

## EAT MORE BREAD

**HOLSUM BREAD**  
is your  
Best BREAD  
Buy more  
of it

**CHERRY CITY BAKING CO.**

**8c SMOKE 5c For**

**Kinsman and Virtuola Cigars**

**Full Havana Smoke For a Dime**

**Puritana Cigars**  
At all Cigar Stores

**SHOWALTER & JACOBS**

Distributors  
125-149 Front St. Salem

## Ask Any Cow

Ask any cow what keeps her in best condition to give the most to the milk pail.

Pasture—green feed—that's the answer. Every farmer knows it.

## INDIANA SILOS

enable you to put your pasture under cover and feed it when green feed is scarce.

20,000 Indiana Silos on the Pacific Coast prove their success.

See or write us for further information.

**CHAS. K. SPAULDING LOGGING CO.**

SALEM : OREGON

## Salem's Greatest Industry

needs you as a stockholder; making possible its continued growth and expansion.

We Mean

## THE PHEZ CO.

which is the Keystone of the Loganberry and small fruit industry of the Willamette valley

We offer a choice preferred stock—7% cumulative—participative and convertible.

## A Real Bargain

See Mr. McGilchrist Room 412 U. S. Bank Bldg. or phone 204 and he will call on you

## THE PHEZ CO.

## FRUIT BUYERS

**H. A. BAKER & CO.**

**J. L. Van Doren, Mgr.**

Trade St., near High

## EVERYTHING IN HARDWARE

**SALEM HARDWARE CO.**

## MANGIS BROS.

All Kinds of Fruit

Car Lot Shippers of Potatoes

542 State St. Phone 717

## FIVE ACRE NUT OR BERRY TRACTS

Supplement your regular income by owning a small fruit tract.

We care for it for you. See us about buying one now. Limited number tracts for sale.

**PEARCY BROS.**

Oregon Building Salem

40 ACRES, ALL IN CROP, MODERN 7-room new bungalow with basement, fireplace, bath, toilet, electric lights and water in all buildings, barn with 20 cow stalls, two silos, all water wire fenced, hay well, on gravel road, close to paved road, walking distance of Oregon state normal school well located, and a fine home for \$14,500, half of the crop goes. Terms and possession can be arranged to suit.

**BOARDING AND LODGING HOUSE DOING ALL BUSINESS.** Completely furnished and capable of sleeping and boarding 65 persons, located in good town in best location. Price for equipment, furniture and building, \$7500. Terms can be arranged. See Novelsky, 341 State Street, Salem. Phone 970.

## THE SALEM NURSERY COMPANY

Can Supply You With

Well grown and reliable Fruit, Nut and Ornamental Trees. Small Fruits, Roses. Good selection of varieties

**Our Trees Give Satisfaction**

428 Oregon Bldg., Salem, Ore. Additional Salesmen Wanted

## SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means?

It means that there is a market, and a growing market for every vegetable and fruit that can be raised on the land in this territory.

And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of this country or the world.

Dehydration is the greatest thing in the world, in food conservation.

It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.

The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the nails in the shipping boxes.

Better than a gold mine; for it will never "pinch out."

## KING'S PRODUCTS COMPANY

SALEM : OREGON

(This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)



## CLETRAC

Tank-Type-Tractor

As soon as the plowing job is finished, hook the Cletrac to the harrow and seeder, and finish the job.

The CLETRAC rides the top of the soil lightly and does not pack the ground.

**W. H. PATTERSON CO.**

Distributors  
349 Ferry St., Salem, Oregon

## Appeal to O'Neill

Optometrist-Optician

Complete Grinding Plant on Premises  
Lenses Duplicated

Over Ladd and Bush Bank Salem, Oregon

U. S. Government Inspected

## Cascade Brand HAMS, BACON and LARD

Ask Your Dealers for Them.

**VALLEY PACKING COMPANY**



## Did you know that the Morris & Keene Optical Co.

is the largest optical institution in Oregon, far surpassing any institution fitting glasses in Portland in quality of work done and number of patrons fitted with glasses.

## SAMSON

Tractors

Trucks

Farm

Implements

See us for Farm Power

## VICK BROS.

280 South High St.  
Salem

## GEO. C. WILL

Everything in Music and Sewing Machines

432 State Street, Salem

Sheet Music and Piano Studies  
Edison, Victor and Columbia Records

## BUTTER CUP BUTTER

Capital City Cooperative Creamery

137 So. Com'l St. Phone 299  
Our Idea : Our Method :  
The Best Only Co-operation

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress.

## United States National Bank

Salem, Oregon

An Institution that is Ever Anxious to Foster Worthy Enterprises

## Building Loans—Farm Loans

Fire, Auto, Life and Indemnity Insurance

**A. C. BOHRNSTEDT**

401 Masonic Temple  
SALEM : OREGON

## LADD & BUSH, BANKERS

Capital \$500,000

Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

## 5 1/2% FARM LOANS 6%

We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date

We close our loans promptly

**HAWKINS & ROBERTS**

205 Oregon Building

## W. H. Grabenhorst & Co.

Farm and Fruit Lands  
Small Tracts and Investments

Telephone 2315  
275 State St. Salem, Oregon

## ARE YOU WELL?

If not, here is health for the sufferer, acute or chronic

## DR. O. L. SCOTT

Chiropractor

P. S. C. graduate Class 1911

One of the largest and best equipped Chiropractic offices on the Pacific coast

Hours 10 to 12 a. m. 2 to 6 p. m.

Rooms 309-10-11-12  
U. S. Bank Building

## No Milder Words Than Wonderful or Amazing Will Suffice

The progress and growth of the Salem district in its most important basic industries is wonderful; amazing—

No milder words will suffice.

Right down the line, through loganberries, prunes, dairying, flax, filberts, walnuts, strawberries, it is found that there has been and is to be growth—

Doubling, trebling and more—and improvement in varieties and methods that give great encouragement.

The Salem district is a great fruit district, and great in many other ways; and its people are intelligent; they are using their heads as well as their hands, and they are doing team work.

Two things only are now needed to write a blanket insurance policy guaranteeing prosperity for this city and this district—

First, more capital and greater facilities for our factories.

Second, cold storage plants. Perhaps the second may be included in the first.

Next week, apples.

**DID YOU KNOW** that the strawberry industry of the Salem district has more than doubled in a year, and that it is going ahead faster and with better methods than ever; that strawberries are a most profitable crop here; that a double profit is realized for this community, by helping to keep the canneries and jam and jelly factories and shipping concerns busy on a product that has a world wide sale; that is standard, that does not have to be introduced—and that brings a constant flow of money from very long distances?

## For Quick Action In Real Estate

Either City or Country See

## L. A. HAYFORD

305 State St.

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley

## OREGON PACKING COMPANY

## Men, See the New Fall Suits Hart, Schaffner & Marx Bishop Fabric Michaels Stern

The quality is unsurpassable

Men! be here tomorrow

**SALEM WOOLEN MILLS STORE**

C. P. Bishop, prop.

136 North Commercial St.

## A Progressive Store

Whose Slogan Is:

MERCHANDISE OF MERIT

MODERATE PRICES

COURTEOUS SERVICE

Dry Goods—Ladies' Ready-To-Wear—Ladies' Shoes

**KAFOURY BROS.**

466-474 State Street

## CANDIES

for Thanksgiving

Our stocks are complete—

Caramels, Brittles, Nuts,

Peanut Candies—

Home Made Chocolates and French Creams

In bulk or attractive boxes

## THE SPA

Salem's Leading Confectioners

## Eat Dixie Brown Bread

**Salem Baking Co.**

## FAIRMOUNT DAIRY

Schindler Bros., Prop.

Dealers in Milk and Cream

Wholesale and Retail

Phone 725 Salem, Ore.

## Roth Grocery Co.

STAPLE AND FANCY

GROCERIES

FRESH FRUIT AND

VEGETABLES

North Liberty Street

## HOTEL MARION

SALEM, OREGON

The Largest and Most Complete

Hostelry in Oregon Out of Portland

## DRAGER FRUIT CO.

Dried Fruit Packers

221 S. High St. Salem, Ore.

Always in the market for

dried fruits of all kinds

## Investigate the Pacific Fruit Drying and Hop Drying Stove

Recommended by Oregon Agricultural College. Ask your neighbor about them

**W. W. Rosebraugh Co.**

Salem, Oregon

We are out after 2 millions.

We are now paying over

three quarters of a million

dollars a year to the dairy-

men of this section for

milk. "Marion Butter" is

the best butter

More cows and better cows

is the crying need

**MARION CREAMERY & PRODUCE CO.**

Salem, Ore. Phone 2488

## SHIPLEY'S

Women's, Misses' and

Children's Clothes

and

Haberdashery

The Pay As You Go Plan

## HEATING PLANTS

See the advantages our fur-

naces and heating plants will

make for your home. Eco-

nomical, serviceable, labor

saving

**THEO. M. BARR**

Plumbing—Heating—Tinning

## DO YOU KNOW?

That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES!

We do a large volume of business at a small margin of profit and sell for CASH

**PEOPLES CASH STORE**

186-194 N. Commercial St.

## Ford

THE UNIVERSAL CAR

Sales and Service

**FORDSON TRACTORS**

**VALLEY MOTOR CO.**

260 N. High State and Front

## RODGERS PAPER COMPANY

460 Ferry St. Salem, Ore.

Wholesalers of Paper and

Bookbinders

You can be accommodated in

your own home town

## WILLAMETTE VALLEY PRUNE ASSOCIATION

Prices obtained by Prune Grow-

ers. Organizations for its mem-

bers 1919 crop of prunes

Willamette Valley Prune

Association Salem Fruit

Union

20/30—2285 30/40—1582

30/40—1752 40/50—1322

40/50—1524 50/60—1122

50/60—1257 60/70—9922

60/70—1982 60/70—9922

"The Old Reliable"

Eat a plate a day

## WEATHERLY ICE CREAM

Sold everywhere

**BUTTERCUP ICE CREAM CO.**

P. M. Gregory, Mgr.

240 So. Com'l St. Salem

## THELMA INDIVIDUAL CHOCOLATES

A Salem Product, Made by The

**GRAYBELLE**

Patronize Home Industries

**EAT THELMAS!**

## B E E M A N ONE-HORSE TRACTOR

\$325—SALEM