

BUSINESS LITTLE BETTER IN MARCH

Cry of Farmers is Answered By Unemployed From Big Cities

WASHINGTON, March 31.—Business showed little indication this month of getting away from the uncertain ties of the last year, according to the federal reserve board's monthly review. Some activities were noted but commerce apparently was waiting further developments before moving toward anything like normal. Automobiles, textiles and footwear experienced temporary advances, due to the spring season. Reports from reserve banks touching agricultural communities indicate that the cry of the farmers for labor is being answered by persons driven out of cities through unemployment.

MORE ACTIVITY DUE IN MARION COUNTY

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prices of lumber and building material of all kinds have come down. The retail prices of building hardware and plumbing materials are far below war prices. But the head of the Oregon Federation of Labor says the cost of living has not come down. Either he is mistaken or all the information that is published in the newspaper advertisements is misleading. Let us get at the facts in some way or other. Let us have a conference of business men, contractors, labor leaders and material men and let the facts be presented in all these lines by those who speak with authority. Let there be fair and full conference, and after that if the building trades will not lower their scale of wages let us know just where the community stands. The community cannot go forward as it should unless there is

a full understanding and a full adjustment.

Farm wages have been cut in two all over the northwest for the simple reason that farm products are no longer bringing war prices and the farmer cannot pay war wages. Railroads are cutting wages from one end of the country to the other for the reason that they cannot remain on a war basis of operation and keep out of bankruptcy. Sawmills that are resuming after lying idle for months—and over half of them have not been operating for the past four months—are resuming on lower scale of wages. Sheep shearing is down from 17½ cents per sheep, as paid last year, to 12½ cents this year. Sheep and wool are very low. It is estimated that it will take two years to get the sheep industry back to pre-war conditions.

Building trades all over the northwest have reduced their scales voluntarily, from \$1 to \$2.50 a day. With cheaper living than any city in the northwest, which a thorough investigation of the facts would probably show, Salem building trades

could make a bigger cut in war wages than other towns. Astoria carpenters have cut their scale from \$8 to \$7.50 a day. That is a significant cut, compared to cuts in other branches.

All the conditions at Salem are favorable to a big movement in building. Of course, there is some building as it is. But instead of a few score houses going up there should be hundreds. At Portland a working agreement is being framed under which in March over 500 building permits were issued. There should have been 2000 new houses started, at the city needs them. This city at a low estimate needs 500 new houses in 1921. Instead of families of mechanics leaving here to get work elsewhere, as some are going, Salem should add 2000 population this year and have work for all of them. But to have this city go forward and have work for all who want work, there must be conditions under which larger numbers will be employed at fair wages, under which all will be employed instead of just a few of the more favored ones at a fancy price in any building trade.

As the matter stands, the people generally are afraid to undertake building for fear of trouble with the unions and their war wages. Many are offering to work at less than the war scale, but people who are in business or public employ are afraid to start building for fear of trouble with the building trade unions. There must either be an open conference on this matter between all interests, called by the Council of Mediation, the Commercial Club and the building trades themselves, or Salem will go upon an unorganized open-shop basis.

There is this big obstacle in the way of the building boom that is already to break—that nobody knows where he is at. This must be remedied by a clear understanding and then all will go forward. The average man will not undertake building at war wages. Only a few can afford to have any work done at war prices for labor. Labor itself is injured by the present blockade, due to lack of understanding. If the building trades cannot voluntarily reduce war wages, or will not, there will be little building.

By all means let us have an open public presentation of the facts in the case.

SALEM EDUCATOR IS RELATIVE OF FRANKLIN

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first grade certificate. Later I went to the Whitewater state normal school, after which I secured a position as principal of the village school. My mother's father lived near Ithaca, N. Y. He wrote and said if I wanted to go to Cornell university I could stay with him, and he would take care of the expense of my schooling. I accepted his offer and was graduated from Cornell in 1887.

After teaching in various high schools I secured a position in southwestern college at Winfield, Kan. I not only secured a position as a professor in the college but also secured my wife in Winfield. Her name was Viola Price. She was the daughter of a Methodist minister who was professor of English and librarian at the college. Immediately after our marriage we went to the University of Chicago, where I took three years in history, political science and economics. I taught two years in the American history department of the University of Nebraska. From there we went to Madison, Wis., where in the library of the state historical society I wrote the thesis which secured for me my degree of Ph. D. My thesis was entitled "The Legislative History of Naturalization in the United States," and appeared in book form issued from the University of Chicago Press. Since then, and that is 20 years ago, I have taught in Mt. Union college, in the University of the Pacific at San Jose, Cal., and for nine years at Albany college, at Albany, Or. For three years I have been in Willamette university, teaching classes in sociology, economics and political science.

"For many years I have worked for prohibition and for equal suffrage. My great desire is to help free society from needless handicaps. I am a strong believer in the new science of personal efficiency."

"I am an enthusiastic mountain climber. During the past two summers I have made trips with the Mazamas, one to the top of Mount Rainier and the other to the top of Mount Baker and Shuksan. I believe in taking my vacations out of doors, doing something different from one's usual routine."

Session Laws Likely to Be Cut Abnormally Early

Indications are that the session laws of the 1921 legislature will be printed, indexed and bound earlier than usual this year. They probably will be ready for distribution the first week in May.

DEAD MEN TELL NO TALES

SALEM AGENTS for The Peoples Produce Co. of Portland, who handle through us and buy and sell direct from farmer to consumer all kinds of farm products: eggs, poultry and prunes.

Make Your Dollar Go Far



Dollar Opportunity Day

When honestly applied to seasonable merchandise of daily demand you'll be surprised at the big values

LADIES

Your dollar has a larger buying power when properly and well spent

- Ladies Beautiful Trimmed Hats, Latest Styles.....\$1.98 and up
- Silk Dresses.....\$5.50 and up
- Jersey Sport Coats, all colors.....\$7.50
- Silk Lined All Wool Sport Coats, Tan, Blue, and Brown.....\$12.50
- Ladies Tailored Suits, sizes to 46, \$14.50
- Wool Plaid Plaited Skirts.....\$7.50
- Tailored Waists.....98c and up
- All Wool Slip on Sweaters.....98c
- Summer Crochet Sweaters, with fringes.....\$3.98

SHOES Can Be Bought Here for Less

- Ladies' White Canvas Oxfords, Pumps and Shoes, military or high heel.....\$2.49
- Fine Kid Oxford, latest style with 2 or 1 strap, black or brown, high or low heels.....\$3.98
- Ladies' Black or Brown, military or high heels.....\$3.98
- Men's Fine Kid, wide or narrow toe, black or brown.....\$4.98
- Work Shoes.....\$2.98
- Children's Shoes.....\$1.98 and up

MEN

Why don't you too try and economize by attending these Dollar Opportunity Days

- Good quality Men's Suits, which we could not get another time at this price.....\$8.50 and \$14.50
- Young Men's latest style Wool Suits.....\$14.50
- Boys' Wool Suits.....\$4.98
- Men's all Wool Pants, blue and brown.....\$4.98
- Men's Balbriggan Union Suits, good wt. mer 85c.....\$8.50
- Men's Athletic Union Suits, like B.V.D.....\$8.50
- Men's blue heavy Denim Outerals.....\$2.49
- Men's Khaki Outerals.....\$2.29
- Boys' heavy blue Denim Outerals.....79c
- Engineers and Firemen's Hose, 5 pair.....\$1.00
- Fancy Fiber Silk Hose; 3 pair.....\$1.00
- Heavy Working Sox, 11 pair.....\$1.00
- Fine Cotton Dress Hose; 5 different colors; 11 pair.....\$1.00
- 2 piece Underwear, 2 for.....\$1.00
- Heavy Cambric Work Shirts, 2 for.....\$1.00
- Fine Dress Shirts, with or without collar.....\$1.00
- Silk Ties; 2 for.....\$1.00
- Heavy Leather work Gloves, 2 pair for.....\$1.00
- Boys' Shirts, 2 for.....\$1.00
- Boys' Khaki Overalls, 2 for.....\$1.00
- Boys' Union Suits; 2 for.....\$1.00
- Boys' Heavy Stockings, 6 pair.....\$1.00
- Heavy Slipover Sweaters, khaki color only, with sleeves.....\$1.19
- Men's Khaki Pants.....\$1.19
- Big Yank Khaki Shirts.....79c
- Khaki Riding Breeches, for men, boys and girls.....\$2.98
- Khaki Hats.....69c



Specials in Ladies' Furnishings

- Ladies' Voile' Waists, 2 for.....\$1.00
- Ladies' Underskirts, white em. knitted and others; all sizes; 2 for.....\$1.00
- Ladies' Summer Union Suits, 3 different styles, fine mercerized; all sizes; 2 for.....\$1.00
- Children's Union Suits, 3 for.....\$1.00
- Children's Gingham Dresses, 2 for.....\$1.00
- Children's Playsuits, 2 for.....\$1.00
- Ladies' and Children's Aprons, 2 for.....\$1.00
- Silk Lisle Hose, fine lisle tops, 2 pair for.....\$1.00
- Ladies' Cotton Hose, 5 pair.....\$1.00
- Children's Lisle Hose, black, white and brown, 4 pair.....\$1.00
- Silk Camisoles, nicely trimmed; 2 for.....\$1.00
- Crib Blankets, 3 for.....\$1.00
- Infants' Wool Cashmere Hose; 3 pair for.....\$1.00
- Thread Silk Hose, per pair.....\$1.00
- Silk Mercerized Children's Sport Hose, 2 pair.....\$1.00

Our Economy Basement Store Has Some Wonderful Bargains for \$ Day

- Men's Fine Cotton Hose, pair.....9c
- Ladies' Heavy ribbed Hose, pair.....9c
- Men's Handkerchiefs; white, red and blue, each.....5c
- Beautiful Hair Ribbons, all colors; yard.....19c
- Bungalow Aprons.....85c
- Pins and Safety Pins, 2 cards.....5c
- Sewing Thread.....5c
- Beautifully Trimmed Boudoir Caps.....9c
- Children's All Wool Sweaters.....98c
- Boy Scout Suits; consisting of coat, pants, leggings and hat.....\$1.49
- Girls' and Ladies' Button Shoes, cloth top.....98c
- Pumps and Oxfords; military heels; small sizes only.....49c
- Children's Shoes and Slippers.....98c
- Ladies' Black and Brown Kid Shoes.....\$2.98
- Girls' and Boys' Kid Shoes.....\$1.98
- Men's Dress and Work Shoes.....\$2.98
- Large size Dish and Wash Pans.....65c
- Tea Kettles.....\$1.49
- Big lot of Kitchen Utensils, aluminum wear; up from.....9c
- Cups, Saucers and large plates.....19c
- Casserole, Nickel plated frames.....\$1.98
- Large Sizes, Ladies' Dresses.....\$1.19
- Special lot of Fleischer's yarn; 1 oz. ball.....25c
- Galvanized 10 quart Pail.....35c
- 1 big counter of odds and end cooking utensils, each.....9c
- Men's, Ladies' and Children's Rubbers.....19c
- Heavy Khaki Denims; 3 yards.....\$1.00

\$ DAY VALUES IN YARD GOODS \$

- 36 inch Dress Ginghams, 5 yards.....\$1.00
- 27 inch Beautiful Dress Gingham, 7 yards.....\$1.00
- Apron Gingham, 8 yards.....\$1.00
- Heavy blue and gray Shirting, 8 yards.....\$1.00
- White and colored Flannels, 10 yards.....\$1.00
- Reg. Overall Denim, 3 yards.....\$1.00
- Finest grade Muslin, Nainsook, India Linen, 6 yards.....\$1.00
- Brown Crash Toweling, 8 yards.....\$1.00
- Huck Toweling, 10 yards.....\$1.00
- 4 large heavyweight Turkish Towels, 4 for.....\$1.00
- Huck Towels, 6 for.....\$1.00
- 3 Pillow Cases.....\$1.00
- Beautiful flowered Voile for dresses and blouses, 40in. wide, 3 yards.....\$1.00
- Best quality Calico, light and dark, 10 yards.....\$1.00
- Silk Poplin, 40 inches, yard.....\$1.00
- Wool Serge, all colors, yard.....\$1.00
- Curtain Serim, 27 inches wide, 10 yards.....\$1.00
- 8-4 Brown Sheet, 29½ yards.....\$1.00
- Good weight House Lining, 15 yards.....\$1.00
- Fine White Organdy, extra good quality, 3 yards.....\$1.00

Shop Where the Crowds Buy

THE PEOPLE'S CASH STORE
SALEM ORE.

Shop Where the Crowds Buy

Your Dollar Spent Here Will Buy You Groceries for Two

- 20 pounds of best Rice.....\$1.00
- 20 pounds Rolled Oats.....\$1.00
- 18 pounds of Green Peas.....\$1.00
- 20 pounds of White Beans.....\$1.00
- 3 sacks of Corn Meal.....\$1.00
- 15 pounds of Macaroni.....\$1.00

COFFEE

- Diamond W. Coffee, 45c value, 3 pounds for.....\$1.00
- 6 pounds of coffee in bulk.....\$1.00
- 4 pounds of Peaberry Coffee.....\$1.00
- 4½ pounds of ground chocolate.....\$1.00

CANNED GOODS

- 8 cans of Carnation or Borden's Milk.....\$1.00
- 10 cans of Standard Tomatoes.....\$1.00
- 10 cans of Standard Peas.....\$1.00
- 9 cans of Corn.....\$1.00
- 5 cans of No. 2½ Apricots.....\$1.00
- 8 cans of Clams.....\$1.00
- 7 cans of solid pack Tomatoes.....\$1.00
- 7 cans of String Beans.....\$1.00
- 6 cans of Pineapples, tall.....\$1.00
- 6 pounds of pure Lard in bulk.....\$1.00
- 8 pounds of best Shortening.....\$1.00
- 6 pounds of strained honey in bulk.....\$1.00
- 7 pounds of soda Oyster Crackers.....\$1.00
- No. 10 Marshmallow Syrup, value \$1.35.....\$1.35
- Crystal White Soap, 21 bars.....\$1.00
- White Navy Soap, 23 bars.....\$1.00
- Best Italian Prunes, 15 pounds.....\$1.00
- Split Prunes, 22 pounds.....\$1.00
- Best Spuds, 100 pounds for.....\$1.00
- Hard Wheat Flour, our own brand, per sack.....\$2.00
- Best Hardwheat Flour, bleached, Olympic.....\$2.40