

# SALEM BUSINESS CHART

## CASH REWARD--\$10.00 EACH WEEK

### PRIZES--1st, \$5.00; 2d, \$2.00; 3d, \$1.50; 4th, \$1.00; 5th, 50c

HOW TO COMPETE—Study the advertisements and the map of Salem's Business District on this page. Then mark accurately on the map where each of the following phones are located, by placing dots on the map and drawing a line from each dot to the advertisement where phone number is printed. THEN bring, or send, this page marked with your answer to The Statesman office on or before Saturday.

AWARDS will be made for accuracy and neatness. If your guess of location is highly developed, chances are that you will win.

CONTEST OPEN TO ALL—YOUNG AND OLD

|            |            |            |            |
|------------|------------|------------|------------|
| Phone 268  | Phone 203  | Phone 1659 | Phone 737  |
| Phone 1763 | Phone 1803 | Phone 394  | Phone 7    |
| Phone 247  | Phone 296  | Phone 176  | Phone 1588 |

## WINNERS

Again the Statesman has been pleasantly surprised by the number of really clever and original solutions of its Business Chart page. The judges, as usual, had to allow some very ingenious solutions to go unawarded as they are only five prizes to be awarded each week.

The winners were as follows: First prize, \$5, Miss Olga Munson, Salem, Ore.; second prize, \$2, Harold Balch, 1902 North Fifth street; third prize, \$1.50, Nettie Graham, Salem, Ore.; fourth prize, \$1, Arnel J. Smith, route E, Salem, Ore.; fifth prize, 50 cents, Mrs. Mattie Allen, 625 North Winter street.

The winner of the first prize, Miss Olga Munson, handed in the most complete, correct and convenient solution yet received. It is not artistic in any sense of the word, but it is certainly clever, original and fairly accurate. The 12 advertisements cut from the page are made into a little booklet and firmly fastened to the left-hand side of the Business Chart. From each ad a line is then drawn to the advertiser's exact location on the map. It is simply turning the pages of the ad booklet, the advertiser's location is quickly ascertained.

The solution of Harold Balch, winner of the second prize, was accurate, original and somewhat artistic, but it lacked the conciseness and compactness of the solution given first prize. In Balch's solution many colored lines connect the advertiser's phone number with the location of his place of business. The following explanatory notes accompanied it: "The gold dots represent 'golden' opportunity. Phone 809, dark blue line. Phone 465, a line of colors represents 'art.' Phone 299, yellow line, represents cream. Phone 458, line of timely wheels—'speed.' Phone 362, light blue line. Phone 120, line of arrows 'piercing the heart.' Phone 181, line of green—'poison drugs.' Phone 239, line green, brown, blue, black, which represents to standard colors of the human eye. Phone 724, black line 'impouring.' Phone 544, light brown, crust on bread, etc. Phone 839, dark red line—'in trouble.' Phone 429, bright red line—'in pain.' Nettie Graham's solution, third prize, contains the American Eagle at the top of the page with colored streamers floating from the eagle to the chart of the business district. Arnel J. Smith, winner of fourth prize, was also clever and original. It was accompanied by the following: Salem, Ore., June 4, 1921. Mr. Homeseecker, Anywhere, U. S. A. Dear Sir: A friend has just informed me that you are thinking of locating in the west, preferably in Oregon, so I take this opportunity of telling you something of Salem and its business advantages. First of all I will say that our city compares very favorably with any in the west. It's streets are wide, clean and well kept and its business houses are large and substantial. The Oregon Statesman, which is one of the largest and most up-to-date newspapers in Oregon, is publishing a chart of Salem's prominent business houses and a map of the city of Salem so that these places may be quickly and easily located. I am sending you one of these charts so that you may see how our business enterprises are brought to public notice and also what advertising opportunities await you, should you decide to make this your home. You will find some of the advertisements marked out and lines leading to the exact location of that advertiser's place of business on the map. By this means you will see how our city is laid out and what an easy matter it is for anyone, even a stranger to find any place he wishes. Hoping that I, perhaps, have helped you to decide upon Salem as your future home, I am, your very truly, Mr. Wellwisher, Salem, Ore.

In the solution by Mrs. Mattie Allen, winner of fifth prize, the phone number and the advertiser's business location are "connected up" by a line spelling the word "livewire" and at the top of the solution in display type are the words, "Live Wires—See Our Line Before You Buy." There were many other clever solutions and we hope to have an equally large number next week.

## OREGON COWS HAVE RECORDS

### Gwendola Rosaire and Lad's Likeness Recognized by Club

#### TESTS ARE COMPLETED

#### Former Silverton and Present Monmouth Animals Are in Limelight

Gwendola Rosaire completed her fourth official record recently. Her last record was begun at the age of 7 years and 5 months of age. On this record she produced 17,252 pounds of milk yielding 920 pounds of butter fat; during this record she carried a cut 217 days, qualifying her for class AA and a gold medal.

She started her last test while in the herd of E. A. Doerflinger of Silverton, and was sold at auction last year for \$295.00, but was later bought back by Mr. Doerflinger, at whose farm she completed her record. In November, just after the completion of her last record, she was sold to her present owner, Mr. J. H. Rogers of Onalaska, Wash., where she has been again placed on test.

#### Production Record Heavy.

In 94 days of her present test she has produced 4822 pounds of milk and 242 pounds of butter fat. From present indications she will carry a cut 182 days and among the high producers of the state of Washington.

Her four years' official test shows an average production of 13,046 pounds of milk, and 703 pounds of fat. Not only does she rank high as a producer, but she is also a reproductor, in the second month of her lactation she produced 1973 pounds of milk and 109 pounds of butter fat. This was her best month during her last record.

Gwendola Rosaire is bred by Rosaire's Olga Lad, a gold medal bull, with 27 daughters and six sons in the R. of M. Gwendola Rosaire is a half-sister to St. Mawes Boise Rosaire, a cow with an official record of 891 pounds of butter fat, and Poppy's St. Mawes, a gold medal bull. They are bred by the same sire. The dam of Gwendola Rosaire is Koffee's Gwendola, who has an official record of 16,902 pounds of milk and 621 pounds of butter fat, made at 9 years of age. She also has four daughters with official records.

#### Monmouth Cow Has Record.

Lad's Likeness is the other Oregon Jersey to complete a most creditable record. She began her test at 6 years and 2 months of age, and finished with a production of 16,907 pounds of milk, yielding 834 pounds of butter fat. She also qualifies for a gold medal by carrying a cut 182 days during the period of her test. She has a previous record of 381 pounds of butter fat, made at 3 years of age. She qualified for class AA on this record by carrying a calf 273 days.

Her sire is Rinda Lad of S. B. sire of 23 R. of M. daughters. The record of Lad's Likeness gives her sire (Rinda Lad of S. B.) two daughters with records of over 700 pounds of butter fat, with calf. As soon as the record of Lad's lota is finally checked over, this bull will qualify as a gold medal bull.

Lad's Likeness is owned by E. Rogers of Monmouth.

#### Havana Arrests Lead to Suspicion of Drug Ring

HAVANA, Cuba, June 7.—Seizure by Havana customs inspectors of several valuable contraband shipments of opium has given rise to the theory that a strong smuggling organization is working through the Spanish port of Haguacelona. The drug captured has been found in the baggage of passengers arriving from that port. One consignment which was found in a warehouse here is valued at about \$250,000.

## TO DARKEN HAIR APPLY SAGE TEA

Common garden sage brewed into a heavy tea, with sulphur added, will turn gray, streaked and faded hair beautifully and luxuriant. Just a few applications will prove a revelation if your hair is fading, streaked or gray. Mixing the Sage Tea and Sulphur recipe at home, though, is troublesome. An easier way is to get a bottle of Weyth's Sage and Sulphur Compound at any drug store, all ready for use. This is the old-time recipe improved by the addition of other ingredients. While wispy, gray, faded hair is not sinful, we all desire to retain our youthful appearance and take our youthfulness back by darkening your hair with Weyth's Sage and Sulphur Compound, no one can tell because it does it so naturally and evenly. You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time; by morning all gray hairs have disappeared and after another application or two your hair becomes beautifully dark, glossy, soft and luxuriant.

Read The Classified Ads.

**AUTO TOPS**

**HULL'S**

**AUTO TOPS**

**UPHOLSTERING**

**PAINTING**

**HULL'S TOP SHOP**

311 N. Commercial St. Phone 809

**ART GOODS**

YOU ARE INVITED

To visit our store and see the many beautiful Art Pictures on display.

**PICTURE FRAMING**

**ART SUPPLIES**

**W. J. PORTER**

Phone 465 455 Court St.

**BAKERY**

**BAKE-RITE BREAD**

is made with the very best flour, pure lard and plenty of milk.

By expert bakers in our light, well ventilated and sanitary clean bake shop.

**Bake-Rite Sanitary Bakery**

Phone 208 455 State St.

**BREAD**

**PEERLESS BREAD**

Made by Electricity at—

170 North Commercial St. Phone 247

**NATUROPATHIC PHYSICIAN**

NATUROPATHY IS THE Drugless Way to get WELL. Naturopathy teaches you how to keep well. If you are sick, consult a Naturopath. Do It Now.

**DR. A. SLAUGHTER**

NATUROPATH

Phone 110 210 U. S. National Bank Building

**HARNESS AND LEATHER**

**RELIABILITY**

Always Characterizes Everything We Sell — Harness, Gloves, Auto Robes.

**F. E. SHAFER**

(Established 1891)

170 S. Commercial St. Phone 411

**NURSERY STOCK**

**STRICTLY**

**High Grade Stock**

Superior Quality — Reasonable Prices

**SALEM NURSERY CO.**

Phone 1763 428 Oregon Bldg.

**MACHINE SHOP**

**SALEM MACHINE & WELDING CO.**

Cylinder Grinding, Crank Shaft Turning, Welding, Tractor Work, etc.

Gill Piston Rings, all sizes.

348 Perry St. Phone 403

**MUSICAL INSTRUCTION**

Advertising is a salesman talking at one time to thousands of prospects—during their leisure hours—while they are very susceptible to lasting impressions.

**MISS LUCILE BARTON**

Voice, Piano, Harmony

147 N. Commercial St. Phone 1588

Residence Studio Phone 592.

**BREAD**

**DIXIE SALT RISING BREAD**

**SALEM BAKING CO.**

Phone 954 439 Court St.

**DENTISTRY**

**DR. ALF SWENNES**

DENTIST

204 205 Gray Building

Over Hartman Bros. Jewelry Store

Phone 1509. Hours: 9 A.M.—5 P.M.

**JEWELERS**

**LOVE**

The Jeweler

337 State Street

**OPTOMETRIST-OPTICIAN**

**MORRIS OPTICAL CO.**

Eyeight Specialists Phone 239

204 211 Salem Bk. of Commerce Bldg.

**AUTOS AND TRUCKS**

Batteries, Garages, Electrical, Painting, Repairs, Retreading, Tires, Tops, Vulcanizing, Etc.

**TIRES—Silvertons, Brynawick, Fisk—Stromberg Carburetor, Ignition Supplies, Gill Piston Rings.**

**"The Gang That Never Sleeps"**

**GREAT WESTERN GARAGE**

HIGH STREET—OPPOSITE COURT HOUSE

GENERAL AUTO REPAIRING, AUTOMOTIVE SUPPLIES, ACETYLENE WELDING.

**CHIROPRACTIC**

**ARE YOU WELL?**

—If not, here is health for the sufferer, acute or chronic.

**DR. O. L. SCOTT**

Chiropractor

P. E. C. Graduate Class 1911. One of the largest and best equipped Chiropractic Offices on the Pacific Coast. Hours 10 to 12 A.M., 2 to 6 P.M. Rooms 309-10-11-12 U. S. National Bank Building. Phone 87

**DRUG STORE**

**WE WANT TO SEE YOU AGAIN AND AGAIN**

—So we maintain our store on a plane of service that nowhere else will you find more CAREFULLY PREPARED FINEST QUALITY PROPRIETARY ARTICLES and SUPPLIES.

**BREWER DRUG CO.**

Phone 184. Court and Liberty Sts.

**JUNK**

**DON'T WASTE YOUR TIME—**

See Us. We always pay the MARKET PRICE for everything of value. Looking for BARGAINS? —Also see us.

**CAPITAL BARGAIN HOUSE**

215 Center Street. Phone 398

**REAL ESTATE**

TELEPHONE 515

**W. H. GRABENHORST & CO.**

Farms and Fruit Lands

Small Tracts and Investments

275 State Street.

**REPAIRING**

**STARTING SERVICE**

**EXIDE SERVICE**

**H. D. BARTON**

Phone 1107

171 S. Com'l St.

**J. E. RANDOLPH**

Successor to E. C. JARMAN

High Grade Auto Painting

156 South 12th Street

**DEGGE & BURRELL**

**AUTOMOBILE ELECTRICIANS**

238 N. High Street

Phone 203.

**PHILADELPHIA BATTERY**

Guaranteed Two Years

Not a local but a national guarantee of two years backed by every Philadelphia service station in the U. S. This is your assurance of constant dependable service and proof of our faith in our product. We also repair and recharge any make of battery made. **WAYNE QUAYLE** 263 N. Com'l St., Salem Phone 413

**IF IT IS WOOD**

We Make and Repair It—

**NOVELTY WORKS**

W. A. Boddy, Mgr.

239 Court Street.

**DRUG STORE**

**WM. NEIMEYER**

Pharmacist

Phone 167 414 State Street

**KODAK FINISHING**

Kodak Finishing Tinting Copying Enlarging

**Jeff's**

518 State St. Opposite Court House

Phone 1774

**REAL ESTATE**

**SEE L. A. HAYFORD**

—for—

**Real Estate and Insurance**

305 State Street. Phone 737

**AUTO REPAIR SHOP**

L. M. Miller

Small Car Specialist. Auto Accessories

Phone: Day 890; Night 1362W.

245 Center St. (East End of Bridge)

**STARTING SERVICE**

**EXIDE SERVICE**

**H. D. BARTON**

Phone 1107

171 S. Com'l St.

**CHINESE MEDICINES**

**L. M. HUM**

Care of YICK SO TONG

Chinese Medicine and Tea Co. has medicine which will cure any known disease. Open Sundays from 10 a.m. to 4 p.m.

Phone 283

153 South High Street, Salem, Oregon

**FOOT SPECIALIST**

**CHAS. E. TATRO**

Foot Correctional Specialist

—Maker of Tatros' Famous Feather-weight Arch Support. From Individual Examinations, Scientific Treatment for all Irregularities of the Feet.

404 Massiac Building

Phone 419

**MACHINE SHOP**

**Liberty Machine Shop**

E. M. KNIGHTLINGER

Manager and Machinist

Repairs on Auto, Marine and Thrashing Engines and all Farm Machinery & Implements.

Work done on shortest notice at low cost rates.

178 South Liberty Street.

**MEAT MARKET**

**MIDGET MARKET**

Originators of LOW PRICES.

Not in the Combine.

351 State Street

Phone 176

**PAINT!**

**AUTOS AND BUGGIES PAINTED AND FINISHED**

**W. J. ANIBAL**

Phone 286 1160 Mill Street

**AUTO IGNITION, STARTING LIGHTING**

**A. O. SCHUMACHER**

Auto Electrical Expert

Phone 203. 238 N. High Street

**CIDER AND VINEGAR**

You'll Like Our

**Apple Cider and Vinegar**

For Their GOODNESS and PURITY

**Commercial Cider Works**

A. F. Boardley, Prop.

Phone 294 1010 Commercial St.

**FUNERAL DIRECTORS**

**WEBB & CLOUGH CO.**

Funerals for Less

Phone 120. Court St. at High

**MEAT MARKET**

**Cash Is King**

More Meat of Better Quality for Your Money

Our Coupon Books Save 5% on Your Meat Bill.

**PEOPLE'S MARKET**

Phone 994

155 North Liberty Street.

**TAILOR**

**JOHN SUNDIN**

Tailor

Phone 282

347 State Street

**BAKE SHOP**

WE MAKE TO ORDER

**Cakes For Parties**

BETTER-YET BREAD HOME-MADE CANDLES

**MISTLAND BAKERY**

1097 Chemeketa Street. Phone 544

**PIANOS**

**J.W. ILLMAN**

Player Pianos, Gramophones, Pianos, Rebuilt, Tuned, Etc.

121 S. Commercial

Phone 1609.

**CLEANERS AND DYERS**

**HAVE IT CLEANED and DYED**

FRENCH DRY CLEANING PRESSING

**SWISS DYE WORKS**

Jack Hays

544 State St. Opposite Court House

Phone 195 for Prompt Call

**FUEL AND TRANSFER**

**EMPEY TRANSFER & FUEL CO.**

254 S. Liberty Phone 998

Night Phones: 679J—1778J

**MEATS**

Wholesale—

Enjoy Your Meals By Marketing at

**Edward's Market**

—Fresh, Clean, Wholesome Meats—

1885 State St. Phone 1926

**UNDERTAKER**

—When our services are required we undertake to serve with prompt and sympathetic dignity.

**Terwilliger Funeral Home**

Licensed Embalmers

Funeral Directors

Phone 724 770 Chemeketa Street

**BOTTLETS**

**"HOWDY"**

and Cherry Blossoms are blooming, fine drinks. Order by the case and save money

**STAR BOTTLING WORKS**

647 Mark St. Phone 1426

SALEM, OREGON

**BUILDING, ETC.**

**"Good Wood Work"**

—Building Repairs—

—Cabinet Making—

—Furniture Repairing—

—Saw Filing, Etc.—

—General Jobbing—

**POTTER BROS.**

1875 State Street

**GROCERS**

You Are Sure to Get RELIABLE GROCERIES

**LEBOLD & CO.**

—Your continued patronage and good will is our first consideration.

—New Customers will find this a good place to trade.

Phone 649 and 650

1214 East State Street.

**CREAMERY**

We have pure Jersey cream—fresh each day, for whipping and table use.

Phone 299

157 S. Commercial St.

**CAPITAL CITY COOPERATIVE CREAMERY**

**MEAT MARKET**

**Edwards Market**

—Fresh, Clean, Wholesome Meats—

1885 State St. Phone 1926

**VETERINARIAN**

**DR. A. R. ANDREWS**

Veterinarian

Phone 7 CLUB STABLES

195 South Liberty Street

Calls answered at all hours.

