SALEM BUSINESS CHART

CASH REWARD---$10.00 EACH WEEK

PRIZES--1st, $5.00; 2d, $2.00; $3d, $1.50; 4th, $1.00; 5th, 50c

HOW TO COMPETE—Study the advertisements and the map of Salem's Business District on this page. Then mark accurately on the map where each of the following phones are located, by placing dots on the map and drawing a line from each dot to the advertisement where phone number is printed. THEN bring, or send, this page marked with your answer to The Statesman office on or before Saturday.

AWARDS will be made for accuracy and neatness. If your sense of location is highly developed, chances are that you will win.

CONTEST OPEN TO ALL—YOUNG AND OLD

Phone 905	Phone 619	Phone 110	Phone 282
Phone 493	Phone 428	Phone 398	Phone 167
Phone 413	Phone 1774	Phone 44	Phone 578

AUTO TOPS

HULL'S
AUTO TOPS
UPHOLSTERING
PAINTING
HULL'S TOP SHOP
311 N. Commercial St. Phone 809

House needs painting?
Eyes bother, too?
Auto needs fixins?
Makes you feel blue.
So hot, you want something
To quench your thirst?
Whatever your troubles
Try Salem first.

MACHINE SHOP

SALEM MACHINE & WELDING CO.
Cylinder Grinding, Crank Shaft Turning, Welding, Tractor Work, etc.
Gill Piston Rings; all sizes
345 Ferry St. Phone 493

AUTOS AND TRUCKS
Batteries, Garages, Electrical, Painting, Repairs, Retreading, Tires, Tops, Vulcanizing, Etc.

TIRES—Silvertowns, Brunswick, Fisk—Stromberg Carburetor, Ignition Supplies, Gill Piston Rings.
"The Gang That Never Sleeps"
GREAT WESTERN GARAGE
HIGH STREET—OPPOSITE COURT HOUSE
GENERAL AUTO REPAIRING, AUTOMOTIVE SUPPLIES, ACETYLENE WELDING. PHONE 44

AUTO PAINTING
To insure a good job have your work done by a man that really learned the business (not just picked it up.
E. C. JARMAN
156 S. 12th Street.

DEGGE & BURRELL
Willard Thread-Rubber Insulation
AUTOMOBILE ELECTRICIANS
238 N. High Street
Phone 203.

USL BATTERY SERVICE STATION
U. S. L. BATTERY & ELECTRICAL WORKS
Farris Bros. Props.
Phone 1803 418 Court St.

Others Save Tire Costs
Retreading WHY NOT YOU?
—By investigating our Modern Methods of prolonging the life of Tires.
Salem Tire & Vulcanizing Co.
Phone 428 154 Commercial St.

—Our good work is the only cheap work. Do your gears stock? Try Gear life grease.
AUTO REPAIR SHOP
L. M. Miller
Small Car Specialist. Auto Accessories
Phones: Day 890; Night 1363W.
245 Center St. (East End of Bridge)

STARTING LIGHTING IGNITION SERVICE
EXIDE SERVICE
R. D. BARTON
Phone 1107
171 S. Com'l St.

Paint!
AUTOS AND BUGGIES PAINTED and FINISHED
W. J. ANIBAL
Phone 296 1160 Mill Street

AUTO TOPS
F. W. BLISS
233 Commercial Street
(Over Marion Garage) Phone 362

PHILADELPHIA DIAMOND GRID BATTERY
Guaranteed Two Years
—Not a local but a factory and national guarantee of two years backed by every Philadelphia service station in the U. S. This is your insurance of constant dependable service and proof of our faith in our product. We also repair and recharge any make of battery made. WAYNE QUAYLE
206 N. Com'l St., Salem Phone 413

AUTO IGNITION, STARTING LIGHING—
A. O. SCHUMACHER
Auto Electrical Expert
Phone 203. 238 N. High Street

A Safe Place to Leave an Auto is
CHERRY CITY GARAGE
(Colwell Bros.)
AUTO REPAIRS
—When needing the services of first-class mechanics, or storage, phone 458
170 South 12th Street

PIANOS
Player Pianos, Pianos, Phonographs, Pianos Rebuilt, Tuned, Etc.
121 S. Commercial
Phone 1659.
J.W. TALLMAN
PIANO MAKER.

BAKE SHOP
WE MAKE TO ORDER
Cakes For Parties
BETTER-YET BREAD
HOME-MADE CANDIES
MISTLAND BAKERY
1097 Chemeketa Street. Phone 544

BOWLING ALLEY

BOTTLERS
"HOWDY"
and Cherry Blossoms are blooming fine drinks. Order by the case and save money
STAR BOTTLING WORKS
647 Mark St. Phone 1426
SALEM, OREGON

BUILDING, ETC.
"Good Wood Work"
—Building Repairs
—Cabinet Making
—Furniture Repairing
—Saw Filing, Etc.
—General Jobbing
POTTER BROS.
1875 State Street

ART GOODS
YOU ARE INVITED
To visit our store and see the many beautiful Art Pictures on display.
PICTURE FRAMING
ART SUPPLIES
W. J. PORTER
Phone 465 455 Court St.

TRUCKS—TRACTORS
—The FAGEOL TRACTOR gives sure traction with power and durability.
—The FAGEOL Compound 7-speed Transmission Trucks give 36 per cent more truck speed and 91 per cent more pulling power than others.
FAGEOL TRUCK & TRACTOR CO.
186 S. High St.
Phone 905

MUSICAL INSTRUCTION
MISS LUCILE BARTON
Voice, Piano, Harmony
147 N. Commercial St. Phone 1588
Residence Studio Phone 592.

BAKERY
BAKE-RITE BREAD
is made with the very best flour, pure lard and plenty of milk.
By expert bakers in our light, well ventilated and scrupulously clean bake-shop.
Bake-Rite Sanitary Bakery
Phone 268 457 State St.

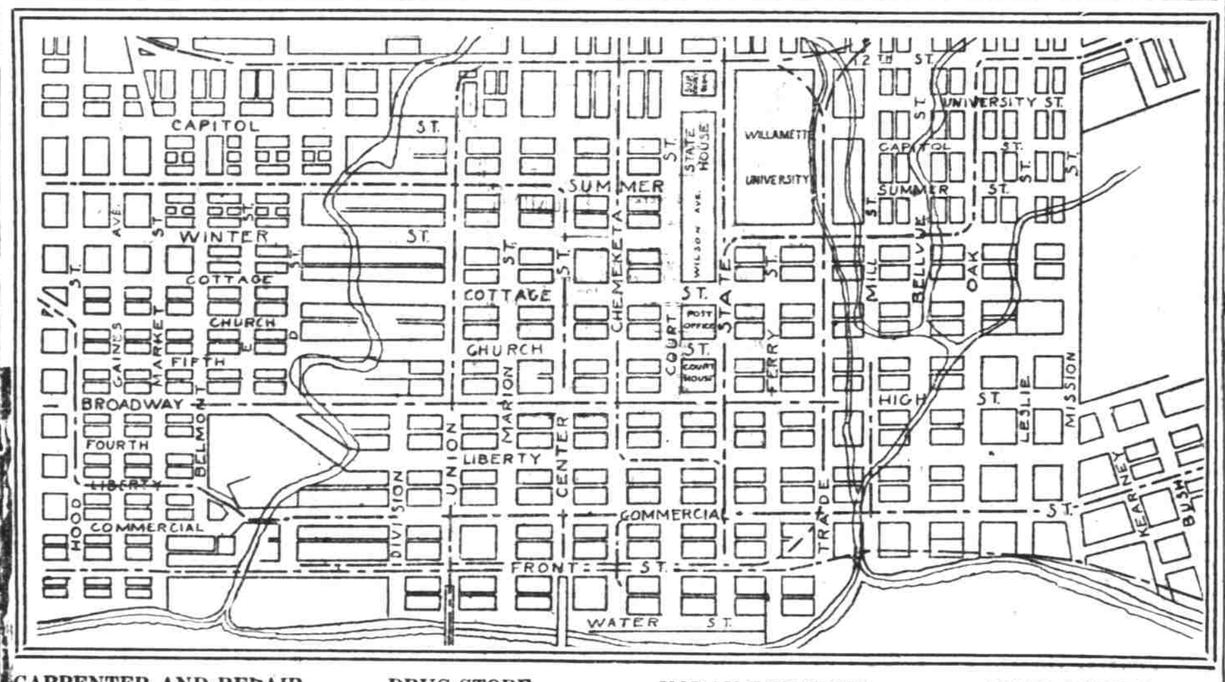
BREAD
EAT QUALITY—
Therefore—
PEERLESS BREAD
Baked by Electricity at—
170 North Commercial St. Phone 247

BREAD
DIXIE BREAD
—IS AS GOOD AS EVER—
—IT ALWAYS WAS THE BEST.
SALEM BAKING CO.
Phone 954 439 Court Street

DENTISTRY
DR. ALF SWENNES
DENTIST
204-205 Gray Building
Over Hartman Bros.' Jewelry Store
Phone 1500. Hours: 9 A.M.—5 P.M.

DRUG STORE
WE WANT TO SEE YOU AGAIN AND AGAIN
—So we maintain our store on a plane of service that nowhere else will you find more CAREFULLY PREPARED PRESCRIPTIONS, PROPRIETARY ARTICLES and SUNDRIES.
BREWER DRUG CO.
Phone 184. Court and Liberty Sts.

CHIROPRACTIC
ARE YOU WELL?
—If not, here is health for the sufferer, acute or chronic.
DR. O. L. SCOTT
Chiropractor
P. S. C. Graduate Class 1911. One of the largest and best equipped Chiropractic Offices on the Pacific Coast. Hours 10 to 12 A.M., 2 to 6 P.M. Rooms 309-10-11-12 U. S. National Bank Building. Phone 87



CARPENTER AND REPAIR
IF IT IS WOOD
We Make and Repair It—
THE
NOVELTY WORKS
W. A. Boddy, Mgr.
239 Court Street.

DRUG STORE
WM. NEIMEYER
Pharmacist
Phone 167 444 State Street

KODAK FINISHING
Kodak Finishing Tinting Framing Copying Enlarging
Jeff's
548 State St., Opposite Court House
Phone 1774

REAL ESTATE
SEE
L. A. HAYFORD
—for—
Real Estate and Insurance
305 State Street. Phone 737

CHINESE MEDICINES
L. M. HUM
Care of
YICK SO TONG
Chinese Medicine and Tea Co., has medicine which will cure any known disease. Open Sundays from 10 a.m. until 8 p.m.
Phone 283
153 South High Street, Salem, Oregon

FOOT SPECIALIST
CHAS. E. TATRO
Foot Correctional Specialist
—Maker of Tatro's Famous Feather-weight Arch Support—from Individual Impressions. Scientific Treatment for all Derangements of the Feet.
404 Masonic Building
Phone 499

MACHINE SHOP
Liberty Machine Shop
E. M. KNIGHTLINGER
Manager and Machinist
Repairs on Auto, Marine and Threshing Engines and all Farm Machinery a specialty.
Work done on shortest notice at lowest rates.
178 South Liberty Street.

SHOES
FULLERTON'S
Home of
Queen Quality
LADIES' SHOES
415 State Street 114 Liberty Street
Phone 578

CIDER AND VINEGAR
You'll Like Our
Apple Cider and Vinegar
For Their
GOODNESS and PURITY
Commercial Cider Works
A. F. Beardsley, Prop.
Phone 394 1010 Commercial St.

FUNERAL DIRECTORS
FUNERAL DIRECTORS
WEBB & CLOUGH CO.
Funerals for Less
Phone 120. Court St. at High

MEAT MARKET
MIDGET MARKET
Originators of LOW PRICES.
Not in the Combine.
351 State Street
Phone 176

TAILOR
JOHN SUNDIN
Tailor
Phone 282
347 State Street

CLEANERS AND DYERS
Have it CLEANED and DYED
FRENCH DRY CLEANING PRESSING
SWISS DYE WORKS
Jack Hayes
544 State St., Opposite Court House
Phone 195 for Prompt Call

FUEL AND TRANSFER
EMPEY TRANSFER & FUEL CO.
254 S. Liberty Phone 998
Night Phones 679J—1778J

MEAT MARKET
Cash Is King
—More Meat of Better Quality for Your Money.
—Our Coupon Books Save 5% on Your Meat Bill.
PEOPLE'S MARKET
Phone 994
155 North Liberty Street.

UNDERTAKER
—When our services are required we undertake to serve with pompt and sympathetic dignity.
Terwilliger Funeral Home
Licensed Embalmers
Funeral Directors
Phone 724 770 Chemeketa Street

CREAMERY
We have pure Jersey cream fresh each day, for whipping and table use.
Phone 299
137 S. Commercial St
CAPITAL CITY CO-OPERATIVE CREAMERY

GROCERS
You Are Sure to Get RELIABLE GROCERIES
LEBOLD & CO.
—Your continued patronage and good will is our first consideration.
—New Customers will find this a good place to trade.
Phones 649 and 650
1244 East State Street.

MEATS
Wholesale— —Retail
Enjoy Your Meals By Marketing at
Edward's Market
—Fresh, Clean, Wholesome Meats—
1885 State St. Phone 1926

VETERINARIAN
DR. A. R. ANDREWS
Veterinarian
Phone 7
CLUB STABLES
195 South Liberty Street
Calls answered at all hours.

NATUROPATHIC PHYSICIAN
NATUROPATHY is THE Drugless WAY to get WELL. Naturopathy teaches you how to keep well. If you are sick, consult a Naturopath. Do It Now.
DR. A. SLAUGHTER
NATUROPATH
Phone 110 210 U. S. National Bank Building

HARNESS AND LEATHER
RELIABILITY
Always Characterizes Everything We Sell — Harness, Gloves, Auto Robes.
F. E. SHAFER
(Established 1891)
Phone 411 170 S. Commercial St.

NURSERY STOCK
STRICTLY
High Grade Stock
Superior Quality — Reasonable Prices
SALEM NURSERY CO.
Phone 1763 428 Oregon Bldg.

JEWELERS
LOVE
The Jeweler
337 State Street

OPTOMETRIST-OPTICIAN
We have taken over Dr. Albert R. Miller's Salem optical business and will be glad to meet his friends and patrons.
MORRIS OPTICAL CO.
Eyesight Specialists Phone 239
204-211 Salem Bk. of Commerce Bldg.

JUNK
DON'T WASTE YOUR TIME—
See Us. We always pay the MARKET PRICE for everything of value.
Looking for BARGAIN?
—Also see us.
CAPITAL BARGAIN HOUSE
215 Center Street. Phone 398

REAL ESTATE
TELEPHONE 515
W. H. GRABENHORST & CO.
Farms and Fruit Lands
Small Tracts and Investments
275 State Street.

WINNERS

This week brought to The Statesman the most accurate as well as the most clever solutions of its Business Chart contest yet received and it was indeed a pleasure for the judges to examine them. Their only regret is that there are only five cash prizes to award as there were so many original and clever solutions that it is regrettable that so many worthy ones should go unrewarded.

The best that can be done is to decide the winning solutions and give complimentary mention to the other deserving ones.

The most original solution winner of the first reward, $5, was handed in by Mrs. F. Bedwell, 524 South Fourteenth street, Salem. Other solutions were probably more artistic but they were not so original as their plans had been used in solutions received during past weeks. Mrs. Bedwell's solution was as follows: Each advertisement involved in the contest is "connected up" with the location of the advertisers place of business by a zigzag line representing electricity or lightning. On the left hand of the page a storm cloud is drawn with electricity discharging into a telephone instrument. Beneath the telephone instrument are the words:

"Power Unmeasured—
Statesman ads electrify—
They tell the public where to buy."

The second cash reward is given Ruby Jane Allen, 290 South Twenty-first street. Her solution is the neatest yet received, also very accurate but is possibly not quite so clever as some of the other solutions. The 12 advertisements involved in the contest are pasted on a gray card surrounding the chart of the city. The ads are connected with the advertisers location by silk threads. The colors used in the solution are red, blue and gray.

Violet Kruger, 2540 Lee street is winner of the third prize $1.50. She has placed miniature telephone poles made of wood on the page and has extended 12 shades of silk thread from the advertisement to the location of the advertisers place of business.

The fourth prize $1.00, is awarded to Bessie Buell, Route 1, box 115, Salem. She has used the telephone pole idea, the poles being cut from green cardboard and two poles used to support the "phone wire" extending from the ad to advertiser's location.

Hugh Ward, 1487 Broadway is winner of the fifth prize, 50 cents. Artistic coloring of the page and crayon lines to the location give his solution individuality and distinctiveness.

The solutions deserving of complimentary mention are as follows:

Myrtle Page, 1605 Court street; Mrs. H. M. Buell, route 1, Salem; Mrs. Carrie L. O'Neill, 660 Gaines avenue; Mable Dotson, Salem; Glenn Ivie, Salem; Dorothy Marsters, 1475 Court street; Connell Ward, 1487 Broadway.

We hope we will have an equal number of clever solutions to this week's page. Try for it. You don't have to be an artist. All you have to do is to be original, be neat, be accurate. Get busy. You may win the $5 reward. It is worth trying for.

April Auto Registrations Shown by Secretary Kozer

A total of 3750 motor vehicles were licensed by the automobile department of the secretary of state's office during April of which 2613 were new registrations, and the total in fees received was $136,707.

The registration of motorcycles, chauffeurs, dealers, additional sets of license plates, and the recording of transfers, duplicates and the licensing of operators brought in additional fees sufficient to run the total in fees up to $143,490.25.

The whole number of motor vehicles registered from January 1 to April 30 is 95,580, motorcycles, 2171; dealers, 468; chauffeurs, 2428, and operators, 16,176, and the total in fees is $1,993,549.

LADIES! DARKEN YOUR GRAY HAIR

Use Grandma's Sage Tea and Sulphur Recipe and Nobody Will Know

The use of Sage and Sulphur for restoring faded, gray hair to its natural color dates back to grandmother's time. She used it to keep her hair beautifully dark, glossy and attractive. Whenever her hair took on that dull, faded or streaked appearance, this simple mixture was applied, with wonderful effect.

But brewing at home is messy and out of date. Nowadays, by asking at any drug store for a bottle of "Wyeth's Sage and Sulphur Compound," you will get this famous old preparation, improved by the addition of other ingredients, which can be depended upon to restore natural color and beauty to the hair.

A well-known downtown druggist says it darkens the hair so naturally and evenly that nobody can tell it has been applied. You simply dampen a sponge or soft brush with it and draw this through your hair, taking one strand at a time. By morning the gray hair disappears, and after another application or two it becomes beautifully dark and glossy.—Adv.

HIGH FREIGHT RATES TARGET

Driving Attack Begun At Washington by Big Shippers of Nation

CONFERENCE ARRANGED

Shipping Costs Declared to Hold up Building Work And Road Making

WASHINGTON, May 3.—The first driving attack by major shippers against high freight rates as impeding national progress has culminated, it was announced today, in an agreement for joint conference here May 23 between railway executives, interstate commerce commission members and producers and shippers.

The meeting was arranged after the producers group, representing all the larger building material manufacturers associations, had carried to President Harding their demand for prompt action.

Harding Approves Plan

The situation was urgent, they contended. The president was said to have approved the conference plan which contemplates bringing the rate problem to an issue and getting stagnated construction work on the move through concessions in rates by the carriers and in prices by material producers.

A report on the steps taken by the material men shows that the group of producers representing concerns which supply sand, brick, lumber, gravel, tiles, clay products and other building materials, determined to carry their attack on freight rates to the top when efforts to negotiate reductions through general freight agents of the railroads failed.

Building Retarded

The first conference here was with chairman Winslow of the house interstate commerce committee, and later the material men talked with Chairman Clark of the interstate commerce commission, the joint conference being then suggested. In each case as later during their conference with President Harding, the material producers contended freight rates were holding up building.

A memorial was presented to Mr. Harding outlining the situation and the building men then telegraphed Daniel Willard, of the Railway Executives' association, asking for the joint conference, to which Mr. Willard agreed with the understanding that representatives of both sides are prepared to discuss the matter in its broadest aspects and with a spirit of cooperation."

Road Making Stops

In outlining their case to President Harding the material men said:

The building and road making industries are at a standstill. The chief cause of deferment (in building work) is excessive freight rates.

"Freight rates on building and road materials have been increased an average of 110 per cent since 1917 as compared with 75 per cent on general commodities. In some instances the rates on building and road materials are now in excess of their price at the point of production."

RIOTS STAGED IN BALTIMORE

Uniformed Policemen Are on Nearly All Ocean-Going Vessels in Port

BALTIMORE, Md., May 3.—After a day of riots and anxiety in the marine workers' strike, uniformed men of the Baltimore police force tonight were on board nearly all ocean-going vessels in the harbor to prevent further outbreaks and all available reserves were concentrated in the waterfront districts.

Shipping was at a standstill, except for bay traffic. Shipping board officials and private operators struggled all day in efforts to obtain crews with little success.

Strikers raided the cattle ship Western King. They boarded the ship from launches and compelled all but seven of the 50 men, mostly negroes, who composed the crew, to abandon the ship. Later they went back and carried off three others, leaving only four men in the crew to care for the 155 head of cattle aboard.

Arriving at the foot of Broadway with their first boatloads of "recruits" the strikers met a large crowd and a demonstration against the negroes occurred. Three negroes were badly injured.

Falling Off is Shown In Income and Excess

WASHINGTON, May 3.—Income and excess profits taxes collected by the government during March fell off my more than $139,000,000 as compared with March, 1920, according to reports issued tonight by the internal revenue bureau.

Receipts totaled $547,481,140 as against $686,939,318 in March 1920.

Collections from July 1 to the end of March amounted to $2,287,486,997 or a decrease of $521,174,803 as against the corresponding period last year.