SACKS, SACKS FOR SALE -- 100,000

FOR SALE-TRUCK CHAINS ALL

SIZES. CAPITAL JUNK & BAR-

GAIN HOUSE, 215 CENTER ST.

WOOD

FISHER BROS, DEALERS IN WOOD

CALL THE SALEM PURE TARDS FOR

your wood and coal; office 752 Trade street, Phone 529.

FOR SALE-16-INCH AND 4 FOOT OLD FIR WOOD, SPECIAL PRICE ON GREEN WOOD.

FRED E. WELLS

Automobile Directory

SLIGHTLY USED FORDSON TRACTOR

SECOND HAND FORD FOR SALE cheap. Guaranteed, Call 52F12.

FOR SALE-ELGIN SIX 1919-20 MOD

el touring car, almost new, recently overhauled. Very low price for cash. Address "E," care Statesman.

OLESON MOTOR CAR CO.

Used Car Center. Quick Changes.

-Many other good buys in used cars .-

FOR RENT

HOUSES

P. L. WOOD, 331 STATE ST., REAL

FOR RENT - 2 FURNISHED HOUSE

FOR RENT - THREE UNFURNISHED

rooms with use of bath. Suitable for housekeeping. W. R. Bush, 768 South 13th.

WANTED

LIVESTOCK

BUY ALL KINDS OF LIVESTOCK -

MISCELLANEOUS

GOOSEBEERRY AND CURRANT CUT-

BUSINESS CARDS

CHINESE PHYSICIAN

DR. L. M. HUM CURES ANY KNOWN disease, 153 S. High St., Phon. 283.

DRESSMAKING.

FOR DRESSMAKING AND PLAIN sawing call at 1308 N. Commercial.

HAT SHOP - MEN'S AND WOMEN'S hats renovated and blocked-495 Court

INSURANCE.

WE WRITE INSURANCE ON ANY

thing, in the best old line companies. See us for insurance, Laflar & Laflar

LAUNDRIES

SALEM LAUNDRY COMPANT, 136 S.
Liberty street. Phone 25. Oldest —
Largest—Best. Established 1889.

CAPITAL CITY STEAM LAUNDRY-

Quality work, prompt service, 1264 Breadway. Phone 165.

MONEY TO LOAN.

LOANS! LOANS ! IF YOU WANT

NURSERY STOCK.

RUITLAND NURSERY NOW HAS

sales yard corner High and Ferry sts., Salem. Please call and see our stock;

Salem. Please call and see our stock; 6 and 8-foot Italian prups and smaller

0.000 CUTHBERP RED KASPBERRY

plants; strong, thrifty, year old, Low quantity prices for early delivery. Per

100 postpaid, \$2.50, Ward K. Rich-ardson, 2395 Prost.

CHOICE LOGANBERRY PLANTS FOR

spring delivery; any quantity. Ward K. Richardson, 2395 Front.

CHOICE STRAWBERRY PLANTS, ANY quantity; all leading varieties. Prices interesting. Ward K. Richardson, 2395 Front st. Phone 494.

PAINTING AND PAPERHANGING

have gone east on an extended visit and recommend A. H. Clark (phone

1396J) as a competent workman. Glenn

PRIVATE HOSPITALS.

WANTED - CONFINEMENT CASES AT

private hospital. I have best of equip-ment. Phone 1959.

PHYSICIANS AND SURGEONS

KATHERINE SCHLEEF, M. D., PHY-sician and Surgeon. Offices Oregon building, rooms 411-13. Phone 540, 264. Over Oregon Electric depot.

REPAIRING AND SHARPENING

BEN WHEELER — EVERYTHING RE paired. General sharpening, chimney sweep. 342 North Commercial street.

CUTLERY GRINDING; LAWN MOW-ers, safety razors, etc. Stewart's Re-pair Shop, 347 Court atreet.

SECOND HAND FURNITURE

WANTED - SECOND HAND FURNI-

ture, rugs, carpets, stoves, machinery and tools. Best prices paid. The Cap-ital Hardware & Furniture Co., 285 N. Com'l St. Phone 947.

STOVE REPAIRING

40 years experience; Depot National fence, sizes 26 to 58 inches high. Paints

oil and varnishes, etc., loganberry and hop hooks. Salem Pence and Stove Works, 250 Court street. Phone 12-

SECOND HAND GOODS

WE RILY AND SELL BECOND HAND goods of all kinds, pipe fittings, har-ness, collars, collar pads, tools, and chains. Fred Schindler, 258 Center

Try Classified Ads. in The

Statesman For Results

STOVES REBUILT AND REPAIRED-

ades, also other nursery stock Phone

money on city property, see vs. We have it on good terms and low rate of interest. Laflar & Laflar, 406-7 Oregon

406 Oregon building.

keeping rooms, 730 N. Front street.

349 N. Commercial St.

entate, rentale

-A bargain, 349 Ferry street.

305 South Church

FOR DRY WOOD PHONE 1678W.

street, Phone 398.

PHONE 398.

Phone 1542

grain, oats and potato sacks. Capital Junk and Bargain House, 215 Center

Oregon Statesman

SECTION ADVERTISEMENTS Rate Per Word meet (six insertions) 8c

NORWICH UNION THE INSURANCE SOCIETY Thielsen, Roland & Burghardt mident Agent 871 State St.

MONEY TO LOAN On Real Estate T. K. FORD

(Over Ladd & Bush Bank)

HAWKINS & ROBERTS 204-207 Oregon Building OUR OFFERINGS hence including some of the fi-

nest in the city. Our list of farms and acreage is complete. LAFLAR & LAFLAR 101.7 Oregon Bldg. Phone 1644

TOR SALE - SIX POLAND CHINA pigs, 14 weeks old. Your choice \$8,50 OR SALE - FOX TERRIER PUPPIES.

Phone 73 or 1280; 1030 Chemeketa st. FANTED-LADY BOOKKEEPER, MUST be espable of running typewriter, 213 Center street, Phone 398. OST-ON NORTH CHURCH STREET

a gold wrist watch. Phone 817. ONE CABINET BRUNSWICK PHONO. push for sale at a bargain; 24 records. Call 1746 S. Liberty atreet.

TALKING MACHINE SLIGHTLY USED for sale at a sacrifice. Phone 1981J.— THE OREGON FIRE RELIEF ASSOCIA-

tion has had a marvelous growth the past year, and is deeply grateful for the loyal support of its members. Its sole abject is to give you maximum tion at minimum cost. If you are not participating in its ber STANDLEY & FOLEY benefits se Room 2 Bush Bane mag.

Phone 347 FOR SALE - FURNITURE INCLUDING white tuninel muleable range, in use three months, 173 South Cottage. OR SALE-THERE WILL BE A CAR of seems growth fir wood down by S. P. depot Saturday or Monday; \$10 per and delivered. Phone 769.

RESH SWEET CIDER + CUMMINGS. between Patton's Book Store and 385 Proper reward if returned to

on Sale — ONE GERMAN-ROLLER singer, R. R. McCallister, Pratum, Ore. Phone 44F2.

eities; harness and wagon; \$175 takes

HAVE A DANDY 4-ROOM MODERN house, a corner lot, garage, barn and chicken house, well located in Salem. For sale at \$1000, Will give good terms. Phone 540. OR REST-A GOOD LOCATION FOR

a confessionery and quick lunch counter. Just newly fitted up. See Mr. Purdy at the Gregon Bath House.

EMPLOYMENT

FEMALE

WASTED-A GIRL FOR HOUSEWORK feres Statesman, C78,

AFTED - FIRST CLASS STENOGRAher to take a responsible position that as he developed by initiative and hard work. Only one who wants permanent place abould answer this advertisement. Address A. C., care States-

SALESMAN WANTED

LESMAN WANTED - HAVE OPEN for man, mechanically inclined and with some sales ability, to represent us in Marion county. Unusual opportunity for hastler. Expenses paid to Perland hat interview if qualify. Address Ore-pm Motor Accessories, Inc., 450 Stark street, Portland.

MTED - MEN AND WOMEN TO the farm paper subscriptions. A good imposition to the right people. Address as Pacific Homestead, Statesman Bldg.

MISCELLANEOUS

FOR SALE

WINDL WALL TINTS. MANY of solver 10c pound and up. Max O. mm, 179 N. Com'l St.

FINANCIAL

MIY BONDS BOUGHT AND SOLD. as & Roberts, 205 Oregon I.klg. HAVE SOME GOOD FARM MORT-HAWKINS & ROBERTS

on Bldg., Salem. POULTRY.

THWEST POULTRY JOUR biggest and best in the west magazine for live soultrymen a year, \$1.00 in Salem. Send 5 in he sample today. Address The cultry Journal Salem, Ore-

PIANOS

AND FOR SALE-HIGH GRADE PIhe new, for sale at real sacri-

hone 1702 evenings. FARM PAPER

WANT TO GET THE BEST paper, send 15c to The Pacific stead, Salem, Oregon, for a three-in trial subscription, Mention this

MISCELLANEOUS EW MOHAIR MATTRESSES, 570

S FOR SALE, DELIVERED SALE - CHRISTMAS TREES.

ARD EXCHANGE, 342 NORTH Strial street, diamonds, watches, cal instruments guns, clothing, to Both new and used goods

LEGARD" CAN BE USED OVER Max O. Buren, 179 North

and to cloth, at about half price.

10 Buren, 179 N. Com'l St.

ITY OF THE OATMAN GIRLS true story of western immigra-as been earefully revised, making dorme little book. It tells in erms of the massacre of the family, of the escape of Loest the captivity of Mary and lary died of starvation and a purchased from the Indiana later. The price is 20 cents, Address Oregon Teachers, Islam, Oregon,

MISCELLANEOUS TRANSFER-HAULING WALL PASTE." NO COOKING RE-quired. Sticks everything. Max O. Buren, 179 N. Commercial street.

CAPITAL CITY TRANSFER CO.-226 State St., phone 933. Distributing, forwarding and storage our specialty. \$260 MAHOGANY BRUNSWICK IN perfect condition, with late records. A bargain for some one. Phone 1702

WALL PAPER, PAINT WALL PAPER AND CEILING PAPER 20c and up double roll. Max O. Ec-

SEE PORTER FOR PAINTS, WALL Paper and Picture Framing. Good workmen. 455 Court St. Phone 485.

SALEM WATER LIGHT & POWER Co., office 301 South Com'l street. Ten per cent discount on domestic flat rates paid in advance. No de ductions for absence or any cause us less water is shut off your premises

WATER

PROFESSIONAL

OSTEOPATHIC PHYSICIANS DRS. WHITE AND MARSHALL, 506 and wood sawing. Phone 2046 or 2F11.

DR. W. L. MERCER, OSTEOPATHIC Physician and Surgeon, Kirasvi... graduate, 404 and 405 U. S. Natl Bank building. Phone—Office 919, residence

DR. JOHN L. LYNCH, OSTEOPATHIC Physician & Surgeon, 403-404 Oregon Bldg. Phones: Office 1394; Res. 58F5.

CHIROPRACTORS. DR. O. L. SCOTT, P. S. C., CHIROPRAC-tor, 309-12 U. S. Bank Blig. Phona 87; Res. 828R.

ROOM HOUSE, GOOD BARN, 2 LOTS and fruit at \$900.
Good home, complete basement, barn, some fruit and on paved street and car line, at \$2800. 6-room house practically new at \$1500. House and good lot in North Salem at la acres of choice land, 8 acres of apples and cherries: 2 acres of choice logan-berry haud, 5000 strawberry plants in

good condition; cheap; terms reasonable. Square Deal Co. Phone 470. FOR SALE - STRICTLY MODERN 7 room house, close in, easy payments, immediate possession. Hart and Muller, 208 Oregon bldg.

FOR SALE - LOGANBERRY TRACT-8 acres in full bearing, trellised with co-dar posts, rich loam soil. Price \$4500, 2 cash, balance easy payments at 7 per cent. Hart & Muller, 208 Oregon Bldg.

FOR SALE-7-ROOM MODERN BUN galow, furnace, fireplace, garage, five blocks from postoffice, east front; large lot, Price \$6300; MRS, WINNIE PETTYJOHN 275 State Street.

Good City Investment settle up an estate we have a good 9 room modern house and 10 lots, equal acres, partly in bearing fruit, for sale; choice location right in Salem, on paved street, near car line, good building lots. The price is very cheap; \$7500, some terms.

BARBER & PEARSON 200 Gray Bldg., Near Commercial Club

GOOD BUYS

10 acres, 7½ acres of bearing prunes, 2 acres fine logans, small buildings; 4 miles out. Price \$8,000.

10-acre tract, nearly all cultivated, 4 miles out, good road, fine soil, 2 acres acres, 31/2 miles out, 4 acres cultivated, some timber, spring water, good road. Price \$1700, \$1000 down. road. Price \$1700, \$1000 down.

1/2 acres, 4-room house, barn, 2 acres
bearing prunes, some logans, 4 miles
out. Price \$1750, \$950 down.

5-acre tract, 10 acres of bearing prunes,
2 acres logans, good 5-room plastered
bungalow, well and barn, good road,
close to highway. Price \$11,000.

100 acres of timber land, located about
11 miles from Salem, 15,000 cords of
standing fir timber. Price \$65 per
acre. 6-acre farm, nearly all cultivated, house and barn, hocated 5 miles from Salem, good dark prairie soil. Price \$165 per

HOUSES Good 5-room modern bungalow, located on good street. Price \$5000.
5-room house, bath, toilet, electric lights, large lot, bearing fruit, barn. Price \$2500, half cash. lood modern 5-room bungalow on paved street. Price \$5700.

load 7-room modern house close in, ga-rage. Price \$4200. you want to buy, trade or sell, see W. H. Grabenhorst & Co.

275 State Street. **BEST BUYS**

50 acres, 12 cleared, 60 can be cleared with little work; 70 in timber pasture; 200 cords of wood cut to be included. Fenced on three sides. Spring; 712 miles from Salem; \$65 per acre. 135 acres, 300 cleared, 136 brush and bath, 2 barns, silo, sheep sheds, chick-en houses, store room and garage; 8 miles from Salem, at station; \$80 per fine poultry ranch, all well equipped, capacity for 6000 hens; 3½ miles from Salem. For particulars see me.

HOUSES 5 room, modern, barn, garage, fruit, ber-ries; \$2500, half cash. 10 rooms, modern, full basement, 2 fireplaces, best value in the city. Would cost \$10,000 to build. Price \$4500; \$1750 cash, balance to suit at 7 per

rooms, modern, east front, all kinds of fruit and berries. Barn, chicken house, fruit house, wood shed, one acre, town property. All fenced: \$6000, \$2000 cash, balance to suit at 6 per cent. rooms, 7 blocks from State street; barn, wood shed; \$1600, \$500 cash,

balance easy terms D. D. SOCOLOFSKY 141 State Street.

WORTH WHILE

6-room house, bath, electric lights, fire-place, garage, 2 lots, some fruit trees. Price \$1650; \$800 cash. 5-room house, bath, electric lights, small barn, close in. Price \$1550; \$1250 rooms and pantry, house ceiled, city water, electric lights, good lot, near car line. Price \$850; half cash, bal-

MILLS & COPLEY

Phone 175 3311/2 State Street. Stayton Business Building Fine permanent building, located in the center of the business district; nearly Price, \$6500 or will trade for good property in or near Salem or for grocey to equal value.

KINNEY & SMITH Ground Floor

REAL ESTATE

Farms to trade for Salem property.

Eight-room house and acre of ground on Trade street. Will trade this in on a

GERTRUDE J. M. PAGE 492 N. Cottage St.

40-ACRE HOWELL PRAIRIE FARM ON paved road. All tillable and all plant-ed except small tract fine timber. Fine 8-room house, barn, store house, chick-en house. Price \$10,500, easy terms. Modern 5 room bungalow on corner of paved street, \$2850, \$1000 cash; bat ance as rent.

Modern 7 room bungalow and garage, corner of paved street, closs in \$3000;

OREGON LAND CO. Phone 426

-Use Statesman Classified Ads. Read the Classified Ads.

FOR SALE - 6-ROOM BUNGALOW, modern conveniences, near school, one half block from paving on gravel street, one-half block from street car. Price BARBER & PEARSON room bungalow, lights, bath, garage.

MRS. WINNIE PETTYJOHN Telephone 515 State Street. **WOOD'S BARGAINS**

Price \$2400.

to acres in Rosedale district, fair build ings, about 15 acres orchard, some lo ganberries and some timber, price right, 30 acres river bottom land, close to Salem, \$3500. Ten acres logan-berries with buildings, easy terms. Five acres loganberries, small house, close in. Three-room house, \$500. Four room house nearly new, \$1300. Five room bungalow with fireplace. \$3500. About an acre of good garden land in city for sale or rent. P. L. Wood, 241

FOR SALE - SIX-ROOM COLONIAL house, best location, furnace, fireplace, sleeping porch, old ivory finish, new and in excellent condition, all built in features. Price \$6300. fireplace, dutch kitchen, newly painted and tinted. Price \$4200. Good terms.

MRS. WINNIE PETTYJOHN

275 State Street. Exceptionally Good Buy

5 % room modern except basement, with a very large lot and garage; one block off the car line at \$2500; new plumbing and very cheap place.

WM. FLEMING 41 State Street. 5 ROOM BUNGALOW, FLOORED ATtic, cement basement, furnace, fire place, garage, east frout, paved street. Price \$4750.

veral good buys in houses from 4 to 9 rooms. We have several good trades in acreage and farms and several buildings. What have you to trade! BECKKE & HENDRICKS 205 U. S. Natl Bank Bldg. Phone 161

BARBER & PEARSON

ells city and country property. List i with us and it will receive special attention. We will find you a trade that is what you want 300 Grag Bldg.,

ONE OF THE FINEST MODERN homes in town for sale, in good loca-tion; all built-in features, cement base-ment with furnace and fireplace. Will take small, cheap house as part pay.

f you are looking for a location in city
or country we have it. Priced right.

LOOSE & PATTON

ACRES CLOSE IN WITH GOOD buildings, splendid buy for price asked —\$4000. Another for \$3250, 4 room plastered house, wood shed and barn, on corner, 100x130 ft., \$1300.

PETTEY'S REALTY CO.

331 1/2 State Street,

HOUSES FOR SALE you want terms, what do you think of these! Strictly modern 6-room bungalow; excellent location; has everything; furnace, gas, pavement, street car, schools, university. In fact all that is needed in a real home, Far cheaper than can be built: \$6300; \$1000 cash and the balance the amount the place would bring if rented plus 6 per cent. Right in the heart of the city; six rooms and a dandy home. Practically all modern conveniences. \$3500; \$500 cash and \$30 monthly. Would reat at \$25 easily.
ix-room home with two fine lots and anabundance of fruit; \$2800, \$500 cash. \$25 monthly.

Eight-room bungalow, has very como-dious closets. Just the sort of place you have been looking for. Pavement; street car; house alone would cost not less than \$6000 to build now. Offered at a price you can afford, \$4000 only. Owner wants \$1500 cash and balance over three years. But I have several others which may be bought on easy terms. See that five-room bungalow; all newly enameled throughout; basement; a fine buy at \$2500; \$600 cash, \$35 monthly.

CHAS. W. NIEMEYER "Just Real Estate"
215-216 Masonic Temple Phones 1000

On the Pacific Highway

33 ACRES, \$12,000 miles from Salem, 13 acres, 10-year-old prunes; 6 acres apples, 2 acres cherries, 1 acres each pears and walnuts, balance of the land cultivated. Terms \$3000 down balance long time or will take house in Salem as part payment.

58 acres in Polk county, 9 miles from Salem: 90 acres cleared, good woven wire fence, Price \$75 per acre. A GOOD BUY

815 miles north of Salem, on River road; 146 acres river bottom, all cultivated One mile north of Fairgrounds, 1 acre, room house, barn, \$2000. \$1800-\$600 DOWN

rooms, lot 52x110. \$3750. 6 rooms, large lot, will trade for acreage,

or give terms. \$3200-HALF CASH rooms, modern, garage; lot 50x110 -

10 rooms modern except furnace, good location, partly fyrnished. Price \$4500. LAFLAR & LAFLAR

406-7 Oregon Bldg. 38—Farms—38

(Some personally inspected) In Polk and Marion Counties \$60 to \$150

FLEMING REALTY CO. 341 State Street 2014 ACRES 316 miles out, 15 cultivated

wood enough to half pay the price asked. Trade for something in Salem. 60 cultivated, for rent, \$250. Well built 4-room house, \$950.

MAGEE Room 29, Corner State and Commercia Over Busick's

PORTLAND UNINCUMBERED RESIdence lots wil be accepted in part payment for a new Salem Bungalow, balance payable like rent. Price less than cost of property. Here is a bargain. A. C. BOHRNSTEDT 401 Masonic Temple, Salem, Oregon

> L. A. HAYFORD Real Betate

6-room plastered house with garage, good lot, fruit, located in North Salem, 5 blocks to street car. Price only \$2500 plastered except kitchen, located in North Salem, at a price of only \$1200, ment, furnace, garage, hardwood floors, fireplace, built-in kitchan with white enameled wood work and sleeping porch. Price \$8500.

from hungalow, new and modern, good location, 1½ blocks to struct car, See this at only \$3250, ferms.

lo acres 6 miles south of Salem, 8 acres prunes, 34 acre logans, red soil, good converted. prunes, 14 acre logans, red soil, good road, spring of water on place; 1 room Leave Corvallie shack. Price \$5500. We have a good list of acreage of all kinds of farming lands, seeing is be-lieving, let us show you.

L. A. HAYFORD 305 State Street.

REAL ESTATE

S-ROOM HOUSE, ONE BLOCK FROM State street, modern except basement. Priced cheap at \$1700, terms.

WHOLE MILK AND PRODUCE WANTED Marion Creamery & Produce Co Salem, Oregon. Phone 2488

SALEM MARKETS

BUYING PRICE. Eggs and Poultry. Eggs, 52c.

Hens, heavy, 22-24c. Hens, light, 18-20c. Old roosters, 8-16c. Broilers, 22-24c. Pork, Mutton and Beef. Pork, on foot, 11 1/2 c. Lambs, 7c. Dressed hogs, 14c.

Beef steers, 7 1/2-8c.

Cows, 3-6c.

Top veal, 12 1-2-13c. Hay. Clover hay, \$20.00-22.00. Oat and vetch hay, per ton \$21-\$23.

Cheet hay, \$21-23. Grain. Wheat, \$1.20-1.35. Oats, 50c. Beans, 4 to 5c.

Mill Feeds, Retail. Mill run, \$43. Wholesale to Dealers, Creamery butter, 57c. Butterfat, 53c.

Oranges, \$6.50.

Bananas, 13 1-2c. Lemons, \$5.00. Grape fruit, Cal., \$4. Ariz. 5.50. Florida, \$8.50. Cranberries, \$5.25 box; \$20 bbl Dates, \$7 case. Vegetables. Cabbage, 1 1-2c, Onlons, Oregon, \$1.75. Onlons, California, \$2.25. Turnips, \$2.00. Carrots, \$1.50 sack.

Green peppers, 20c. Cauliflower, \$1.25 doz. Dates, 22 1-2c 1b. Lettuce, \$3.25 crt. Parsley 60c dozen bunches. Beets, 75c dozen bunches, Tomatoes, \$3,25 crt. Spuds. \$1.25 cwt. Sweet potatoes, 4 1-2 to 5c.

The Story of a Honeymoon

A Wonderful Romance of Married Life Wonderfully Told by ADELE GARRISON

CHAPTER 773

WOOD. "Mr. Underwood! Please!" as possible from Harry Under- to death, which upon my word I "maudlin"-this self-pity was evi- to the nearest resturant." wood's detaining hand and swung believe you are." around facing him. I was frankly in doubt as to whether or not I should be able to keep him from attracting attention to us when I should tell him, as I must, that couldn't possibly go to the little midnight supper he had proposed. Always whimsically unreasonable

at best, he had been drinking far

too much before I encountered

TO HUMOR HARRY UNDER-

him, and I dreaded immeasurably the wordy controversy I saw before me. He swept me a low, exaggerated bow, so low that I feared for his balance. As he raised his head and body again his eyes were gleaming with mocking mischief. "It's no use, lady fair." he said, a masterful note underneath the

TIME TABLES

SOUTHERN PACIFIC CO. Effective Sunday, November 14, 1920 and thereafter.

Northbound No. 54 Oregonian 5:00 am No. \$6 Oregon Express 6:58 am No. 28 Willamette Limited . . . 9:20 am No. 18 Portland Passenger 2:00 pm No. 24 Coos Bay 5:25 pm No. 14 Portland Express 7:23 pm Train No. 12 arrices at Salem. . 8:04 pm Southbound No. 53 Oregonian 3:06 am No. 17 Roseburg Passenger . . . 4:08 pm Prain No. 11 arrives at Salem. 5:49 pm No. 27 Willamette Limited . 6:48 pm

No. 13 San Francisco Pass 9:34 ps SALEM-GEAR LINE No. 73 Arrive at Salem 9:10 as No. 74 Leave Salem 4:00 pm

SALEM, FALLS CITY & WESTERN 161 Leaves Salem, motor...... 7:45 and 163 Leaves Salem, motor...... 9:35 and 165 Leaves Salem, motor...... 1:55 pm Through car to Monmouth and Arlia 171 Leaves Salem for Dallas... 5:10 pm 171 Leaves Salem for Dallas 5:10 pm 162 Arrives at Salem 9:10 am 164 Arrives at Salem 11:00 am 166 Arrives at Salem 3:20 pm 172 Arrives at Salem 7:40 pm

OREGON ELECTRIC Southbound Leave Eugene 10:50 att Salem 8:39 am Ltd. 8:30 am 10:11 am10:45 am 9 ... 2:65 pm 4:12 pm 6:45 pm 13 Ltd. 4:43 pm 6:40 pm 8:55 pm 17 ... 6:05 pm 8:07 pm Salement; 19 ... 9:20 pm 11:20 pm Salemonk North Bank Station (leave Jefferset

street 15 and 20 minutes later). North bound Ltd. 7:30 am 9:45 am 1:45 p4 8:45 p4 5:45 p411:15 am 11:30 am Northbound

8:35 am 10:15 am

6:40 pm

South bound 9:55 pm 11:35 am 2:20 pm 5:42 pm 8:00 pm

9:45.am

7:55 pm

A Six Cylinder Parable

By the **BUSINESS MANAGER**

New York Evening Post.

HERE once was an Automobile Driver who used all Six Cylinders going Down Grade, but when he came to a Hill he took the wires off two Spark Plugs and tried to negotiate the hill on Four Cylinders. You will agree that he was a Pretty Foolish Driver.



Going down hill he Used all Six Cylinders.

Yet a Lot of automobile advertisers and other advertisers are Just Like Him. Last fall and winter when they couldn't supply their Customers' Demands (the Going was Good) they advertised on a very Large Scale (used Six Cylinders). Now that they have Struck the Upgrade, quite a Few of them are Deliberately getting out and taking the Wires off two of their Spark Plugs. Just like the Grocer who Pulled Down the Curtains in his store because his groceries Weren't Selling.

Another automobile company Took

an Opposite View. They ran on Six Cylinders in good times; now they are running on Six and Giving her a lot of Extra Gas. When others are Dropping Out they are going Strong. Here's what they say:

> "With summer coming on and the market slowing up we've started advertising big. We are running more and larger copy than we used last winter. Our business is brisk. We sold more cars in August than in June."



When he struck the Upgrade he deliberately took the Wires off two Spark Pluga.

A lot of Pessimists say we are in for business depression This Winter. Those who Discharge their Best Salesmen doubtless will find business slow. But think-how much Better it would be for Everyone to keep-On His Toes and when business shows Signs of Slowing Down, step on the Gas, keep Hitting on All Six-and take the Hill on High!

MORAL:-The purpose of Advertising is to Sell Goods and the time to Push Advertising is when Sales Don't Come Easy.

gayety of his manner. "I know; what you're going to hand me- moment I felt a twinge of comthe usual bunk of how immeasur- punction because the truth of his the gayety returning to his eyes. ably grateful you are to me, and words was undeniable; he had and I saw, with a little spasm of WHY MADGE DID HER BEST that you'll remember me in your saved me unpleasantness and anger at my stupidity, that his little prayers, but that your Purl- more-at a decided risk to him- maudlin self-pity and sentimentan conscience wouldn't allow self. But a quick glance at him tality had been assumed, that his you to take a snack of something banished all thought of compune- mood was mockingly mischlevous to eat with me at this witching tion. He had almost reached the I slipped my arm as advoitly hour, even if you were starving stage of intoxication dubbed

'Don't Fret Yourself-"

"Nonsense!" I interrupted as crisply as I could enunciate the word. "On the contrary, I am not in the least hungry. And you're perfectly right in your as | wasn't like her to delay in keepsumption that I am not going to ing any engagement, and I knew take supper with you. You ought that she considered this appointto have known better than to ask ment with me of the most vital me. Instead, I am going to the importance. And I hotly resentnearest telephone to find out ed the careless assurance concern-

"Don't fret yourself about old Lil;" he returned confidently, must conceal my resentment, must There never was a tight corner | mapage to mislead the irresponyet that she couldn't wriggle out sible man beside me-in Dicky's of. Just save all your worry for parlance, "string him along and Here I've been dreaming and could manage to clude him. the 24 for days and days, and impulsively, and spoke with a ca-when I do run across you, and joling inflection for which I hatam able to save you unpleasant- ed myself. ness, you call me down for trying to take care of you and get

myself in for!"

His tone was rueful, and for a something to eat. But Idently a preliminary symptomand I must get rid of him at the earliest possible moment.

The Right Moment, My feeling was complicated by a very real alarm for Lillian. It what has become of Lillian. I am ing her safety just expressed by afraid something has happened to the man, to whom she had been a loyal wife for so many years.

I realized, however, that I'm the boy that's in bad keep him guessing"-until I I took a step toward him as if

"I did not mean to offend you," you something to eat! And the gret and repentance. Lord only knows what I've let have changed my mind. I will be feur's uniform.

glad to go with you and get

" 'But me no buts'," he quoted. -and dangerous. "Just lay your hand in mine and we'll one-step

I retreated a pace just in time to avoid his gaining possession of my hand, resisting with all my might the impulse to leave the scarlet print of my palm upon his

cheek. "If you're going to act like an idiot I shall change my mind!" I said sharply. "And I'm going to telephone to Lillian first. You may come with me to the nearest

telehone booth if you like," "Grammercy for your courtesy, my dear," he mocked, "but nix on that little scheme. It's too transparent. Stall me along until we get into the telephone room, then Madgie disappears into a telephone booth and comes out later with the cheering information that Lil thinks the night air is bad for her, or some other

line of-" His teeth closed with a snap, and I saw a look of consternation lian, breathless and pale, fairly I said with an assumption of re- running down it, accompanied by "And I a middle-aged man in a chauf-

(To be continued)

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