

EAT MORE BREAD

HOLSUM BREAD is your Best BREAD Buy more of it

CHERRY CITY BAKING CO.

8c SMOKE For 5c

Kinsman and Virtuola Cigars

Full Havana Smoke For a Dime

Puritana Cigars At all Cigar Stores

SHOWALTER & JACOBS

Distributors 125-149 Front St. Salem

Ask Any Cow

Ask any cow what keeps her in best condition to give the most to the milk pail.

Pasture—green feed—that's the answer. Every farmer knows it.

INDIANA SILOS

enable you to put your pasture under cover and feed it when green feed is scarce.

20,000 Indiana Silos on the Pacific Coast prove their success.

See or write us for further information.

CHAS. K. SPAULDING LOGGING CO. SALEM OREGON

Salem's Greatest Industry

needs you as a stockholder; making possible its continued growth and expansion.

We Mean

THE PHEZ CO.

which is the Keystone of the Loganberry and small fruit industry of the Willamette valley

We offer a choice preferred stock—7% cumulative—participative and convertible.

A Real Bargain

See Mr. McGilchrist Room 412 U. S. Bank Bldg., or phone 204 and he will call on you

THE PHEZ CO.

FRUIT BUYERS

H. A. BAKER & CO.

J. L. Van Doren, Mgr.

Trade St., near High

EVERYTHING IN HARDWARE

SALEM HARDWARE CO

MANGIS BROS.

All Kinds of Fruit

Car Lot Shippers of Potatoes

542 State St. Phone 717

FIVE ACRE NUT OR BERRY TRACTS

Supplement your regular income by owning a small fruit tract. We care for it for you. See us about buying one now. Limited number tracts for sale.

PEARCY BROS.

Oregon Building Salem

40 ACRES, ALL IN CROP, MODERN 7-room new bungalow with basement, fireplace, bath, toilet, electric lights and water in all buildings, barn with 20 cow stalls, two silos, all wire fenced, large well, on gravel road, close to paved road, walking distance of Oregon state normal school well located, and a fine home for \$14,500; half of the crop goes. Terms and possession can be arranged to suit.

THE SALEM NURSERY COMPANY

Can Supply You With

Well grown and reliable Fruit, Nut and Ornamental Trees, Small Fruits, Roses. Good selection of varieties

Our Trees Give Satisfaction

428 Oregon Bldg., Salem, Ore. Additional Salesmen Wanted

SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means?

It means that there is a market, and a growing market for every vegetable and fruit that can be raised on the land in this territory. And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of the country or the world.

Dehydration is the greatest thing in the world, in food preservation.

It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.

The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the sale in the shipping boxes.

Better than a gold mine; for it will never "pinch out."

KING'S PRODUCTS COMPANY

SALEM OREGON

(This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)

If your EYES need attention

Appeal to O'Neill

Optometrist-Optician

Complete Grinding Plant on Premises
Lenses Duplicated

Over Ladd and Bush Bank Salem, Oregon

U. S. Government Inspected

Cascade Brand

HAMS, BACON and LARD

Ask Your Dealers for Them.

VALLEY PACKING COMPANY



Did you know that the

Morris & Keene Optical Co.

is the largest optical institution in Oregon, far surpassing any institution fitting glasses in Portland in quality of work done and number of patrons fitted with glasses.

SAMSON

Tractors
Trucks
Farm Implements

See us for Farm Power

Pianos Phonographs

GEO. C. WILL

Everything in Music and Sewing Machines

432 State Street, Salem

Sheet Music and Piano Studies
Edison, Victor and Columbia Records

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress.

United States National Bank

Salem, Oregon

An Institution that is Ever Anxious to Foster Worthy Enterprises

5 1/2% FARM LOANS 6%

We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date

We close our loans promptly

HAWKINS & ROBERTS

205 Oregon Building

ARE YOU WELL?

If not, here is health for the sufferer, acute or chronic

DR. O. L. SCOTT

Chiropractor

P. S. C. graduate Class 1911

One of the largest and best equipped Chiropractic offices on the Pacific coast

Hours 10 to 12 a. m. 2 to 6 p. m.

Rooms 309-10-11-12 U. S. Bank Building

VICK BROS.

280 South High St. Salem

USE

BUTTER CUP BUTTER

Capital City Cooperative Creamery

137 So. Com'l St. Phone 299
Our Idea: Our Method: The Best Only Co-operation

Building Loans—Farm Loans

Fire, Auto, Life and Indemnity Insurance

A. C. BOHRNSTEDT

401 Masonic Temple SALEM OREGON

LADD & BUSH, BANKERS

Capital \$500,000

Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

W. H. Grabenhorst & Co.

Farm and Fruit Lands
Small Tracts and Investments

Telephone 2315
275 State St. Salem, Oregon

Where Marion County Is First in Basic Industries

The Salem Slogan campaign of The Statesman is bringing out many most important facts—for instance: Marion county is the first county in Oregon, by a very long lead, in loganberries—The same as to prunes—And the same as to flax and hops, and as to strawberries, and blackberries and raspberries—And as to oats and corn and clover and cows and celery—And she is a close second as to potatoes—next to Clackamas—and as to field peas (next to Multnomah), and as to walnuts—next to Yamhill. Perhaps in a number of other products she is first—and if she is not she is going to be. We are on our way—and going strong. We have the land—and we need only more and more willing and intelligent and progressive men on the land.

DID YOU KNOW that Salem is the center of a great walnut industry; that the Franquette and Mayette walnuts produced here are the world's best walnuts—with a nutty flavor found in no other; that Marion county has already 1000 acres of walnut groves, and Polk county 500 more, and that the acreage in this district is increasing fast; that car loads and then train loads of walnuts will go out from Salem, the market center for walnuts; and that there is vast room for more intelligent walnut growers?



CLETRAC

Tank-Type-Tractor

As soon as the plowing job is finished, hook the Cletrac to the harrow and seeder, and finish the job.

The CLETRAC rides the top of the soil lightly and does not pack the ground.

W. H. PATTERSON CO. Distributors
349 Ferry St., Salem, Oregon

For Quick Action In Real Estate

Either City or Country See

L. A. HAYFORD

305 State St.

Our efforts will be to assist in every possible way the development of the fruit and berry industries of this valley

OREGON PACKING COMPANY

F. E. SHAFER

Harness, Horse Blankets, Robes and Gloves
Puttees, Suit Cases and Bags
Leather Goods of Quality

Men, See the New Fall Suits Hart, Schaffner & Marx Bishop Fabric Michaels Stern

The quality is unsurpassable Men! be here tomorrow

SALEM WOOLEN MILLS STORE

C. P. Bishop, prop.
136 North Commercial St.

FAIRMOUNT DAIRY

Schindler Bros., Prop.

Dealers in Milk and Cream Wholesale and Retail

Phone 725 Salem, Ore.

Investigate the Pacific Fruit Drying and Hop Drying Stove

Recommended by Oregon Agricultural College. Ask your neighbor about them

W. W. Rosebraugh Co.

Salem, Oregon

DO YOU KNOW? That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES!

We do a large volume of business at a small margin of profit and sell for CASH

PEOPLES CASH STORE

186-194 N. Commercial St.

Eat a plate a day

WEATHERLY ICE CREAM

Sold everywhere

BUTTERCUP ICE CREAM CO.

P. M. Gregory, Mgr.
240 So. Com'l St. Salem

W. T. RIGDON & SON

Progressive

Funeral Directors

SALEM

CHERRY CITY MILLING CO.

Flour, Cereals and Mill Feed

A Progressive Store

Whose Slogan Is: MERCHANDISE OF MERIT MODERATE PRICES COURTEOUS SERVICE

Dry Goods—Ladies' Ready-To-Wear—Ladies' Shoes

KAFOURY BROS.

466-474 State Street

Roth Grocery Co.

STAPLE AND FANCY GROCERIES

FRESH FRUIT AND VEGETABLES

North Liberty Street

We are out after 2 millions. We are now paying over three quarters of a million dollars a year to the dairymen of this section for milk. "Marion Butter" is the best butter

More cows and better cows is the crying need

MARION CREAMERY & PRODUCE CO.

Salem, Ore. Phone 2488



Sales and Service

FORDSON TRACTORS

VALLEY MOTOR CO.

260 N. High State and Front

THELMA INDIVIDUAL CHOCOLATES

A Salem Product, Made by The

GRAYBELLE

Patronize Home Industries

EAT THELMAS!

LUMBER PAINTS

(Sherwin-Williams and Bass-Heuteb)

Builders' Hardware, Lime, Cement, Plaster

Everything in Building Material

FALLS CITY-SALEM LUMBER COMPANY

349 S. 12th St. Phone 513

The Vrooman strain Franquette is the nut—we sell the cream. Bing, Royal Anne and Lambert are the leaders—we sell them. The Italian prunes are the standard—we can supply them in any grade and any quantity while they last.

Salesman Wanted

Capital City Nursery Company

1030 Chemeketa Street SALEM OREGON

The Only Original

Spa ICE CREAM

Delicious Different Tasting Of Our Own Make

THE SPA

Always In The Lead

HOTEL MARION

SALEM, OREGON

The Largest and Most Complete Hostelry in Oregon Out of Portland

SHIPLEY'S

Women's, Misses' and Children's Clothes and Haberdashery

The Pay As You Go Plan

RODGERS PAPER COMPANY

460 Ferry St. Salem, Ore.

Wholesalers of Paper and Bookbinders

You can be accommodated in your own home town

BEE MAN ONE-HORSE TRACTOR

\$325—SALEM

ROACH & TROVER

Liberty Garage, 444 Ferry St.

SEE WHAT YOU GET



Traction without surplus weight; without loss of power from slippage; without packing the soil.

180 South High Street, Pageol Truck & Tractor Co.

LIGHT-HEAT POWER

At Reasonable Rates

Our contributions to the up-building of Salem

PORTLAND RAILWAY LIGHT & POWER CO.

Eat

Dixie Brown Bread

Always In The Lead

Salem Baking Co.

DRAGER FRUIT CO.

Dried Fruit Packers

221 S. High St. Salem, Ore.

Always in the market for dried fruits of all kinds

HEATING PLANTS

See the advantages our furnaces and heating plants will make for your home. Economical, serviceable, labor saving

THEO. M. BARR

Plumbing-Heating-Tinning

The bee lays away his supply of honey while the flowers are in bloom and the squirrel his store of nuts while the harvest is here.

Should not we be as wise as they?

Start an Account Today

Salem Bank of Commerce

WILLAMETTE VALLEY PRUNE ASSOCIATION

Prices obtained by Prune Growers. Organizations for its members 1919 crop of prunes

Willamette Valley Prune Association Salem Fruit Union

20/30—2285	30/40—1582
30/40—1752	40/50—1332
40/50—1526	50/60—1132
50/60—1357	60/70—932
60/70—1182	60/70—932

"The Old Reliable"

Yours For Co-operation

in the upbuilding of the Salem district

SALEM WATER, LIGHT & POWER CO.

GIDEON STOLZ CO

Manufacturers of G. S. Brand Cider Vinegar

Dependable Brand Lime Sulphur Solution, and Carbonated Beverages

SALEM OREGON
Near Cor. Summer and Mill