

COLLISION ON S. P. RESULTS IN FATALITY

Pullman Porter Killed and 26 Injured When Sections Collide

TWO SERIOUSLY HURT Three Pullman Cars Damaged When Trainmen Fail to Place Flag

SAN FRANCISCO, Nov. 2.—A Pullman porter named Weisenger from Oakland was killed, two passengers seriously hurt and 24 other persons slightly injured in the collision today of two sections of Southern Pacific train No. 16 at Coram, 13 miles from Redding.

Those seriously injured were Mrs. R. Long of Tacoma and her 10-year-old daughter Beulah, who were taken to a hospital at Dunsuir. Mrs. Long had a badly bruised left arm and hip, while the girl suffered possible internal injuries.

The accident occurred, according to company reports, when the first section of the train backed out from a siding to the main line without flag protection and was struck by the second section. Three cars were damaged. The sections were northbound.

The others injured included: Mrs. V. C. Mendenhall, route 4, Sacramento, back and hips bruised and sprained.

J. P. King of Needles, a Santa Fe conductor en route to Cherryville, Or., to visit parents.

Mrs. M. E. Hillier, Portland, back wrenched.

Albert Teras, South Aberdeen, Wash., back sprained.

Bob Moore, Epokane, Wash., left leg sprained.

Isabelle Barron, Ashland, Or., slight bruises on hip.

Alva Farnham, Ashland, Or., slight hip bruise.

C. B. Johnson, Pullman porter, left hip bruised.

C. A. Lesure, diner steward, left wrist sprained.

M. B. Broadmark, Pullman porter, arm sprained.

Price Reductions of Automobiles

The cause of the recent reductions in the price of some autos, and the future of the automobile business.

Prices were reduced to increase sales. Statements by manufacturers to the contrary are "pure bunk."

When we entered the world war the government called on nearly all of the automobile manufacturers to supply war materials. Some were to make motors for aeroplanes, some motors for tanks, and some to furnish cars and trucks for army use. Nearly every factory had more or less government work to do, which naturally cut down their production of cars.

At the same time, owing to large export trade, more money was coming into the country than ever before, and so many men were taken for the service that labor was scarce and higher than before, his, with the high price of all farm produce, made an unusual demand for cars, a demand that the factories in operation at that time, owing to their war work;

could not fill, and the result was that a great many new automobile factories came into existence, and hundreds of new auto dealers and selling agencies were formed. People who could not get the car they wanted bought whatever they could get, and as long as this demand kept up and there were not enough of the standard makes to supply the demand, the new factories and dealers enjoyed a very good business.

During the past season, however, owing to curtailments of credit, shortage of gas, and manufacturers of standard makes of cars getting into full production, the sales on a great many of the new make dropped off, and, as a majority of the new dealers were doing business on a very small capital, they commenced to cut the price of their cars. Not by advertising at cut prices, but by taking long trades, giving extra tires and accessories and by taking bonds at par when the market was about 85 to 90 per cent, and this price cutting with the curtailment of credits, and the fact that merchants in various parts of the United States were trying to raise money to pay their obligations by cutting prices of their merchandise, led the public to believe that the top had been reached and everything would soon be much lower in price. Consequently, the sales of automobiles, as well as all other commodities showed a very material decrease.

It was then that a number of manufacturers reduced the price of their cars to increase the sales. There has been no reduction in the cost of producing automobiles, and will be none until the cost of labor is reduced, because over 90 per cent of the cost of the car is labor. The steel used in any car as it lays in the ground is worth very little. It takes labor to get it out, labor to make it to the blast furnace labor to make iron of it, more labor to make steel, and so on down the line until it is made up into parts. It is the same way with the wood, the rubber, aluminum or glass—in fact, labor is the deciding factor in the present and future price of automobiles, and when that comes down, automobiles and the cost of living will come down; but when that will be, I cannot even guess.

Those automobile manufacturers who have sold their cars at a price that allowed them only a fair and reasonable profit on their cost of manufacture, cannot make any material reduction in their price and continue in business without forfeiting their profit or reducing the quality of their product, and the buying public should look, more than ever before, into the quality of the car they buy. The mere fact that the price of a car has been reduced does not always make it real value for the price asked.

A great many of the newer makes of cars that have appeared on the market in the last two or three years will probably soon disappear, and the owners of these cars will find themselves in a very undesirable position; parts will not be obtainable, and they will not be able to use their cars without them, and the resale or cash value of such a car will be practically nil, so the owners of these cars will pay pretty dearly for their experience.

Ninety per cent of the cars of today are used more or less for business purposes, very few cars can be classed as pleasure cars any more. Buying a car now is simply a matter of buying transportation, and the price you are going to pay for transportation will depend almost entirely on the car you buy. The main factors to consider are the cost or upkeep and the resale or cash value of a car after it has run a given number of miles. To determine true cost per mile, take purchase price of car plus cost of upkeep, minus cash value at end of period, divided by number of miles run this will give real cost per mile.

Here are three examples. John Jones, Bill Smith and Joe Brown each bought cars in April, 1916: John Jones paid for car \$515.00. Accessories and extras 125.00. Repairs, April, 1916, to April, 1920 193.00. Gas and oil 600.00. Tires 225.00.

Total \$1658.00. Cash value in April, 1920 320.00.

Miles run, 20,000. Cost per mile, .0669. Bill Smith paid for car \$ 880.00. Accessories 25.00. Repairs 65.00. Gas and oil 580.00. Tires 250.00.

Total \$1800.00. Cash value of car April, 1920 800.00.

Miles run, 20,000. Cost per mile, .05. Joe Brown paid for car \$ 925.00. Accessories 21.50. Repairs 250.00. Gas and oil 675.00. Tires 350.00.

Total \$2131.50. Cash value of car April, 1920 350.00.

Miles run, 20,000. Cost per mile, .089. There are hundreds of John Joneses, Bill Smiths and Joe Browns in the country, and a check-up along this line will show that the cost per mile will figure all the way from five to 25 cents per mile, according to the make of car.

It will also be observed that the cost of upkeep and the cash, or resale value of the car after it has been run 20,000 miles are the main factors in determining the cost per mile (should the same car be run 50,000 miles, the difference in the cost per mile would be far greater.)

I will not mention the merits of different makes of cars, the intending purchaser must determine this from information that he should get in regard to the upkeep from users of cars, he has in mind, and as to actual cash or resale value from the prices for which he can buy the used cars. The price of parts, he should also learn how complete a stock of parts the dealer carries, and how far apart the stocks of parts are throughout the country. Also, if the car he intends to purchase is a one model car, or if there are several models and different sizes of that make of car, because if it takes a \$5000 stock of parts to give adequate service on the one model car it would take a \$10,000 stock to give the same service on a two model, and very few dealers are in position to give proper service on two sizes of cars.

We all know that the automobile has come to stay; also that the number of cars will be increased from year to year, but the number of different makes will undoubtedly be decreased and become standardized. They will also be sold more along the lines of other merchandise, and the public should buy automobiles strictly on their merits.

H. F. BONESTEELLE.

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BULLETIN

NEW YORK, Nov. 2.—Returns from 6155 out of 7398 districts in New York state give: Cox 635, 425; Harding 1,619,918, a plurality of 924,483 for Harding.

HELENA, Mont., Nov. 2.—Returns from 267 precincts out of 1482 in the state gave Harding 34657 and Cox 18,907. Returns from 376 precincts gave Dixon. Republican for governor, 36,522 and Wheeler, Democrat, 18,555.

COLUMBUS, Ohio, Nov. 2.—Returns late tonight from nearly one half of the 7,145 precincts in Ohio showed Senator Harding leading Governor Cox by more than 153,000 votes.

If the present ratio is continued Senator Harding will carry his home state by a plurality of approximately 257,000. The corrected vote from 2647 precincts was: Harding 478,558; Cox 324,933.

PORTLAND, Me., Nov. 2.—Harding swept the state of Maine by the unprecedented plurality of 76,233 over Cox. The greatest previous plurality received by a presidential candidate in the state was 45,877, given McKinley over Bryan in 1896. The vote of Maine complete was: Harding, 134,411; Cox, 58,678.

WILMINGTON, Del., Nov. 2.—The Republicans apparently will carry the national and state tickets in Delaware by pluralities ranging from 2600 to 5000. Returns from 65 of the 201 districts in the state give: Harding, 12,642; Cox, 8,033. For governor: Denny (R), 12,633; Lynch (D), 8040.

PHOENIX, Ariz., Nov. 2.—Forty-six out of 474 precincts tabulated up to 12:30 o'clock this

morning gave: Harding 1,423; Cox 1221. For senator: Smith (D) 1199; Ralph Cameron (R) 1492; for governor Sims (D) 1205; Campbell (R) 1540.

COLUMBUS Ohio, Nov. 2.—Former Senator Theodore Burton has been elected to the lower house of congress from the 22nd Ohio (Cleveland) district, according to returns tabulated here tonight. It was uncertain if the Democrats had elected a single congressman in the state.

SEATTLE, Wash., Nov. 2.—Returns from 274 precincts out of 2378 in Washington give: Harding 38,153; Cox 12,606; Christensen 16,419. For United States senator 138 precincts give: Jones 16,908; Cotterill 4,236; France 8073.

CHARLESTON, W. Va., Nov. 2.—Returns from 685 precincts out of 1868 in West Virginia for president give: Cox 74,575; Harding 102,819.

KNOXVILLE, Tenn., Nov. 3.—Unofficial returns compiled early today by the Journal and Tribune from 65 of the 95 counties in Tennessee gave Harding a plurality of 18,422 over Cox.

SIoux FALLS, S. D., Nov. 2.—71 precincts South Dakota. Harding 9,206; Cox 3,524.

Sixty-six precincts for United States senator: Norback 7853; Cherry 2269; Richards 655; Ayres 1947.

58 precincts for governor: McMaster, 2415; Howes 846; Bates 1,160.

CELEBRATION CALLED OFF.—WASHINGTON, Nov. 1.—Plans of the local Democratic committee for a league of nations demonstration at the White House, tonight were called off at the suggestion of Secretary Tumulty.

At the Kafoury Men's Store



Men's \$5.50 Silk Shirts for \$4.05
Men's \$5.00 Dress Shirts for \$3.95
Men's \$4.00 Dress Shirts for \$2.95
Men's Flannel Shirts, \$2.50 to \$4.00 for \$1.95
Men's Flannel Shirts, \$5.00 for \$2.95

MEN'S HATS AND CAPS
Your choice of any Hat or Cap at \$1.00 less than regular price.

MEN'S SILK NECKWEAR
Regular \$1.25, \$1.50, \$1.75. Sale Price, each.....95c

MEN'S SHIRTS \$1.95
Special lot of Men's Dress Shirts, \$3.00 to \$5.00 values, on sale.....\$1.95

Extra Tempting Specials

Men's \$1.00 Suspenders, on sale.....35c
Men's 75c Belts, on sale.....35c
Special lot Men's Caps, \$2.50 values on sale.....45c
Special lot Men's Cloth Hats, \$3.50 and \$4.00 values, on sale \$2.45

Men's Half Hose

The Famous Buster Brown makes, highly mercerized, regular 75c value, Sale Price, 3 pairs for.....\$1.25

Men's Arrow Collars

You can save now on these. Sale price, 5 for.....\$1.00
Per dozen.....\$2.40
Men's Cotton Sox, 35c value on sale, 6 pairs.....\$1.00
Men's Wool Sox, 45c and 55c, on sale, 3 pairs.....\$1.00
Men's Silk Hose, \$1.00 value, on sale.....75c

Men's Overcoats Mackinaw Coats

That were \$12.50, are now.....\$9.95
\$15.00 ones are now.....\$12.45
All Overcoats now at a Big Discount
Waterproof Oil Coats on sale at \$4, \$7, \$9
Boys' and Men's Pants at 20 percent discount
Cord Pants, light and dark colors
at.....\$5.45, \$6.50, \$7.00
Water Repelant Pants were \$4.50, now \$3.75
Water Repelant Coats, were \$7.50 now \$6.75
Mackinaw Shirts, \$12.50 values, now.....\$8.95
Men's B. V. D.s, were \$2.00, on sale.....\$1.45
Men's Union Suits, Haynes Brand, \$3.50 value, now.....\$1.75
Men's Shirts or Drawers, were \$2.50, on sale each.....95c
Men's Union Suits, \$3.50 values on sale \$2.85
Men's Union Suits, \$4 values, on sale \$3.25
Reglar \$2 Underwear for men on sale \$1.45
Men's Pajamas, \$3.95 values, on sale \$2.95
Men's Outing Night Gowns, \$3.25 value, now.....\$2.45

Coat Sweaters \$2.50 and \$3.50 values, on sale.....\$1.95
Ruff Neck Sweaters, were \$10.00, on sale.....\$7.95
Sleeveless Sweaters, were \$2.50, on sale.....95c
Overalls, Levi Strauss make, special.....\$1.95
All Bags and Suit Cases on sale at.....20 Per Cent Discount
Boys' Blouses, \$2.50 values now.....\$1.45
Boys' Blouses, \$2.00 values, now.....95c
Children's Playsuits \$1.50 values on sale.....95c
Genuine Levi Strauss Koyraalls, \$2.00, on sale.....\$1.45
Boys' Flannel Shirts, \$3.95 value, on sale.....\$2.95
All Pants for Boys.....NOW REDUCED

Kafoury's Men's Store
State Street
Yard \$1.75

Kafoury's Readjustment Sale

Begins Wednesday, 9 a. m and Ends Saturday, Nov. 13

Women's Night Gowns

Very Special Prices, White and Colors
\$1.50, \$1.75 and \$1.98

Silk Lisle Hose for Women

Sold at 75c. Slight imperfections, Sale Price
Pair 45c

Silk Velvet in Colors

18 inches wide, \$2.50 and \$2.75 values, Sale Price
Yard \$1.98

Coatings

Zobelines, Mixtures, Plaids Diagonal and Heavy Serge Suitings, reduced to
Half Price

Georgette Waists

Two Special Lots. Values to \$8, on sale.....\$2.98
Values to \$12.00.....\$5.98

Extra Special

Mill ends of Outing Flannels, Percales, Gingham and Dress Goods at Greatly Reduced Prices.

Dress Silks

One Special lot of Taffetas, Messaline, Crepe de Chine, Satins, and Georgettes, arranged on the Bargain Counter. Sale Price
Yard \$1.75

During these times of reconstruction and readjustment of stocks and prices we are keeping abreast with the times and have remarked our stocks and arranged prices in every department of the store which will mean a saving from twenty to thirty-three and a third per cent. It has been our policy to never have a sale as we always mark our goods at the lowest possible margin of profit in the first place. So therefore come prepared to find extraordinary values that will long be remembered. Bargains in every department.



Sale of Women's Suits

One Special Lot
\$39.50
Here is a sale of unusual importance. You will be pleased when you see them. The workmanship of these suits deserves a special word of commendation, for upon it depends its appearance and desirability of the garment. Materials are Silverstone, Broadcloth, Tricotine and Velour. Readjustment sale price \$39.50. The balance of our suits on sale at 20 per cent discount.

Children's Wool Dresses \$6.50
One rack full of pretty Wool Dresses for children in all sizes. Sale price \$6.50. Balance of stock at 20 per cent discount.

Women's Housedresses \$2.95
One special lot of Gingham Housedresses for women. Sale price.....\$2.95. Balance of stock at 20 per cent discount.



WOMEN'S COATS

One Special Lot \$25
Come to Kafoury's for your coat, choose one from this twenty-five dollar rack, you will find them to be exceptional values as well as smart looking and approved styles. Balance of Coat Stock at special discount.

WOMEN'S DRESSES

Arranged in Three Lots
\$19.50, \$25, \$29.50
This is your opportunity to buy a most stylish and becoming dress without paying the price you usually would be compelled to. You'll admire these dresses at first sight, and their unusually low prices will tempt you to buy one or two. Balance of Stock on sale at 10 per cent discount.

WOMEN'S AND CHILDREN'S SHOES AT SALE PRICES

Women's \$9.50 and \$12.50 Dress Shoes, Grey Kid, Black Kid and Patent Leather at.....\$6.50
Women's \$15.00 Fine Kid Dress Shoes in Grey, Beaver Brown, Black Kid and Dark Brown at.....\$10
Women's \$10.00 Black Kid Lace Shoes with French or Military heels at.....\$7.50
Children's and Misses' Shoes at special low prices. Shoes for dress and school wear, light soles and heavy extension soles in Black and Brown. Lace and Button, many different styles to select from. Sizes 5 to 8, values to \$3.50 at \$2.65
Sizes 8 1/2 to 11, values to \$4.00 at.....\$2.50
Sizes 11 1/2 to 2, values to \$5.50 at.....\$3.95

CROCHET THREAD
Sale Price
10c a ball

LONSDALE MUSLIN
Sale Price
25c yard

Buy Fancy Ribbons Now
Splendid opportunity to buy your Christmas Ribbons for fancy work at GREATLY REDUCED PRICES

CHILD'S HOSE
Special List
29c pair

HOPE MUSLIN
10 yards to a customer
Sale Price
17c yard

Silk Hose Reduced
\$1.50 Silk Hose, now.....\$1.00
\$2.00 Silk Hose now.....\$1.45
\$2.50 Silk Hose now.....\$1.98
\$3.00 Silk Hose now.....\$2.45

36 inch PERCALES
Sale Price
25c and 29c yard

Unbleached 36-inch Muslin
Sale Price
16c yard

Outing Flannels
Reduced in Prices—White and Colors
Sale Prices.....25c yard; 30c yard; 35c yard; 39c yard

Apron Gingham Checks
Sale Price
19c yard

DRESS GINGHAMS
Pretty patterns
Sale Price
29c yard

Women's Middy Blouses
Made of good quality drilling, many of the regulation Middy Cloth. Three Lots.
\$1.98, \$2.95, \$3.95

Winter Underwear

By all means buy your winter Underwear during this sale, the opportunities for saving money are big—Select yours before sizes are broken.

Women's Sweaters

Pretty Sweaters in the Tuxedo styles, also in the Button up styles, values to \$13.50, on sale Special \$6.45, \$7.50, \$7.90. Slip on styles, special lot.....\$3.95. Balance of stock likewise reduced.



466 State Street, Phone 877