, based on their regular Scout organization, the camp will be under a municipal government. A mayor, aldermen, committee, all of the usual city officers, will be elected by the boys. Municipal politics will run in accordance with Scout principles. A daily newspaper will be edited and published by the boys.

The camp is to be under the direction of "Chief" George W. Brent, of the Chemawa Indian

still clogged. It has been understood that Libby, McNeil & Libby would buy extensively here, but up to the present time they seem to have made no loganberry contracts. One local firm, however, is said to have shipping orders for several carloads of loganberries that might be for the Libby concern.

The Payday & Summer Interests have been expected to buy quite liberally for their loganberry trade, but no contracts have been made known to the public. It should be said, however, that the loganberry season is still in its infancy. The first picking has been light, and those already picked would be a negligible portion of the season's production. Many interesting developments might come within the next day or two.

Frederick Schmidt of The Phox company, reports that company's outlook is for at least as large a production of loganberry juice this year as ever before. The fruit is the best in five years, Mr. Schmidt reports. It will make a superior product, and the world is just now getting its mouth set and its eye educated to the beautiful Willamette valley product.

Cherries are coming in in large quantities this week. They are fine in quality, and will be fairly abundant in quantity. The demand for cherries is making them the banner fruit crop of the year. At least two of the company's plants will handle them for maraschino treatment—the Salem King's company and the Producers Canning & Packing company. All the canning factories are running full blast, with cherries as their principal product.

Two hundred and fifty tons of Royal Anos are being bought for shipment to the Lyons California

from county fruit of any kind, but this year the company will use two cars of strawberries, one each of raspberries and gooseberries, and several tons of dried cherries.

Historic Chess Board Given Commercial Club

When some of the Salem chess experts went up to Portland a few weeks ago, to see the Polish boy prodigy, Samuel Reshevski, play 12 skilled players simultaneously, A. N. Moore thought he would like to have one of the boards on which the match was played at the Moore and Frank auditorium. The square upon

square battleground of kings, and presented it to the Salem Commercial club, where it is now occupying a place of honor. C. G. given of the Salem delegation was one of the few players who got as good as a draw with the Polish wizard. He scored an easy victory over most of the players—though he said that the match in Portland was one of the hardest he ever had anywhere in the country.

Covers Laid for Twelve At Silverton Dinner

SILVERTON, Or., June 28.—Mrs. Anna Jensen entertained at a dinner at her home Sunday. Cover

were laid for 12. Two out-of-town guests were present; Miss Thea Jensen and Harry Thorsen of Portland. The Silverton guests present were: Hans Jensen and his two sons, Norwean and Marvin, Rubin Jensen, Orval Tove, Alfred Jensen, Miss Alice Jensen, Mrs. Marie Tunnes, Miss Vivian Lunis and the hostess, Mrs. Anna Jensen.

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