

The Oregon Statesman

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SALEM COMMERCIAL CLUB SHOULD BE ACTIVE

The more constructive it will make its program, the more fully will the Salem Commercial Club justify its reasons for existence and general support and the more efficiently will it serve its city and community.

And there are many reasons calling for a constructive program and very active work in following it up to the very limit of our progressive spirit.

For instance:

There is great need of a cold storage plant in Salem, and it ought to be ready for the next crop of strawberries and cherries and other fruits. The Salem Commercial Club ought to get behind this, and do it at once.

There is going to be a call early in the spring for help in the flax industry; and a large acreage of flax will have to be assured by our farmers. The Salem Commercial Club ought to be ready to get behind this.

There ought to be organization and help in getting more walnuts and filberts planted. The Salem Commercial Club ought to help.

The canneries are calling for more currants and raspberries and other small fruits. The Salem Commercial Club ought to be busy on this.

All of our manufacturing institutions need co-operation of various kinds, in order to aid them in better serving their customers and their stockholders and the community in general. The Salem Commercial Club ought to lend a helping hand in every way possible.

There will not be enough people to pick and hull the 1100 acres and more of strawberries that will be ready for market in the Salem district next summer. The Salem Commercial Club ought to be ready to help.

There is plenty of work right now, in Salem and the Salem district—work that ought to be done—to keep all our laborers busy. The Salem Commercial Club ought to maintain an employment department, or to see to it that an employment agency is maintained in Salem, to the end that there shall be no unemployment here.

There are hundreds of other ways in which constructive work can be done and ought to be done by the Salem Commercial Club.

The giving of general information concerning the advantages of Salem and the country surrounding Salem, and the answering of inquiries and the helping of new people coming and already here—

All this is essential and important.

But the most important work now is constructive work; helping our present institutions to grow and prosper; taking care of the basic industries that we have already; and getting more needed institutions and more development of our wonderful resources.

Salem is well along the way of great prosperity and growth—

Our hand is to the plow, and we ought not to look back.

F. N. Woodry The Auctioneer

If you wish to have an Auction,
In the country, far or near,
There is not one man can cry it,
Like Woodry—The Auctioneer.

He will get the highest prices,
He can deal with people queer,
None can satisfy the Public,
Like Woodry—The Auctioneer.

Better list your sales with Woodry,
He will sell all—never fear.
While others fail—right will prevail,
Get Woodry—The Auctioneer.

If you have a farm to sell—
Or a wagon—or a cow,
And you want to raise the money,
But you really don't know how—

Better call some one to help you
Who can make the people hear,
Get the man who knows his business,
F. N. WOODRY, THE AUCTIONEER

There should be an administration of courage of the Salem Commercial Club—

Of optimism and hope.

And there should be a manager of the Salem Commercial Club big enough and industrious enough to keep that organization very, very active in all the constructive ways suggested above, and in many other ways that are no doubt in the minds of the new board of managers of Salem's representative commercial organization.

Too late to buy 'em early; but it is still early to buy 'em late.

Vice president-elect Coolidge has some stalwart views on the remedy for present conditions in this country. He will have many opportunities to talk during his term. He is sensible, and therefore interesting.

Back in Ohio they have finally counted the Harding and Coolidge majority. It amounts to 402,672 votes. And some folks said that Ohio was close, others yelled that Cox was sure to carry it. He or any other Democrat never saw the day they could carry Ohio against a united Republican vote. That is the frozen truth.

So far President Wilson has shown no indication of a desire to quit in advance of March 4, 1921, as requested by Col. Bryan. Possibly the colonel did not speak loud enough. The president is very hard of hearing, if occasion requires—and he has not yet fully awakened to the result of the recent election.—Los Angeles Times.

The operations of General Wrangle about Sebastopol revive the part played by that city in the Crimean war. There it was that Russia was defeated by the combined French, British and Turkish armies. Balaklava, the scene of the "Charge of the Light Brigade," immortalized by Tennyson, is a short distance to the southeast of Sebastopol.

The refusal of President-elect Harding to travel at public expense is a good augury for the future, as it suggests a practical application of a campaign promise. There has been gross abuse for many years past of governmental facilities in traveling. Mr. Harding has pledged himself to the abandonment of useless expenditures.

A way must be found to provide for the construction of a cold storage plant in Salem, for the benefit of this great fruit district. And it should be ready for the coming crop of strawberries, cherries and other fruits. Salem will be sadly neglecting her duty if she does not take the matter up, in some way or other, and push it to a successful consummation; and that in the shortest possible time.

The commercial excursion from this city to the republic of Mexico ought to have a good effect in cementing new ties of friendship between this country and the nation to the south. A better understanding among the business men of the two nations will do much to remove the apprehension that has for a long time existed.—Los Angeles Times. (It sounds like old times when Americans can talk of going into Mexico without any fear of being assassinated. Mexico will no doubt soon be getting a lot of very valuable excursion travel.)

THE DEVIL'S FINGER TIP.

Primitive peoples have an uncanny instinct for naming things accurately. Centuries after the natives had named a hill outside the city of Durango, Mexico, "The Devil's Finger Tip," scientists came along and solemnly announced that it was formed of hematite and had apparently been jabbed up through the earth's surface from molten masses far below.

Now the news dispatches carry the information that the famous "iron mountain" has been purchased for a fabulous sum by a Boston syndicate.

The transaction is important as indicating that steel men are getting ready to go into Mexico on a scale never before attempted, and also as bringing into the industrial program of America the development of one of the most

remarkable objects on this continent.

This iron hill purchased by the Bostonians rises for 700 feet sheer above the surrounding plain and is said to contain 600,000,000 tons of high grade ore rated at 70 per cent in iron content. In a report made just before the world war a British expert said that the iron in the hill is worth \$5,000,000,000, or would be if so located as to assure protection in the operation of the property.

Put in another way, Mercado mountain, for the hill is so named after the Spanish explorer who was the first white man to see it, contains iron which, if marketed today, would bring more money than the entire sum represented by all of the gold and silver taken out of Mexico between 1603 and 1803, when the exploitation of Mexican mines was at its peak.

Like the gold seekers who overlooked the fortunes that were under their feet in the wonderful soil of the English portions of the United States, the Spanish silver sleuths looked with unseeing eyes upon a naked, blood-colored hill worth more than all they were to take out of Mexico and Peru in a century. Mercado used it to hang his name on and rode away after the metal he had come to regard as the only form of real wealth. Just what effect the discovery of this greatest body of iron ore above ground in the world would have had on the future of Spain and of Europe, and the explorers grasped its real value, is hard to say. But there is hardly a more mocking incident in history than that of the Spanish soldiers, when Spain was surfeited with silver and destitute of iron, circling around one of the most perfect iron supplies on the face of the earth and cursing their luck because they had found nothing of value beyond the mountains.

Near Mercado Mountain, the legend goes, Spanish soldiers slew an Aztec chief, who said that the hill was the upturned finger of the Spirit of Fury and that it would some day avenge the folly of Spain. The incident was in time related at court, and the fine men and women there laughed over it. Who could harm Spain when gold and silver were being showered upon her from a score of enchanted provinces beyond the seas? And this Spirit of Fury, were not his devotees the abject slaves of Spain?

Then Spain saw the day when she could not secure iron enough to maintain her former supremacy on the offensive. Next she lagged behind in hard materials and wallowed in silks and silvers until she had neither the iron for a proper defensive system against her enemies nor the will to fight with her old courage with what materials she had.

Today hard-headed business men from the country which has based its development largely on iron are preparing to take seriously the hill which provoked awe in the savage and scorn in the Spaniard. In their work of development they will be compelled to build railroads extensively and may even bring their product up the coast to the Pacific Northwest.

But, aside from the price paid for the hill by a Boston syndicate and any details of the tremendous program which the purchase reflects, one cannot forget that one of the ablest agents of a world power which needed iron above everything else wheeled his columns contemptuously around "The Devil's Finger Tip" and cursed the whole region because in it there was nothing worthy of Spain.

CLEANING 'EM UP.

After two years of prohibition there are serious efforts being made to close the saloons in Chicago. Judge Landis has issued an injunction against 70 of them and if they don't shut up within ten days he proposes to know the reason why. Judge Landis is a rather prickly proposition to play with and the saloon keepers are beginning to realize that they are up against it.

One saloon was raided the other night and over \$100,000 worth of wine and whiskey was seized. The Chicago police have encouraged, rather than restrained, the traffic, and it has been possible

FUTURE DATES.

December 10, 11 and 12—Western Oregon Older Boys' conference, Salem.
December 14, Tuesday—Annual election Salem Business Men's Association.
December 15, Wednesday—War Mothers' bazaar in armory.
December 25, Saturday, Christmas.
December 27, Monday—Salem club of O. A. C. to give dance at Dreamland rink.

to obtain liquor over the bar at hundreds of places. The bootlegger was not even considered a necessity in the loop district. But the attorney general of the state brought in a lot of country sheriffs who made the rounds and got all the evidence needed and now he can proceed with some assurance. Already it is hard to get a drink in Chicago without paying for it.

THE STAMP COLLECTOR.

This business of making over Europe is raising havoc with the stamp collectors. Every time one of these little nations gets a new premier or a fresh face in the city hall the first government business in order is the issuing of a complete new set of postage stamps. They are getting so that they send them in sheets to the philatelists and firms dealing in stamps and by this means obtain money enough to perhaps run the country until the next Saturday night. Some enthusiastic and wealthy collector is likely to start a revolution in some threadbare country merely for the purpose of getting an exclusive issue of stamps and thereby putting something over on his rivals. There are passions in philately the same as there are in art, literature, love and politics.

"PUT ME NEXT!"

Sadly blinking, I was thinking
Of that dim and distant day
When the modest advertiser
Humbly sang his little lay:
"Do not stick me in some corner
Of your magazine," he plead,
"Put me next to Reading Matter,
Where I'm sure of being read!"

Advertising now is rising:
For the artists of today
Make their wages from the pages
Where Big Business has its say.
There is glory in a story,
But the clever author gets
Honest dollars boosting collars,
Chewing gum and cigarettes.

So the blighter of a writer,
Who would fame, not fortune, gain,
Humbly pleads for recognition
As he chants this sad refrain:
"Put a corset gown my side line
And a shampoo on my head—
Put me next to Advertising,
Where I'm sure of being read!"

—Mabel Haughton Collier in Leslie's.

BITS FOR BREAKFAST

Wanted—

A new Salem Commercial club manager with vision—

One who can see Salem's great future and who has industry to back up his vision.

There was never before a time in Salem's history when there was so much to be done by her representative commercial organization.

They are buying 'em late and early now.

These are cold, wet rains; but think back a year when we were having our great freeze, the greatest since the woods were burned, and be thankful.

The Marion county delegation in the legislature is going to meet tomorrow afternoon and organize and talk things over. It is a delegation in whose hands the interests of Marion county will be safe, and against whose united work nothing very raw for the state is likely to get by.

It is time some co-operative work were being done to see that the members of all the three houses of the legislature are properly taken care of in Salem.

Road Department Wins Klamath County Case

J. M. Devers, attorney for the state highway commission, received information yesterday that the circuit court for Klamath county had dissolved an injunction against the county obtained by Sophia E. Henley, holding up construction of the Klamath Falls-Merrill highway, and has dismissed the case. In contempt proceedings incident to the case Oskar Huber, a contractor, was fined \$25 for proceeding with the construction, and each member of the county court was fined \$5.

The plaintiff in the injunction case, through whose land the

road extends, averred that under the state law the county could not spend money derived from a sale of county bonds except on roads under the exclusive jurisdiction of the county. The highway commission, it was averred, could not spend any of the funds on grounds that the act of the special legislative session of last January to meet federal aid was unconstitutional.

CLOVERDALE NEWS

Oscar Hiffel who has been visiting friends in Tacoma the past three weeks is expected to return home Tuesday.

Mr. and Mrs. Ivan Hadley were Christmas shopping in Salem Saturday.

Mrs. F. A. Wood spent a few

TRY SULPHUR ON AN ECZEMA SKIN

Costs Little and Overcomes
Trouble Almost Over Night

Any breaking out of the skin, even fiery, itching eczema, can be quickly overcome by applying Menthosulphur, declares a noted skin specialist. Because of its germ destroying properties, this sulphur preparation instantly soothes and heals the eczema right up and leaves the skin clear and smooth.

It seldom fails to relieve the torment without delay. Sufferers from skin trouble should obtain a small jar of Menthosulphur from any good druggist and use it like cold cream.

days in Salem recently with relatives. W. J. Hadley was in Portland one day last week visiting his son Clifford.

Mrs. Walter Blaco was shopping in Salem Friday.

A fine two-year-old colt belonging to Ivan Hadley is missing from

the pasture where he has kept it for the past few months. Rev. Mr. Mickey and family of Salem were visiting here with their daughter Mrs. Ivan Hadley, last week.

Read the Classified Ads.

GRAND THEATRE

This Season's Greatest Theatrical Event

DRAMATIC SENSATION OF THE YEAR

David Belasco presents

Tuesday,
December
14

Big Storm
and
Electrical
Effect
Prices

\$2.00

\$1.50

\$1.00



TIGER ROSE

Willard Mack's Thrilling
Melodrama of the Canadian
Northwest with

Mr. Belasco's Personally Selected
Cast and ONLY Tiger Rose Company
DEPICTING

LIFE LOVE
In Forest Depths In Prison's Thall

YOUTH
That Insists on Being Served

Wondrous

Alluring

Intense

Gift Suggestions

Here are a few of the many gifts we have to offer, for the men folk, at prices you can well afford.

Bath Robes..... Less 20%
Smoking Jackets..... Less 20%
Scarfs and Reefers..... Less 20%
All Neckwear..... 20% OFF

Collar Boxes, Purses, Bill Folds, Fancy Arm
Bands, Garters, Belts, Buckles, Dress Shirts,
Kid Gloves, Silk Hose, Initial Handkerchiefs,
in fact everything for the men and boys.



Kasow Bros
THE STORE FOR THE PEOPLE

THE NICEST LADY

you know would want her husband, son,
brother or—well, someone's brother to
be not only well clothed but well "shod."
Regal Shoes fill this want to a "T." They
are finely fitting. Latest designs, besides
are of the quality to give service and com-
fort and the cost is so reasonable now
since the lowering of prices. They now
range from



Manager last, Brown Calf
\$10.65

Pall Mall Last, Brown Calf, Rubber Heel
\$9.95

\$11.65 to \$9.95

We would remind you that we guarantee every pair to be satisfactory

Other Lines

Brown Calf,
Goodyear welt
all lasts
reduced to
\$6.85,
\$7.65,
\$8.65,
\$8.78,
\$8.95

The Bootery
WHERE CASH IS KING

Other Lines

Black Calf,
Goodyear welt
all lasts
reduced to
\$4.95,
\$5.95,
\$6.85,
\$7.85,
\$8.49

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J.C. Penney Co.

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297 STORES



Where Have I Seen This
Face Before?