

EAT MORE BREAD

HOLSUM BREAD
is your Best BREAD Buy more of it

CHERRY CITY BAKING CO.

It's Havana Virtuola

Cigars made from the finest Spanish Tobacco completely wrapped in tin foil in bunches of 5 and selling for 25c.

The Cigars are made from the seconds from the high grade Spanish Tobacco from which Virtuola Class B and C are manufactured.

SHOWALTER & JACOBS
Wholesale Distributors

FRUIT BUYERS

H. A. BAKER & CO.
J. L. Van Doren, Mgr.
Trade St., near High

DAIRY SUPPLIES

Milk Pails, Pans, Scales, Churns, Thermometers, Anti Kicks, Bottles, Caps, Strainers, Bottle Carriers, etc.
SALEM HARDWARE CO

MANGIS BROS.

All Kinds of Fruit
Car Lot Shippers of Potatoes
542 State St. Phone 717

FIVE ACRE NUT OR BERRY TRACTS

Supplement your regular income by owning a small fruit tract.
We care for it for you.
See us about buying one now. Limited number tracts for sale.
PEARCY BROS.
Oregon Building Salem

40 ACRES, ALL IN CROP, MODERN 7-room new bungalow with basement, fireplace, bath, toilet, electric lights and water in all buildings, barn with 20 cow stalls, etc. Two acres, all woods wire fenced, large well, on graded road, close to paved road, walking distance of Oregon state normal school well located and a fine home for \$14,500, half of the crop goes. Terms and possession can be arranged to suit.
BOARDING AND LODGING HOUSE Doing All business, completely furnished and capable of sleeping and boarding 60 persons, located in good town in best location. Price for equipment, furniture and building, \$7,500. Terms can be arranged. See Norfolk, 341 State street, Salem, Phone 970.

THE SALEM NURSERY COMPANY

Car Supply You With
Well grown and reliable Fruit, Nut and Ornamental Trees, Small Fruits, Roses. Good selection of varieties.
Our Trees Give Satisfaction
428 Oregon Bldg., Salem, Ore.
Additional Salesmen Wanted

SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means?
It means that there is a market, and a growing market for every vegetable and fruit that can be raised on the land in this territory.
And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of this country or the world.
Dehydration is the greatest thing in the world, in food conservation.

Appeal to O'Neill

Complete Grinding Plant on Premises
Lenses Duplicated
Over Ladd and Bush Bank Salem, Oregon

U. S. Government Inspected
Cascade Brand HAMS, BACON and LARD
Ask Your Dealers for Them.
VALLEY PACKING COMPANY

Save Your Eyes



Morris Optical Company



VICK BROS.
Trade and High

Pianos Phonographs
GEO. C. WILL
Everything in Music and Sewing Machines
462 State Street, Salem
Sheet Music and Piano Studies
Edison, Victor and Columbia Phonographs and Records

USE
BUTTER CUP BUTTER
Capital City Cooperative Creamery
137 So. Com'l St. Phone 299
Our Idea: Our Method: The Best Only Co-operation

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress.
United States National Bank
Salem, Oregon
An Institution that is Ever Anxious to Foster Worthy Enterprises

Building Loans—Farm Loans
Fire, Auto, Life and Indemnity Insurance
A. C. BOHRNSTEDT
401 Masonic Temple
SALEM OREGON

LADD & BUSH, BANKERS
Capital \$500,000
Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

5 1/2% FARM LOANS 6%
We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date
We close our loans promptly
HAWKINS & ROBERTS
205 Oregon Building

W. H. Grabenhorst & Co.
Farm and Fruit Lands
Small Tracts and Investments
Telephone 515
275 State St. Salem, Oregon

ARE YOU WELL?

If not, here is health for the sufferer, acute or chronic

DR. O. L. SCOTT
Chiropractor
P. S. C. graduate Class 1911
One of the largest and best equipped Chiropractic offices on the Pacific coast
Hours 10 to 12 a. m. 2 to 6 p. m.
Rooms 309-10-11-12
U. S. Bank Building

It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.
The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the nails in the shipping boxes.
Better than a gold mine; for it will never "pinch out."
KING'S PRODUCTS COMPANY
SALEM OREGON
(This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)

CHEAP STOCK FOOD

grow sunflowers for stock feed. Big yields, little care. Practically equals corn for silage. University of Montana and government experiment farms recommend sunflowers. List of bulletins free.

You can save cost of an Indiana silo by substituting sunflower silage for mill feed.

Write for sunflower information and new silo book.

Chas. K. Spaulding Logging Company
SALEM OREGON

Oregon's Hop Industry Still Large; Salem The Center

Oregon was the leading hop state of this country for a long time. It is still a very good second. Salem was the largest primary hop market in the world for a long time. It is yet. California only has a few more acres of bearing hops than Oregon, and raises more to the acre, using irrigation.
What will happen after three more years, when most of the present term contracts with the English buyers expire, no one knows.
But it is likely that English buyers will this year need a supply above the amount contracted for, of good, clean Oregon hops—
And it is well known in the trade that the Salem district can produce a high quality hop of a kind that is needed in England and elsewhere—
So there may be a persistency of the hop industry here for a long, long time; and, other uses being found, there may even be a revival and a larger acreage.
Hops will be king among our crops for at least the coming year, taking into consideration the matter of the largest cash return per acre.
While no one ought on account of this fact to be encouraged to plant new yards, owners of present yards who know the game may reap profits indefinitely.
Salem as a wholesaling and jobbing center will be treated in the Salem Slogan pages next week.

DID YOU KNOW That for many years Salem has been the greatest hop buying center from first hands in the world; that Oregon was the greatest hop growing state in the Union; that it is yet the greatest with the exception of California; that the industry will likely persist in the Willamette valley, owing to the fact that there is grown here a superior hop, for which there is a demand from the English buyers; that at the prices that have prevailed in recent times nothing that can be grown on the land is so profitable, and that there will likely be a constant demand for the present acreage, at living prices, at least; the danger being that hop growing in this district will be overdone?



CLETRAC Tank-Type-Tractor

As soon as the plowing job is finished, hook the Cletrac to the harrow and seeder, and finish the job.

The CLETRAC rides the top of the soil lightly and does not pack the ground.

W. H. PATTERSON CO.
Distributors
349 Ferry St., Salem, Oregon

For Quick Action in Real Estate and Fire Insurance
Either City or Country See

L. A. HAYFORD
305 State St.

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley
OREGON PACKING COMPANY

F. E. SHAFER
Harness, Horse Blankets, Robes and Gloves
Puttees, Suit Cases and Bags
Leather Goods of Quality

THE PHEZ CO.

Loju Applju

Men Try Bishop's
If you want the best obtainable in men's clothes and furnishings.
Salem Woolen Mills Store
C. P. Bishop, Prop.

A Progressive Store
Whose Slogan Is: MERCHANDISE OF MERIT MODERATE PRICES COURTEOUS SERVICE
Dry Goods—Ladies' Ready-T Wear—Ladies' Shoes
KAFOURY BROS.
466-474 State Street

That Which You No Longer Use,
but which is still useful to somebody, represents an asset which you may quickly turn into money through a little advertising in the classified columns.

DIXIE SALT RISING BREAD
SALEM BAKING CO.
439 Court Street

FAIRMOUNT DAIRY
Schindler Bros., Prop.
Dealers in Milk and Cream
Wholesale and Retail
Phone 725 Salem, Ore.

Roth Grocery Co.
STAPLE AND FANCY GROCERIES
FRESH FRUIT AND VEGETABLES
North Liberty Street

HOTEL MARION
SALEM, OREGON
The Largest and Most Complete Hostelry in Oregon Out of Portland

DRAGER FRUIT CO.
Dried Fruit Packers
221 S. High St. Salem, Ore.
Always in the market for dried fruits of all kinds

Investigate the Pacific Fruit Drying and Hop Drying Stove
Recommended by Oregon Agricultural College. Ask your neighbor about them
W. W. Rosebraugh Co.
Salem, Oregon

We are out after 2 millions. We are now paying over three quarters of a million dollars a year to the dairy-men of this section for milk. "Marion Butter" is the best butter. More cows and better cows is the crying need.
MARION CREAMERY & PRODUCE CO.
Salem, Ore. Phone 2488

SHIPLEY'S
Women's, Misses' and Children's Clothes and Haberdashery
The Pay As You Go Plan

HEATING PLANTS
See the advantages our furnaces and heating plants will make for your home. Economical, serviceable, labor saving
THEO. M. BARR
Plumbing—Heating—Tinning

DO YOU KNOW?
That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES!
We do a large volume of business at a small margin of profit and sell for CASH
PEOPLES CASH STORE
186-194 N. Commercial St.

Ford
Sales and Service
FORDSON TRACTORS
VALLEY MOTOR CO.
260 N. High State and Front

RODGERS PAPER COMPANY
460 Ferry St. Salem, Ore.
Wholesalers of Paper and Bookbinders
You can be accommodated in your own home town

The bee lays away his supply of honey while the flowers are in bloom and the squirrel his store of nuts while the harvest is here.
Should not we be as wise as they?
Start an Account Today
Salem Bank of Commerce

Eat a plate a day
WEATHERLY ICE CREAM
Sold everywhere
BUTTERCUP ICE CREAM CO.
P. M. Gregory, Mgr.
240 So. Com'l St. Salem

STATESMAN CLASSIFIED ADS.
Bring Buyer and Seller together. The cost is small. Try one in our next issue

WILLAMETTE VALLEY PRUNE ASSOCIATION
Prices obtained by Prune Growers. Organizations for its members 1919 crop of prunes
Willamette Valley Prune Association
20/30—2285
30/40—1752
40/50—1526
50/60—1357
60/70—1082
Salem Fruit Union
30/40—1582
40/50—1332
50/60—1132
60/70—992

"The Old Reliable"

W. T. RIGDON & SON
Progressive
Funeral Directors
SALEM

We carry the following lines of PAINTS, Sherwin Williams Co. and Bass Hueter Co.
Also
Everything in Building Material
Falls City-Salem Lumber Company
A. B. Kelsey, Mgr.
349 So. 12th St.
Phone 813

Made In Salem
by experienced Swiss Cheese maker
Swiss Cheese
Cream Brick Cheese
Limberger Cheese
Order from the factory or from your grocer
Salem Cheese Factory
Phone 81F11
On paved reform school road, southeast of Salem.

Yours For Co-operation
in the upbuilding of the Salem district
SALEM WATER, LIGHT & POWER CO.

If you want to get RESULTS from your advertising, use space in
THE STATESMAN

The Vrooman strain Franquette is the nut—we sell the trees. Biggs, Royal Anne and Lambert are the leaders—we sell them. The Italian prunes are the standard—we can supply them in any grade and any quantity while they last.
Salesman Wanted
Capital City Nursery Company
1030 Chemeketa Street
SALEM OREGON

LIGHT-HEAT POWER
At Reasonable Rates
Our contributions to the upbuilding of Salem

PORTLAND RAILWAY LIGHT & POWER CO.