

SALEM BUSINESS CHART

CASH REWARD—\$10.00 EACH WEEK

PRIZES—1st, \$5.00; 2d, \$2.00; 3d, \$1.50; 4th, \$1.00; 5th, 50c

HOW TO COMPETE—Study the advertisements and the map of Salem's Business District on this page. Then mark accurately on the map where each of the following phones are located, by placing dots on the map and drawing a line from each dot to the advertisement where phone number is printed. THEN bring, or send, this page marked with your answer to The Statesman office on or before Saturday.

AWARDS will be made for accuracy and neatness. If your sense of location is highly developed, chances are that you will win.

CONTEST OPEN TO ALL—YOUNG AND OLD

Phone 809	Phone 458	Phone 184	Phone 544
Phone 465	Phone 362	Phone 239	Phone 890
Phone 299	Phone 120	Phone 724	Phone 439

WINNERS

This week did not bring the clever solutions to the Business Chart page that the Statesman has received in the past. The number of solutions received was very large but most of them lacked either accuracy or cleverness, and originality. Some of them also lacked neatness.

The solution turned in by Mrs. A. J. Smith, route 1, box 24, was an exception. It possessed all the required characteristics of a prize-winning solution—originality, cleverness, neatness and accuracy. This solution is awarded first prize, \$5. Her solution was as follows: At one end of the chart page, the map of Salem's business section was erected as a target.

On each of the ads involved in the contest a paper man, pointing a rifle, was standing. The rifle was aimed at the location of the advertiser's place of business. From the muzzle of the rifle a silk thread extended to the exact business location. On the page were also the following verses: Salem's business prospects now look bright. Since the Oregon Statesman took up the fight, I see they have the mind and will to boost Salem's business to the top of the hill.

The Statesman staff is on the job. "Guarding" our interests with care. They always "aim" for quick results.

To one and all they're fair. The winner of the second award, \$2, is Julian W. Graham, general delivery, Salem. On his solution is a very cleverly drawn picture of Uncle Sam, done in colors; also, the American flag, in colors.

The third prize, \$1.50, goes to Chester Allen, 625 North Winter street. In each of the ads he has pasted an "eye" with the line of vision extending to the business location. At the top of the page are the words: "All open eyes are upon these ads."

Fourth prize winner, \$1, Harold Haverson, 652 North Liberty street. He has carefully colored the 12 advertisements and connected them with the location with lines spelling goods sold by the advertiser.

The fifth prize, 50 cents, goes to Luke Shields, 470 South Winter street. Though not quite as clever as the others it is very neat and carefully done. Complimentary mention must be made of the solutions of Hugh Ward, Lois Allen, Nettie Graham and Howard Balch. Try again this week. You may win the first prize.

TREKKERS ARE COMING WEST

Manager McCroskey Lays Plans to Lure Them to State of Oregon

Boys, take that common no-account, Cristoforo Colombo and throw him into the ditch. He's no explorer—just a fancy man, a messenger boy. And tear out the history and geography pages and say anything about Balboa and Cortez and De Soto and Marco Polo and Magellan; they were pikers in the game of finding things out a long way from home. And forget about Jos Smith and the handcart Mormons, about Jesse Lee and Marcus Whitman and their missionaries, about the Boers and their trek into South Africa. Here's the real dope on the Big Trek.

Idaho Grabs Them

A caravan of 128 automobiles will leave Brooklyn July 5, to take Idaho to take up farms and grow up with the country. This barely escaped being lost Salem news, because a wily Idahoan happened to see 'em first and grabbed them. They are buying 5000 acres of irrigated land south of the Snake river, wanted by one of the small triparties of that stream, and they are planning to drive across the continent in a solid mass, bringing money to stimulate local business.

Bungalows are to be built, and they need 'em too; good roomy bungalows, for the trekkers are mostly people of a family, with from a pair to a dozen active youngsters who need room to grow. A trailer company is offering them a special price on 128 trailers, and probably every auto will haul at least one of these vehicles. The big families may travel by truck, but they're all coming west on gas wheels.

New at Farm Game

Only one out of every five of the newcomers has ever lived on a farm, but they are planning to be guided by the agricultural extension bureau that will give them expert counsel. They have some good agricultural counsel within their own ranks, too. E. T. Meredith, of Des Moines, Iowa, late secretary of agriculture, and publisher of Successful Farming, is secretary of their company.

The promoters, who were particularly interested at first by the stories of speckled trout and scenic beauties of the west, were so delighted with a letter from Manager McCroskey of the Oregon Commercial club, that they have already begun to sound out a party of long-range immigrants to whom the plucky woods and the salt sea breeze and the fruit and the fish and the fertile soil of western Oregon appeals, and they want him to tell them more of the great northwest.

TIGERS TROUCE CARDINAL TEAM

Plucky Catcher Klenan Hit In Face and Substitute Takes His Post

Tuesday's game in the Junior Twilight league was played on the high school field, between the Cardinals and the Richmond Tigers. The Tigers lost an appalling patch of skin in one or two of the earlier games, but they're getting it back by the acre, and they're going strong for the championship. The Cardinals, too, have had their victories, so no one day's game will settle the ferocious contest.

This latest game is here given in detail:

Name	Cardinals	Runs
E. Swing (rf).....	1	1
O. Kupper (2b).....	1	1
D. Lebold (lf).....	0	0
H. Clark (cf).....	0	0
J. Newsham (2b).....	0	0
F. Maier (ss).....	0	0
D. Swing (lb).....	0	0
P. Klenan (c).....	0	0
D. Henann (p).....	0	0
Total.....	2	2

Name	Richmond Tigers	Runs
W. Martin (rf).....	0	0
K. Wechter (2b).....	2	2
G. Shedeck (p).....	0	0
A. Cummings (c).....	1	1
T. Dutt (lf).....	2	2
J. Propp (ss).....	1	1
W. Olsen (cf).....	0	0
W. Blomker (3b).....	1	1
L. Lynn (lb).....	0	0
Total.....	7	7

The fellow able to answer the Edison questions ought to be secured to settle the Upper Silesia controversy.

BE PRETTY! TURN GRAY HAIR DARK

Try Grandmother's Old Favorite Recipe of Sage Tea and Sulphur

Almost every one knows that Sage Tea and Sulphur, properly compounded, brings back the natural color and lustre to the hair when faded, streaked or gray. Years ago, the only way to get this mixture was to make it at home, which is messy and troublesome. Nowadays, by asking at any drug store for "Wyeth's Sage and Sulphur Compound," you will get a large bottle of this famous old recipe, improved by the addition of other ingredients, at a small cost.

Floral Society Calls Members Together Tonight

Bird box builders and bloom boosters of every kind will meet at the Floral society monthly meeting, at the Commercial club Thursday night. A number of flowery subjects are to be talked over, and this busy season of the civic beautifier is to be made even busier by the plans offered for making Salem even more attractive than it now is. All members are urged to attend.

AUTO TOPS

HULL'S
AUTO TOPS
UPHOLSTERING
PAINTING
HULL'S TOP SHOP
311 N. Commercial St. Phone 809

ART GOODS

YOU ARE INVITED
To visit our store and see the many beautiful Art Pictures on display.
**PICTURE FRAMING
ART SUPPLIES**
W. J. PORTER
Phone 465 455 Court St.

BAKERY

BAKE-RITE BREAD
Is made with the very best flour, pure lard and plenty of milk.
By expert bakers in our light, well ventilated and scrupulously clean bake-shop.
Bake-Rite Sanitary Bakery
Phone 268 457 State St.

NATUROPATHIC PHYSICIAN

NATUROPATHY is THE Drugless WAY to get WELL. Naturopathy teaches you how to get well. If you are sick, consult a Naturopath. Do It Now.
DR. A. SLAUGHTER
NATUROPATH
Phone 110 210 U. S. National Bank Building

House needs painting? Eyes bother, too? Auto needs fixing? Makes you feel blue. So hot, you want something to quench your thirst? Whatever your troubles Try Salem first.

TRUCKS—TRACTORS

—The FAGROL TRACTOR gives sure traction with power and durability. —The FAGROL Compound 7-speed Transmission Trucks give 30 per cent more truck speed and 91 per cent more pulling power than others.
FAGROL TRUCK & TRACTOR CO.
180 S. High St. Phone 905

BREAD

EAT QUALITY— Therefore—
PEERLESS BREAD
Baked by Electricity at—
170 North Commercial St. Phone 247

DENTISTRY

DR. ALF SWENNES
DENTIST
294-295 Gray Building
Over Hartman Bros. Jewelry Store
Phone 1500. Hours: 9 A.M.—5 P.M.

HARNESS AND LEATHER

RELIABILITY
Always Characterizes Everything We Sell — Harness, Gloves, Auto Robes.
F. E. SHAFFER
(Established 1891)
Phone 411 170 S. Commercial St.

NURSERY STOCK

STRICTLY High Grade Stock
Superior Quality — Reasonable Prices
SALEM NURSERY CO.
Phone 1763 428 Oregon Bldg.

MACHINE SHOP

SALEM MACHINE & WELDING CO.
Cylinder Grinding, Crank Shaft Turning, Welding, Tractor Work, etc.
Gill Piston Rings; all sizes
345 Ferry St. Phone 493

MUSICAL INSTRUCTION

MISS LUCILE BARTON
Voice, Piano, Harmony
147 N. Commercial St. Phone 1588
Residence Studio Phone 592.

BREAD

DIXIE SALT RISING BREAD
SALEM BAKING CO.
Phone 954 439 Court St.

DRUG STORE

WE WANT TO SEE YOU AGAIN AND AGAIN
—So we maintain our store on a plane of service that nowhere else will you find more CAREFULLY PREPARED PRESCRIPTIONS, PROPRIETARY ARTICLES AND SUNDRIES.
BREWER DRUG CO.
Phone 184. Court and Liberty Sts.

JEWELERS

LOVE
The Jeweler
337 State Street

OPTOMETRIST-OPTICIAN

We have taken over Dr. Albert R. Miller's Salem optical business and will be glad to meet his friends and patrons.
MORRIS OPTICAL CO.
Eye-Sight Specialists Phone 239
204-211 Salem Bk. of Commerce Bldg.

AUTOS AND TRUCKS

Batteries, Garages, Electrical, Painting, Repairs, Retreading, Tires, Tops, Vulcanizing, Etc.

TIRES—Silvertowns, Brunswick, Fiak—Stromberg Carburetor, Ignition Supplies, Gill Piston Rings.
"The Gang That Never Sleeps"
GREAT WESTERN GARAGE
HIGH STREET—OPPOSITE COURT HOUSE
GENERAL AUTO REPAIRING, AUTOMOTIVE SUPPLIES, ACETYLENE WELDING.
PHONE 44

CHIROPRACTIC

ARE YOU WELL?
—If not, here is health for the sufferer, acute or chronic.
DR. O. L. SCOTT
Chiropractor
P. S. C. Graduate Class 1911. One of the largest and best equipped Chiropractic Offices on the Pacific Coast. Hours 10 to 12 A.M. 2 to 6 P.M. Rooms 309-10-11-12 U. S. National Bank Building. Phone 87

JUNK

DON'T WASTE YOUR TIME— See Us. We always pay the MARKET PRICE for everything of value. Looking for BARGAIN? —Also see us.
CAPITAL BARGAIN HOUSE
215 Center Street. Phone 398

REAL ESTATE

TELEPHONE 515
W. H. GRABENHORST & CO.
Farms and Fruit Lands
Small Tracts and Investments
275 State Street.

Successor to E. C. JARMAN
High Grade Auto Painting
156 South 12th Street

DEGGE & BURRELL
AUTOMOBILE ELECTRICIANS
238 N. High Street
Phone 203.

USL BATTERY SERVICE STATION
U. S. L. BATTERY & ELECTRICAL WORKS
Farris Bros, Props.
Phone 1809 418 Court St.

Others Save Tire Costs
WHY NOT YOU?
—By investigating our Modern Methods of prolonging the life of Tires.
Salem Tire & Vulcanizing Co.
Phone 428 154 Commercial St.

Our good work is the only cheap work. Do your gears stick? Try Gear life grease.
AUTO REPAIR SHOP
L. M. Miller
Small Car Specialist. Auto Accessories
Phone: Day 890; Night 1963W.
245 Center St. (East End of Bridge)

STARTING SERVICE EXIDE SERVICE
R. D. BARTON
Phone 1107
171 S. Com'l St.

Paint!
AUTOS AND BUGGIES PAINTED AND FINISHED
W. J. ANIBAL
Phone 296 1160 Mill Street

AUTO TOPS
F. W. BLISS
233 Commercial Street
(Over Marion Garage) Phone 562

Guaranteed Two Year
PHILADELPHIA BATTERY
—Not a local but a factory and national guarantee of two years backed by every Philadelphia service station in the U. S. This is your insurance of constant dependable service and proof of our faith in our product. We also repair and recharge any make of battery made by **WAYNE QUATLE**
263 N. Com'l St., Salem Phone 413

AUTO IGNITION, STARTING LIGHTING—
A. O. SCHUMACHER
Auto Electrical Expert
Phone 203. 258 N. High Street

A Safe Place to Leave an Auto is **CHERRY CITY GARAGE**
(Colwell Bros.)
—When needing the services of first-class mechanics, or storage, phone 458
170 South 12th Street

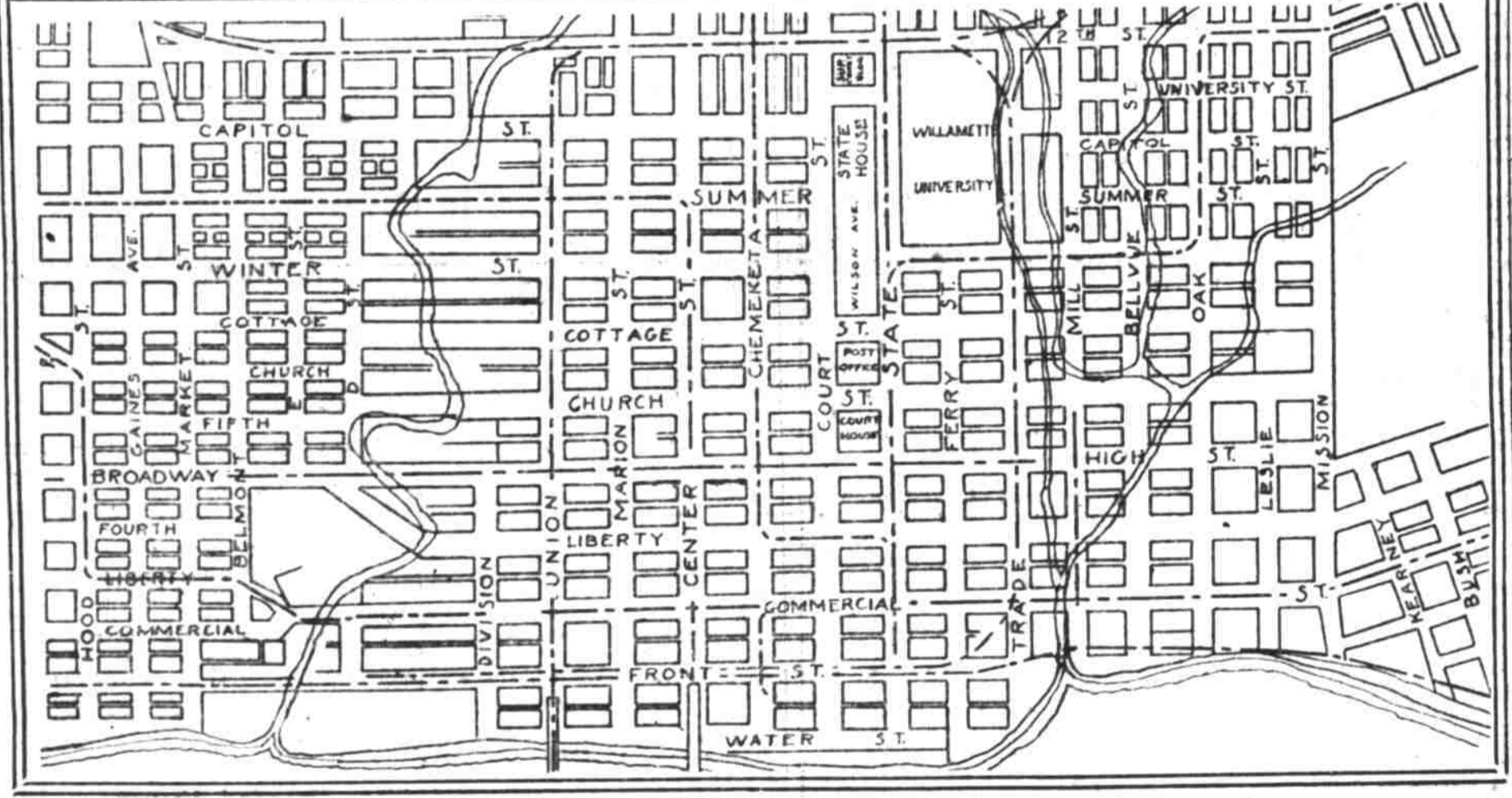
Player Pianos, Phonographs, Pianos, Rebuilt, Tuned, Etc.
J.W. TALLMAN
PIANO MAKER.
121 S. Commercial Phone 1659.

WE MAKE TO ORDER
Cakes For Parties
BETTER-YET BREAD HOME-MADE CANDIES
MISTLAND BAKERY
1097 Chemeketa Street. Phone 544

Order Your Ad. In This Space
It's the finest advertising opportunity available

"HOWDY"
and Cherry Blossoms are blooming fine drinks. Order by the case and save money
STAR BOTTLING WORKS
647 Mark St. Phone 1426
SALEM, OREGON

BUILDING, ETC.
"Good Wood Work"
—Building Repairs
—Cabinet Making
—Furniture Repairing
—Saw Filing, Etc.
—General Jobbing
POTTER BROS.
1875 State Street



CARPENTER AND REPAIR

IF IT IS WOOD
We Make and Repair It— THE
NOVELTY WORKS
W. A. Boddy, Mgr.
239 Court Street.

DRUG STORE

WM. NEIMEYER
Pharmacist
Phone 167 444 State Street

KODAK FINISHING

Kodak Finishing Tinting Copying Enlarging
Jeff's
548 State St. Opposite Court House
Phone 1774

REAL ESTATE

SEE
L. A. HAYFORD
—for—
Real Estate and Insurance
305 State Street. Phone 737

BOTTLED
"HOWDY"
and Cherry Blossoms are blooming fine drinks. Order by the case and save money
STAR BOTTLING WORKS
647 Mark St. Phone 1426
SALEM, OREGON

CREAMERY
We have pure Jersey cream fresh each day, for whipping and table use.
Phone 299
137 S. Commercial St
CAPITAL CITY CO-OPERATIVE CREAMERY
Phons 649 and 650
1244 East State Street.

CHINESE MEDICINES

L. M. HUM
Care of YICK SO TONG
Chinese Medicine and Tea Co. has medicine which will cure any known disease. Open Sundays from 10 a.m. until 8 p.m.
Phone 243
153 South High Street, Salem, Oregon

FOOT SPECIALIST

CHAS. E. TATRO
Foot Correctional Specialist
—Maker of Tatro's Famous Feather-weight Arch Support—from Individual Impressions. Scientific Treatment for all Derangements of the Feet.
404 Masonic Building
Phone 439

MACHINE SHOP

Liberty Machine Shop
E. M. KNIGHTLINGER
Manager and Mechanic
Repairs on Auto, Marine and Threshing Engines and all Farm Machinery a specialty.
Work done on shortest notice at lowest rates.
178 South Liberty Street.

SHOES

FULLERTON'S
Home of Quality
LADIES' SHOES
415 State Street 114 Liberty Street
Phone 578

BAKE SHOP
WE MAKE TO ORDER
Cakes For Parties
BETTER-YET BREAD HOME-MADE CANDIES
MISTLAND BAKERY
1097 Chemeketa Street. Phone 544

CLEANERS AND DYERS
HAVE IT CLEANED and DYED
FRENCH CLEANING PRESSING
SWISS DYE WORKS
Jack Hayes
544 State St. Opposite Court House
Phone 195 for Prompt Call

You'll Like Our
Apple Cider and Vinegar
For Their GOODNESS and PURITY
Commercial Cider Works
A. F. Beardley, Prop.
Phone 394 1010 Commercial St.

FUNERAL DIRECTORS

FUNERAL DIRECTORS
WEBB & CLOUGH CO.
Funerals for Less
Phone 120. Court St. at High

MEAT MARKET

MIDGET MARKET
Originators of LOW PRICES.
Not in the Combine.
351 State Street
Phone 176

TAILOR

JOHN SUNDIN
Tailor
Phone 282
347 State Street

FUEL AND TRANSFER

EMPEY TRANSFER & FUEL CO.
254 S. Liberty Phone 998
Night Phones 679J—1778J

GROCERS

You Are Sure to Get RELIABLE GROCERIES
LEBOLD & CO.
—Your continued patronage and good will is our first consideration. —New Customers will find this a good place to trade.
Phons 649 and 650
1244 East State Street.

MEATS

Wholesale—Retail
Enjoy Your Meals By Marketing at
Edward's Market
—Fresh, Clean, Wholesome Meats—
1885 State St. Phone 1926

—When our services are required we undertake to serve with prompt and sympathetic dignity.
Terwilliger Funeral Home
Licensed Embalmers
Funeral Directors
Phone 724 770 Chemeketa Street

VETERINARIAN

DR. A. R. ANDREWS
Veterinarian
Phone 7
CLUB STABLES
195 South Liberty Street
Calls answered at all hours.