

Winter Merchandise must be sold Now. Remarkable reductions in prices.

**Portland Cloak and Suit Co.**  
Salem Or.  
SALEM'S GREATEST WOMEN'S APPAREL STORE

# UNLOADING SALE

CONTINUED MONDAY AND TUESDAY

So immense are the stocks to be disposed of; so comprehensive the assortments, that notwithstanding the wonderful sales during last week, selection will be still good tomorrow. Our stock must be reduced at once, regardless of cost or present value. All offerings are the newest winter modes. Not odd lots; not old styles or models that didn't take and were then reduced in price to be pushed out. No, indeed, but the best Suits, Coats and Dresses made; every detail as perfect as skilled makers can accomplish, at one-third to one-half below their regular prices.

## Phenomenal Sale of Women's Coats, Suits and Dresses

We not only intend to cut out all profits, but will sell brand new Suits, Coats and dresses in many instances away below manufacturer's cost.

| COATS                                      | SUITS                                      | DRESSES                                    |
|--|--|--|
| <b>\$16.50</b><br>For values up to \$27.50 | <b>\$19.50</b><br>For values up to \$40.00 | <b>\$17.85</b><br>For values up to \$30.00 |
| <b>\$19.75</b><br>For values up to \$35.00 | <b>\$24.50</b><br>For values up to \$50.00 | <b>\$24.50</b><br>For values up to \$35.00 |
| <b>\$24.75</b><br>For values up to \$42.50 | <b>\$31.75</b><br>For values up to \$57.50 | <b>\$31.25</b><br>For values up to \$48.00 |
| <b>\$32.75</b><br>For values up to \$55.00 | <b>\$37.50</b><br>For values up to \$75.00 | <b>\$34.75</b><br>For values up to \$52.50 |
| <b>\$37.50</b><br>For values up to \$67.50 | <b>\$42.50</b><br>For values up to \$87.50 | <b>\$37.50</b><br>For values up to \$60.00 |
| <b>\$42.85</b><br>For values up to \$75.00 | <b>\$45.75</b><br>For values up to \$95.00 | <b>\$42.75</b><br>For values up to \$67.50 |



## Remarkable Sale of PLUSH COATS

This season's most attractive models in strictly high-grade garments, short, medium and full length, lined throughout with good quality fancy silk. Have them in all sizes from 16 to 48.

|                          |                |                           |                |
|--------------------------|----------------|---------------------------|----------------|
| \$50.00 Plush Coats, Now | <b>\$33.75</b> | \$85.00 Plush Coats, Now  | <b>\$58.75</b> |
| \$57.50 Plush Coats, Now | <b>\$37.50</b> | \$92.50 Plush Coats, Now  | <b>\$67.50</b> |
| \$65.00 Plush Coats, Now | <b>\$42.25</b> | \$110.00 Plush Coats, Now | <b>\$71.50</b> |
| \$75.00 Plush Coats, Now | <b>\$47.50</b> | \$125.00 Plush Coats, Now | <b>\$78.75</b> |

### WAIST SALE Extraordinary

|   |                |
|---|----------------|
| Beautiful Georgette and Crepe de Chine Waists, all new goods, one-fourth off. |                |
| Regular values \$7.50   | <b>\$5.65</b>  |
| Regular values \$9.00   | <b>\$6.75</b>  |
| Regular values \$10.50  | <b>\$7.85</b>  |
| Regular values \$12.50  | <b>\$9.25</b>  |
| Regular values \$13.50  | <b>\$9.50</b>  |
| Regular values \$15.00  | <b>\$11.25</b> |

### BUY FURS NOW

|  |                |
|--|----------------|
| Long Scarfs, capes and other pretty neckpieces now offered at money-saving prices. |                |
| Regular values \$25.00   | <b>\$15.75</b> |
| Regular values \$32.50   | <b>\$24.75</b> |
| Regular values \$35.00   | <b>\$27.50</b> |
| Regular values \$42.50   | <b>\$31.75</b> |
| Regular values \$50.00   | <b>\$35.50</b> |
| Regular values \$62.50   | <b>\$45.00</b> |
| Regular values \$75.00   | <b>\$52.50</b> |
| Regular values \$82.50   | <b>\$55.00</b> |



### HAT SALE

|  |               |
|--|---------------|
| Every previous price record eclipsed during this Great Unloading Sale. |               |
| Regular value \$7.50   | <b>\$3.58</b> |
| Regular value \$12.50  | <b>\$5.75</b> |
| Regular value \$15.00  | <b>\$6.75</b> |
| Regular value \$18.50  | <b>\$9.25</b> |

### GOODY MIDDIES

Kantucky flannel middy blouses, thoroughly tailored, and double-stitched seams, true regulation style in red, blue and green. Now offered at **1-4 OFF**

### SWEATERS \$4.75

Saxony wool sweaters in slip-on and coat styles. Regular values, \$7.50. Sale Price **\$4.75**

### SILK CAMISOLES

Splendid group of wash taffeta and satin camisoles, neatly trimmed with Torcheon and Val laces, regular values to \$2.25. Sale Price **\$1.58**

### BLOOMERS \$1.98

Black satine bloomers, various sizes and regular values to \$3.00. Sale Price **\$1.98**

### SALEM'S GREATEST SKIRT VALUES

|   |                |
|---|----------------|
| Our entire line of high-grade silk, satin and wool skirts one-fourth to one-third below regular values: Regular values \$7.50 | <b>\$5.25</b>  |
| Regular values \$10.00  | <b>\$6.95</b>  |
| Regular values \$12.50  | <b>\$8.50</b>  |
| Regular values \$15.00  | <b>\$10.85</b> |
| Regular values \$18.50  | <b>\$12.75</b> |
| Regular values \$21.00  | <b>\$14.95</b> |
| Regular values \$25.00  | <b>\$16.50</b> |

### HAT SALE

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| Big lot of girls' Plush and Velvet Hats and Caps, values to \$4.50. Sale Price <b>\$2.69</b> |
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### GEORGETTE WAISTS

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|---|
| Splendid lot of good quality Georgette waists various colors, and all sizes. Values to \$7.50. Sale Price <b>\$3.89</b> |
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### HOUSE DRESSES

|  |
|--|
| Good assortment of Percalé and Gingham Bungalow Aprons and House Dresses, \$2.50 to \$3 values. Sale Price <b>\$1.58</b> |
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### MIDDY BLOUSES

|   |
|---|
| Broken lines in Middy Blouses, assortment of colors. Values to \$3.50. Sale Price <b>\$1.98</b> |
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(The following two articles were inadvertently omitted from the Slogan page of last Thursday)

## WE CAN RAISE THE APPLES OF FIRST QUALITY HERE

But Scott Jones Says Constant Vigilance Is Necessary to Obtain Best Results—Quality and Quantity Production Important.

Editor Statesman: I am fully convinced that very few farmers give to the cultivation of the family orchard the attention they should, with the many insect enemies that are ready to attack the bloom and fruit.

It requires constant vigilance in order to obtain the best results. Frequent cultivation and spraying is needed.

I find we are prone to fall back on the idea, "We always will have enough for our home use," in spite of frost and unfavorable weather conditions.

In fact, last year I was only able to sell apples at a remunerative price—during the year of 1919, when we really received what I supposed were Hood River prices for the Baldwins, Winter Bananas and Roman Beauties. I might here say, prices will do more for the apple culture than reams of essays.

In order to obtain these prices it will be necessary to give the orchard the needed attention, and I very much approve your idea of concerted action, to arouse the farmers' attention to the possibilities of quantity production to be able to ship in carload lots. I am fully convinced we can raise fruit of first quality.

—Scott Jones. Gervais, Or., Nov. 22, 1920.

—Wm. H. Egan. Gervais, Or., Rt. 2, Nov. 22, 1920.

## PIONEER RECOLLECTIONS OF "BILLY" EGAN DRAWN UPON

He Remembers His First Feast of Apple Dumplings and His First Two Pieces of Apple Pie—Apple Industry Should Be an Expanding One.

(Mountain View Farm is the name of the home place of Wm. H. Egan & Sons. The members of this firm of farmers are Wm. H. Egan, who was formerly county clerk of Marion county, and A. J. and Homer W. Egan. Their letterhead shows that they are growers of "horses, cattle, sheep, goats, swine, hops, vegetables, grain, peaches, pears, prunes, apples, loganberries, blackberries, gooseberries," etc. Their post-office address is Gervais, Oregon, route 2, and their telephone number is Salem 3F11. They are fully equipped with barns, silos, tractors and all the up to date machinery and buildings and appliances for conducting a system of diversified and intensified agriculture on a large scale, and at harvest times they employ a veritable small town full of people. The following is Wm. H. Egan's response to the call of the slogan editor for matter to prove that the Salem district is a good apple country.)

Editor Statesman: Seeing through the columns of your valuable paper that Thanksgiving will be your apple slogan number, and being a pioneer of this great state, while I fully realize the fact that your many readers will be much more enlightened and encouraged towards a further development of our apple growing by the able articles furnished by our specialists on this great and growing industry, yet I feel that I would be a slacker in all the claims of gratitude, if I did not write a few words in gracious thanksgiving for the noble efforts of our pioneers who, under trying conditions, planted and developed large apple orchards throughout our state, long before transportation of this splendid product was available, and their earnest efforts were not fully compensated.

Their skill and energy have laid a foundation for apple growing that leaves no doubt of ultimate success, if we but exercise an equal amount of energy that they did, we being assured of the successful climatic conditions, longevity of the trees and many means of transportation, with the world for a market.

**Pioneer Recollections.** I ate my first apple from the orchard of "Uncle William Wyatt" near the present site of Philomath, and believe me at that time I would not have exchanged the precious gift for an acre of land. We were invited to an apple dumpling dinner at the home of Waymond St. Clair.

It seemed to me I could not get father to stop reading The Statesman and get started, and, when we did, that mother never walked slower in her life. I was so fearful we would arrive too late for the apple dumplings. My first apple pie was made by mother's skilled and dainty hands, and, while I watched with deepest interest the tiny leaflets fashioned on the top. The baking oven, fast glowing into lurid heat by chips brought in by me, to hasten on the coming feast, the joy was consummated when I ate my pie, and could not be equalled, save by another piece.

The early settlers seemed well to understand the value of commercial fruit, and many of the orchards abound with Baldwins, Spitzenbergs, Winesaps and Newtowns. All of these varieties in my boyhood days were perfect apples in our valleys, which gives us full assurance, if we but fight the fungus and pests, we can secure the fruit. I do not favor grubbing out our old orchards, but renovate them by pruning, spraying by our modern methods of high power, and long hose which can reach the highest, cutting off the tops of the undesirable trees and grafting to the best. Straw mulch is good for old trees, while light stock, like hogs and sheep, bring good results. I favor young orchards by starting them by themselves.

I point with pride to the large apple trees planted in 1849 on my present home, by that grand old pioneer, John Lemon and his son, Lemuel. Ten years ago a wind storm broke off the top of one of those apple trees, grafted the 60-year old stump and last year gathered six bushels

of splendid Newtowns from the tree. The most interesting of these trees, we call the King of Mt. View Farm, 70 years past, stem center 50 feet high, 50 feet

## Helpful Health Hints

Osteopathy is the hand-maiden of Health.

Nine hours sleep every night is the best thing that can happen to a man after forty.

Health is a will-o'-the-wisp, the pursuit of which makes existence endurable—for the doctor.

The beauty doctor's handsome income is derived from individuals who are never handsome.

Great as is the amount of money paid out every year by the American public for worthless drugs and misinformation, it probably falls far short of the amount annually lost through physical inefficiency directly due to ignorance.

If there is any disease process that is typical of the present age, it is nervous prostration, osteopathy and rest, punctuated by judicious exercise in the open air, has become a therapeutic expedient. (Copyright 1915 by Williams Publishing Co. All rights reserved.)

branch spread, and last year produced over 59 bushels of apples. Last December's terrible freeze killed one of the Baldwins trees and injured several others. The fact that this orchard has for 70 years withstood all other severe conditions should be sufficient guarantee to us that we may go forward to plant and develop the standard varieties of apples, the world renowned product of the Golden West.

—Wm. H. Egan. Gervais, Or., Rt. 2, Nov. 22, 1920.

## Polk County Court Is Busy Building Roads

DALLAS, Or., Nov. 27.—(Special to The Statesman)—The Polk county court has a crew of men repairing the highway between Independence and Brunk's corners in the eastern part of the county. The court recently purchased a large caterpillar tractor and other road machinery and is now endeavoring to repair the roads so they will be passable this winter.

After the Independence road is finished the machinery will be used on the Dallas-Salem highway, the Salt Creek road and the road leading to Falls City and Lewisville.

The county court also expects to purchase additional road building machinery in the spring and will then be in position to build

permanent roads. Some of the roads in Polk county are practically impassable since the last rains, but with a little work with the new machinery the court expects to have them in first class condition for winter travel.

## Stanfield's Election Brings Big Expenditure

Charles T. Early of Portland, president of the Stanfield-for-Senator club, yesterday filed with the secretary of state a statement showing that he expended \$12,000 in behalf of Robert N. Stanfield, successful Republican candidate for United States senator. Mr. Stanfield himself filed a statement showing that he spent \$600 personally.

Neither D. D. Parker of Condon, Republican-Democratic candidate for circuit judge for the 11th judicial district, nor Harry H. Beit of Dallas, Republican-Democratic candidate for circuit judge for the 12th judicial district, spent any money in the pre-election campaign, according to statements filed with the secretary of state.

The following expense statements have been filed: C. N. Snook, Portland, contribution to the Oregon Popular Government league, \$169; Robert N. Stanfield, Portland, Republican candidate for United States senator, \$609; Earl V. Lively,

Portland, in behalf of C. H. Arthur, Republican candidate for representative of the third congressional district in congress, \$177.50.

President-elect Harding's wife will be one of the dignitaries at the White House. He looks to be was run into it when he was hot.—Exchange.

Wife—Our neighbor, the bachelor, has hung himself. Husband—I can't understand the bachelor doing it.

## RHEUMATISM—RELIEF

From Its Dreadful Pains—Aches, Stiffness, Swelling

It is properly to be sought in a blood medicine, because such a disease; acid has entered the blood, settling in the muscles, joints. That's what makes sharp, sudden, shot-like pains causing you to jump and cry in agony.

Hood's Sarsaparilla cures rheumatism that every physician prescribes for rheumatism, combined with four other blood-purifying and strength-building ingredients in a formula vastly superior in make-up and in curative power. It does give positive relief. Thousands say so. So do you. For a fine laxative use Hood's Pills.

# Ladies' Coats and Suits

Warm winter coats in a variety of styles—brown, burgundy, navy, etc., novelty woollens, mercerized plushes and heavy coatings.

Prices are now reduced to

## \$12.75 to \$37.50

### Ladies' Suits

The woman desiring a suit for Christmas should take advantage of this offer. Prices are now at bed rock. Stylish models of velours, tricootines, serges, etc.

## \$20.00, \$24.50, \$29.50 and \$34.50

# GALE & CO.

OUR PRICES ALWAYS THE LOWEST  
Commercial & Court Streets Formerly Chicago Store




# SHOP EARLY

We Will STORE YOUR PURCHASE And Deliver the Day Before Christmas

We have arranged a room in which to store Christmas Furniture. You may pick out that overstuffed chair for Dad and bed room furniture for Sister, the kitchen cabinet for mother and the Morris chair for Brother. We will store them in our big "Christmas room" and deliver the day before Christmas. We have a wonderful stock to select from. The prices are most reasonable.

## W.W. Moore FURNITURE STORE

The Home of the VICTROLA

